



Purchasing Department

12/10/19

Williamson County Commissioners Court

Re: Sole Source recommendation for Chemical Containers, Inc.

Dear County Judge and Commissioners,

Recently our Road and Bridge Department made a request for a purchase from Chemical Containers, Inc. for a multipurpose spray truck. These actions require qualification as a **sole source purchase of the spray truck which utilizes fully-incorporated herbicide and de-icing systems. This equipment is supplied only by Chemical Containers, Inc. who is the owner, and the only provider of this equipment.**

After reviewing all documentation requested and submitted, **I recommend qualifying this request as a sole source purchase and exempting these goods from competitive bidding requirements per Texas Local Government Code sections 262.003 (a) and 262.024 (a) (7),**

The process has included the following:

- Public posting of an RFI in BidSync for 14 days, with zero (0) responses received from another competitor.
- A signed Sole Source Justification Request from Terron Evertson, County Engineer
- A signed letter of justification from the supplier, establishing why their product / service is only available from their company
- A notarized Sole Source Affidavit completed by the supplier
- A price quote of requested items

The term of this Sole Source exemption will be effective for 36 months from the date of approval.

If you have any questions or concerns, please contact me at any time.

Sincerely,

Randy Barker
Purchasing Agent/Director
Williamson County Purchasing Department

Solicitation summary (2612)

Details

Reference number:

Procedure: Sealed without Preselection

Description:

Williamson County, Texas intends to award a sole-source contract with **Chemical Containers** for the following item(s): **Design and Build a custom multipurpose spray truck for both herbicide and deicing application**

THIS IS NOT A REQUEST FOR COMPETITIVE PROPOSALS AND A SOLICITATION WILL NOT BE ISSUED.

Interested parties must show clear and compelling evidence of competitive equivalency in order for alternative goods or services to be considered. Williamson County will review any information collected through this RFI to determine if offers of any equivalent goods or services meet the needs of the County. If it is concluded that additional suppliers of equivalent goods or services do exist, then a formal solicitation may follow.

If no affirmative responses are received by **10:00 AM** on November 27, 2019 showing clear and compelling evidence of competitive equivalency to the items described herein, an award will be made without further notice. Oral communications are not acceptable in response to this notice.

PARTICIPATION:

Interested Suppliers can view the full details of the Solicitation by clicking the '**PARTICIPATE**' button below.

Selecting the participate button does not obligate you to submit a response to this Solicitation but is necessary in order to view the details of this Solicitation.

***** I DON'T SEE A PARTICIPATE BUTTON *****

You must be on the <https://platform-us.negometrix.com> website in order to access Williamson County's Solicitation information.

SUPPORT

Should you need assistance in using the software please contact the Negometrix Service Desk at:

Telephone: (724) 888-5294

Email: servicedesk.us@negometrix.com

Or view the Negometrix 'Supplier Guide' located on the Help page.

Technical Assistance (Mon - Fri: 8 am to 5 pm)

Awarded supplier(s)

The winner has not been announced

Offers/Applications from suppliers

- **Suppliers** (Number of suppliers: 1)
 - Websmart Chevrolet LLC
 - Participant since : Nov 14 2019 9:08:52 AM
- **Offer phase** (Number of offers in phase: 0)



Williamson County Purchasing Department
100 Wilco Way, Ste P101
Georgetown, Texas 78626
(512) 943-3553
www.wilco.org/purchasing
purchase@wilco.org

Sole Source Justification Request

Definition of a Sole Source Purchase

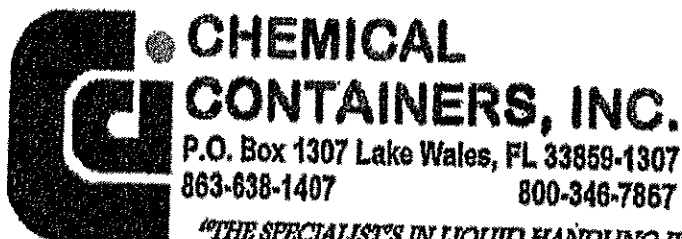
Sole Source Item – goods and/or services which can only be obtained from ONLY ONE source, including:

- Items for which competition is precluded because of the existence of patents, copyrights, secret processes, or monopolies
- Films, manuscripts, or books
- Electric power, gas, water, and other utility services,
- Captive replacement parts or components for equipment which there is no commercially available substitute, and which can be obtained only from the manufacturer and/or manufacturer's distributor; item where compatibility is the overriding consideration, such as computer operating software enhancements for an existing system, continuation of an existing contract when work is so closely related to that of the uncompleted basic contract that it would not be feasible to consider another potential contractor.

