

WILCO NICE TECHNOLOGY CONSOLIDATION PROPOSAL



The design, technical, pricing, and other information ("Information") furnished with this submission is proprietary information of Motorola Solutions, Inc. ("Motorola") and is submitted with the restriction that it is to be used for evaluation purposes only. To the fullest extent allowed by applicable law, the Information is not to be disclosed publicly or in any manner to anyone other than those required to evaluate the Information without the express written permission of Motorola.

MOTOROLA, MOTO, MOTOROLA SOLUTIONS, and the Stylized M Logo are trademarks or registered trademarks of Motorola Trademark Holdings, LLC and are used under license. SYMBOL is a trademark owned by Symbol Technologies, Inc., which is a wholly owned subsidiary of Motorola Solutions, Inc. All other trademarks are the property of their respective owners. © 2018 Motorola Solutions, Inc. All rights reserved.

Motorola Solutions, Inc.
1507 LBJ Freeway, Suite 700
Farmers Branch, TX. 75234
USA

August 1, 2018

Catherine Roberts
Williamson County
508 Holly Street
Georgetown, TX 78626

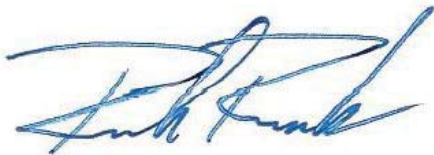
RE: Motorola NICE Technology Consolidation Project

Dear Mrs. Roberts

Motorola Solutions, Inc. (Motorola) is pleased to present to you the enclosed proposal for the Motorola NICE Technology Consolidation Proposal. The Proposal is based upon and subject to the terms and conditions of the H-GAC Agreement executed in July of 2018 (RA05-18) and consists of this cover letter, the Statement of Work, the System Description, Equipment List, and the HGAC Communications System Purchase Agreement (SPA).

The Proposal is valid for ninety (90) days from the date of this letter and is subject to the terms and conditions of the attached HGAC System Purchase Agreement, or a negotiated version thereof. Motorola would be happy to discuss any concerns the County may have with the Proposal.

Sincerely,
MOTOROLA SOLUTIONS, INC.



Rick Russek
Areas Sales Manager

TABLE OF CONTENTS

Section 1

System Description	1-1
1.1 System Overview.....	1-1
1.2 Responsibilities and Dependencies	1-2
1.3 Acceptance Test.....	1-2
1.4 Cutover.....	1-2

Section 2

Equipment List	2-1
----------------------	-----

Section 3

Statement of Work	3-1
3.1 Motorola Responsibilities	3-1
3.2 Williamson County Responsibilities	3-1

Section 4

System Pricing.....	4-1
---------------------	-----

Section 5

Contractual Documentation.....	5-1
--------------------------------	-----



SYSTEM DESCRIPTION

1.1 SYSTEM OVERVIEW

Motorola Solutions, Inc. is pleased to present Williamson County a proposal to upgrade the NICE Inform System from Inform 8 Professional to Inform 8 Elite. The upgrade to Inform 8 Elite provides CAD integration and GIS mapping to the Logging solution. In addition, the proposal includes text-to-911 for 25 positions and AQUA integration for nine users.

The scope also includes the redesign of the Control Room CEN and the NICE equipment residing on the CEN. Two additional firewalls are included to provide a closed and secure network between the County's network and the CEN. The design allows for each entity to maintain the standards in which their network requirements demand. Motorola will work with the county's IT to domain the NICE equipment and assist with the configuration of the county's network facing firewall. Figure 1 depicts the new network design.

The proposal includes two 3 day training courses. The first training is an on-site instructor led for 6 personnel for the different application modules of Inform; Verify, Monitor, Reconstruction, Organizer, Reporter, and Evaluator QA. The second training is to provide NICE system administrator certification. It is a 3 day instructor led delivered remotely via WebEx for up to 3 personnel.

