

Pest Management, Inc.

Bid Proposal

Bid# 1905-320

Pest Management Services

Williamson County, Texas

June 17, 2019

***Site Visit attended by Gilles Lebreux**

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Attachment E and F

Contract Safety Record

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Bid Bond

Company Information

Company Description:

Pest Management, Inc has been providing pest control services since 2010. Our parent company, Hill Country Pest Control, Inc has been providing pest control services since 1973.

Applicable Licenses:

Licensed with Texas Department of Agriculture in categories: Pest Control, Termite, Lawn and Ornamental, Weeds, Commodity Fumigation, and Aerial

Professional Organizations Memberships:

We are members of Federal Supply Chain through GSA, TXMAS, BuyBoard.

Experience with Commercial/Industrial Customers:

Pest Management, Inc has extensive experience in providing services to the commercial and industrial industry. We service oil companies, college campuses, school districts, city municipalities, military facilities, hospitals, etc.

Ownership Information:

Brian DiCicco, COO/President of Pest Management Inc., has 15 years of experience, Certified Applicator in General Pest, Termites, Weed, Lawn and Ornamental, and Aerial. He is also licensed to perform pest control services in Florida, Louisiana, Mississippi, Alabama, Tennessee, South Carolina, and Utah. Brian also holds a FAA license for agricultural aerial applications.

brian@pestmanagementcorp.com

Tiffany DiCicco, VP Pest Management, Inc. , has a BA in Political Science. Tiffany has grown up in the pest control industry, with 15 years of work experience within pest control companies. Tiffany is also the head of HR, as well as one of our contracting specialists.

tiffany@pestmanagmentcorp.com

Physical and Mailing Address:

Physical-1807 W. Slaughter Lane Bldg 1 Austin, TX 78748

Mailing-877 Harper Rd. Kerrville, TX 78028

Other Locations:

Houston, TX

Dallas, TX

D'Iberville, MS

Pensacola, FL

Goosecreek, SC

Primary Contacts:

Brian DiCicco

830-928-0971 (cell)

830-896-4700 (office)

brian@pestmanagementcorp.com

Tiffany DiCicco

830-928-0970 (cell)

830-896-4700 (office)

tiffany@pestmanagementcorp.com

Litigation History

We have no history of litigation and we are not found on the Excluded Parties List System.

Relevant Experience and Qualifications

Pest Management, Inc has been providing pest control services since 2010. Our parent company, Hill Country Pest Control, Inc has been providing pest control services since 1973.

Brian and Tiffany DiCicco are the owners of the business. They will handle all the details of the contract and make sure the scope of work and schedules are implemented correctly.

Gilles Lebreaux will be your designated Contract Service Manager. Gilles has been with the company for almost two years and currently holds a Certified Applicators license in General Pests and Termites. As the current Branch Manager over Austin, Mr. Lebreaux has overseen the operation and execution of services. He has proven to be quick to respond to questions/concerns and ensure the client is satisfied with our performance. This senior staff member is accompanied by a staff of experienced and knowledgeable Pest Control Professionals that will work with him to service your facilities on a routine basis.

All of our technicians are required to be licensed by TDA. We have eight that are licensed as Certified Applicators, as well as an Entomologist on staff. Our technicians are required to do annual continuing education classes to ensure they are trained and knowledgeable in all aspects of the pest control industry.

The organizational leadership is as follows:

Brian and Tiffany DiCicco-Owners

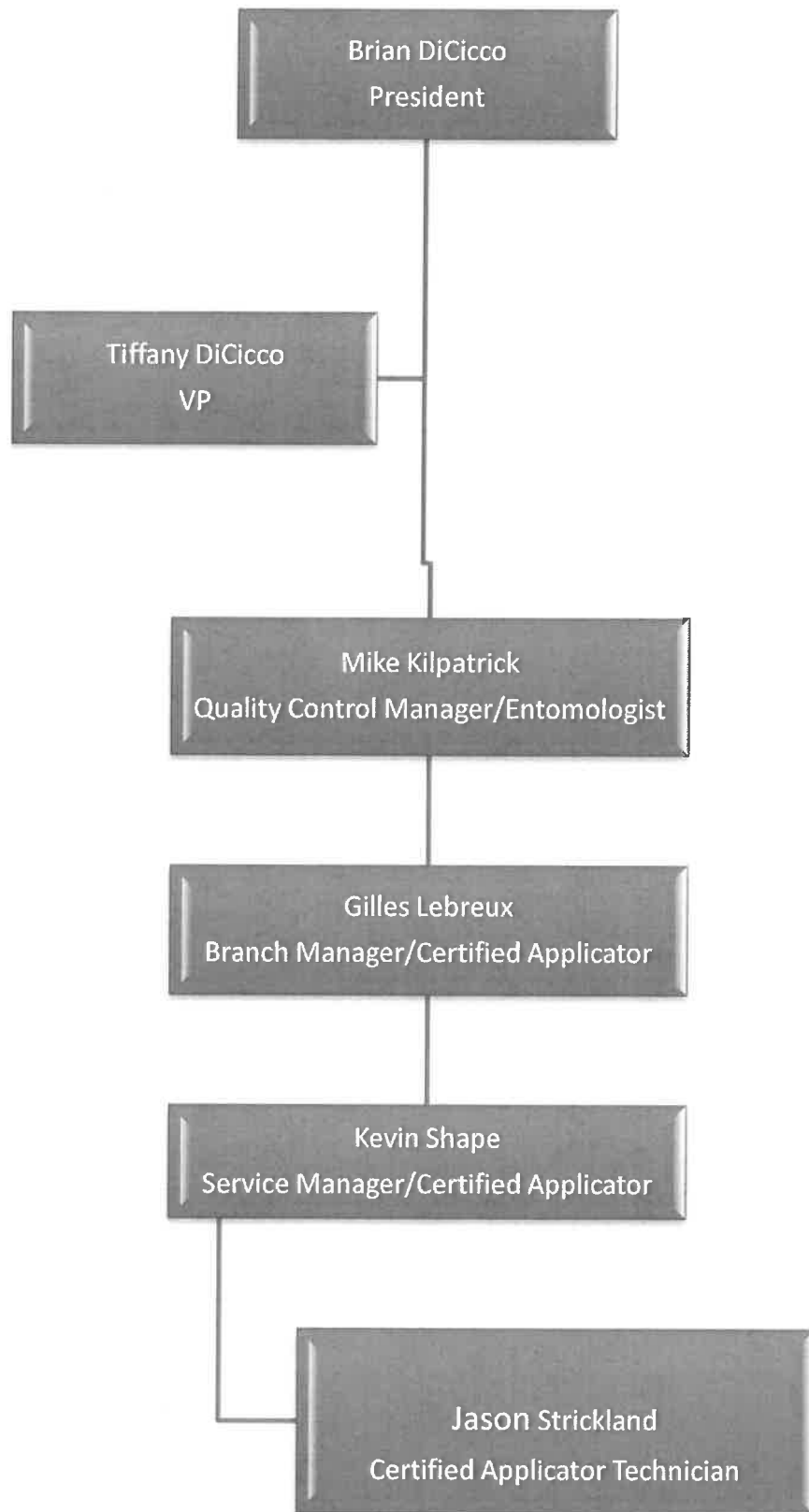
Michael Kilpatrick-Quality Control/Certified Entomologist/Certified Applicator

Gilles Lebreaux-Branch Manager

Kevin Shape-Service Manager/Certified Applicator

Kim Boyer-CSR (Scheduling)

Jason Strickland Certified Applicator Technician



Proposed Methodology

Our technicians have experience performing pest control for large contracts. These include multi facilities such as hospitals, city municipalities, school districts, government agencies, etc.

The process for effectively identifying and eradication pests in commercial environment are prevention, identification, treatment plans, and monitoring thresholds.

Pest Management uses the latest in technology from thermal heat equipment, to aerial drone applications. We also provide K-9 scent detection for bedbugs.

We provide glue board monitoring systems in most cases to identify pest issues based off of thresholds. We also use pheromone traps, bait stations, and rodent monitoring stations.

We provide antimicrobial services, as well as sanitation recommendations and measures.

We offer chemical free bedbug treatments using thermal heat, use of cryonite freeze treatment . We also offer organic pesticides.

Our staff will work hand in hand with you to make sure your scheduled services follow the correct timeline for effectiveness. We will be handling this account in house, we will not be using sub-contractors.

