

January 3, 2018

Mr. Randy Barker  
Director/Purchasing Agent  
901 S. Austin Ave.  
Georgetown, Texas 78626



RE: RFP 1708-179  
Electronic Payment Processing

D. Scott Heselmeyer  
County Treasurer

Dear Randy:

After receiving and reviewing ten (10) responses to the Electronic Payment Processing RFP, responses to follow-up questions, and receiving in-person presentations, I am recommending that the Williamson County Commissioner's Court award two merchant services contracts – to Tyler Technologies and Certified Payments.

The committee conducted an initial review of responses to the RFP, at which time it was determined that Tyler Technologies was the appropriate vendor for county departments that use the Odyssey software system. Tyler presented the only option for fully integrating electronic payments with Odyssey, thus eliminating a substantial amount of double-entry currently occurring in our court and clerk offices. Tyler's overall scoring was competitive with the top contenders, and the committee felt that the opportunity for significantly increased efficiency in several county departments was an overriding factor in choosing this vendor.

Tyler did not bid on any departments that do not use Odyssey, so it was then necessary for the committee to choose a vendor for other departments. Based on initial scoring, the committee accepted in-person presentations from Certified Payments and Gila Corp. (dba MSB). After the conclusion of the presentations, the committee chose to remain with Certified Payments for departments not using the Odyssey system (this includes, primarily, the tax office).

It was the specific intention of the committee, in consultation with the Treasurer's office, to not create any exclusive agreements. We are finding that some departments will have unique needs for electronic payment processing and will need to go through their own process of finding the appropriate vendor. Currently, the Treasurer's office is capable and willing to process payments from multiple vendors. We have found that, at least for the time being, this is the best method of making sure each department can best serve its customers.

Please do not hesitate to contact me with any additional questions or concerns regarding this process or recommendation.

WILLIAMSON COUNTY

Phone 512.943.1540 Fax 512.943.1590  
710 Main Street, Suite 105  
Georgetown, Texas 78626

Sincerely,



D. Scott Heselmeyer,  
County Treasurer

**WILLIAMSON COUNTY**

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