



QUOTATION: LG18-295687b/C

Wilco SOTC FreeStanding

CREATED 2/11/2018 | REVISED 3/2/2018 | Valid Through 5/12/2018

Wilco SOTC FreeStanding

KI is pleased to present the enclosed quotation. The following items are included:

- Quote
- Summary
- Itemized Quote
- Detailed PO requirements
- Product Options*

* TBDs exist and must be selected prior to purchase. Please contact a sales team member for assistance with specifications.

Sales Team:

Loretta Gray
 Dealer Rep
 Loretta@techcenterdesign.com
 (512) 407-8447



Quote Number: LG18-295687b/C

CREATED 2/11/2018 | REVISED 3/2/2018 | Valid Through 5/12/2018

PRODUCT TOTALS	\$104,875.22
See Quote Detail Summary	\$0.00
GRAND TOTAL	\$104,875.22

Contract Information:
 SPA0020913 Williamson County

Requested Delivery Date: To be Determined

Sold To
 Williamson County
 710 Main Street
 Georgetown, TX 78626
 P. (512) 943-1554 F. (512) 943-1662
 Customer # 42885

End User
 Williamson County
 710 Main Street
 Georgetown, TX 78626
 P. (512) 943-1554 F. (512) 943-1662
 End User # 42885

Ship To
 To be Determined

Installation
 To be Determined


Client Notes:
 NJPA Contract #013715KI
 Issue PO to KI c/o TechCenter Design, Inc.



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Product options that must be determined (aka TBDs) exist and must be selected prior to purchase order submittal. These items are notated in the far right column with (?)




Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options	
Tag 1: 101 Lobby										
1.1	SLNAU	Strive Four-Leg Armless Chair,Uph Seat	2	\$252.00	\$504.00	52.250	\$120.33	\$240.66		
		Frame Color Flannel /FN Glide Option Plastic glides /P Upholstery Grade/Color Compliance to TB 117-2013 /NFR Upholstery Grade/Color Fabric Grade 1 GRD1 G1 Fabric 1S STREETSCAP 1SUPHSTREET 1S STREETSCAP BLUE ON BLUE /1SBE Poly Seat & Back Color No Fire Retardant -NFR Poly Seat & Back Color Flannel /PFN MK: CH.12								
Tag 1: 101 Lobby								WorkGroup Product Subtotal	\$240.66	



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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options	
Tag 1: 102 Recruiting										
2.1	PIFR2460T-74P	Pirouette,Fixed Training,Rectangular,24x60",74P Edge	2	\$790.00	\$1,580.00	52.000	\$379.20	\$758.40		
		Edge Color			Flannel edge	/EFN				
		Grommet/PowerUp Option			No Grommets, PowerUp or Wire Management/No Cutouts	/NNN				
		Modesty Panel			No fabric modesty panel	/NMP				
		Laminate			KI Laminates	Standard				
		KI Laminates			TUNGSTEN EVOLVE 4814-60	/LTE				
		Leg Finish			Flannel	/FN				
		Casters/Glides			Black wheel, Silver hub-2 locking/2 non-locking	/4EC				
2.2	SNNAU	Strive Nesting Armless Chair,Uphol Seat	4	\$491.00	\$1,964.00	52.250	\$234.45	\$937.80		
		Frame Color			>>To Be Determined	TBD<<				
		Upholstery Grade/Color			Compliance to TB 117-2013	/NFR				
		Upholstery Grade/Color			Fabric Grade 2	GRD2				
		G2 Fabric			2C CRESTAL	2CUPHCRESTA				
		2C CRESTAL			MIDNIGHT	/2CMT				
		Poly Seat & Back Color			No Fire Retardant	-NFR				
		Poly Seat & Back Color			Flannel	/PFN				
		Base Option			Carpet casters (black only)	/C				
Tag 1: 102 Recruiting								WorkGroup Product Subtotal	\$1,696.20	



