

**Bid Tabulation Packet  
for  
Solicitation 1804-226**

**Commercial Fans for Williamson County Expo Center**

**Bid Designation: Public**




**Williamson County, Texas**

**Bid #1804-226 - Commercial Fans for Williamson County Expo Center**Creation Date **Apr 26, 2018**End Date **May 30, 2018 3:00:00 PM CDT**Start Date **May 8, 2018 1:38:37 PM CDT**Awarded Date **Not Yet Awarded**

| <b>1804-226--01-01</b> Please Attach All Documents To This Line |               |                               |             |        |      |
|---|---------------|-------------------------------|-------------|--------|------|
| Supplier  | Unit Price    | Qty/Unit                      | Total Price | Attch. | Docs |
| Kiser Arena Specialists   | First Offer - | 1 / each                      |             | Y      | Y    |
| <b>Product Code:</b>  |               | <b>Supplier Product Code:</b> |             |        |      |
| <b>Agency Notes:</b>  |               | <b>Supplier Notes:</b>        |             |        |      |

**Supplier Totals**

|   |  |   |  |
|---|--|---|--|
| f Kiser Arena Specialists                 |  | \$0.00  |  |
| Bid Contact <b>Courtney Stevens</b>       |  | Address <b>GAINESVILLE, TX 76240</b>  |  |
| <b>cstevens@kiserarenaspecialists.com</b> |  |   |  |
| <b>Ph 940-665-8058</b>                    |  |   |  |
| <b>Agency Notes:</b>                      |  | <b>Supplier Notes:</b>  |  |
|   |  | <b>Head Attch:</b><br> |  |

\* \*

## Kiser Arena Specialists

Bid Contact **Courtney Stevens**  
cstevens@kiserarenaspecialists.com  
Ph 940-665-8058

Address **GAINESVILLE, TX 76240**

| Item #          | Line Item                                | Notes                  | Unit Price    | Qty/Unit | Attch. | Docs |
|-----------------|--|------------------------|---------------|----------|--------|------|
| 1804-226--01-01 | Please Attach All Documents To This Line | Supplier Product Code: | First Offer - | 1 / each | Y      | Y    |
| Supplier Total  |  |                        |               |          | \$0.00 |      |

**Kiser Arena Specialists****Item: Please Attach All Documents To This Line****Attachments**

Final\_MacroAir Quote\_ArenExpo\_w\_install 5-25-18 AirVolution.pdf

AIRVOLUTION\_Warranty.pdf

Wilco Bid Form.pdf

05/25/2018

Quote #19222

PREPARED FOR

PREPARED BY

## Eastern Williamson County Events Center

For: Arena & Covered Expo Fans  
Clint Chitsey  
5350 Bill Picket Trail  
Taylor, TX 76574  
512-352-4117  
clint.chitsey@wilco.org

Courtney Stevens  
Kiser Arena Specialists  
243 County Road 281  
Gainesville, TX 76240  
(940) 665-8058  
cstevens@kiserarenaspecialists.com

Thank you for choosing MacroAir Fans through North American Equine Distributor Kiser Arena Specialists!

### Item Summary

| Item Name | Quantity | Price/Unit | Total Price |
|-----------|----------|------------|-------------|
|-----------|----------|------------|-------------|

#### AirVolution

|   |   |            |            |
|---|---|------------|------------|
| [#4203-MA] 480V Three Phase Power Unit, 50/60 Hz                | 2 | \$0.00     | \$0.00     |
| [#AV24] 24 FT AirVolution Fan Blades                            | 2 | \$3,699.00 | \$7,398.00 |
| [#60-90006-00] AirVolution Universal Mount: I-beam Hardware Kit | 2 | \$0.00     | \$0.00     |
| [#30-90308-00] Digital Remote Assembly                          | 2 | \$0.00     | \$0.00     |
| [#50-802in-02] 02 ft - 02 ft 11 in / 0.61 m - 0.89 m Extension  | 2 | \$325.00   | \$650.00   |

