

CALDWELL COUNTRY FORD**DBA ROCKDALE COUNTRY FORD****BUYBOARD BID 521-16**End User: WILLIAMSON COUNTYCaldwell Rep: AARON WILEYContact: KEVIN TELLERPhone/fax: 254-773-8824 / 254-773-8802Phone/email: 512-943-3588/kevin.teller@wilco.orgDate: Friday, January 12, 2018Product Description: FORD PI UTILITYemail: aaron@caldwellcountry.comA. Bid Series: 124A. Base Price: \$ 26,863.00**B. Published Options [Itemize each below]**

| Code | Options | Bid Price | Code | Options | Bid Price |
|--------------------------------|------------------------------|-------------|-------|-----------------------------|-------------|
| K8A | 2018 PI UTILITY | \$ (350.00) | 86P | FRONT HEADLAMP HOUSING | \$ 112.00 |
| | 3.7L FFV V6; 6-SPD AUTOMATIC | INCL | 86T | REAR TAILLIGHT HOUSING | \$ 57.00 |
| | A/C & HEAT; AM/FM/CD | INCL | 60A | GRILL WIRING PACKAGE | \$ 47.00 |
| | CRUISE ; RUBBER FLOOR | INCL | 51Y | DRIVER SIDE SPOT LIGHT | \$ 204.00 |
| | POWER WINDOWS AND LOCKS | INCL | 43D | COURTESY LAMP DISABLED | \$ 19.00 |
| | CLOTH BUCKETS FRONT | INCL | 55F | KEYLESS ENTRY 4 KEYS & FOBS | \$ 323.00 |
| | VINYL 2ND ROW SEAT | INCL | 17A | AUX REAR A/C & HEAT | \$ - |
| | REVERSE CAMERA | INCL | 53M | SYNC | \$ 280.00 |
| | 4 KEYS | INCL | | ON ORDER FOR STOCK | |
| | | | 34810 | CAP FLEET UPFITTERS | \$ 6,999.55 |
| | | | | SEE ATTACHED QUOTE | |
| Total of B. Published Options: | | | | | \$ 7,691.55 |

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 0.0 %

| Options | Bid Price | Options | Bid Price |
|----------------------------------|-----------|-----------------------------------|-----------|
| MOT | | WHITE | COLOR |
| | | ESTIMATED 60-90 DAYS TO CAP FLEET | DELIVERY |
| | | | |
| | | | |
| | | | |
| | | | |
| Total of C. Unpublished Options: | | | \$ - |

D. Pre-delivery Inspection:

\$ -

E. Texas State Inspection:

\$ -

F. Manufacturer Destination/Delivery:

G. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

H. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

I. Contract Price Adjustment:

\$ -

J. Additional Delivery Charge: 0 miles

\$ -

K. Subtotal:

\$ 34,554.55

L. Quantity Ordered 3 x K =

\$ 103,663.65

M. Trade in:

N. BUYBOARD FEE PER PURCHASE ORDER:

\$ 400.00

O. TOTAL PURCHASE PRICE WITH BUYBOARD FEE:

\$ 104,063.65



Quote

CAP Fleet Upfitters, LLC
4715 S General Bruce Drive
Temple, TX 76502
Phone: 254-773-1959

Date 01/11/2018
Quote # CAPQ34810

Name / Address
ROCKDALE COUNTRY FORD
479 W US HIGHWAY 79
ROCKDALE, TX 76567-5298

Ship to:
ROCKDALE COUNTRY FORD
479 W US HIGHWAY 79
ROCKDALE, TX 76567-5298

Salesperson: Joe Hildebrand
Email : joe@capfleetupfitters.com
VIN :
End User: Williamson County