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

Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options	
Tag 1: 109 Reception										
3.1	SPSCAUB	Strive Task Cantilever Arm Stool,Uph Seat/Back	2	\$664.00	\$1,328.00	53.900	\$306.10	\$612.20		
		Base Color		Black		/BL				
		Upholstery Grade/Color		Compliance to TB 117-2013		/NFR				
		Upholstery Grade/Color		Pallas Fabric Group P1		GRPP1				
		P1 Pallas Fabric		MARRAKESH EXP		MARRAKESH EXP				
		MARRAKESH EXP		ATMOSPHERE		/27.248.064.P				
		Caster Option		Carpet casters		/C				
		Poly Seat & Back Color		No Fire Retardant		-NFR				
		Poly Seat & Back Color		Flannel		/PFN				
Tag 1: 109 Reception								WorkGroup Product Subtotal	\$612.20	



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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options
Tag 1: Conference									
4.1	ALTMAA	Altus Mesh Chair,Adjustable Arms,Upholstered	8	\$1,359.00	\$10,872.00	52.000	\$652.32	\$5,218.56	
		Base		Aluminum base	/A				
		Casters		Carpet casters	/C				
		Headrest Option		No headrest	/NHR				
		Lumbar Support		Lumbar support	/LS				
		Altus Upholstery		Compliance to TB 117-2013	/NFR				
		Altus Upholstery		Pallas Fabric Group P0	GRPP0				
		P0 Fabric		OFF TRACK	OFF TRACK				
		OFF TRACK		MIDNIGHT	/27.209.114.P				
		Altus Mesh		Grey	/MGR				
		MK: CH.06a							
4.2	KBS12048243B.E	Aristotle Executive Boatshaped Conf Table,Two Piece Top, 120x48x29-1/2"H	1	\$2,181.00	\$2,181.00	50.000	\$1,090.50	\$1,090.50	
		Edge Style Option		Four wave profile edge	/P4				
		Laminate (Horizontal)		Brighton Walnut	/LBW				
		Laminate Base (Vertical)		Brighton Walnut	/LBBW				
		Power Station		No Power Station	/PS0				
		MK: TA.15							
4.3	PIFR2436T-74P	Pirouette,Fixed Training,Rectangular,24x36",74P Edge	1	\$907.00	\$907.00	52.000	\$435.36	\$435.36	
		Edge Color		Flannel edge	/EFN				
		Grommet/PowerUp Option		One PowerUp w/Wire Management	/1PU				
		PowerUp Color		PowerUp Flannel	/PUFN				
		Cord Length		15' cord length	/15				
		Modesty Panel		No fabric modesty panel	/NMP				
		Laminate		KI Laminates	Standard				
		KI Laminates		BRIGHTON WALNUT #7922-38	/LBW				
		Leg Finish		Flannel	/FN				
		Casters/Glides		Black wheel, Silver hub-2 locking/2 non-locking	/4EC				
		MK: TA.14							
Tag 1: Conference								WorkGroup Product Subtotal	\$6,744.42



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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options	
Tag 1: 112-117 Private Offices										
6.13	ALTMAA	Altus Mesh Chair,Adjustable Arms,Upholstered	6	\$1,406.00	\$8,436.00	52.000	\$674.88	\$4,049.28		
		Base		Aluminum base	/A					
		Casters		Carpet casters	/C					
		Headrest Option		No headrest	/NHR					
		Lumbar Support		Lumbar support	/LS					
		Altus Upholstery		Compliance to TB 117-2013	/NFR					
		Altus Upholstery		Pallas Fabric Group P1	GRPP1					
		P1 Pallas Fabric		MARRAKESH EXP	MARRAKESH EXP					
		MARRAKESH EXP		ATMOSPHERE	/27.248.064.P					
		Altus Mesh		Grey	/MGR					
Tag 1: 112-117 Private Offices								WorkGroup Product Subtotal	\$4,049.28	



