



Purchasing Department

11/19/19

Williamson County Commissioners Court

Re: Sole Source recommendation for Teleflex

Dear County Judge and Commissioners,

Recently our Emergency Medical Services (EMS) Department made a request for a contract with Teleflex for the purchase of the Arrow EZ-IO System using patented needle and driver technology. These actions require qualification as a **sole source purchase of Teleflex products. These products are supplied only by Teleflex who is the owner, and the only distributor of these goods.**

After reviewing all documentation requested and submitted, **I recommend qualifying this request as a sole source purchase and exempting these goods from competitive bidding requirements per Texas Local Government Code sections 262.003 (a) and 262.024 (a) (7),**

The process has included the following:

- Public posting of an RFI in BidSync for 14 days, with zero (0) responses received from another competitor.
- A signed Sole Source Justification Request from Mike Knipstein, EMS Director
- A signed letter of justification from the supplier, establishing why their product / service is only available from their company
- A notarized Sole Source Affidavit completed by the supplier
- A price quote of requested items/services and amendment

The term of this Sole Source exemption will be effective for 36 months from the date of approval.

If you have any questions or concerns, please contact me at any time.

Sincerely,

Randy Barker
Purchasing Agent/Director
Williamson County Purchasing Department

Solicitation summary (2306)

Details

Reference number:

Procedure: Sealed without Preselection

Description:

Williamson County, Texas intends to award a sole-source contract with TELEFLEX for the following item(s): **Arrow EZ-IO System**

THIS IS NOT A REQUEST FOR COMPETITIVE PROPOSALS AND A SOLICITATION WILL NOT BE ISSUED.

Interested parties must show clear and compelling evidence of competitive equivalency in order for alternative goods or services to be considered. Williamson County will review any information collected through this RFI to determine if offers of any equivalent goods or services meet the needs of the County. If it is concluded that additional suppliers of equivalent goods or services do exist, then a formal solicitation may follow.

If no affirmative responses are received by **3:00PM on 10.30.2019** showing clear and compelling evidence of competitive equivalency to the items described herein, an award will be made without further notice. Oral communications are not acceptable in response to this notice.

PARTICIPATION:

Interested Suppliers can view the full details of the Solicitation by clicking the '**PARTICIPATE**' button below.

Selecting the participate button does not obligate you to submit a response to this Solicitation but is necessary in order to view the details of this Solicitation.

****I** I DON'T SEE A PARTICIPATE BUTTON **I****

You must be on the <https://platform-us.negometrix.com> website in order to access Williamson County's Solicitation information.

SUPPORT

Should you need assistance in using the software please contact the Negometrix Service Desk at:

Telephone: (724) 888-5294

Email: servicedesk.us@negometrix.com

Or view the Negometrix 'Supplier Guide' located on the Help page.

Technical Assistance (Mon - Fri: 8 am to 5 pm)

Awarded supplier(s)

The winner has not been announced

Offers/Applications from suppliers

- **Suppliers** (Number of suppliers: 1)
 - BEGUS ONLINE LLC
 - Participant since : Oct 29 2019 11:40:21 AM
- **Offer phase** (Number of offers in phase: 0)
- **Evaluation** (Number of offers in phase: 0)



Sole Source Justification Request

This request is for a:

Sole Source Item (goods or services are available from ONLY this supplier due to a unique capability, patent, copyright, secret process, or capability to meet the requirements of the solicitation)

This Sole Source justification requires additional documentation and requirements as listed below. **One of these steps may require placing a public notice in BidSync for 14 days, in order to allow any possible competitors to come forward with equivalent goods or services.** This step will be completed by the Purchasing Team that supports your office or county department after all required documents have been submitted. In addition, all sole source justifications must be approved in Commissioners Court.