This Sole Source justification requires additional documentation and requirements as listed below. **One of these steps may require placing a public notice in BidSync for 14 days, in order to allow any possible competitors to come forward with equivalent goods or services.** This step will be completed by the Purchasing Team that supports your office or county department after all required documents have been submitted. In addition, all Sole Source Justifications must be approved in Commissioners Court.

Required Documentation that must accompany this request before this purchase can be considered (any missing documentation will result in delays). *Check all included documents:*

- ☒ This request form completed and signed
- ☒ A written quote from the supplier, listing the goods, services and pricing
- ☒ Letter of justification from the supplier (on company letterhead and signed by an authorized representative) establishing why they are the only Sole Source provider of the service or item needed.
- ☒ Notarized Sole Source affidavit completed by the supplier
- ☒ Signed letter of recommendation from the Elected Official or County Department Head.
Must provide a detailed written explanation as to why competitively bidding the product or service would be impracticable and that the cost charged by the supplier is reasonable and customary.



"THE SPECIALISTS IN LIQUID HANDLING PRODUCTS & EQUIPMENT"

QUOTATION

DATE:	September 9, 2019
ATTN:	Ron Roberts
TO:	Williamson County
FAX:	
PH:	

PAGE 1 of 1
FROM: Andrew Motis
FAX: 863-638-1863
RE: Spray Truck

Thank you for the opportunity to offer the following quotation:

Scope of Work

CCI to provide a new Ford F-850 cab and chassis to install aluminum bed and spray applicator components. Cab and chassis is single axle, dual wheels, and approximately 84" cab to axle. OEM back up camera integrated into the rear view mirror. The camera lens will ship loose for installation in bed.

Multipurpose Spray Truck Components

Bed:

- All Welded Heavy-Duty Aluminum Flatbed, 8' X 12'
- Aluminum Expanded Metal Headboard
 - Follow Cab Contour, Only as Wide as the Cab
- Two 36" Aluminum Boxes Under Bed
- Fold-up Ladder
- LED Strobe Above Cab and Rear of Bed & Whelen Traffic Advisor Light Bar
 - Positioned to Not Flash in the Cab
- Storage Rack/Cubby Between cab and Tank for Gas Can, Cooler, 30 gal. drum, and Hand Wash Tank
- Reese Hitch in Rear Bumper
 - 2" Receiver, 21" Ground to Bottom of Receiver
- DEF fill
 - Position Fill Cap to insure Good Fill Hose Angle to Tank.

Tank:

- 525 Gallon Polyethylene Horizontal Lag Tank
 - 48" Diameter x 71" Length
 - Graduations Towards Cab
 - Positive Drain Through Bed, for Cleaning Tank
 - Jet agitation
- Drivers side remote fill
 - Over the Top with Fixed Air Gap, Not Removable
 - 2" Female Cam Lock with Valve

Pump and engine:

- 8 HP Electric Start Honda with Remote Start in Cab
- Hypro Stainless Steel Centrifugal Pump with 12-Volt Clutch
 - Step-Up Pulley to Reduce Engine RPM
 - Steel Belt Guard
 - Manual Agitation Valve at Pump
 - Suction Filter with Drain, through Bed

FINANCING AVAILABLE BY



Handgun / Hose reel:

- Electric Rewind Hose Reel
- Swivel Lock with Position Lock
- Rewind Push Button on Hose Reel
- 300' Ag Spray Hose
- JD9 Handgun, Quick Coupler, Small Cut-Off Valve at Handgun

Front Mounted Aluminum spray boom:

- Mounted through and Below Bumper
- Passenger Side Spray Head with Spring Breakaway
 - 35" from Bottom of Spray Head Shield to Ground
- Tow Hooks must be Accessible or Remounted to Front of Boom
- Roadside 6-section Stainless Steel Shielded Spray Head

11 11	200
12 12	200
13 13	200
14 14	200
15 15	200
16 16	200
17 17	200
18 18	200
19 19	200
20 20	200
21 21	200
22 22	200
23 23	200
24 24	200
25 25	200
26 26	200
27 27	200
28 28	200
29 29	200
30 30	200
31 31	200
32 32	200
33 33	200
34 34	200
35 35	200
36 36	200
37 37	200
38 38	200
39 39	200
40 40	200
41 41	200
42 42	200
43 43	200
44 44	200
45 45	200
46 46	200
47 47	200
48 48	200
49 49	200
50 50	200
51 51	200
52 52	200
53 53	200
54 54	200
55 55	200
56 56	200
57 57	200
58 58	200
59 59	200
60 60	200
61 61	200
62 62	200
63 63	200
64 64	200
65 65	200
66 66	200
67 67	200
68 68	200
69 69	200
70 70	200
71 71	200
72 72	200
73 73	200
74 74	200
75 75	200
76 76	200
77 77	200
78 78	200
79 79	200
80 80	200
81 81	200
82 82	200
83 83	200
84 84	200
85 85	200
86 86	200
87 87	200
88 88	200
89 89	200
90 90	200
91 91	200
92 92	200
93 93	200
94 94	200
95 95	200
96 96	200
97 97	200
98 98	200
99 99	200
100 100	200

- Check Valve Behind each Spray Tip
- 12-volt Actuator to Pitch Spray Head, Up and Down
- TeeJet 6-Valve Manifold with 430 Series Flow-Back Valves
 - Mount at Front of Truck on Spray Boom
 - Pressure Filter and Cut-off Valve at Valve Manifold
 - Tips Sized to Provide Spray Coverage from Curb and Gutter up to 30'.

Rear Stainless Steel Deicing Boom:

- Mounted on Body Side of Rear Bumper of Truck.
- Three Lane Coverage with Tip Selection
 - 2 GPM Straight Stream Tip, Tri-Stream, and Fan Tip For Vehicle Path
 - Boombuster 437 Tips to Spray Lanes 2 & 3.
- TeeJet 3-Valve Manifold with 450 Series Valves
 - In Cab Operation

Chemical Tanks and Pumps

- Three 7.5 Gallon Removable Chemical Tanks
- 2 Cab Controlled with Rate Automation Peristaltic Chemical Pumps.

Controller and Switchbox:

- MidTech Tasc 6300 Rate Controller with GPS Speed Output, Injection Control, and Pressure Control.
 - 9-Boom Switchbox with Handgun
- In-Cab Switchbox to Control:
 - Engine Start and Pump Clutch
 - 12-volt Cylinders on Spray Heads (Till)
 - All Mounted on an Articulating Arm Assembly for Passenger or Driver Operation of Spray System.
- Spray System Set Up to be Utilized as an Injection Spray System or Tank Mix.

Total cost.....\$58,881.08
Delivery.....\$2,200.00
Training.....\$3,500.00

Total.....\$65,881.08
Price Does Not Include Cab & Chassis or Tax if Applicable.

Thank you,
John M.





PRODUCT PRICING SUMMARY

GOODBUY 19-8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: WILLIAMSON COUNTY

Prepared by: MICHAEL WILEY

Contact: KEVIN TELLER

Phone: 254-541-9061

Email: kevin.teller@wilco.org

Email: mwiley.silsbeefleet@gmail.com

Product Description: FORD F-550

Date: October 22, 2019

A. Bid Item: 7.18 ALT A. Base Price: \$ 32,018.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
		\$ -	F5G	2020 REGULAR CAB DRW 4X2 CHASSIS	INCL
				VINYL SEATS; RUBBER FLOOR	INCL
				A/C; AM/FM/MP3/SYNC RADIO	INCL
				84" CAB TO AXLE	INCL
			99T	6.7L DIESEL; 10-SPD AUTOMATIC	\$ 9,325.00
				PTO PROVISION	INCL
			872	REAR VIEW CAMERA PREP PKG	\$ 415.00