Year : 2018
Make : Ford
Model : Pi Utility

| Part # | Qty | Description | Unit Price | Total |
|----------------|-----|---|-------------|-------------|
| LGY48DUOCC | 1 | 48" WC DUO LEGACY WITH CENCOM, SA315P, SAK* | \$ 2,495.00 | \$ 2,495.00 |
| GB8DEDE | 1 | LEGACY WC 48" RW/BW/RW/BW | \$ 0.00 | \$ 0.00 |
| CCSRN3 | 1 | CENCOM SAPPHIRE SIREN SYSTEM | \$ 0.00 | \$ 0.00 |
| SA315P | 1 | SA315P SPEAKER, BLACK PLASTIC | \$ 0.00 | \$ 0.00 |
| SAK52 | 1 | SA-315 MT KIT FORD EXPLORER D | \$ 0.00 | \$ 0.00 |
| STPKT83 | 1 | LIGHTBAR STRAP KIT #83 | \$ 0.00 | \$ 0.00 |
| C-VS-1308-INUT | 1 | 2013-2016 Ford Interceptor Utility Police Vehicle Specific 21" Console | \$ 293.62 | \$ 293.62 |
| C-EB40-CCS-1P | 1 | 1-PIECE EQUIPMENT MOUNTING BRACKET, 4" MOUNTING SPACE, FITS WHELEN | \$ 0.00 | \$ 0.00 |
| C-CUP2-I | 1 | Internal cup holders | \$ 30.87 | \$ 30.87 |
| C-AP-0325 | 1 | 3" accessory pocket, 2.5" deep | \$ 33.81 | \$ 33.81 |
| C-ARM-103 | 1 | Armrest for top mount, console, large pad | \$ 86.76 | \$ 86.76 |
| SP-53O2USB | 1 | 5 FUNCTION SWITCH PLATE WITH 3 OUTLETS AND 2 | \$ 36.00 | \$ 36.00 |
| IONR | 2 | ION LIGHT RED | \$ 97.20 | \$ 194.40 |
| IONB | 2 | ION LIGHT BLUE | \$ 97.20 | \$ 194.40 |
| ETHFSS-SP | 1 | Select-A-Pattern Headlight Flasher, Solid State w/ 18" wire leads (compatible w/ 2016+ Ford PI Utility) | \$ 40.20 | \$ 40.20 |
| ETFBSSN-P | 1 | Flashback Alternating Taillight Flasher, Solid State - 2.4 | \$ 44.40 | \$ 44.40 |
| IONJ | 2 | ION LIGHT RED/BLUE | \$ 97.20 | \$ 194.40 |
| IONBKT1 | 1 | ION LICENSE PLATE BKT HORIZ. | \$ 18.85 | \$ 18.85 |
| VTX609R | 2 | VERTEX SUPER-LED LIGHT RED | \$ 72.90 | \$ 145.80 |
| IONJ | 2 | ION LIGHT RED/BLUE | \$ 97.20 | \$ 194.40 |
| M4J | 2 | M4 LED FLASHER BLUE/RED | \$ 135.72 | \$ 271.44 |
| M4FB | 2 | M4 SERIES FLANGE BLACK | \$ 6.50 | \$ 13.00 |
| IONSMJ | 2 | SURFACE MT ION LT RED/BLU | \$ 97.20 | \$ 194.40 |
| GGF16EBL1 | 1 | LEGEND GRILL GUARD 2016 FORD PI UTILITY | \$ 485.00 | \$ 485.00 |
| TREMC0 | 1 | ANTI-THEFT | \$ 112.80 | \$ 112.80 |
| INSTALL | 1 | Installation | | |
| LABOR | 1 | LABOR | \$ 1,400.00 | \$ 1,400.00 |
| CSLABOR | 1 | CUSTOMER SUPPLIED PARTS LABOR | \$ 0.00 | \$ 0.00 |



CAP FLEET UPFITTERS

CAP Fleet Upfitters, LLC
4715 S General Bruce Drive
Temple, TX 76502
Phone: 254-773-1959

Quote

Date 01/11/2018
Quote # CAPQ34810

Name / Address
ROCKDALE COUNTRY FORD
479 W US HIGHWAY 79
ROCKDALE, TX 76567-5298

Ship to:
ROCKDALE COUNTRY FORD
479 W US HIGHWAY 79
ROCKDALE, TX 76567-5298

Salesperson: Joe Hildebrand
Email : joe@capfleetupfitters.com
VIN :
End User: Williamson County

Year : 2018
Make : Ford
Model : Pi Utility

| Part # | Qty | Description | Unit Price | Total |
|------------|-----|--|------------|-----------|
| SSUPPLY | 1 | SHOP SUPPLIES | \$ 85.00 | \$ 85.00 |
| CAPHARNESS | 1 | CAP FLEET WIRING HARNESS | \$ 130.00 | \$ 130.00 |
| SHIP | 1 | SHIPPING & HANDLING | \$ 200.00 | \$ 200.00 |
| DEALER | 1 | DEALER PREP | \$ 75.00 | \$ 75.00 |
| INSPECT | 1 | ALL CAP FLEET INSTALLATIONS COME WITH AGENCY LIFETIME WARRANTY | \$ 30.00 | \$ 30.00 |
| CSNOTE | 1 | ** DISCLAIMER - LABOR PRICING IS ONLY GOOD FOR ALL PRODUCTS AND SERVICES INCLUDED IN THIS | \$ 0.00 | \$ 0.00 |

Subtotal \$ 6,999.55
Tax \$ 0.00
Grand \$ 6,999.55

This quote is good for 30 days from date of quote.

I hereby authorize the install work therein set forth to be done by CAP Fleet Upfitters, together with the furnishing by CAP Fleet Upfitters of the necessary parts and other material for such install and agree that CAP Fleet Upfitters is not responsible for any delays caused by unavailability or delayed availability of parts or material for any reason; that CAP Fleet Upfitters neither assumes or authorizes any other person to assume for CAP Fleet Upfitters any liability in connection with such install; that CAP Fleet Upfitters shall not be responsible for loss or damage to the above vehicle, or articles left therein; in case of fire, theft, any Act of God, or other cause beyond CAP Fleet Upfitters control; that CAP Fleet Upfitters employees may operate the above vehicle on streets, highways, or elsewhere for the purpose of testing and/or inspecting such vehicle.

WWW.CAPFLEETUPFITTERS.COM