emsCharts

Attachment C

emsCharts, Inc.
420 Commonwealth Ave STE 200
Warrendale, PA 15086
P: (866) 647-8282 | F: (724) 933-9333
Submit to: contracts@emsCharts.com

Date:	02/27/19	Expiration Date:	10/26/19
EMS Service Name:	Williamson County EMS	Salesperson:	Howard
Address:	100 Willco Way	CAD Software used:	Central Square
City, State Zip:	Georgetown, TX 78626	Billing Software used:	Tritech - 3rd Party
Phone:		Billing Company:	DM Medical
Fax:		EKG Monitor Used:	Physio Control (Web and Mobile)
Primary Contact:		Staffing Level:	ALS
Contact Phone:		Regional Council:	
Contact Email:		Command Facility:	Own

Invoicing Details:

EMS Call Volume:		35,000	Invoice Start Date * :	ASAP
Payment Schedule:	Monthly	Annually	Anticipated Live Date:	ASAP
*	Invoicing will start the beginning of the following month regardless of implementation			

Invoice Agency:	Month		Annual		Module Descriptions:
emsCharts.com	$	1,427	$	17,124	electronic ePCR; 24/7/365 Web Access; NEMSIS compliant
Mobile	$	571	$	6,852	Windows offline documentation (Surface, toughbook, etc.)
EKG to Mobile / Web	$	357	$	4,284	EKG import into Mobile / Web
Billing Export	$	214	$	2,568	Export data to: NEMSIS based, ZOLL, Tri-Tech, and AIM
Geocoding (GIS)	$	285	$	3,420	Mileage calculator(fractional) and Bio-Surveillance
Remote Downloader	$	243	$	2,916	Auto download of data in multiple formats(First Watch)
CAD Import	$	214	$	2,568	Import from CAD vendors (call for list)
Research	$	285	$	3,420	Create Retrospective questionnaires on ePCR data
Hospital Access	Included		Included		Hospital Login to their facility
Subscription Fee:	**$**	**3,596**	**$**	**43,152**	**One Time Fee Descriptions**
Account Management			$	1,712	Setup Fee for emsCharts
CAD Connection Fee			Waived		Connect emsCharts to dispatch center software
CAD Setup Fee			Waived		Connect emsCharts account to existing dispatch connection
Onsite training ($1,000/day) - 2 days			Wavied		Two days of onsite training included
Onsite training expenses			Wavied		Travel expenses wavied
Legacy Data Import			$	2,500	Dependent on data quality
Legacy Data Import (discount)			$	(2,500)	
Other			$	-	Other
One-Time Fees:			**$**	**1,712**	

emsCharts.com

* emsCharts.com SaaS - prehospital electronic patient care record software
  * Call volumes are evaluated quarterly for compliance
  * Can have multiple service lines needed (CCT/FW, ALS, BLS, MIH, Event, etc.)
* HIPAA and HITECH Compliant ePCR software
* 24/7/365 access to emsCharts ePCR

Datacenter - Amazon Web Services
* SOC 2 Compliant Datacenter
* Weekly Backups of data

Quality Assurance and Total Quality Management
* QA flagging with auto-notification
* Procedure log tracking, response time reporting, etc.

Closed call rules and inline data validation
* Fully customer configurable closed call rules
* Procedure log tracking, response time reporting, etc.

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State Reporting
* Auto-feed NEMSIS compliant data to state repositories where available by the state
* Can send different NEMSIS datasets to different state where applicable

Other Reporting
* CARES - Cardiac Arrest Registry -
    * Final stages of completion; should be done by beginning of Q419

Intranet
* Certification tracking functionality for each service
* Special reporting functionality with auto-notification
* Calendar, Home Page News, and Instant Messaging
* Individualized user dashboard page

Analytics, Benchmarking, and Visualizations
* Advanced reporting capabilities using enterprise reporting capabilities
* Data hub for all data in one application
    * CAD, ePCR, EKG, and HL7
* Library of reports available
    * GAMUT, MissionLifeLine, others
* Dashboards on all data metrics

Modules Included

Mobile 3.0
* Offline documentation on a Windows Device
* Signature Capture
* EKG Import to Mobile (extra module)
* Mobile remote admin to force upload, remoted delete DB, remote send log files, etc.

EKG import to Mobile
* ZOLL MD, Physio Control, and Phillips compatible
* Import EKG data to Mobile
    * Vital Signs, Events, Images, and EKG data file into Page 8
* Vitals are editable after import

EKG import to Web
* ZOLL X and Physio Control users compatible
* Import EKG data to Web
    * Vital Signs, Events, Images, and EKG data file into Page 8
* Vitals are editable after import

Billing Export
* Create file compatible with Billing software systems
* Compatible with ZOLL, Tritech, and NEMSIS based

Geocoding
* Convert locations to latitude and longitude
* Create closest or fastest distances between two points and auto-calculate fractional mileages
* Export and create heatmaps
* Bio Surveillance alerting

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Remote Downloader

* Windows Service installed at client side to auto-download data
  * ZOLL ASCII file, XML, PDF, Images, signatures, or any combination
  * Includes PDF of chart, signature forms, and attachments
  * Can also be used for HIE, FirstWatch, local storage for reporting, etc.