Total of B. Published Options: \$ 9,740.00

Published Option Discount (5%) \$ (487.00)

C. Additional Options [not to exceed 25%] \$= 1.1 %

Options	Bid Price	Options	Bid Price
WHITE	COLOR	FORD DROP SHIP TO FLORIDA	\$ 450.00
120-150 DAYS ESTIMATED	DELIVERY		
TO CHEMICAL CONTAINERS IN FLORIDA			

Total of C. Unpublished Options: \$ 450.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Subcontractor Equipment Price: CHEMICAL CONTAINERS INC 9/9/19 QUOTE \$ 65,681.08

G. Additional Delivery Charge: 0 miles \$ -

H. Subtotal: \$ 107,402.08

I. Quantity Ordered 1 x K = \$ 107,402.08

J. Trade in: \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order) \$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ 107,702.08

Requestor Name and County Office/Department:

Requestor Title and Phone Number: Terron Evertson, County Engineer
(512) 943-3330

Requested Single Sole Source Supplier:

Company Name: Chemical Containers, Inc.
Contact Name: Andrew Motis
Address: 413 ABC Road
City, State, Zip: Lake Wales, FL 33859
Phone Number: (800) 346-7867
Email: amotis@chemicalcontainers.com
Website: www.chemicalcontainers.com

Is the recommended supplier the manufacturer? Yes

Does the manufacturer sell the item(s) through distributors? Yes

Description of the Product or Service: (If additional space is needed, include in a separate page)
Describe the full scope of work, including installation if required; items should include brand, model and part number if applicable.

Chemical Containers, Inc is a custom heavy-duty equipment manufacturer who would design and build a custom multipurpose spray truck for both herbicide and deicing applications. The product they would like to provide is a custom heavy-duty aluminum flatbed, supplied by Chemical Containers, Inc, mounted on a Ford F-550 chassis. The Ford F-550 would be purchased by Williamson County through Goodbuy Co-Op and drop-shipped to Chemical Containers, Inc by Co-Op vendor (Silsbee Ford). The flatbed will contain a 525-gallon polyethylene horizontal leg tank with remote fill, (3) seven and a half gallon chemical tanks, (2) peristaltic chemical pumps, an 8hp Honda engine coupled with a stainless steel Hypro centrifugal pump with a 12V clutch. It will also include an electrical hose reel with 300 ft of hose, DOT safety lighting and various storage solutions. The front of the truck will have a 5 section roadside spray head equipped with a boombuster and straight stream tips for curbside spraying with actuated tilt and manual pivot for median spraying. Rear mounted three lane deicer bar. Complete system is cab controlled with a GPS-Speed output controlling console. Estimated coast includes delivery and training.

Schedule: *Identify the date items are needed to be delivered, or month work is to be performed. Please be specific and do not use "ASAP".* 90-120 days after receipt of Ford F-550 Cab and Chassis

Estimated Cost: \$ 65,681.08

SOLE SOURCE RATIONALE

Complete the following checklist:

The requested supplier is the only source of required item(s) or service(s) because:

Check all that apply:

- ☐ The required item or service is proprietary to the supplier
- ☐ The recommended supplier holds the patent on the requested item(s)
- ☒ The recommended supplier is the only supplier capable of performing the requested service
- ☐ A specific item is needed:
 - ☐ To be compatible or interchangeable with existing hardware
 - ☐ As a spare or replacement hardware
 - ☐ For the repair or modification of existing hardware
 - ☐ For technical evaluation or testing
- ☐ Have there been any prior attempts to obtain competitive bids or proposals for the items or services that failed? If so, please list and describe such attempts: _____

- ☐ There is a substantial risk in selecting another product or service provider. If so, please describe: _____

- ☐ It is not possible to obtain competitive bids for consideration. If so, why: _____

- ☐ Are there any other companies who can provide the services or needed items? If so, please list and provide explanation of why they were unable to meet the requirements: _____

- ☒ List any other sources, suppliers, products or service providers that you reviewed in your selection process: Roadside, Inc., Cibolo Trucks, and Norstar Industries.