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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options	
Tag 1: 120 Break Room										
7.1	AH4S4229P-74P	Athens Square Tbl,4"Col,32" Base,Powder Coat,74P,29"H,42x42" 	5	\$878.00	\$4,390.00	52.000	\$421.44	\$2,107.20		
		Edge Color Flannel edge /EFN Surface Finish KI Laminates Standard KI Laminates NICKEL EVOLVE 4813-60 /LNV Base/Column Finish Flannel /FN								
7.2	SLNAP	Strive Four-Leg Armless Chair,Poly 	20	\$191.00	\$3,820.00	52.250	\$91.20	\$1,824.00		
		Frame Color Flannel /FN Poly Seat & Back Color No Fire Retardant /NFR Poly Seat & Back Color Nordic /PND Glide Option Plastic glides /P								
7.3	SLSNAP	Strive Four-Leg Armless Cafe Stool,Poly 	10	\$285.00	\$2,850.00	52.250	\$136.09	\$1,360.90		
		Seat Height 29" Seat Height /29 Frame Color Flannel /FN Poly Seat & Back Color No Fire Retardant /NFR Poly Seat & Back Color Nordic /PND Glide Option Plastic glides /P								
Tag 1: 120 Break Room								WorkGroup Product Subtotal	\$5,292.10	



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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options	
Tag 1: 121 Classroom										
8.1	SNNAU	Strive Nesting Armless Chair,Uphol Seat	24	\$491.00	\$11,784.00	52.250	\$234.45	\$5,626.80		
		Frame Color Flannel /FN Upholstery Grade/Color Compliance to TB 117-2013 /NFR Upholstery Grade/Color Fabric Grade 2 GRD2 G2 Fabric 2C CRESTAL 2CUPHCRESTA L 2C CRESTAL MIDNIGHT /2CMT Poly Seat & Back Color No Fire Retardant -NFR Poly Seat & Back Color Flannel /PFN Base Option Carpet casters (black only) /C								
8.2	PINR1860T-74P	Pirouette,Nesting Training,Rectangular,18x60",74P Edge	12	\$1,174.00	\$14,088.00	52.000	\$563.52	\$6,762.24		
		Edge Color Flannel edge /EFN Grommet/PowerUp Option One PowerUp w/Wire Management /1PU PowerUp Color PowerUp Flannel /PUFN Cord Length 15' cord length /15 Modesty Panel No fabric modesty panel /NMP Laminate KI Laminates Standard KI Laminates NICKEL EVOLVE 4813-60 /LNV Leg Finish Flannel /FN Casters/Glides Black wheel, Silver hub-2 locking/2 non-locking /4EC								
8.3	KLT1818.E	Aristotle Executive Lectern, 18x18x44-1/2"H	1	\$704.00	\$704.00	53.970	\$324.05	\$324.05		
		Edge Style Option Four wave profile edge /P4 Laminate (Horizontal) Brighton Walnut /LBW Laminate Base (Vertical) Brighton Walnut /LBBW								
8.4	SPSCAU	Strive Task Cantilever Arm Stool,Uphol Seat	1	\$564.00	\$564.00	52.250	\$269.31	\$269.31		
		Base Color Black /BL Caster Option Carpet casters /C Upholstery Grade/Color Compliance to TB 117-2013 /NFR Upholstery Grade/Color Fabric Grade 2 GRD2 G2 Fabric 2C CRESTAL 2CUPHCRESTA L 2C CRESTAL MIDNIGHT /2CMT Poly Seat & Back Color No Fire Retardant -NFR Poly Seat & Back Color Flannel /PFN								
Tag 1: 121 Classroom								WorkGroup Product Subtotal	\$12,982.40	



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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options	
Tag 1: 125 Janitorial										
9.1	Metro Racks	24 x 60 Wire Racks	2	\$2,152.00	\$4,304.00	50.000	\$1,076.00	\$2,152.00		
	No Image Available									
Tag 1: 125 Janitorial								WorkGroup Product Subtotal	\$2,152.00	



