



## **TABLE OF CONTENTS**

1. Franchise Tax Account Status
2. Required Licenses and Certifications
3. Transmittal Letter
4. Executive Summary of Respondent's proposal
5. Responses to proposal specifications and criteria
6. Key Personnel List
7. Equipment List
8. Price Sheets
9. References
10. Conflict of interest questionnaire
11. Proposal Affidavit
12. Addendum acknowledgement

Red & White Greenery, Inc.  
512-930-4707  
5354 Highway 29 East ® Georgetown, TX 78626  
Also visit us at [www.rwgreenery.com](http://www.rwgreenery.com)



## Franchise Tax Account Status

As of : 08/30/2018 11:32:46

This Page is Not Sufficient for Filings with the Secretary of State

### RED & WHITE GREENERY, INC.

<b>Texas Taxpayer Number</b>	12003840084
<b>Mailing Address</b>	PO BOX 126 GEORGETOWN, TX 78627-0126
<b>Ⓡ Right to Transact Business in Texas</b>	ACTIVE
<b>State of Formation</b>	TX
<b>Effective SOS Registration Date</b>	11/10/2003
<b>Texas SOS File Number</b>	0800267444
<b>Registered Agent Name</b>	JASON FULLER
<b>Registered Office Street Address</b>	5354 HWY. 29 EAST GEORGETOWN, TX 78626



**TEXAS COMMISSION ON ENVIRONMENTAL QUALITY**

*Be it known that*

**DAVID S TAYLOR**

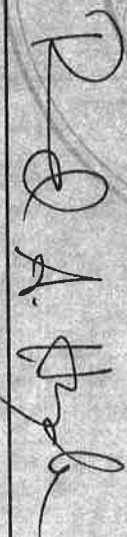
*has fulfilled the requirements in accordance with the  
laws of the State of Texas for*

**LICENSED IRRIGATOR**

*License Number:* L10023423

*Issue Date:* 08/08/2017

*Expiration Date:* 08/31/2020



*Executive Director*

*Texas Commission on Environmental Quality*

Applicators are required to keep certificates of completion for 12 months following renewal of a license. 4 TAC§7.24(s)

Regulations and statutory provisions governing pesticide applicator licensees and their use of pesticides may be found in Chapter 7, Title 4, of the Texas Administrative Code and Chapter 76 of the Texas Agriculture Code, respectively. TDA's web site provides convenient links to these laws. Failure to comply with these laws, including misuse of any pesticide, may result in revocation, suspension, modification, or probation of your license and/or assessment of monetary administrative penalties.

If you have any questions regarding your license, please contact our Austin headquarters toll free at (877) LIC-AGRI (877-542-2474), or visit our web site at [www.TexasAgriculture.gov](http://www.TexasAgriculture.gov). For the hearing impaired, you may call Relay Texas (800) 735-2988 (voice) or (800) 735-2989 (TDD) or visit our web site.



**TEXAS DEPARTMENT OF AGRICULTURE**  
P. O. BOX 12847 AUSTIN, TEXAS 78711-2847

**COMMERCIAL PESTICIDE APPLICATOR  
LICENSE**

DAVID TAYLOR

PO BOX 126  
GEORGETOWN TX 78627

TDA Client No: 00341831  
License No: 0442469  
Effective Date: 02/28/2018  
Expires: 02/28/2019



Front side

**Categories: 3A**

**Descriptions:**

1A Field Crop	3A Landscape Maint
1B Fruit, Nut, & Veg	3B Nursery Plant Prod
1C Pasture & Rangeland	4 Seed Treatment
1D Vertebrate Pest	5 Vegetation Mgmt
1E Farm Commodity Pest Control	6 Aquatic
1F Animal Health	7 Demonstr & Research
1G Citrus	8 Reg Pest Control
1H Livestock Prot Collar	9 Aerial Application
1I M-44 Device	11 Soil Fumigation
2 Forest Pest Control	12 Public Health Pest Control (Vector)

Back side

**LAMINATION ADVISED:** Please cut out along heavy black lines, placing front and back sides together, and laminate.



**TEXAS DEPARTMENT OF AGRICULTURE**  
COMMISSIONER SID MILLER  
P. O. BOX 12847 AUSTIN, TEXAS 78711-2847  
(877) LIC-AGRI (877-542-2474)  
For the hearing impaired: (800) 735-2989 TDD (800) 735-2988 VOICE  
[www.TexasAgriculture.gov](http://www.TexasAgriculture.gov)

**COMMERCIAL PESTICIDE APPLICATOR LICENSE**

This is to certify that the person whose name appears below has met the requirements of Texas Agriculture Code Chapter 76, relating to application of restricted-use or state-limited-use pesticides or regulated herbicides. This license is issued for purchase and application of restricted-use or state-limited-use pesticides or regulated herbicides to be used according to label directions consistent with the use categories listed below.