#### AirVolution

|   |   |            |             |
|---|---|------------|-------------|
| [#4203-MA] 480V Three Phase Power Unit, 50/60 Hz                | 3 | \$0.00     | \$0.00      |
| [#AV18] 18 FT AirVolution Fan Blades                            | 3 | \$3,699.00 | \$11,097.00 |
| [#60-90006-00] AirVolution Universal Mount: I-beam Hardware Kit | 3 | \$0.00     | \$0.00      |

|  |   |        |        |
|--|---|--------|--------|
| [#30-90308-00] Digital Remote Assembly | 3 | \$0.00 | \$0.00 |
|--|---|--------|--------|

### Additional Options

|                                |   |          |          |
|--------------------------------|---|----------|----------|
| Arena Fan #7 CAT5 - 280'       | 1 | \$280.00 | \$280.00 |
| Arena Fan #8 CAT5 - 200'       | 1 | \$200.00 | \$200.00 |
| Expo Fan #1 - 170'             | 1 | \$170.00 | \$170.00 |
| Expo Fan #2 - 110'             | 1 | \$110.00 | \$110.00 |
| Expo Fan #3 - 140'             | 1 | \$140.00 | \$140.00 |
| Extra Wide Beam Plate Assembly | 2 | \$190.00 | \$380.00 |

|                         |                    |
|-------------------------|--------------------|
| <b>Items Subtotal</b>   | <b>\$20,425.00</b> |
| Estimated Freight       | \$680.66           |
| <b>Total Cost</b>       | <b>\$21,105.66</b> |
| Tax (0%)                | \$0.00             |
| Installation            | \$12,510.00        |
| <b>Grand Total Cost</b> | <b>\$33,615.66</b> |

### Installation

Installation includes: Turn key-including mechanical installation of fans and controllers. Electrical-pulling wires though existing conduit, including wiring and emt work in electrical room.

Standard Exclusions: ( Unless otherwise specified on this quote )Double Wall or Single Wall Square or rectangular ductwork, Motor Starters, Variable Frequency Drives, Thermostats, Controls, Smoke Detectors.

### Financing

Financing options may be available.

### Expiration

This quote will expire in 30 days.

# WARRANTY INFORMATION

## AIRVOLUTION

### MacroAir 12-Year Service Life Prorated Limited Warranty

**Warrantor:** The warrantor for the limited warranties set forth herein is MacroAir Technologies Inc. ["MacroAir"].

**Limited Warranty:** This prorated limited warranty (this "Warranty") applies only to the original End-User (the "End-User") of any MacroAir Technologies' Six or Three Blade Fan(s) (individually and collectively, the "Product") and cannot be transferred. This Warranty applies even in the event that the Product is initially sold by MacroAir for resale to an End-User.

**What This Warranty Covers:** In addition to the Lifetime Warranty on blades, hub, and frame; and the 3-Year Non-prorated Warranty, MacroAir warrants that the Product will have a "service life" (defined below) of Twelve Years from the date of purchase (the "Twelve-Year Service Life") when used in accordance with the operation and maintenance procedures prescribed in the MacroAir Installation and Owners Manuals. If MacroAir finds, in its sole discretion, that any Product has not provided the Twelve-Year Service Life, MacroAir will, as its sole obligation and the End-User's sole remedy for MacroAir's breach of this warranty, repair or replace the Product, at its option, F.O.B. MacroAir's factory, for a charge, payable by the End-User to MacroAir prorated on the following basis:

The End-User will be allowed a credit against the MacroAir's list price of equivalent equipment at the time of return of the Product to MacroAir, in proportion to the percentage of Twelve-Year Service Life remaining at the time of return of the Product to MacroAir. The End-User will assume responsibility to pay the balance of the list price; and MacroAir reserves the right to require payment prior to delivery of the repaired or replacement equipment.