- ☒ List all research methods that you reviewed in your selection process (i.e.: specific internet searches, trade publications, references, etc.):

Internet searches and telephone

ACKNOWLEDGEMENT

- ☒ I affirm and acknowledge Williamson County's requirements, justification and criteria for Sole Source purchases. I have gathered the required technical information, provided all required documentation, have made a concerted effort to review comparable / equal equipment or services to the best of my ability, and further affirm that there is no conflict of interest in my recommendation of the selected item(s), service(s) or supplier.

- ☒ I also acknowledge and understand that I may be subject to criminal prosecution for the willful falsification of information in this document. I, by the act of signing or typing my name below, hereby certify under penalty of perjury, under the laws of the State of Texas, the foregoing is true and correct.

Date:

November 4, 2019

Signature*:

[Handwritten Signature]

** By typing your name, this is equivalent to a legal signature*

NOTE: After a passage of time, an item or service may no longer qualify as a sole source purchase due to other similar items or services becoming available from other suppliers. Thus, all prior sole source determinations must be reapproved by the Williamson County Purchasing Department following completion of a new Sole Source Justification Request Process and satisfactory completion of such process must be noted on requisitions and purchase orders. The sole source term is generally aligned with the contract term. In certain cases, the Purchasing Agent may determine that the 14-day public posting in BidSync is not necessary. This depends on the circumstance of the particular item/service and the type of sole source.



YOUR SPECIALISTS IN LIQUID HANDLING PRODUCTS
P.O. BOX 1307 • LAKE WALES, FL 33859-1307
TELEPHONE (883) 638-1407 • FAX (863) 638-1863
www.chemicalcontainers.com

October 15, 2019

To whom it may concern,

Chemical Containers, Inc. should be considered the sole source provider for Williamson County's multipurpose spray truck. We've worked in the herbicide and deicing industries for years, and we can marry the two into one single multipurpose unit. Customer satisfaction and safety is our number one goal. Please read below for further detail.

Chemical Containers, Inc is a custom manufacturer who got started in agriculture. We have a fabrication shop where we tend to over-engineer our skids, trailers, and trucks- and a lot of our equipment is still in the field after 10, 20, and 30 years with minimal wear and tear. Everything is assembled with the word *heavy-duty* in mind. We build our equipment to last, and we are proud of what we build. When it comes to metal work everything is welded and not bolted together or molded. We test everything before it leaves- and you wind up with a superior product. Simply put, you get what you pay for with us. We have a warehouse full of stock- so if the pump gives out after a few seasons we can get one coming to you the same day. We offer customer service for the life of the equipment and have experts who can walk you through troubleshooting and detecting the source of an issue if one arises. If it handles liquid, we can build it and have been for over 36 years. We care about our customers and their equipment long after they've left the shop. Our goal is to make our customers the best equipment we can and to help them keep the equipment running for many years to come.

We also care about our customers wellbeing, so we manufacture our equipment to help eliminate potential risks. The fill systems we use on our carrier tanks have a cam-lock and knife valve attachment, so there is no need to climb on to the equipment to remove a lid to fill a tank. Every operating component is accessible from the ground in order to eliminate potential slip and falls. Since there is no need to climb on to the equipment, there is nothing to fall off of.

We prefer to manufacture the equipment we provide out of aluminum since it is just as strong as steel, but will save weight, will not rust, and is much less likely to corrode. These qualities allow more features to be included on a truck since there is less weight, and will also allow the system to have more operational time since there is considerably less wear and tear.

Please consider us to be the sole source provider of your multipurpose spray trucks. If you have any questions or concerns, please give us a call right away. Thank you for your consideration.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Andrew Motis', is written over a light blue horizontal line.