DAVID TAYLOR  
PO BOX 126  
GEORGETOWN TX 78627

TDA Client No: 00341831  
License No: 0442469  
Effective Date: February 28, 2018  
Expires: February 28, 2019  
Categories:



# INTERNATIONAL SOCIETY OF ARBORICULTURE

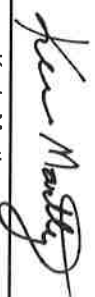
## CERTIFIED ARBORIST™

David Taylor

Having successfully completed the requirements set by the Arborist Certification  
Board of the International Society of Arboriculture,  
the above named is hereby recognized as an ISA Certified Arborist®



Jim Skiera, Executive Director  
International Society of Arboriculture



Kevin Martlage  
Director of Professional Development  
International Society of Arboriculture



TX-3306A	5 Feb 2005	30 Jun 2020
Certification Number	Certified Since	Expiration Date



**David Taylor**

#298

The above named is hereby recognized as a  
Texas Certified Landscape Professional,  
having fulfilled the requirements of the Certification Committee of the  
Texas Nursery & Landscape Association

CHAIRMAN

*TNLA Certification Committee*

PRESIDENT

*Texas Nursery & Landscape Association*

Valid Through

**June 30, 2019**

The Texas Certified Landscape Professional certification is a program of the Texas Nursery & Landscape Association



## TRANSMITTAL LETTER

This proposal is being submitted by Red & White Greenery, Inc., which offices at 5354 Hwy. 29 East in Georgetown, TX 78626.

This company is a corporation, and was incorporated here in Georgetown. Our contact per for regarding the contractual matters relating to the RFP is as follows:

David Taylor  
5354 Hwy. 29 East  
Georgetown, TX 78626  
(512) 930-4707 ph.  
(512) 869-2521 fax  
Email address @ [dave@rwgreenery.com](mailto:dave@rwgreenery.com)

Our Federal Employer ID number is 1-2003840084.

This respondent commits to providing the services in this proposal for the prices stated, and the prices are good for 30 days after the opening of the bids.

In the event of an ozone action day in which air quality may be effected, we will utilize our propane fueled mowers. The other mowers we use are EFI powered, and the most efficient on the market.

Respectively submitted,

A handwritten signature in blue ink, appearing to be "JF", with a large loop at the bottom left.

Jason Fuller, President

Red & White Greenery, Inc.  
512-930-4707  
5354 Highway 29 East ® Georgetown, TX 78626  
Also visit us at [www.rwgreenery.com](http://www.rwgreenery.com)



## EXECUTIVE SUMMARY

A. Red & White Greenery, Inc. will be providing all mowing, trimming, cleaning, shrub and tree pruning, IPM management, Pre/Post-emergent weed control with specific and non-selective herbicides, fertilization of all plant materials including turf, trees and shrubs, aerification by mechanical and liquid means and shredding for all areas as specified in the proposal documents.

B. We are the most qualified Respondent because we have been performing these services for Williamson County for many years, and we have tailored our maintenance division to meet the needs required. Our foremen several years of experience in their position, and I provide additional training based on the many classes I take for CEU's. Most of our workers have been with the company for more than fifteen years, and some as many as twenty. We have been doing landscape maintenance for more than thirty years, and over the past ten years we have also developed our landscape construction division to perform several landscape and irrigation installations for schools, counties and cities.

C. We have worked closely with Christi Stromberg regarding the best materials to use and alternate products for the various sites, including treating the courthouse with peat moss, gypsum and a biostimulant fertilizer product to recondition the lawn after its heavy use. We have added a third maintenance crew to our company to help us be ready to provide additional landscaping or special maintenance services.

The following personnel are key in coordinating the goods and services required to provide best practices:

Jason Fuller, President [jason@rwgreenery.com](mailto:jason@rwgreenery.com)

Dave Taylor, Maintenance Division Manager [dave@rwgreenery.com](mailto:dave@rwgreenery.com)





## RESPONSES TO PROPOSAL SPECIFICATIONS/CRITERIA

4.3.2.1: I have attached a list of references for other projects of similar scope, which includes the work we do currently for Williamson County. While none of the projects meet the dollar amount of this project, they do compare in the scope of work. We have been very particular with which projects we bid, because we want to be sure to not overextend our work force. We have been providing the same services for the Brazos River Authority at their Water Treatment Plants in both Williamson County and up in the Temple/Belton area. These are sensitive areas because they are water sources for various entities, so careful application of chemicals and keeping debris out of the water is very important. For the City of Jarrell, we mow their town hall, their community center, ball fields and several r.o.w. areas and alleys. We have not lost any contracts in the past five years, but we have been particular about which projects to bid as to not overextend ourselves.

4.3.2.2: Red & White Greenery, Inc. has been doing landscape maintenance for over thirty years, and we have acquired several commercial contracts as well as residential properties.

I am the Maintenance Division Supervisor, David Taylor, and I have over thirty years in the landscape industry of which the last eight have been with this company. I have attached my resume and copies of my certifications/licenses, including Certified Pesticide Applicator, Texas Landscape Professional, ISA Certified Arborist and License Irrigator. I also run our sister company, Organicare Texas, which does all of our fertilization, pesticide and herbicide work. I am a member of the Texas Nursery and Landscape Association, and attend the TNLA Expo and ISA Texas Expo each year for continuing education. I supervise three maintenance crews which have one foreman and three workers on each of them. Many of the workers have been with us for over fifteen years.

I have attached a list of other key personnel with this response.

4.3.2.3: We have three maintenance crews available that I schedule to perform the work required. Each crew has a maintenance foreman who supervises the other three workers. Safety meetings are done weekly on pertinent topics with all of our crew members, and the foreman are given ongoing training in the field as required and are briefed upon my return from any continuing education classes as to anything new in the field. Any worker who uses any chemicals has been trained by me and documented. In the event of emergency situations, we have enough flexibility in our schedule to provide immediate services required.