Required Documentation that must accompany this request before this purchase can be considered (any missing documentation will result in delays). *Check all included documents:*

- This request form completed and signed
- A written quote from the supplier, listing the goods, services and pricing
- Letter of justification from the supplier (on company letterhead and signed by an authorized representative) establishing why they are the only Sole Source provider of the service or item
- Notarized Sole source affidavit completed by the supplier
- Signed letter of recommendation from the Elected Official or County Department Head

Requestor Name and County Office / Department: Kirk Becker EMS

Requestor Title: Captain

Requestor Phone Number: 512-943-3615

Requested Sole Source Supplier:

Company Name: Teleflex

Contact Name: Madison Holcombe

Address 3015 Carrington Mill Blvd

City: Morrisville

State: North Carolina Zip Code: 27560

Phone Number: 678-230-0764

Email Address: madison.holcombe@teleflex.com

Website: www.teleflex.com

Is the recommended supplier the manufacturer? Yes No

Does the manufacturer sell the item(s) through distributors? Yes No

Description of the Product or Service: (if additional space is needed, include a separate page) *Describe the full scope of work, including installation if required, items should include brand, model and part number if applicable.*

Teleflex EZ-IO needles, drill and stabilizer dressings.

Are there any other companies who can provide the services or needed items?

If so, please list and provide explanation of why they were unable to meet the requirements:

No not at this time.

List any other sources, suppliers, products or service providers that you reviewed in your selection process:

List all research methods that you reviewed in your selection process (i.e.: specific internet searches, trade publications, references, etc.):

ACKNOWLEDGEMENT

I affirm and acknowledge Williamson County's requirements, justification and criteria for Sole Source purchases. I have gathered the required technical information, provided all required documentation, have made a concerted effort to review comparable / equal equipment or services to the best of my ability, and further affirm that there is no conflict of interest in my recommendation of the selected item(s), service(s) or supplier.

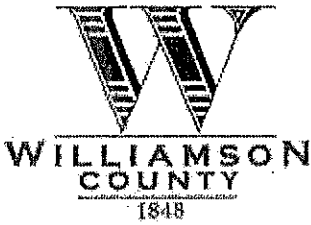
I also acknowledge and understand that I may be subject to criminal prosecution for the willful falsification of information in this document. I, by the act of signing or typing my name below, hereby certify under penalty of perjury, under the laws of the State of Texas, the foregoing is true and correct.

Date: 10-10-2019

Signature: Kirk Becker

** By typing your name, this is equivalent to a legal signature*

NOTE: After a passage of time, an item or service may no longer qualify as a sole source purchase due to other similar items or services becoming available from other suppliers. Thus, all prior sole source determinations must be reapproved by the Williamson County Purchasing Department following completion of a Sole Source Justification Request Process and satisfactory completion of such process must be noted on requisitions and purchase orders.



Williamson County Purchasing Department
100 Wilco Way, Ste P101
Georgetown, Texas 78626 (512) 943-3553
www.wilco.org/purchasing
purchase@wilco.org

NOTARIZED SOLE-SOURCE PURCHASE AFFIDAVIT

STATE OF TEXAS
COUNTY OF WILLIAMSON

KNOW ALL MEN BY THESE PRESENTS THAT:

Before me, the undersigned authority duly authorized to take acknowledgments and administer oaths, on this day personally appeared David Price, who after being duly sworn on oath stated the following:

My name is David Price. My title is Sr. Director, Commercial Operations.

I am aware that the Williamson County Purchasing Department is required to comply with competitive bidding requirements of Chapter 262 of the Texas Local Government Code. I am aware that the statutory competitive bidding provisions do not apply to the purchase of an item that can be obtained from only one source. See, Texas Local Government Code section 262.003.

Sole-source items include:

Items for which competition is precluded because of the existence of patents, copyrights, secret processes, or monopolies, films, manuscripts, or books, electric power, gas, water, and other utility services, and captive replacement parts or components for equipment.

I have represented to the Purchasing Department of Williamson County and I hereby warrant that as of the date below, I am the sole-source supplier of the following item: Arrow EZ-IO System.

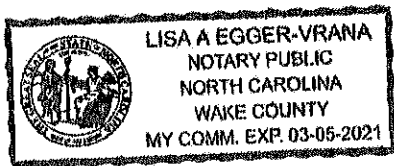
I am the sole-source supplier of this item because: the EZ-IO system uses a patented needle and driver technology and Teleflex is the sole manufacturer of these components. I agree that if I ever cease being the sole-source supplier of this item, I shall immediately make a full disclosure in writing to the Williamson County Purchasing Department of all relevant facts and circumstances.