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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options	
Tag 1: 132										
10.1	SIFTSAA	Sift Task 4D Adjustable T-Arm Stool,Mesh	2	\$912.00	\$1,824.00	53.970	\$419.79	\$839.58		
		Base Finish FR/NFR Option Casters		>>To Be Determined Compliance to TB 117-2013 Carpet casters		TBD<< /NFR /C				
Tag 1: 132								WorkGroup Product Subtotal	\$839.58	



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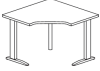

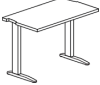





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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options
Tag 1: 135 Classroom									
11.1	PINR1860T-74P	Pirouette,Nesting Training,Rectangular,18x60",74P Edge	14	\$927.00	\$12,978.00	52.000	\$444.96	\$6,229.44	
		Edge Color							Flannel edge /EFN
		Grommet/PowerUp Option							No Grommets, PowerUp or Wire Management/No Cutouts /NNN
		Modesty Panel							No fabric modesty panel /NMP
		Laminate							KI Laminates Standard
		KI Laminates							NICKEL EVOLVE 4813-60 /LNV
		Leg Finish							Flannel /FN
		Casters/Glides							Black wheel, Silver hub-2 locking/2 non-locking /4EC
11.2	SNNAU	Strive Nesting Armless Chair,Uphol Seat	28	\$491.00	\$13,748.00	52.250	\$234.45	\$6,564.60	
		Frame Color							Flannel /FN
		Upholstery Grade/Color							Compliance to TB 117-2013 /NFR
		Upholstery Grade/Color							Fabric Grade 2 GRD2
		G2 Fabric							2C CRESTAL 2CUPHCRESTA L
		2C CRESTAL							MIDNIGHT /2CMT
		Poly Seat & Back Color							No Fire Retardant -NFR
		Poly Seat & Back Color							Flannel /PFN
		Base Option							Carpet casters (black only) /C
11.3	SPSCAU	Strive Task Cantilever Arm Stool,Uphol Seat	1	\$564.00	\$564.00	52.250	\$269.31	\$269.31	
		Base Color							Black /BL
		Caster Option							Carpet casters /C
		Upholstery Grade/Color							Compliance to TB 117-2013 /NFR
		Upholstery Grade/Color							Fabric Grade 2 GRD2
		G2 Fabric							2C CRESTAL 2CUPHCRESTA L
		2C CRESTAL							MIDNIGHT /2CMT
		Poly Seat & Back Color							No Fire Retardant -NFR
		Poly Seat & Back Color							Flannel /PFN
11.4	KLT1818.E	Aristotle Executive Lectern, 18x18x44-1/2"H	1	\$704.00	\$704.00	53.970	\$324.05	\$324.05	
		Edge Style Option							Four wave profile edge /P4
		Laminate (Horizontal)							Brighton Walnut /LBW
		Laminate Base (Vertical)							Brighton Walnut /LBBW
Tag 1: 135 Classroom								WorkGroup Product Subtotal	\$13,387.40