Red & White Greenery, Inc.

512-930-4707

5354 Highway 29 East ® Georgetown, TX 78626

Also visit us at [www.rwgreenery.com](http://www.rwgreenery.com)



Red & White Greenery, Inc. is a locally owned and operated landscape company that has been serving the Central Texas area since 1983. We are a complete landscape contractor that can handle every aspect of a landscape project, including irrigation and hardscapes, from inception to completion and all maintenance requirements. As a company we are continually training our staff and reviewing our procedures to maximize the quality of service we provide. It is our goal to become the absolute best that the industry has to offer. We accomplish this goal by not only delivering an outstanding product with exceptional customer service, but we take great pride in assisting our clients with the development of landscape plans that are water efficient and easily maintainable.

One of the most valuable services we offer our clients is value engineering. With numerous years of experience, we are able to identify areas where cost savings are viable, without changing the desired final appearance.

Our experience, with several different general contractors, varies from small commercial installations to large industrial installations. We will provide a list of projects and references upon request.

The following are basic resumes of individuals in management and supervisory roles:

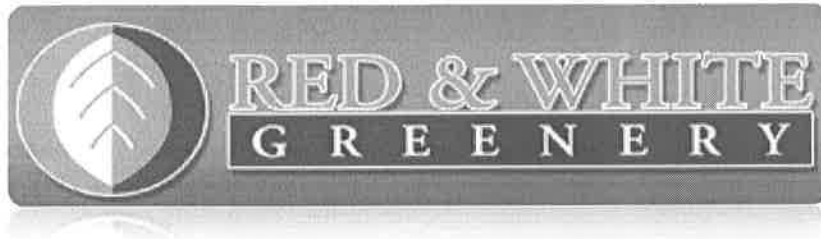
<u>Title</u>	<u>Position</u>	<u>License/License #</u>	<u>Experience</u>
Jason Fuller	President	Irrigation/LI0016241	14 years
Linda Coronado	Administrative		30 years
Robert Elliott	Operations Manager	Irrigation/LI0002957	28 years
Dave Taylor	Maintenance Manager	ISA Arborist/TX-3306 Lands. Professional/298 Pesticide Applicator/44246 Irrigation/023423	21 years
Taylor Eisenbach	Project Manager	Irrigation/LI0017666	11 years
Steve Dearen	Superintendent		20 years
Justin Riggs	Superintendent		6 years
Ivan Gonzalez	Landscape/Irrigation Foreman		12 years
Jose Gonzales	Landscape/Irrigation Foreman		15 years
Juan Gonzales	Landscape/Irrigation Foreman		8 years
Julio Madragon	Landscape/Irrigation Foreman		9 years
Manuel Azua	Maintenance Foreman		14 years
Andy Taylor	Maintenance Foreman		4 years
Javier Soto	Maintenance Foreman		8 years

If you have any additional questions, please feel free to contact me in the office at (512) 930-4707.

Sincerely,

Jason Fuller  
President

Red & White Greenery, Inc.  
512-930-4707  
5354 Highway 29 East ® Georgetown, TX 78626  
Also visit us at [www.rwgreenery.com](http://www.rwgreenery.com)



## RESPONSES TO PROPOSAL SPECIFICATIONS/CRITERIA (continued)

4.3.2.4: Here is a list of the current equipment we will be utilizing for this project:

Equipment Type	Brand/Model	Size	Year Made	Fuel Type	No. of Units	Condition	Purchase Date
Mowers	Ferris IS3100 Zero Turn	61"	2012-2014	Propane	3	Good	2012-2014
Mowers	Ferris IS3200 Zero Turn	61"	2017	Gas (EFI)	2	Excellent	2017
Mowers	Hustler Super 104 Mower	104"	2017	Gas (EFI)	2	Excellent	2017
Mowers	Ferris IS3200 Zero Turn Mower	72"	2017	Gas	1	Excellent	2017
Mowers	Ferris 5900545 Walk-behind	36"	2014	Gas	1	Excellent	2014
Mowers	John Deere GS30 Walk-behind	48"	2002	Gas	1	Good	2002
Line Trimmers	Echo SRM 280T	N/A	2014-2018	Mixed fuel	5	Excellent	2016-2018
Line Trimmers	Stihl FS131R	N/A	2017	Mixed fuel	6	Excellent	2017
Blowers	Echo PB755 ST	N/A	2017-2018	Mixed fuel	2	Excellent	2017-2018
Blowers	Stihl BR700	N/A	2017-2018	Mixed fuel	4	Excellent	2017-2018
Shredder	Rhino F4-15 Shredder		2017	N/A	2	Excellent	2017
Tractor	Kubota Tractor		2000	Diesel	1	Good	2002
Trencher	Vermeer RTX450Trencher		2018	Gas	1	Excellent	2018

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## Bid 1807-251 Landscape Maintenance Services

Bid Number 1807-251  
Bid Title Landscape Maintenance Services

Bid Start Date Aug 7, 2018 2:10:17 PM CDT  
Bid End Date Sep 4, 2018 2:00:00 PM CDT  
Question & Answer End Date Aug 30, 2018 3:00:00 PM CDT

Bid Contact Johnny Grimaldo  
Purchasing Specialist III  
512-943-1553  
johnny.grimaldo@wilco.org

Contract Duration **2 years**  
Contract Renewal 3 annual renewals  
Prices Good for **30 days**  
Pre-Bid Conference **Aug 16, 2018 10:00:00 AM CDT**  
Attendance is mandatory  
Location: Purchasing Conference Room, 901 S. Austin Ave, Georgetown, TX 78626

Bid Comments Williamson County is seeking Landscape Maintenance Company for designated areas specified in the RFP.