For the avoidance of doubt, MacroAir's responsibilities under this Warranty are as follows:

**Lifetime** - Product repaired or replaced - Applies to Blades, Hub, and Frame, as described therein

**3-Year Limited Non-Prorated Warranty** - Product repaired or replaced - Applies to all Product components, as described therein

**Year 4-12** - Unit Credit (\$) = Current List Price X  $\frac{\text{Years of Unexpired Service Life}}{12 \text{ Years of Warranted Service Life}}$

**Service Life:** A MacroAir fan's service life is its expected lifetime, or the acceptable period of use in service. It is the time that a MacroAir fan can reasonably be expected to be 'serviceable' or supported by MacroAir.

**What This Limited Warranty Does Not Cover:** This Warranty does not cover any defects or damages caused by: (a) failure to properly store the Product before installation; (b) shipping and delivery of the Product if shipping is FOB Factory; (c) neglect, accident, abuse, misuse, misapplication, or incorrect installation; (d) repair or alteration not authorized in writing by MacroAir personnel or performed by an authorized MacroAir Customer Service Engineer or Agent; (e) improper testing, operation, maintenance, adjustment, or modification of any kind not authorized in writing by MacroAir personnel or performed by an authorized MacroAir Customer Service Engineer or Agent; or (f) use of the Product under other than normal operating conditions or in a manner inconsistent with the Product's labels or instructions.

**This Warranty is not valid:** (a) unless the End-User returns to MacroAir the Warranty Registration Card or registers online within thirty (30) days of purchase; or (b) if the Product's serial numbers have been removed or are illegible. Any Warranted Items repaired or replaced pursuant to this Warranty will be warranted for the remaining portion of the original Warranty subject to all the terms thereof. MacroAir shall not be responsible for any charges for testing, checking, removal or installation of Warranted Items not authorized in writing by MacroAir personnel or performed by an authorized MacroAir Customer Service Engineer or Agent.

Any Warranted Items repaired or replaced pursuant to this Warranty will be warranted for the remaining portion of the original Warranty subject to all the terms thereof. MacroAir shall not be responsible for any charges for testing, checking, removal or installation of Warranted Items not authorized in writing by MacroAir personnel or performed by an authorized MacroAir Customer Service Engineer or Agent.

**Limitation Of Liability:** The remedies of the End-User set forth herein are exclusive and are the sole remedies for any failure of MacroAir to comply with its obligations hereunder. In no event shall MacroAir be liable in contract, in tort (including negligence or strict liability) or otherwise for damage to property or equipment other than the Products, including loss of profits or revenue, loss of use of Products, cost of capital, claims of customers of the End-User or any special, indirect, incidental or consequential damages whatsoever. The total cumulative liability of MacroAir hereunder whether the claims are based in contract (including indemnity), in tort (including negligence or strict liability) or otherwise, shall not exceed the price of the Product on which such liability is based. MacroAir shall not be responsible for failure to provide service or parts due to causes beyond MacroAir's reasonable control.

**End-User's Obligations:** In order to receive the benefits of this Warranty, the End-User must use the Product in a normal way; follow the Product's Installation and Owners Manuals; and protect against further damage to the Product if there is a covered defect.

**Other Limitations:** MacroAir's obligations under this Warranty are expressly conditioned upon receipt by MacroAir of all payments due to it (including interest charges, if any). During such time as MacroAir has not received payment of any amount due to it for the Product, in accordance with the contract terms under which the Product is sold, MacroAir shall have no obligation under this Warranty. Also during such time, the period of this Warranty shall continue to run and the expiration of this Warranty shall not be extended upon payment of any overdue or unpaid amounts.

**Costs Not Related To Warranty:** The End-User shall be invoiced for, and shall pay for, all services not expressly provided for by the terms of this Warranty, including without limitation, site calls involving an inspection that determines no corrective maintenance is required. Any costs for replacement equipment, installation, materials, freight charges, travel expenses or labor of MacroAir representatives outside the terms of this Warranty will be borne by the End-User.

**Obtaining Warranty Service:** Call MacroAir Technologies Inc., Customer Service Department at 909.890.2270. MacroAir will not accept any product for return, credit or exchange unless expressly authorized by MacroAir in writing and delivered FOB MacroAir factory with proper Return Authorization Number attached to the product.