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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options
Tag 1: 130/136 Armory Storage									
12.1	GCCT24363624S/F-74P	Genesis Tripod Corner,Fixed Ht,74P Edge,24x36x36x24"	1	\$1,274.00	\$1,274.00	53.970	\$586.42	\$586.42	?
		PowerUp Module Location >>To Be Determined TBD<< Modesty Panel Option No modesty panel /NM Wire Trough >>To Be Determined TBD<< Grommet Option >>To Be Determined TBD<< Transition Legs Both transition feet /TB Base Finish Misty Brown w/misty brown trough /MY Edge Color Misty Brown edge /EMY Surface Finish KI Laminates Standard KI Laminates TUNGSTEN EVOLVE 4814-60 /LTE							
12.2	GSTR2436S/F-74P	Genesis Basic Rectangular,Fixed Height,74P Edge,24x36"W	1	\$911.00	\$911.00	53.970	\$419.33	\$419.33	?
		Modesty Panel Option No modesty panel /NM Wire Trough >>To Be Determined TBD<< Transition Legs Both transition feet /TB Base Finish Misty Brown w/misty brown trough /MY Edge Color Misty Brown edge /EMY Surface Finish KI Laminates Standard KI Laminates TUNGSTEN EVOLVE 4814-60 /LTE PowerUp Module Location and Grommet Option >>To Be Determined TBD<<							
12.3	GSTR2460S/F-74P	Genesis Basic Rectangular,Fixed Height,74P Edge,24x60"W	1	\$1,008.00	\$1,008.00	53.970	\$463.98	\$463.98	?
		Modesty Panel Option No modesty panel /NM Wire Trough >>To Be Determined TBD<< Transition Legs Both transition feet /TB Base Finish Misty Brown w/misty brown trough /MY Edge Color Misty Brown edge /EMY Surface Finish KI Laminates Standard KI Laminates TUNGSTEN EVOLVE 4814-60 /LTE PowerUp Module Location and Grommet Option >>To Be Determined TBD<<							
12.4	BLCS36/GBO	Genesis Balance Overhead Cabinet w/Solid Color Upper Door,36"W	1	\$1,261.00	\$1,261.00	53.970	\$580.44	\$580.44	?
		Cabinet Paint Color Misty Brown /MY Upper Door Color >>To Be Determined TBD<< Key Option >>To Be Determined TBD<<							
12.5	BLCS42/GBO	Genesis Balance Overhead Cabinet w/Solid Color Upper Door,42"W	1	\$1,289.00	\$1,289.00	53.970	\$593.33	\$593.33	?
		Cabinet Paint Color Misty Brown /MY Upper Door Color >>To Be Determined TBD<< Key Option >>To Be Determined TBD<<							
12.6	BTLT5.24	Balance Overhead Task Light,24"W,For 30 & 36" Overhead	1	\$102.00	\$102.00	53.970	\$46.95	\$46.95	
									
12.7	BTLT5.36	Balance Overhead Task Light,36"W,For 42 & 48" Overhead	1	\$112.00	\$112.00	53.970	\$51.55	\$51.55	
									
12.8	SIFTAA	Sift Task 4D Adjustable T-Arm Chair,Mesh	1	\$935.00	\$935.00	53.970	\$430.38	\$430.38	
		Base Finish Aluminum base /A FR/NFR Option Compliance to TB 117-2013 /NFR Casters Hard floor casters /S							



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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options	
12.9	SIFTSAA	Sift Task 4D Adjustable T-Arm Stool,Mesh	3	\$912.00	\$2,736.00	53.970	\$419.79	\$1,259.37		
		Base Finish FR/NFR Option Casters		>>To Be Determined Compliance to TB 117-2013 Carpet casters	TBD<< /NFR /C					
Tag 1: 130/136 Armory Storage								WorkGroup Product Subtotal	\$4,431.75	



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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options
Tag 1: 139 Training Room									
13.1	PINR1860T-74P	Pirouette,Nesting Training,Rectangular,18x60",74P Edge	15	\$927.00	\$13,905.00	52.000	\$444.96	\$6,674.40	
		Edge Color							
		Grommet/PowerUp Option							
		Modesty Panel							
		Laminate							
		KI Laminates							
		Leg Finish							
		Casters/Glides							
		MK: TA.11							
13.2	SNNAU	Strive Nesting Armless Chair,Uphol Seat	30	\$491.00	\$14,730.00	52.250	\$234.45	\$7,033.50	
		Frame Color							
		Upholstery Grade/Color							
		Upholstery Grade/Color							
		G2 Fabric							
		2C CRESTAL							
		Poly Seat & Back Color							
		Poly Seat & Back Color							
		Base Option							
		MK: CH.10							
13.2	KLT1818.E	Aristotle Executive Lectern, 18x18x44-1/2"H	1	\$704.00	\$704.00	53.970	\$324.05	\$324.05	
		Edge Style Option							
		Laminate (Horizontal)							
		Laminate Base (Vertical)							
		MK: L.01							
Tag 1: 139 Training Room								WorkGroup Product Subtotal	\$14,031.95