### Addendum # 1

New Documents	<p>Addendum 1 Uploaded 8.22.18.pdf Contractor Maintained Roads 08-13-2018 2.pdf Contractor Maintained Roads 08-13-2018.docx Landscape Maintenance for Williamson County Facilities - 1807-251.pptx</p>
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### Item Response Form

Item 1807-251-01-01 - Total Bid Price  
Quantity 1 each  
Unit Price 402,452.00  
Delivery Location Williamson County, Texas  
No Location Specified

Description Qty 1  
TOTAL BID PRICE **TWO FOUR HUNDRED THOUSAND TWO NINE HUNDRED FIFTY TWO AND NO/100 DOLLARS**

Item 1807-251--01-02 - Please attach all documents to this line

Quantity 1 each

Prices are not requested for this item.

Delivery Location Williamson County, Texas

No Location Specified

Qty 1

**Description**

Please attach all documents to this line

A handwritten signature in blue ink, appearing to be 'Jm Miller', is written over the 'Description' field.

**PRICE SHEET****LANDSCAPE SERVICES FOR WILLIAMSON COUNTY****PRICE SHEET (1 OF 6)****THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH PROPOSAL**

The undersigned Respondent, having become familiar with this RFP agrees to furnish Landscape Maintenance Services in accordance with this RFP.

CLASS A PROPERTY	Maintenance Cost per site visit (x48)	Annual Pre-emergent Cost	Annual Fertilization Cost	Annual Turf Aeration Cost	Annual Mulching Cost	Total Annual Cost per Property
1. Courthouse	3840.00	416.00	806.00	289.00	934.00	6285.00
1A. Blow off porches & sidewalks	58.00	x2 x52 =				6032.00
2. Sheriff Admin/Jail	4416.00	202.00	374.00	85.00	1246.00	6323.00
3. WC Justice Center	3072.00	196.00	426.00	85.00	1012.00	4791.00
4. Parking Garage for CJC/Jail	2880.00	186.00	464.00	75.00	1246.00	4851.00
5. Georgetown Tax Office including CarQuest	2352.00	110.00	140.00	50.00	151.00	2803.00
6. Inner Loop Annex	9216.00	610.00	828.00	280.00	740.00	11674.00
7. Juvenile Justice Center	16560.00	1610.00	4800.00	420.00	820.00	24210.00
8. Central Maintenance Facility	9024.00	140.00	464.00	120.00	158.00	9906.00
9. Children's Advocacy Center	3936.00	256.00	716.00	107.00	1246.00	6261.00
10. Cedar Park Annex	6384.00	182.00	506.00	130.00	623.00	7825.00
11. Jester Round Rock Annexes	13056.00	1100.00	2524.00	300.00	984.00	17964.00
12. Taylor Annex	2640.00	80.00	110.00	55.00	100.00	2985.00
13. JP Pct#4	2304.00	174.00	276.00	80.00	94.00	2928.00
14. Hutto Annex	3360.00	210.00	394.00	85.00	440.00	4509.00
15. Facilities Services Center	2136.00	172.00	410.00	60.00	100.00	3478.00
16. Emergency Services Operation Cntr	15456.00	620.00	1534.00	380.00	4860.00	22850.00
17. Texas Ave Bldg	4416.00	120.00	240.00	60.00	880.00	5716.00
18. Animal Shelter	12000.00	390.00	800.00	150.00	3218.00	16558.00
19. Sheriff Office Training Center	15600.00	100.00	150.00	50.00	1300.00	17200.00
20. North Campus	5256.00	700.00	1400.00	300.00	5225.00	60185.00
21. Georgetown Annex	5520.00	500.00	1400.00	300.00	5800.00	13520.00
<b>TOTAL ANNUAL COST FOR CLASS A PROPERTIES=&gt;</b>						<b>258854.00</b>

**PRICE SHEET****LANDSCAPE SERVICES FOR WILLIAMSON COUNTY****PRICE SHEET (2 OF 6)**

<b>CLASS B PROPERTY</b>	<b>Maintenance Cost per site visit (x48)</b>	<b>Mulching Cost</b>	<b>Total Annual Cost</b>
1. Georgetown Health Clinic	1056.00	N/A	1056.00
2. Old DPS Bldg	1104.00	70.00	1174.00
3. TABC/Game Warden	576.00	40.00	616.00
4. Lott Building	1920.00	N/A	1920.00
5. Brown House on Main	1584.00	N/A	1584.00
6. Brick Houses on MLK	2928.00	302.00	3230.00
7. Old Jail	1968.00	204.00	2172.00
8. LifeSteps- Red House on Main	1248.00	90.00	1338.00
9. 508 Holly St	1248.00	N/A	1248.00
10. Belford Square	1296.00	N/A	1296.00
11. Round Rock Annexes Bldg A&B	5664.00	800.00	6464.00
12. Taylor Health Clinic	1104.00	12.00	1116.00
13. Taylor SO	1152.00	32.00	1184.00
14. Medic #41	1344.00	46.00	1390.00
15. Medic #42	1056.00	14.00	1070.00
<b>TOTAL ANNUAL COST FOR CLASS B PROPERTIES=&gt;</b>			<b>26858.00</b>