# WARRANTY INFORMATION

## AIRVOLUTION

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The End-User will be allowed a credit against the MacroAir's list price of equivalent equipment at the time of return of the Product to MacroAir, in proportion to the percentage of Twelve-Year Service Life remaining at the time of return of the Product to MacroAir. The End-User will assume responsibility to pay the balance of the list price; and MacroAir reserves the right to require payment prior to delivery of the repaired or replacement equipment.

For the avoidance of doubt, MacroAir's responsibilities under this Warranty are as follows:

**Lifetime** - Product repaired or replaced - Applies to Blades, Hub, and Frame, as described therein

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**This Warranty is not valid:** (a) unless the End-User returns to MacroAir the Warranty Registration Card or registers online within thirty (30) days of purchase; or (b) if the Product's serial numbers have been removed or are illegible. Any Warranted Items repaired or replaced pursuant to this Warranty will be warranted for the remaining portion of the original Warranty subject to all the terms thereof. MacroAir shall not be responsible for any charges for testing, checking, removal or installation of Warranted Items not authorized in writing by MacroAir personnel or performed by an authorized MacroAir Customer Service Engineer or Agent.

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**Limitation Of Liability:** The remedies of the End-User set forth herein are exclusive and are the sole remedies for any failure of MacroAir to comply with its obligations hereunder. In no event shall MacroAir be liable in contract, in tort (including negligence or strict liability) or otherwise for damage to property or equipment other than the Products, including loss of profits or revenue, loss of use of Products, cost of capital, claims of customers of the End-User or any special, indirect, incidental or consequential damages whatsoever. The total cumulative liability of MacroAir hereunder whether the claims are based in contract (including indemnity), in tort (including negligence or strict liability) or otherwise, shall not exceed the price of the Product on which such liability is based. MacroAir shall not be responsible for failure to provide service or parts due to causes beyond MacroAir's reasonable control.

**End-User's Obligations:** In order to receive the benefits of this Warranty, the End-User must use the Product in a normal way; follow the Product's Installation and Owners Manuals; and protect against further damage to the Product if there is a covered defect.

**Other Limitations:** MacroAir's obligations under this Warranty are expressly conditioned upon receipt by MacroAir of all payments due to it (including interest charges, if any). During such time as MacroAir has not received payment of any amount due to it for the Product, in accordance with the contract terms under which the Product is sold, MacroAir shall have no obligation under this Warranty. Also during such time, the period of this Warranty shall continue to run and the expiration of this Warranty shall not be extended upon payment of any overdue or unpaid amounts.

**Costs Not Related To Warranty:** The End-User shall be invoiced for, and shall pay for, all services not expressly provided for by the terms of this Warranty, including without limitation, site calls involving an inspection that determines no corrective maintenance is required. Any costs for replacement equipment, installation, materials, freight charges, travel expenses or labor of MacroAir representatives outside the terms of this Warranty will be borne by the End-User.

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**Bid Form****Commercial Fans for Williamson County Expo Center**

Williamson County is seeking suppliers to provide commercial fans for the outdoor arena and expo areas of the Williamson County Expo Center. The Expo Center currently has six (6) installed MacroAir AirVolution-D780 fans in operation. Installation of fans shall be turn key including mechanical installation of fans and controllers, electrical-pulling wires through existing conduit, including wiring and emt work in electrical room. Initial purchase will be for an additional five (5) fans (2-24' Fans & 3-18' Fans).

MacroAir AirVolution-D 780 (or equivalent) turn key price per fan:

24' Fan \$ 4,024

18' Fan \$ 3,699

Estimated Freight for five (5) fans:

\$ 680.66

Installation Cost for five (5) fans:

\$ 12,510.00

Installation Includes:

Mechanical installation of fans and controllers. Electrical - pulling wires through existing conduit, including wiring and emt in electrical room.