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Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options
Tag 1: 157 Training									
14.1	PINR1860T-74P	Pirouette,Nesting Training,Rectangular,18x60",74P Edge	36	\$1,174.00	\$42,264.00	52.000	\$563.52	\$20,286.72	
		Edge Color			Flannel edge	/EFN			
		Grommet/PowerUp Option			One PowerUp w/Wire Management	/1PU			
		PowerUp Color			PowerUp Flannel	/PUFN			
		Cord Length			15' cord length	/15			
		Modesty Panel			No fabric modesty panel	/NMP			
		Laminate			KI Laminates	Standard			
		KI Laminates			NICKEL EVOLVE 4813-60	/LNV			
		Leg Finish			Flannel	/FN			
		Casters/Glides			Black wheel, Silver hub-2 locking/2 non-locking	/4EC			
14.2	SNNAU	Strive Nesting Armless Chair,Uphol Seat	72	\$491.00	\$35,352.00	52.250	\$234.45	\$16,880.40	
		Frame Color			Flannel	/FN			
		Upholstery Grade/Color			Compliance to TB 117-2013	/NFR			
		Upholstery Grade/Color			Fabric Grade 2	GRD2			
		G2 Fabric			2C CRESTAL	2CUPHCRESTA L			
		2C CRESTAL			MIDNIGHT	/2CMT			
		Poly Seat & Back Color			No Fire Retardant	-NFR			
		Poly Seat & Back Color			Flannel	/PFN			
		Base Option			Carpet casters (black only)	/C			
14.3	SPDCAUB	Strive Task Cantilever Arm Chair,Uph Seat/Back	1	\$525.00	\$525.00	52.250	\$250.69	\$250.69	
		Upholstery Grade/Color			Compliance to TB 117-2013	/NFR			
		Upholstery Grade/Color			Fabric Grade 2	GRD2			
		G2 Fabric			2C CRESTAL	2CUPHCRESTA L			
		2C CRESTAL			MIDNIGHT	/2CMT			
		Base Color			Black	/BL			
		Caster Option			Carpet casters	/C			
		Poly Seat & Back Color			No Fire Retardant	-NFR			
		Poly Seat & Back Color			Flannel	/PFN			
14.4	PIFR2448H36-74P	Pirouette,Counter Height,Fixed,Rectangular,24x48",36H,74P Edge	1	\$804.00	\$804.00	52.000	\$385.92	\$385.92	
		Edge Color			Flannel edge	/EFN			
		Grommet/PowerUp Option			No Grommets/No PowerUp/No Wire Management	/NNN			
		Modesty Panel			No fabric modesty panel	/NMP			
		Laminate			KI Laminates	Standard			
		KI Laminates			NICKEL EVOLVE 4813-60	/LNV			
		Leg Finish			Flannel	/FN			
		Casters/Glides			Black wheel, Silver hub-2 locking/2 non-locking	/4EC			
14.5	PIFR2448T-74P	Pirouette,Fixed Training,Rectangular,24x48",74P Edge	1	\$713.00	\$713.00	52.000	\$342.24	\$342.24	
		Edge Color			Flannel edge	/EFN			
		Grommet/PowerUp Option			No Grommets, PowerUp or Wire Management/No Cutouts	/NNN			
		Modesty Panel			No fabric modesty panel	/NMP			
		Laminate			KI Laminates	Standard			
		KI Laminates			NICKEL EVOLVE 4813-60	/LNV			
		Leg Finish			Flannel	/FN			
		Casters/Glides			Black wheel, Silver hub-2 locking/2 non-locking	/4EC			



QUOTATION

CREATED 2/11/2018
VALID THROUGH 5/12/2018
Prepared By Loretta Gray
Quote Filename Wilco SOTC FreeStanding - LG18-295687b/C

Product options that must be determined (aka TBDs) exist and must be selected prior to purchase order submittal. These items are notated in the far right column with (?)