**PRICE SHEET****LANDSCAPE SERVICES FOR WILLIAMSON COUNTY****PRICE SHEET (3 OF 6)**

<b>CLASS C PROPERTY</b>	<b>Maintenance Cost per site visit</b>	<b>(x12)</b>	<b>Total Annual Cost</b>
1. Block South of Jail/SO upper & lower parking lots	36.00	432.00	432.00
2. Parking Lot on MLK, South of CJC	32.00	384.00	384.00
3. Metal Bldgs @ 321 W. 8 <sup>th</sup> & 323 W. 8 <sup>th</sup>	36.00	432.00	432.00
4. HWY 29 Property (currently leased)	128.00	1536.00	1536.00
5. Anderson Mill Det. Pond, .53 Acres	200.00	2400.00	2400.00
6. 175 CR 138, Hutto	170.00	2040.00	2040.00
7. Taylor R&B Yard	130.00	1560.00	1560.00
8. Bartlett Farmhouse	280.00	3360.00	3360.00
9. Operation Liberty Hill	150.00	1800.00	1800.00
10. Bell Gin Property	180.00	2160.00	2160.00
11. Stubblefield Props	240.00	2880.00	2880.00
12. 20 Gabriel Forest	200.00	2400.00	2400.00
<b>TOTAL ANNUAL COST FOR CLASS C PROPERTIES=&gt;</b>			<b>21384.00</b>

<b>SHREDDING</b>	<b>Maintenance Cost per site visit</b>	<b>(x4)</b>	<b>Total Annual Cost</b>
1. CMF, 50 Acres	1610.00		6440.00
2. Hutto Annex, 2.7 Acres	250.00		1000.00
3. RR Jester, 16.6 Acres	720.00		2880.00
4. CAC,JJC,ESOC,AS, 90 Acres	2200.00		8800.00
5. Landfill Farmstead, 5 Acres	260.00		1040.00
6. SOTC, 32.5 Acres	1100.00		4400.00
7. North Campus, TBD Acres	TBD		TBD
<b>TOTAL ANNUAL COST FOR SHREDDING=&gt;</b>			<b>24560.00</b>



**PRICE SHEET**  
**LANDSCAPE SERVICES FOR WILLIAMSON COUNTY**  
**PRICE SHEET (4 OF 6)**

If properties are to be added during the course of the contract or if irrigation repairs are needed, please provide pricing information for the following:

Irrigation Repair \$/hr *	Maintenance Cost (\$/sq ft) (minimum site charge?)	Pre-emergent Cost (\$/sq ft)	Fertilization Cost (\$/sq ft)	Turf Aeration Cost (\$/sq ft)	Mulching Cost Installed price \$/cu ft.	Shredding Cost (\$/acre) (min site charge?)
38.00	.006/sf (\$25.00)	.0075	.015	.020	\$2.25	\$48.00 (\$250.00) min.

\*material costs will only be asked of successful proposer prior to beginning contract.

RADIO TOWERS	Maintenance Cost per site visit	Herbicide Cost per site visit	(x6)	Total Annual Cost
1. Taylor	90.00	60.00	150.00	900.00
2. Granger	90.00	60.00	150.00	900.00
3. Thrall	90.00	60.00	150.00	900.00
4. Twin Towers on Inner Loop	70.00	45.00	115.00	690.00
5. Back Up at Rabbit Hill	80.00	45.00	125.00	750.00
6. Cedar Park Cougar Country	70.00	50.00	120.00	720.00
7. Cedar Park Fire Ln	90.00	60.00	150.00	900.00
8. Liberty Hill	90.00	70.00	160.00	960.00
9. Florence	90.00	70.00	160.00	960.00
10. Tower Road	80.00	60.00	140.00	840.00
<b>TOTAL ANNUAL COST FOR RADIO TOWERS=&gt;</b>				<b>8520.00</b>

**PRICE SHEET**  
**LANDSCAPE SERVICES FOR WILLIAMSON COUNTY**  
**PRICE SHEET (5 OF 6)**

<b>GUN RANGE</b>	<b>Maintenance Cost per site visit</b>	<b>Times per Year</b>	<b>Total Annual Cost</b>
1. General Area Mowed & Trimmed 19 Acres	860.00	x 48	41,280.00
2. Berms 10 Acres	975.00	x 2	1,950.00
3. Unimproved Areas Shredded and Fences Trimmed 5 Acres	250.00	x 4	1,000.00
4. Graveled Areas/Herbicide Applications	60.00	x 48	2,880.00
<b>TOTAL ANNUAL COST FOR GUN RANGE=&gt;</b>			47,110.00