IN WITNESS WHEREOF, the undersigned has executed this Affidavit on the 11th day of October, 2019.

David Price
[Signature]

David Price, Sr. Director, Commercial Operations
[Printed Name] [Title]

SWORN TO AND SUBSCRIBED before me on October 11, 2019 by David K. Price
[Printed Name]



Lisa A Egger-Vrana
[Signature] Notary Public
State of North Carolina Wake County
My Commission expires on March 5, 2021



ARROW
HUDSON RCI
LMA
Pilling
RUSCH
WECK

Customer # 142940
Quote #: 0162626

Created Date October 11, 2019
Expiration: January 9, 2020

Attn Kirk Becker
Phone (512) 430-0991
Email kbecker@wilco.org

Prepared By Madison Holcombe
Phone 678-230-0764
Email madison.holcombe@teleflex.com

Bill To Name Williamson County EMS Support
3189 Southeast Inner Loop
Georgetown, TX 78626
US

Ship To Name Williamson County EMS Support
3189 Southeast Inner Loop
Georgetown, TX 78626
US

Product Code	Sales Org	Product Description	Quantity	Sales Price	Each Per Case	Each Price	Total Price
9058		EZ-IO POWER DRIVER	1	USD 299.00	1	USD 299.00	USD 299.00
9065		EZ-IO POWER DRIVER VASCULAR ACCESS PACK	1	USD 39.95	1	USD 39.95	USD 39.95
9018-VC-005		EZ-IO 15MM NEEDLE (BOX OF 5)	1	USD 550.00	5	USD 110.00	USD 550.00
9001-VC-005		EZ-IO 25MM NEEDLE (BOX OF 5)	1	USD 550.00	5	USD 110.00	USD 550.00
9079-VC-005		EZ-IO 45MM NEEDLE (BOX OF 5)	1	USD 550.00	5	USD 110.00	USD 550.00
9066-VC-005		EZ-STABILIZER(BOX OF 5)	1	USD 50.00	5	USD 10.00	USD 50.00
9018P-VC-005		EZ-IO 15MM NEEDLE SET + STABILIZER(BOX O	1	USD 665.00	5	USD 133.00	USD 665.00
9001P-VC-005		EZ-IO 25MM NEEDLE SET + STABILIZER(BOX O	1	USD 665.00	5	USD 133.00	USD 665.00
9079P-VC-005		EZ-IO 45MM NEEDLE SET + STABILIZER(BOX O	1	USD 665.00	5	USD 133.00	USD 665.00
004670000		TruLite Disp Blade&Handle Mill 0 w/batt	1	USD 95.00	10	USD 9.50	USD 95.00

Subtotal (USD): \$4,128.95

***Grand Total (USD): \$4,128.95

Remittances via Wire or ACH:
Beneficiary: Teleflex Funding LLC
Account #: 4708086079

Remittances via Check (Standard Mailing):
Teleflex Funding LLC

Remittances via Check (Overnight Delivery):
Teleflex Funding LLC

Thank you for the opportunity to quote Teleflex products. To place your order please call 866-246-6990 or email cs@teleflex.com.

***Unless Shipping and Tax costs are specified, they are not included in the Grand Total.

Teleflex, Arrow, EZ-IO, LMA, Hudson RCI and Rusch are trademarks or registered trademarks of Teleflex Incorporated or its affiliates.
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TELEFLEX 3015 Carrington Mill Boulevard, Morrisville, NC 27560
Toll Free: 866.246.6990 Phone: +1.919.544.8000
TELEFLEX.COM



Williamson County Emergency Medical Services

To Respect, Care and Serve

October 14, 2019

Andy Portillo
Purchasing Specialist
Williamson County Purchasing

RE: Letter of Recommendation for EZ-IO Needle System by Teleflex.

Andy

Please accept this letter as my formal recommendation that Williamson County accept Teleflex Inc. as the Sole Source supplier for the EZ-IO Needle/Driver System.

Sincerely,

Mike Knipstein
Director
Williamson County EMS