Installation Excludes:

Double Wall or Single Wall Square or rectangular ductwork, motor starters, variable frequency drives, thermostats, controls, smoke detectors

Warranty Information:

MacroAir 12-year Service Life Pro-rated Limited Warranty.  
See attached warranty information

**Supplier: Kiser Arena Specialists**

## BID AFFIDAVIT

**This form must be completed, signed, notarized and returned with Bid package**

The undersigned attests that the company named below, under the provisions of Subtitle F, Title 10, Texas Government Code Chapter 2270:

1. Does not boycott Israel currently; and
2. Will not boycott Israel during the term of the contract.

Pursuant to Section 2270.001, Texas Government Code:

1. "Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes; and
2. "Company" means a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, or any limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate of those entities or business associations that exist to make a profit.

The undersigned certifies that the IFB and the Bidder's Bid have been carefully reviewed and are submitted as correct and final. Bidder further certifies and agrees to furnish any and/or all goods and/or services upon which prices are extended at the price Bid, and upon the conditions contained in the IFB.

I hereby certify that the foregoing Bid has not been prepared in collusion with any other Bidder or other person or persons engaged in the same line of business prior to the official opening of this Bid. Further, I certify that the Bidder is not now, nor has been for the past six (6) months, directly or indirectly concerned in any pool or agreement or combination, to control the price of services/commodities Bid on, or to influence any person or persons to submit a Bid or not to submit a Bid thereon."

|   |   |
|---|---|
| <b>Name of Bidder:</b>                              | <b>Kiser Arena Specialists</b>            |
| <b>Address of Bidder:</b>                           | <b>243 CR 281</b>                         |
| <b>Email:</b>                                       | <b>cstevens@kiserarenaspecialists.com</b> |
| <b>Telephone:</b>                                   | <b>940-665-8058</b>                       |
| <b>Printed Name of Person Submitting Affidavit:</b> | <b>Courtney Stevens</b>                   |
| <b>Signature of Person Submitting Affidavit:</b>    | <b>Courtney Stevens</b>                   |

### Cooperative Purchasing Program

**Check one of the following options below.** A non-affirmative Bid will in no way have a negative impact on the County's evaluation of the Bid.

|                          |   |
|--------------------------|---|
| <input type="checkbox"/> | I will offer the quoted prices to all authorized entities during the term of the County's Contract. |
| <input type="checkbox"/> | I will not offer the quoted prices to all authorized entities.                                      |

---

**\*If no box is checked, the Bidder agrees to make best efforts in good faith to offer the quoted prices to all authorized entities.\***

BEFORE ME, the undersigned authority, a Notary Public, personally appeared (*Name of Signer*), who after being by me duly sworn, did depose and say: "I, , (*Name of Signer*) am a duly authorized officer of/agent for (*Name of Bidder*) and have been duly authorized to execute the foregoing on behalf of the said (*Name of Bidder*).

SUBSCRIBED AND SWORN to before me by the above-named  
on this the day of , 20.

Notary Public in and for

The State of

The County of

**SIGNATURE AND NOTARY NOT REQUIRED IF COMPLETING IN BIDSYNC ELECTRONICALLY.**

## Supplier: Kiser Arena Specialists

| <b>CONFLICT OF INTEREST QUESTIONNAIRE</b><br>For vendor or other person doing business with local governmental entity  |   | <b>Form<br/>CIQ</b>                         |
|--|---|---|
| <p>This questionnaire is being filed in accordance with chapter 176 of the Local Government Code by a person doing business with the governmental entity.</p> <p>By law this questionnaire must be filed with the records administrator of the local government not later than the 7th business day after the date the person becomes aware of facts that require the statement to be filed. See Section 176.006, Local Government Code.</p> <p>A person commits an offense if the person violates Section 176.006, Local Government Code. An offense under this section is a Class C misdemeanor.</p> |   | <b>OFFICE USE ONLY</b><br><br>Date Received |
| 1  | <b>Name of person doing business with local governmental entity.</b><br><b>Kiser Arena Specialists</b>  |   |
| 2  | <b>Check this box if you are filing an update to a previously filed questionnaire.</b><br><br><input type="checkbox"/> <p>(The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than September 1 of the year for which an activity described in Section 176.006(a), Local Government Code, is pending and not later than the 7th business day after the date the originally filed questionnaire becomes incomplete or inaccurate.)</p> |   |
| 3  | <b>Describe each affiliation or business relationship with an employee or contractor of the local governmental entity who makes recommendations to a local government officer of the local governmental entity with respect to expenditure of money.</b><br><b>Work with Clint Chitsey to develop the equine arena footing at Williamson County Expo Center. Previously supplied 6 MacroAir Fans for the WILCO indoor arena.</b>  |   |
| 4  | <b>Describe each affiliation or business relationship with a person who is a local government officer and who appoints or employs a local government officer of the local governmental entity that is the subject of this questionnaire.</b><br><b>None</b>   |   |