**PRICE SHEET****LANDSCAPE SERVICES FOR WILLIAMSON COUNTY****PRICE SHEET (6 OF 6)**

<b>ROW MOWING</b>	<b>Maintenance Cost per site visit</b>	<b>(x6)</b>	<b>Total Annual Cost</b>
1. Anderson Mill Part 1	266.00		1596.00
2. Anderson Mill Part 2	180.00		1080.00
3. Anderson Mill Part 3	230.00		1380.00
4. AW Grimes	90.00		540.00
5. Gattis School Rd Part 1	100.00		600.00
6. Gattis School Rd Part 2	100.00		600.00
7. Sam Bass Waterway	240.00		1440.00
8. Pearson Ranch Rd Part 1	780.00		4680.00
9. Pearson Ranch Rd Part 2	230.00		1380.00
10. Neenah Ave	250.00		1500.00
11. Quick Hill	100.00		600.00
12. Grand Ave Parkway	45.00		270.00
<b>TOTAL ANNUAL COST FOR ROW MOWING=&gt;</b>			<b>15666.00</b>



Red & White Greenery, Inc.  
Summary of Bidder's Qualifications

Entity Type:	Corporation
List of Officers:	Jason Fuller, President
Length of Time in Business:	Since 1983
Number of Staff Assigned:	Seven to ten, Project Manager, Assistant Project Manager
Project Manager:	David S. Taylor, see attached resume
Additional Information:	Red & White Greenery, Inc. is full service company providing Commercial & Residential Landscaping, Irrigation, Maintenance, Hardscaping and Tree Services. We also have two sister companies; Cen-Tex Organicare, which provides pesticide and fertilizing services and Stone Deck Texas, which provides paver patios, decks, walkways and driveway.
Bank Reference:	Regions Bank 100 W. Morrow Street Georgetown, TX 78626 Phone: (512) 930-1776
Credit References:	Ewing Irrigation 1400 Cottonwood Creek Trail Cedar Park, TX 78613 Phone: (512) 260-9990  Landmark Nurseries, Inc. 1510 Royston Lane Round Rock, TX 78664 Phone: (512) 251-9238

Red & White Greenery, Inc.  
512-930-4707  
5354 Highway 29 East ® Georgetown, TX 78626  
Also visit us at [www.rwgreenery.com](http://www.rwgreenery.com)



### Summary of Qualifications

Red & White Greenery, Inc. is a locally owned and operated landscape company that has been serving the Central Texas area since 1983. We are a complete landscape and landscape Maintenance Corporation that can handle every aspect of a landscape project from inception to completion and all maintenance requirements.

Our manpower is based on 40 full time employees. We will have sufficient manpower to fulfill the contract requirements.

We have a customer base of over 700 current residential, commercial, industrial, and municipal clients. We can provide this list upon request, as this is confidential information and do not wish to publish this information.

The project manager for this project will be Jason Fuller. Dave Taylor will be overseeing the execution of this project as the assistant project manager.. Dave's contact information is as follows:

Email: [Dave@rwgreenery.com](mailto:Dave@rwgreenery.com)

Email: [Jason@rwgreenery.com](mailto:Jason@rwgreenery.com)

Phone: (512) 930-4707

Mobile: (512) 635-5505 Dave Taylor

Mobile: (512) 677-8748 Jason Fuller

Jason has an extensive background and training in the green industry. He is a licensed irrigator and is regularly attending educational programs, classes, and seminars to continue building on his foundation of knowledge.

Thank you for the opportunity to provide this bid.

Sincerely,

Jason Fuller  
President

Red & White Greenery, Inc.

512-930-4707

5354 Highway 29 East ® Georgetown, TX 78626

Also visit us at [www.rwgreenery.com](http://www.rwgreenery.com)

# David S. Taylor

403 S. 3<sup>rd</sup> Street  
Pflugerville, Texas 78660

(512) 635-5505

Email at Dave@rwgreenery.com

## EDUCATION:

I earned my Associates of Science Degree in Business Administration from the Austin Community College in June 1987 with a cumulative G.P.A. of 3.32/4.00 with a 4.00/4.00 G.P.A. in my Business Management, Accounting and Business Calculus courses.

## EMPLOYMENT HISTORY:

*Project Manager/Estimator: Red & White Greener, Inc.*  
June 2010 to present

### Duties

- Preparation of maintenance and tree work cost estimates and proposals
- Supervision of the landscaping, tree trimming and maintenance crews

### Accomplishments

- Maintained the following certifications:
  - TNLA Certified Landscape Professional #298
  - ISA Certified Arborist TX-3306 w/Oak Wilt Treatment certification
  - TDA Certified Pesticide Applicator Lic. #442469

*Estimator/Project Coordinator: L&R Landscape Services, Inc.*  
January 1994 to June 2010

### Duties

- Preparation of landscape construction cost estimates and proposals
- Supervision of the Landscape Installation and Maintenance Divisions
- Coordination of project functions between landscaping, irrigation and hardscaping construction divisions
- Preparation of billing and progress draw forms
- Procurement of trees, shrubs, soils and other landscape materials

### Accomplishments

- Assisted owners in increasing sales to multi-million dollar level
- Participated in creating several award-winning construction projects
- Obtained the following certifications:
  - TNLA Certified Landscape Professional #298
  - ISA Certified Arborist TX-3306 w/Oak Wilt Treatment certification
  - TDA Certified Pesticide Applicator Lic. #442469

*Administrative Assistant: University of Texas Austin Physical Plant*  
September 1987 to December 1993