CAD Import: Central Square

* Import CAD data into all documentation platforms
* View dispatch audit report for reconciling dispatches to ePCR counts
* Raw CAD data is available in analytics
* Will re-evaluate values for import to assess quality and content then update the data feed
* CAD Vendor may have additional fees

Research Module

* Create retrospective questionnaires on data triggered from the ePCR
* Invite other emsCharts users to participate in your research
* View Statistics online

Hospital Login for receiving facilities

* Hospital staff can login to their facility as a receiving facility to: Subscription Fee: Included
  * View locked / complete charts
  * View incomplete charts being brought to their facility (marked draft)
  * Print ePCR's and attachments at any time
* Enter outcome data
  * Data is rerouted back to transporting in crew in HIPAA compliant manner for follow up
  * Add unlimited users for access
  * For example: Medical records, Medical Directors, Stroke or STEMI coordinators, etc.

Implementation and Training

Setup Fee   Included

* NEMSIS dataset
* State schematron(s)
* Online manuals and technotes

Online Training   Included

* Webinar Training for administrators (Train-the-trainer)
* Movies or online documentation available

Account Management   One-Time: $ 1,712

* Subject Matter Expert assignment to assist with implementation
* Available post implementation for consultation on projects
* Weekly Project Management meetings to assist with implementation

Support   Included

* Standard Support: M-F 0800-2000 Eastern
* Emergency Support: 24/7/365
* Electronic Ticketing System

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Hospital Integrations

Bi - Directional HL7 integrations with local hospitals

* emsCharts hospital interface (Called "Care Exchange") has been installed all over the country
* Prefer to use Care Exchange as the engine for real time discrete data exchange
    * Can work with other interoperability systems
* emsCharts will work closely with Williamson County EMS for hospital integration projects
    * Interface is agnostic of ePCR vendor
* Hospitals need to be involved in the integration project
* Functionality includes
    * Import hospital ADT data into the ePCR
    * Send data back (MDM) to the hospital for compliance
    * Receive update information (John Doe)/Outcome information into the ePCR
* Reporting and Analytics on data received from hospitals and health systems
* Cost
    * Set up (One-Time) fee: $ 10,000
    * Annual Subscription (recurring) fee: Patient volume based

Interfacing to other hospital exchange systems (in this case ESO)

* emsCharts ePCR data (XML and PDF) can be configured to download to ESO's platform
    * Via Remote Downloader installed at ESO
* ESO will use data to submit to the hospital
* ESO should provide a portal for agencies to login and view patient and outcome data
* Note: emsCharts is currently submitting NEMSIS data to a number of state systems in which they vendor

Services

Legacy Data Import (Data Migration

* Import a NEMSIS 3.3 or 3.4 XML File into Account   No Charge
    * Compliant assuming vendor is sending a NEMSIS 3.3 or 3.4 with imbedded PDF
    * Not designed to create a full medical legal ePCR
    * If PDF is imbedded in NEMSIS 3 files PDF's will be auto attached to the ePCR
    * Standard search tools available to find historically PDF of ESO ePCR
    * emsCharts will need to evaluate sample XML file prior to import   !

* Texas DSHS Data
    * Using NEMSIS data instead of Trauma Data
* Existing HDE Outcome Data
    * Data values will need to be evaluated prior to agreeing to be imported
    * Sample list of values and format is requested

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Expiration D	11/8/2019	

Williamson County EMS Pricing Schedule - 5 year Term

ePCR Volume	35,000	35,000	35,000	35,000	35,000
Annual Price increase		1.5%	1.5%	1.5%	1.5%
Year	**2020**	**2021**	**2022**	**2023**	**2024**
emsCharts.com	$ 17,124	$17,381	$ 17,642	$ 17,906	$ 18,175
Mobile	$ 6,852	$ 6,955	$ 7,059	$ 7,165	$ 7,272
EKG Import into Mobile / Web	$ 4,284	$ 4,348	$ 4,413	$ 4,480	$ 4,547
Billing Export	$ 2,568	$ 2,607	$ 2,646	$ 2,685	$ 2,726
Geocoding (GIS)	$ 3,420	$ 3,471	$ 3,523	$ 3,576	$ 3,630
Remote Downloader	$ 2,916	$ 2,960	$ 3,004	$ 3,049	$ 3,095
CAD Import	$ 2,568	$ 2,607	$ 2,646	$ 2,685	$ 2,726
Research	$ 3,420	$ 3,471	$ 3,523	$ 3,576	$ 3,630
Hospital Access	Included	Included	Included	Included	Included
Annual Subscription:	**$ 43,152**	**$43,799**	**$ 44,456**	**$ 45,123**	**$ 45,800**