



244385-01

October 15, 2019

WILLIAMSON COUNTY FLEET

3151 SE INNER LOOP STE B  
GEORGETOWN, TEXAS 78626-6343

Attention: Ron Roberts

Dear Ron Roberts,

Thank you for this opportunity to quote Caterpillar products for your business needs. We are pleased to quote the following for your purchase consideration.

One (1) New Caterpillar Inc. Model: 120M2 Motor Graders with all standard equipment in addition to the additional specifications listed below:

**STOCK NUMBER:** HLK041253

**YEAR:** 2020

Thank you for your interest in Holt CAT and Caterpillar products for your business needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Jeffrey Kell  
Machine Sales Representative  
Holt CAT  
Jeffrey.Kell@holtcat.com  
512.917.3277

**MACHINE SPECIFICATIONS**

120 14A MOTOR GRADER	467-7423	\$297,260.00
LANE 3 ORDER	0P-9003	\$0.00
GLOBAL ARRANGEMENT, JOY	561-6489	\$0.00
MOLDBOARD, 14' BASIC	320-7431	\$2,265.00
WEATHER, STANDARD TND	467-7404	\$0.00
ACCUMULATORS, JOY	462-6539	\$4,605.00
ENGINE, STAGE IV AM-N	549-6535	\$0.00
DRAWBAR, TOP ADJUST, HYDTIP, JOY	462-6536	\$0.00
DRAIN, HIGH SPEED, ENGINE OIL	505-7041	\$286.00
LIGHTS, ARM, FOLD DOWN	563-2430	\$1,875.00
JUMP START RECEPTACLE	506-4261	\$71.00
ALTERNATOR, 150 AMP	438-5769	\$560.00
CAB, ROPS, PLUS, JOY, TND	466-1363	\$27,030.00
SEAT, BASE, SUSPENSION, JOY	506-2611	\$2,040.00
SEAT BELT	513-0286	(\$204.00)
COMFORT PACKAGE, PREMIUM, JOY	466-1360	\$2,855.00
JOYSTICK CONTROLS, ADVANCED	466-1316	\$2,030.00
TIRES, 17.5R25 BS VKT * D2A MP	252-0775	\$13,450.00
REAR PANEL W/O ACCESS DOOR	518-1195	\$0.00
ANTIFREEZE WINDSHIELD WASHER	0P-1939	\$0.00
FUEL ANTIFREEZE, -25C (-13F)	0P-3978	\$0.00
LANGUAGE, ENGLISH	462-6595	\$0.00
PRODUCT LINK, CELLULAR PLE641	471-5509	\$0.00
LOW BAR, HALOGEN, JOY, TND	564-5009	\$640.00
LIGHTS, WORKING, PLUS, HAL, JOY	468-7617	\$1,035.00
LIGHTS, CAB HALOGEN, JOY	466-1301	\$510.00
CAMERA, REAR VISION, JOY	467-7439	\$2,535.00
KIT, CIRCLE SAVER	565-9664	\$238.00
MIRRORS, EXTERNAL, BASE, JOY	466-1323	\$495.00
WIPER, REAR, JOY	501-7972	\$357.00
GUARD, BOTTOM	453-4972	\$3,400.00
PUSH PLATE, COUNTERWEIGHT	336-1559	\$4,010.00
DECALS, ENGLISH (U.S)	462-6655	\$0.00
STARTING AID	422-6605	\$495.00
GUARD, COVER CAB, JOY	462-9053	\$459.00
GLOVE BOX, CAB	435-5797	\$0.00
STARTER, STANDARD DUTY	462-6512	\$0.00
ROLL ON-ROLL OFF	0P-2265	\$304.00
MMS-V TYPE W/BOLSTER BRACKET	468-2228	\$16,290.00
BASE + 1 (MMS) JOY	462-6516	\$1,410.00
WARNING LIGHT, MOUNTING, JOY	466-1307	\$725.00
NO GRADE CONTROL TECHNOLOGY	543-0221	\$0.00
HITCH, TOWING	416-6892	\$540.00

**Total List Price****\$397,566.00**

<b>Total List Price</b>	<b>\$397,566.00</b>
<b>Sourcewell Discount 34%</b>	<b>(\$135,172.00)</b>
<b>120 Sub Total</b>	<b>\$262,394.00</b>

<b>Holt Inventory Reduction discount</b>	<b>(\$35,253.00)</b>
--	----------------------

Machine Prep	\$1,500.00
Delivery	\$650.00
Warranty 60 mo or 5,000 hrs. PT, HYD, TECH	\$8,020.00
Field Service 9 months no charge	\$1,000.00
Service, Maintenance, and Parts Manuals	\$1,500.00

---

SALE PRICE	\$239,811.00
EXT WARRANTY	Included
<b>TOTAL PRICE</b>	<b>\$239,811.00</b>
<b>SUB TOTAL</b>	<b>\$239,811.00</b>
<b>TOTAL SOURCEWELL PURCHASE PRICE</b>	<b>\$239,811.00</b>

---

**WARRANTY & COVERAGE**

Standard Warranty:	12 Month/Unlimited Hours Total Machine
Extended Warranty:	60 MO/5000 HR POWERTRAIN + HYDRAULICS + TECH

**F.O.B/TERMS:**  
Williamson COUNTY

**Sourcewell Contract # 032119-CAT**

THE NEXT GENERATION OF MOTOR GRADERS

# CAT® 120



**Total Machine  
OPTIONS**

- Steering wheel levers or joystick control options
- Standard to Premium Plus Cab options
- Factory integrated and scalable technology options
- All-Wheel Drive option

**PRECISION AND COMFORT WITH CONTROL OPTIONS**  
Cat Motor Graders designed for your needs.

**UP TO 15% More Fuel Efficient**

- Increased fuel economy
- Balanced weight and power with the C7.1 Engine
- Optimized power in all gears

GCI Global Construction & Infrastructure

**Cab designed for MAXIMUM COMFORT**

- New adjustable seat with heated/cooled option
- Touchscreen display screen with Cat GRADE technology
- Automatic climate control option
- Improved rear visibility

CATERPILLAR CONFIDENTIAL YELLOW

**UP TO 15% Lower Maintenance Cost**

- Extended maintenance intervals
- Next generation filtration system
- Consistently achieved accuracy with top adjust drawbar option