### Duties

- Coordinated providing services for Program Events including Commencement Graduation Ceremonies, Class Registration and various other symposiums, receptions and lectures.
- Scheduled utility service interruptions with Faculty/Staff to perform maintenance and repair work
- Supervised staff of three taking campus maintenance trouble calls
- Served as Network Administrator for the Physical Plant computer network serving more than thirty Macintosh Computers, performing installation/troubleshooting of various software packages and Virus Protection

### Accomplishments

- Created and wrote Program Events and Service Interruption Procedural Desk Guides
- Assisted with the preparation of a successful proposal to replace outdated Telex terminals with Macintosh Computers

**EMPLOYMENT  
HISTORY (cont.):**

*Administrative Assistant: Landscape Maintenance & Construction Co.*  
November 1983 to April 1986

Duties

- Prepared contract bid proposals from cost estimates
- Generated balanced weekly/quarterly payroll computer reports
- Maintained plant and tree inventory records
- Composed business correspondence
- Posted and filed transactions to account journals and ledgers

Accomplishments

- Hired as temporary assistant, but asked to stay with company to provide computer support and learn cost estimating
- Installed payroll and word processing software on Kaypro 10 computer
- Coordinated communications between architects, contractors, developers and suppliers to produce accurate cost estimates

*Manager: Pizza Hut, Inc. Restaurants*  
March 1979 to October 1983

Duties

- Recruited and trained personnel
- Completed sales analysis, payroll and cost control reports
- Organized and scheduled daily production and cleaning activities
- Implemented product promotion marketing plans

Accomplishments

- Chosen to run national test market store for which I wrote the service specifications.
- First manager to show a profit for three consecutive accounting periods at this store
- Developed several new test products and promotional ideas including delivery service to the U.T. campus, discounts for voluntary service organizations and a blood drive program
- After returning to college in January 1983, I prepared the weekly cost control bookwork for another manager part-time with a variance to the computer-generated profit and loss statement of less than 1%

**ADDITIONAL  
SKILLS:**

- Graduate of the Basic and Advanced Lifespring Positive Motivational Courses
- Served as the 2000, 2006 and 2008 Presidential Election Judge for Travis County  
Currently serving as the Precinct Chairman of Travis County Precinct 206
- Currently serving in the following positions:  
President/Treasurer for the Old Town Neighborhood Assoc.  
President/Treasurer of the Northeast Travis County Democrats  
Chairman of the Pflugerville Tree Care Advisory Board

**REFERENCES:**

Available upon request



Maintenance References:

City of Jarrell for \$31,958.00

161 Town Center Blvd.

Jarrell, TX 76537

Contact Bill Lawson @ (512) 740-9878

Serviced since 2015

Work includes mowing, trimming, shrub pruning, pre/post emergent weed control, fertilization and bed maintenance

Williamson County Facilities for \$ 218,287.00

For Williamson County

3101 SE Inner Loop

Georgetown, TX 78626

Contact: Christi Stromberg @ (512) 943-3377

Serviced since 2007-2010 & 2012-Current: Work includes, mowing, trimming, shrub pruning, pre/post emergent weed control, pest control, fertilization, bed maintenance, tractor shredding and irrigation maintenance.

Brazos River Authority for \$ 93,301.00

4600 Cobbs Dr.

Waco, TX 76710

Contact: Kyle Headley @ (254) 761-3167

Waste Water treatment plants in Round Rock, Hutto, Taylor, Belton and Temple

Serviced since 2014: Work includes, mowing, trimming, bed maintenance, pre/post emergent weed control, pest control, fertilization, plant pruning and shredding

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## PROPOSAL AFFIDAVIT

**This form must be completed, signed, notarized and returned with Proposal package**

The undersigned attests that the company named below, under the provisions of Subtitle F, Title 10, Texas Government Code Chapter 2270:


1. Does not boycott Israel currently; and
2. Will not boycott Israel during the term of the contract.

Pursuant to Section 2270.001, Texas Government Code:

1. "Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes; and
2. "Company" means a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, or any limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate of those entities or business associations that exist to make a profit

The undersigned certifies that the RFP and the Respondent's Proposal have been carefully reviewed and are submitted as correct and final. Respondent further certifies and agrees to furnish any and/or all goods and/or services upon which prices are extended at the price Proposal, and upon the conditions contained in the RFP.

I hereby certify that the foregoing Proposal has not been prepared in collusion with any other Respondent or other person or persons engaged in the same line of business prior to the official opening of this Proposal. Further, I certify that the Respondent is not now, nor has been for the past six (6) months, directly or indirectly concerned in any pool or agreement or combination, to control the price of services/commodities Proposal on, or to influence any person or persons to submit a Proposal or not to submit a Proposal thereon."

<b>Name of Respondent:</b>	RED & WHITE GREENERY, INC.
<b>Address of Respondent:</b>	PO BOX 126, GEORGETOWN, TX 78627
<b>Email:</b>	JASON@RWGREENERY.COM
<b>Telephone:</b>	(512) 930-4707
<b>Printed Name of Person Submitting Affidavit:</b>	JASON FULLER
<b>Signature of Person Submitting Affidavit:</b>	

### Cooperative Purchasing Program

**Check one of the following options below.** A non-affirmative Proposal will in no way have a negative impact on the County's evaluation of the Proposal.