| <b>CONFLICT OF INTEREST QUESTIONNAIRE</b><br>For vendor or other person doing business with local governmental | <b>Form<br/>CIQ</b> |
|--|---------------------|
|--|---------------------|

| entity |   | Page 2            |
|--------|---|-------------------|
| 5      | <p><b>Name of local government officer with whom filer has affiliation or business relationship.</b><br/> <b>(Complete this section only if the answer to A, B, or C is YES.)</b></p> <p>This section, item 5 including subparts A, B, C &amp; D, must be completed for each officer with whom the filer has affiliation or other relationship. Attach additional pages to this Form CIQ as necessary.</p> <p>A. Is the local government officer named in this section receiving or likely to receive taxable income from the filer of the questionnaire?<br/> <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>B. Is the filer of the questionnaire receiving or likely to receive taxable income from or at the direction of the local government officer named in this section AND the taxable income is not from the local governmental entity?<br/> <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>C. Is the filer of this questionnaire affiliated with a corporation or other business entity that the local government officer serves as an officer or director, or holds an ownership of 10 percent or more?<br/> <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p>D. Describe each affiliation or business relationship.<br/> <b>Product and service supplier</b></p> <p><b>6. Describe any other affiliation or business relationship that might cause conflict of interest:</b></p> |                   |
| 7      |   |                   |
|        | <b>Courtney Stevens/Kiser Arena Specialists</b>   | <b>05/30/2018</b> |
|        | Signature of person doing business with the governmental entity   | Date              |
|        | Signature not required if completing in BIDSYNC electronically.   |                   |

Supplier: **Kiser Arena Specialists**

## Bidder References

List the last (3) companies or governmental agencies, where the same or similar goods and/or services as contained in this IFB package, were recently provided by Bidder.

## Reference 1

Client Name:  
**Kansas Expo Centre Tokepa, KS**

Location:

Contact Name:  
**Justin Gregory Facility Manager**

Title:

Phone:  
785-250-8412 Justin\_gregory@comcastspectator.com

E-mail

Contract Date To:                      Contract Date From:                      Contract Value: \$

**Scope of Work:**  
Supply 3 MacroAir Fans Airvolution-D for indoor arena

## Reference 2

Client Name: Location:  
**Dripping Springs Ranch and Event Center Dripping Springs, TX**

Location:

Contact Name:  
**Lynne Dickinson Facility Manager**

Title:

Phone:  
512-560-3819 [ldickinson@cityofdrippingsprings.com](mailto:ldickinson@cityofdrippingsprings.com)

E-mail

Contract Date To:                      Contract Date From:                      Contract Value: \$

**Scope of Work:**  
**Supply 2 MacroAir Fans for covered concession area in covered arena.**

**Reference 3**

Client Name:  
**WNC Agricultural Center Fletcher, NC**

Location:

Contact Name:  
**Matt Buchanan Facility Manager**

Title:

Phone:  
**828-687-1414 matt.buchanan@ncagr.gov**

E-mail

Contract Date To:                      Contract Date From:                      Contract Value: \$

Scope of Work:  
**Supply 3 MacroAir Fans for indoor riding arena**