Line	Model		Qty.	List Price	Extended List Price	Discount Percent	Sell Price	Extended Total	TBD Options	
14.6	SPSCAU	Strive Task Cantilever Arm Stool,Uphol Seat	1	\$564.00	\$564.00	52.250	\$269.31	\$269.31		
		Base Color		Black		/BL				
		Caster Option		Carpet casters		/C				
		Upholstery Grade/Color		Compliance to TB 117-2013		/NFR				
		Upholstery Grade/Color		Fabric Grade 2		GRD2				
		G2 Fabric		2C CRESTAL		2CUPHCRESTA				
		2C CRESTAL		MIDNIGHT		/2CMT				
		Poly Seat & Back Color		No Fire Retardant		-NFR				
		Poly Seat & Back Color		Flannel		/PFN				
Tag 1: 157 Training								WorkGroup Product Subtotal	\$38,415.28	

Quote Summary

Product SubTotal: \$104,875.22
Estimated Sales Tax: See Notes
Quote Total: \$104,875.22

NOTES:

- Images shown above are intended for approximate visual reference only and may not represent the exact models, numbers, descriptions or options selected. Refer to the model number/description/options shown for full product specifications.
- Sales Tax (For Shipment within the United States Only): Estimated sales/use tax will be calculated when order is entered. It is the customer's responsibility to pay any applicable sales/use tax due upon invoicing. A customer will not be charged sales tax if (1) a Resale Certificate, (2) an Exempt Organization Certificate, or (3) a Direct Pay permit is on file with KI's Finance Department. If no certificate is on file, the appropriate sales/use tax rate in effect at shipment will be applied and tax will be added to the customer's invoice.

Customer represents that the product information contained within this quote is complete and accurate. Changes to quantities and/or options/finishes will affect this quote. If applicable, other charges such as freight, tax, installation and/or delivery fees may be added at time of order.

Sales resulting from purchase orders issued by the customer to KI (Whether related to this quotation or otherwise) are governed and controlled by the Terms and Conditions found at www.KI.com/terms

Prepared by Loretta Gray

"Reference Only"

Market Code: 9=9=State/Local Gov't

Opportunity #:

Quote Filename: Wilco SOTC FreeStanding - LG18-295687b

Final Considerations:

To ensure your Purchase Order (PO) is processed quickly and efficiently, please adhere to the following requirements:

1. All purchase orders must be issued to KI or KI c/o the dealer with this address:
KI
1330 Bellevue Street
Green Bay, WI 54302
2. The following items must be included on all purchase orders:
 - Sold To/Bill To Information: complete legal name, address, telephone number and fax number
 - Ship To Information: complete legal name, address, contact name, contact phone number
 - Purchase Order Number: a customer-specific identifier, typically a sequential purchase order number or requisition number
 - Issue Date: date the purchase order was issued
 - Sales Tax: applicable sales tax will be added upon KI invoicing. If tax exempt, customer must provide or have the tax exempt certificate on file at KI
 - Purchase Order Total: total of all items and services included on the purchase order
 - Authorization: signature of authorized purchasing agent or buying entity
 - Order Details: reference a fully optioned KI quote (ex: 11KGH-85432) or include all the information listed below
 - Quantity of each item
 - Complete model number, including all finish and option information (by line item)
 - Net purchase price (by line item)
 - Extended net purchase price (all line items)
 - Any additional applicable charges (ex: installation and/or delivery charges)
 - Contract name and/or number if pricing is based on a contract reference
3. Signatures on a quote or a worksheet cannot be accepted as a purchase order.
4. In the event that you do not have a formal Purchase Order process, please contact your KI Sales Representative or call 1-800-424-2432, and we will assist you with creating a PO.

We appreciate your cooperation in providing us with all the required information listed above on your Purchase Order. Complete information helps us serve you better. Thank you for your order.

Purchase Orders that do not meet these requirements will be placed on hold until complete information is received by KI. Purchase orders on hold are not released to manufacturing or assigned a delivery date. KI order lead times begin once the order is released to manufacturing.