Quality Control and Safety Program

Employees are trained in spill procedures, chemical exposure, respirator training, as well as OSHA requirements in regards to ladder safety, PPE, work safety. All of our staff members are trained in Integrated Pest Management (IPM) which is the standard broad base approach which integrates practices for economic control of pests.

Michael Kilpatrick is the head of our Quality Assurance Program. Mike is a licensed Certified Applicator and Board Certified Entomologist, and works diligently to make sure all employees are properly trained in all aspects of the business, as well as safety. Michael has over 30 years experience and with his help, Pest Management, Inc. has put together one of the best quality control plans in the industry. Service managers will monitor day to day services, including time requirements, monitoring devices, facility pest thresholds, and service reports to make sure every facility is receiving the highest level of service.

References

1. US Army Corp of Engineers

Belton/Stillhouse Lakes

3740 FM 1670

Belton, TX 76513

Contact: Quinten Twiggs

Title: Park Ranger

Email: quinten.a.twiggs@usace.army.mil

2. BP Gulf of Mexico

Offshore Platform-Mad Dog

Houma, LA 70363

Contact: Cheryl Metzler

Title: Industrial Hygienist

Email: cheryl.metzler@bp.com

3. AISD

111 W. 6th Street Suite A-370

Austin, TX 78763Contact: Mark Langford

Title: IPM Coordinator

Email: mark.langford@austinsd.org

Attachment F**RFP CHECKLIST****Title:** Pest Management Services, Williamson County, Texas**Opening Date:** TBD**Respondent Name and Address:**

Pest Management, Inc.
1807 W. Slaughter Ln
Bldg 1
Austin, TX 78748

Contact: Tiffany DiCicco**TX Identification #:** 01-0957553**Office Phone:** 512-288-1007**Mobile Phone:** 830-928-0970**Email:** tiffany@pestmanagementcorp.com**1. Submitted one (1) original:**

- Company information _____ <5 pts >
- Compensation & Fees: _____ <35 pts>
 - Attachment C - Pest Management Compensation and Fees _____
 - Attachment D – Extra Services & Fees _____
- Relevant Experience and Qualifications _____ <35 pts>
 - Respondent References _____ <10 pts>
 - Attachment E – Contractor's Qualifications Form _____
- Methodology _____ <5 pts>
- Quality Assurance/Quality Control & Safety Program _____ <10 pts>
- Attachment F – RFP Checklist _____ (Mandatory)
- Acknowledgement of Addenda, if applicable _____ (Mandatory)
- Bid Bond _____ (Mandatory)
- Mandatory Site Visits _____ <Pass/Fail>
 - JJC _____
 - ESOC _____
 - SO/Jail _____
 - JC _____
- Mandatory Pre-Bid Conference _____ <Pass/Fail>
- Litigation History _____ <Pass/Fail>

Attachment E

Pest Management Contractor's Qualifications Form

Company Profile:			
Company Name	Pest Management, Inc.		
Federal EIN #	01-0957553		
Other Company Locations:	Dallas, TX Houston, TX D'Iberville, MS Goosecreek, SC Pensacola, FL		
List:			
Length of Time Company has been in business:	9	Year	Months
Has company done business under a different name, give name and location:			
Name		Location:	
# of Full-Time Employees:	23	# of Part-Time Employees:	
# of Licensed Pest Control Technicians:	18		
Has company failed to complete or defaulted on a contract?			
No: <input checked="" type="checkbox"/>	Yes	If Yes, explain below:	
Explanation:			
Local Branch/Office Location:			
Street Address:	1807 W. Slaughter Lane Bldg 1		
City:	Austin	TX	Zip: 78748
Length of Time Branch Office has been in operations:	9	Year	Months
Geographical Coverage Area (Cities or Counties Supported by Branch):	Austin, Georgetown, Round Rock, Dripping Springs, Leander,		
List:	Pflugerville, Hutto, Buda, San Antonio, San Marcos, Cedar Park		
# of Full-Time Employees:	13	# of Part-Time Employees	
Total # of Service Tech in Local Branch/Office	9		
Estimated Number of Service Techs assigned to support contract:	5		

Individual Qualifications Assigned to Contract:	
Name:	Licenses/Certifications:
1 Brian DiCicco	Certified Applicator - pest control, lawn, termite, weed control
2 Gilles Lebreux	Certified Applicator - pest control, termite
3 Kevin Shape	Certified Applicator - pest control
4 Jason Strickland	Certified Applicator - pest control
5	
6	



To Whom This May Concern -

RE: Hill Country Pest Control / Pest Management

Below are the experience mod rates on file for Hill Country Pest Control / Pest Management.

