



Summary Agreement for Renewal of Williamson County Contract

Purchase/Contract Type:	Goods	Department:	Road & Bridge
Vendor Name:	Ergon Asphalt and Emulsions		
Vendor Address:	11612 RM 2244, Austin, TX 78738		
Purpose/Intended Use of Product or Service (summary):			
Emulsions			
P.O./Contract Number:	1708-188	Effective Date:	10/10/18
Purchaser/Contract Specialist:	Dianne West	Expiration Date:	10/09/19
Requested By:	Terron Evertson, Director		
Detailed description of renewal of product and/or service.			
<ul style="list-style-type: none"> • Williamson County wishes to extend this bid/proposal for the same terms and conditions as the existing contract, with the exception of unit price changes, per attached department approved documentation dated August 21, 2018, and is subject to Commissioners Court approval. • PLEASE INCLUDE THE FOLLOWING: <ul style="list-style-type: none"> - COMPLETED 1295 FORM; AND - RENEWED INSURANCE CERTIFICATE IF IT WAS REQUIRED IN BID/PROPOSAL. • Extend Contract for the 1st of one (1) year renewal option periods: 			
Renewal Option Period 1		October 10, 2018 – October 9, 2019	
Initial Contract Period		October 10, 2017 – October 9, 2018	
BY SIGNING BELOW, THE PARTIES AGREE TO THE TERMS OF EXTENSION SET OUT HEREIN			
Vendor	<u>ERGON ASPHALT & EMULSIONS, INC.</u>	Williamson County, 710 Main St., Georgetown, TX 78626	
Name	<u>DAVID STROUD</u>	Dan A. Gattis	
Title	<u>TEXAS REGIONAL MANAGER</u>	Williamson County Judge	
Signature	<u><i>David Stroud</i></u>	Signature _____	
Date	<u>OCTOBER 3, 2018</u>	Date _____	



11612 RM 2244 (Bee Caves Road)
Building 1, Suite 250
Austin, TX 78738
An Ergon Company

August 21, 2018

Ms. Dianne West
Contract Specialist
Williamson County Purchasing Department
901 South Austin Avenue
Georgetown, Texas 78626

RE: Price Agreement for Emulsions
Contract Number 1708-188

Dear Ms. West:

Thank you for offering to extend the above-referenced contract. Ergon Asphalt & Emulsions, Inc. will agree to extend an additional 12 months from October 1, 2018 **if Williamson County will agree to a price increase.**

On October 2, 2017, Ergon Asphalt & Emulsions, Inc. bid this contract. At that time the raw material asphalt product required to produce the products on this contract were selling for about \$303 per ton. The current cost, as of August 10, 2018 is about \$468 per ton (see attached *Poten & Partners* reports used by TxDOT for increases on their SmartBuy system). This increase in raw materials reflects an approximate 54% increase in our raw materials cost. Ergon Asphalt & Emulsions, Inc. therefore respectfully requests your approval of an economic adjustment increase as listed below:

<u>Item #</u>	<u>Product</u>	<u>Current Price</u>	<u>Proposed Price</u>
1	HFRS-2	\$1.72	\$2.29
2	HFRS-2P	\$1.90	\$2.61
3	CRS-2	\$1.74	\$2.31
4	CHFRS-2P	\$1.91	\$2.62
5	SS-1	\$1.72	\$2.29
6	CSS-1H	\$1.73	\$2.30
7	AE-P	\$2.27	\$2.78

Ms. Dianne West
Williamson County Purchasing Department
August 21, 2018

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Consideration of this Economic Adjustment Increase by Williamson County would be greatly appreciated to help offset our increase in raw materials cost. Please let us know if this increase is acceptable to Williamson County. If you would like to discuss or if you have any questions, please contact your Area Sales Manager, Cody Chambliss, at (512) 618-5313.

Sincerely,

A handwritten signature in black ink, appearing to read "Tim MacDonald". The signature is written in a cursive style with a large initial "T" and "M".

Tim MacDonald
Vice President

TM:ks

Attachments -

Poten & Partners *Asphalt Weekly Monitor* (10/06/2017)

Poten & Partners *Asphalt Weekly Monitor* (08/10/2018)