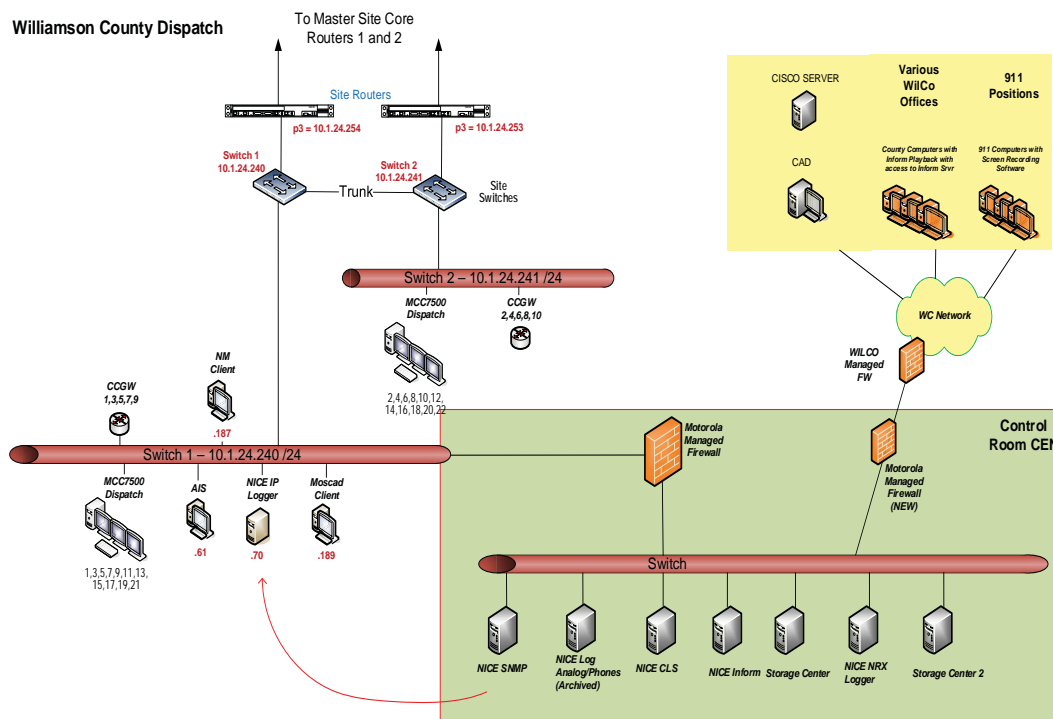


Figure 1: Williamson County NICE System Diagram

A high level list of the offering is provided below:

- (196) Inform 8 Pro to Elite Upgrade Audio Recording Licenses.
- (2) Firewalls.

- (1) 3 Day Application Training for up to 6 personnel.
- (1) 3 Day System Admin Training for up to 3 personnel.

1.2 RESPONSIBILITIES AND DEPENDENCIES

Motorola has based the system design on information gathered from meetings with Williamson County. All assumptions have been listed below for Williamson County's review. Should Motorola's assumptions be deemed incorrect or not agreeable to Williamson County, a revised proposal with the necessary changes and adjusted costs will be required. Changes to the equipment or scope of the project after contract will require a change order. Refer to the Statement of Work for the specific list of responsibilities to be performed by the Williamson County and Motorola.

This section identifies the assumptions and dependencies used in developing this offering.

- The quote is based on a parallel deployment and implementation with the NICE CISCO upgrade quote.
- Superion CAD Integration will be available in Q4 of 2018. Integration may be handled at a later day from the Inform software upgrade scope.
- Williamson County is responsibility to provide availability and accessibility to the facility to allow NICE and Motorola personnel to perform the installation.
- Williamson County shall be responsible to provide a location, time, and system to accommodate the three days training.
- The customer is responsible for the configuration and maintenance of the firewall facing the County's network.
- Motorola shall support and manage the ASTRO network and the Control CEN network.
- The customer is responsible to provide the Text-to-911 feed to the NICE Inform server. This include any network configuration required to provide data access.
- Motorola assumes CAD and text-to-911 integration is in compliance with the county's CJIS standard. Any additional scope required will be done via a change order and any cost associated shall be the responsibility of the customer.

1.3 ACCEPTANCE TEST

Acceptance of the console site is based on a completion of a Functional Acceptance Test Plan (FATP). The FATP tests the function of all installed equipment to verify operation of the NICE system.

1.4 CUTOVER

A detailed cutover process will be discussed with Williamson County during the DDR process. It shall outline the requirements and steps that will be taken during the cutover process to ensure minimal interruption of service.

SECTION 2

EQUIPMENT LIST

QTY	DESCRIPTION
196	1 Primary and 1 Resilient Inform Elite Audio Recording Channel License - Upgrade
2	FORTINET FIREWALL



STATEMENT OF WORK

3.1 MOTOROLA RESPONSIBILITIES

- Assign a project manager
- Coordinate and schedule a Kickoff Meeting with Customer, Motorola, and NICE Systems
- Run the Kickoff Meeting and record and distribute meeting minutes.
 - Anticipated personnel from Motorola include the Motorola Project Manager (PM) and System Engineer.
- Attend any required site walks.
 - Anticipated personnel from Motorola include a System Engineer
- Motorola to oversee the following installation work by Motorola Shop:
 - (2) Fortinet Firewalls
- Motorola to oversee the following implementation/upgrade work by NICE Systems:
 - Inform upgrade from Inform 8 Professional to 8 Elite adding in CAD integration to superior CAD DB
 - Text to 911 from Solacom
 - Aqua Integration
- Motorola will perform the Control Room CEN Redesign
- Motorola will generate the acceptance test plan and perform the testing with NICE Systems.
- Motorola will confirm that all the new installation are according to R56 standards

3.2 WILLIAMSON COUNTY RESPONSIBILITIES

- Assign a project manager, as the single point of contact responsible for Customer-signed approvals.
- Assign other resources necessary to ensure completion of project tasks for which the customer is responsible.
- The customer's key project team participants attend the meeting.
- Provide proper environment to work on the system.
- Provide Motorola and NICE personnel access to the system to perform the installation and upgrade/expansion on the NICE systems.
- Insure communication sites meet space, grounding, power, and connectivity requirements for the installation of all equipment.
- Provide a dedicated delivery point, such as a warehouse, for receipt, inventory and storage of equipment.
- Provide a location, time, and system to accommodate the three days training.



SYSTEM PRICING

Motorola's system solution and services are priced as follows:

Total solution price per equipment and services outlined in this proposal

Description	Price
NICE Consolidation Project Total	\$266,562.00
HGAC Discount	\$46,562.00
GRAND TOTAL with Discounts	\$220,000.00