2019-2020 - 1.05

2018-2019 - .75

2017-2018 – 1.08

2016-2017 – 1.01

2015-2016 – 1.01

Please let us know if you need anything else.

Sincerely,

BK Cody

Attachment C -
Pest Management Compensation Fees

Contract Scope of Work - Compensation & Fees						
Respondent Name: <u>Pest Mangement, Inc.</u>						
#	Facility Name	Monthly cost	Annual Monthly Cost	Biannual Cost	Annual Biannual Cost	Premises Site Visit - Yes/No
1000	Courthouse	\$ 84.50	\$ 1,014	\$ 155.00	\$ 310	
1001	Williamson County Museum	\$ 45.00	\$ 540	\$ 65.00	\$ 130	
1002	Georgetown Health Dept	\$ 55.00	\$ 660	\$ 75.00	\$ 150	
1003	Taylor Health Dept	\$ 45.00	\$ 540	\$ 65.00	\$ 130	
1005	Round Rock Annex Bldg A	\$ 75.00	\$ 900	\$ 95.00	\$ 190	
1006	Round Rock Annex Bldg B	\$ 75.00	\$ 900	\$ 95.00	\$ 190	
1007	Old DPS -exterior only	\$ 45.00	\$ 540			
1008	Sheriff Administration	\$ 65.00	\$ 780	\$ 85.00	\$ 170	
1008	Jail	\$ 250.00	\$ 3,000	\$ 550.00	\$ 1,100	
1008	Jail Kitchen	\$ 125.00	\$ 1,500			
1009	Criminal Justice Center	\$ 150.00	\$ 1,800	\$ 225.00	\$ 450	
1011	Lott Building	\$ 65.00	\$ 780	\$ 95.00	\$ 190	
1012	Health Dept Education-exterior only	\$ 85.00	\$ 1,020			
1013	Old Environmental-exterior only	\$ 35.00	\$ 420			
1015	EMS Station Medic 42	\$ 25.00	\$ 300	\$ 40.00	\$ 80	
1017	TABC/Game Warden-exterior only	\$ 15.00	\$ 180			
1019	Old EMS -exterior only	\$ 30.00	\$ 360			
1020	Old EMS Admin-exterior only	\$ 25.00	\$ 300			
1022	Old Jail Bldg-exterior only	\$ 65.00	\$ 780			
1024	Life Steps-exterior only	\$ 15.00	\$ 180			
1026	Central Maintenance Facility	\$ 75.00	\$ 900	\$ 110.00	\$ 220	
1026A	CMF - Sign Shop	\$ 25.00	\$ 300	\$ 35.00	\$ 70	
1026B	CMF - Paint Shop	\$ 25.00	\$ 300	\$ 35.00	\$ 70	