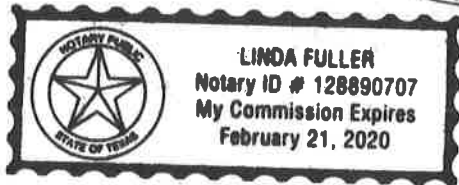
<input checked="" type="checkbox"/>	I will offer the quoted prices to all authorized entities during the term of the County's Contract.
<input type="checkbox"/>	I will not offer the quoted prices to all authorized entities.

---

**\*If no box is checked, the Respondent agrees to make best efforts in good faith to offer the quoted prices to all authorized entities.\***

BEFORE ME, the undersigned authority, a Notary Public, personally appeared JASON FULLER (Name of Signer), who after being by me duly sworn, did depose and say: "I, JASON FULLER, (Name of Signer) am a duly authorized officer of/agent for RED + WHITE GREENERY, INC. (Name of Respondent) and have been duly authorized to execute the foregoing on behalf of the said RED + WHITE GREENERY, INC. (Name of Respondent).

SUBSCRIBED AND SWORN to before me by the above-named JASON FULLER on this the 4<sup>th</sup> day of SEPTEMBER, 2018.



Linda Fuller  
Notary Public in and for

The State of TEXAS

The County of Williamson

SIGNATURE AND NOTARY NOT REQUIRED IF COMPLETING IN BIDSYNCH ELECTRONICALLY.

**ADDENDUM NO. 1**

Date: **August 16, 2018**  
Owner: **Williamson County, Texas**  
Project Name: **Landscape Maintenance**  
Project No: **1807-251**

This Addendum forms a part of the Contract and clarifies, corrects or modifies the original Construction Documents, dated 8.07.2018

**DESCRIPTION OF ADDITION OR CHANGE:**

- 1) Pre-bid sign in sheet
- 2) Questions and answers asked during Pre-Bid Meeting.
- 3) Uploaded to Bidsync: Powerpoint Presentation presented during Pre-Bid Meeting.
- 4) Uploaded to Bidsync: Road and Bridge documents presented during Pre-Bid Meeting

  
Approved by Johnny Grimaldo, CPPB, Purchasing Specialist III

WE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM & THE  
FOLLOWING QUESTIONS. END

x 



## **RFP 1807-251**

### **Landscape Maintenance Services**

### **Mandatory Pre-Bid Conference**

**8.16.2018 at 10:00AM**

Questions and Responses:

#### **Towers**

Q: Can roundup be used on fences?

**A: Yes.**

#### **SO/Gun Range**

Q: Is there a specific Service date?

**A: To Be Determined with awarded vendor.**

#### **R.O.W. Mowing**

Q: Is there a Formula for linear feet?

**A: Addressed as attachment with the Road and Bridge documentation.**

**Facilities**

Additional information: **At the Juvenile Justice Building, Parade Field can be addressed every other week.**

Q: What about the irrigation zone count?

**A: Christi from Facilities handles irrigation and the main concern is having vendor notify if there is any damage to irrigation.**

**Item 35 – Pricing shall be given on irrigation repair.**

Q: Who will be the vendor Point of Contact for Williamson County?

**A: Kristi and Shantil will be 1<sup>st</sup> contact. Eventually the vendor will work to establish contact with the individual departments.**

Q: What about mesquite spraying?

**A: Not included.**

**With Class A, B, and C Properties, Tree Trimming shall be built into the billing.**

**Anything deemed “Major” for Trees will be per event and done separate of this contract.**

Q: What about CAD files?

**A: CAD Files are not available.**

Clarify Sample Contract on Bid documents.

**If the vendor has a standard contract it wishes to utilize, the County asks for it to be included with bid documents for review. This is only, if applicable.**

**Meeting was adjourned at 11:35AM**

## Question and Answers for Bid #1807-251 - Landscape Maintenance Services

### Overall Bid Questions

#### Question 1

will the purchasing department will consider "partial bids" on certain categories, or is this solicitation would be evaluated as one bid for the entire packet and only looking to work with one vendor to award entire contract?

for example, can we bid on all the radio towers and category one and leave the other categories as blank or "no bid" or would we be automatically disqualified? (Submitted: Aug 20, 2018 8:52:21 AM CDT)

#### Answer

- Yes, if you are only wanting to bid certain categories, let us know in the bid. (Answered: Aug 20, 2018 8:54:41 AM CDT)

#### Question 2

are subcontractors allowed? if so do we need to add names of subcontractors being used (Submitted: Aug 23, 2018 2:47:58 PM CDT)

#### Answer

- Subcontractors could be allowed and would have to carry same insurance, please see page 66 H.

Subcontractor/Subconsultant's Insurance

If you plan to use subcontractor, that needs to be explained in the RFP. (Answered: Aug 24, 2018 9:51:49 AM CDT)

#### Question 3

I see the information on bid sync is calling for a bid bond for this proposal. Is this correct, and is there a performance bond required as well? (Submitted: Aug 30, 2018 2:20:20 PM CDT)

#### Answer

- Yes, a Bid Bond of 5% is required. A performance bond requirement is not listed in the RFP. (Answered: Aug 31, 2018 2:19:32 PM CDT)

Question Deadline: Aug 30, 2018 3:00:00 PM CDT