Attachment C -
Pest Management Compensation Fees

#	Facility Name	Monthly cost	Annual Monthly Cost	Biannual Cost	Annual Biannual Cost	Premises Site Visit - Yes/No
1026C	CMF - Sign Shop # 2	\$ 25.00	\$ 300	\$ 35.00	\$ 70	
1029	Warehouse-exterior only	\$ 55.00	\$ 660			
1032	Cedar Park Annex	\$ 95.00	\$ 1,140	\$ 120.00	\$ 240	
1033	Taylor Annex	\$ 85.00	\$ 1,020	\$ 110.00	\$ 220	
1034	EMS Station Medic 41	\$ 25.00	\$ 300	\$ 40.00	\$ 80	
1037	EMS Station Medic 23	\$ 25.00	\$ 300	\$ 40.00	\$ 80	
1042	Granger CTTC Facility	\$ 85.00	\$ 1,020	\$ 110.00	\$ 220	
1042	Granger CTTC Kitchen	\$ 95.00	\$ 1,140			
1043	Inner Loop Annex	\$ 125.00	\$ 1,500	\$ 195.00	\$ 390	
1044	Sheriff's Office Eastside	\$ 25.00	\$ 300	\$ 30.00	\$ 60	
1045	Juvenile Justice Center	\$ 135.00	\$ 1,620	\$ 195.00	\$ 390	
1045	Juvenile Justice Center - Kitchen	\$ 95.00	\$ 1,140			
1046	Parking Garage CJC/Jail	\$ 55.00	\$ 660	\$ 110.00	\$ 220	
1047	Expo Center	\$ 135.00	\$ 1,620	\$ 195.00	\$ 390	
1048	JP Pct 4	\$ 65.00	\$ 780	\$ 95.00	\$ 190	
1051	Tax Office	\$ 85.00	\$ 1,020	\$ 110.00	\$ 220	
1062	Hutto Condos	\$ 70.00	\$ 840	\$ 100.00	\$ 200	
1063	Facilities Services Center	\$ 70.00	\$ 840	\$ 100.00	\$ 200	
1064	Children's Advocacy Center-exterior only	\$ 70.00	\$ 840			
1066	Jester Annex & Public Safety Bldg	\$ 95.00	\$ 1,140	\$ 120.00	\$ 240	
1071	Emergency Services Operations Center	\$ 85.00	\$ 1,020	\$ 110.00	\$ 220	
1072	Parks Admin	\$ 40.00	\$ 480	\$ 60.00	\$ 120	
1073	WCCHD - TX Ave	\$ 85.00	\$ 1,020	\$ 110.00	\$ 220	
1075	SOTC	\$ 85.00	\$ 1,020	\$ 110.00	\$ 220	
1077	NCF Building D - Radio Shop	\$ 70.00	\$ 840	\$ 100.00	\$ 200	
1078	NCF Building E - EMS	\$ 95.00	\$ 1,140	\$ 120.00	\$ 240	

Attachment C -
Pest Management Compensation Fees

#	Facility Name	Monthly cost	Annual Monthly Cost	Biannual Cost	Annual Biannual Cost	Premises Site Visit - Yes/No
1079	NCF Building G - Impound	\$ 65.00	\$ 780	\$ 95.00	\$ 190	
1080	Georgetown Annex	\$ 55.00	\$ 660	\$ 110.00	\$ 220	
no #	WC Regional Animal Shelter	\$ 150.00	\$ 1,800	\$ 275.00	\$ 550	
Contract Totals		\$ 3,744.50	\$ 44,934.00	\$ 4,520.00	\$ 9,040.00	

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Attachment D
Pest Management Extra Services Fees

Services outside of Scheduled Contract Scope of Work - Hourly Rate for Specified Service

Labor – Services outside of Contract

Hourly Labor Rate for contracted services – The following prices are for services that are not included in the contracted quarterly services due to unusual inspection/preventative maintenance fees, or special request from Williamson County Contract

Treatment	Cost
Rodent and Pest Removal	\$ 65.00
Wildlife Control (live animal trapping)	\$ 65.00
Bat and Bird removal	75.00
Bird/Bat treatment	\$125.00 (does not include cost of equip/materials)
Snakes (live animal trapping)	\$ 75.00
Bed Bugs per square foot - chemical	.60 min of \$150.00
Bed Bugs per square foot - heat	1.00 min of \$850.00
	\$ -
	\$ -
	\$ -

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OLD REPUBLIC SURETY COMPANY

8111 LBJ Freeway, Suite 530, Dallas, TX 75251 | T: 800-527-9834 | www.orsurety.com

June 17, 2019

Insurance One
Kerrville, Texas

Re: Pest Management, Inc. - FastBond Prequalification

We are pleased to inform you the FastBond application you submitted for your customer is pre-approved for bonding up to \$100,000 single/aggregate limits*. A copy of this letter may be provided to the applicant; if larger limits are desired, contact your local ORSC underwriter for consideration.

To expedite service for any upcoming bond requests, please provide the following information:

- Fully completed and signed FastBond Indemnity Agreement
(page 2 of 3, required with initial application only)
- Completed 'Project Information' section of FastBond application or bond request form

Upon receipt of this information, our underwriters will quickly review and respond to your bond requests. Thank you for considering Old Republic Surety Company. If you have any questions, please contact your local underwriter at 800-527-9834 ext 13612.

**The writing of any specific bond is subject to underwriting review, which among other things, includes examination of contract terms and confirmation that project financing is in place. Our consideration and issuance of bonds is a matter solely between the applicant and ourselves. This prequalification letter is not a commitment to any party to issue any bonds.*



OLD REPUBLIC SURETY COMPANY

Sharyl Markovits

Commercial Underwriting Manager

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