Andrew Motis
Government Sales



Williamson County Purchasing Department
100 Wilco Way, Ste P101
Georgetown, Texas 78626 (512) 943-3553
www.wilco.org/purchasing
purchase@wilco.org

NOTARIZED SOLE-SOURCE PURCHASE AFFIDAVIT

STATE OF TEXAS
COUNTY OF WILLIAMSON

KNOW ALL MEN BY THESE PRESENTS THAT:

Before me, the undersigned authority duly authorized to take acknowledgments and administer oaths, on this day personally appeared ANDREW MOTIS, who after being duly sworn on oath stated the following:

My name is ANDREW MOTIS. My title is GOVERNMENT SALES.
I am aware that the Williamson County Purchasing Department is required to comply with competitive bidding requirements of Chapter 262 of the Texas Local Government Code. I am aware that the statutory competitive bidding provisions do not apply to the purchase of an item that can be obtained from only one source. See, Texas Local Government Code section 262.003.

Sole-source items include:

Items for which competition is precluded because of the existence of patents, copyrights, secret processes, or monopolies, films, manuscripts, or books, electric power, gas, water, and other utility services, and captive replacement parts or components for equipment.

I have represented to the Purchasing Department of Williamson County and I hereby warrant that as of the date below, I am the sole-source supplier of the following item: 500 GALLON MULTIPURPOSE SPRAYTRUCK. I am the sole-source supplier of this item because: HIGH QUALITY & SAFETY FEATURES & WORLD CLASS CUSTOMER SUPPORT. I agree that if I ever cease being the sole-source supplier of this item, I shall immediately make a full disclosure in writing to the Williamson County Purchasing Department of all relevant facts and circumstances.

IN WITNESS WHEREOF, the undersigned has executed this Affidavit on the 15 day of OCTOBER, 2019.

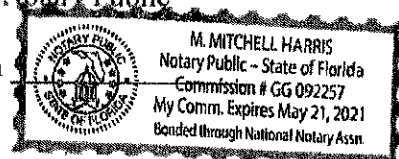
Andrew Motis
[Signature]

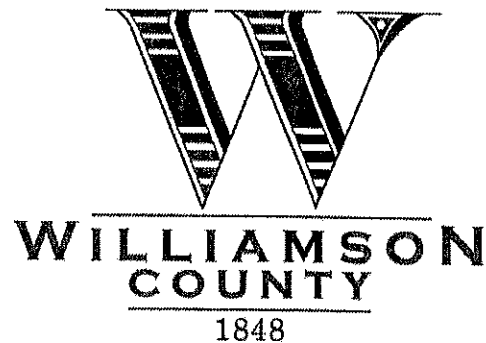
ANDREW MOTIS, GOVT SALES
[Printed Name] [Title]

SWORN TO AND SUBSCRIBED before me on OCTOBER 15, 2019, by
ANDREW MOTIS
[Printed Name]

[Signature] [Signature] Notary Public

State of FLORIDA
My Commission expires on





October 28, 2019

Mr. Randy Barker
Director/Purchasing Agent
Williamson County Purchasing Department
100 Wilco Way, Suite P101
Georgetown, TX 78626

Subject: Sole Source Recommendation Letter for Purchase of Multipurpose Spray Truck

The Williamson County Road & Bridge Division is responsible for maintaining over 1,400 miles of roadway and aiding in the response to emergency situations such as ice storms, flooding and fires. Maintenance activities include pothole patching, street sign replacement, paving, and roadside vegetation control. Road crews also barricade flooded low water crossings during rain events and apply deicing spray on bridges in anticipation of freezing temperatures. Given the diversity of our division's responsibilities, equipment that can efficiently perform more than one task is essential. One such piece of equipment is a multipurpose spray truck for applying both herbicide and deicing liquid. We have determined that Chemical Containers, Inc. is the only vendor that can supply this type of truck to the needed specifications. The purchase of a multipurpose spray truck from Chemical Containers, Inc. should be considered sole source because our own research has proven this specific item impracticable to bid, and the vendor's quoted cost is reasonable and customary.

Our internal research has determined that competitively bidding a multipurpose spray truck is unlikely to yield an equivalent product because the field of herbicide truck vendors is narrow, and it is further narrowed when a fully-incorporated deicing system is also needed. Based on our previous experiences with herbicide trucks and deicer systems, we believe it is absolutely necessary to have a fully-incorporated system. If the herbicide and deicing systems are not fully-incorporated, there is duplication of all pumps, tanks and engines, and maintenance costs double. Alternatively, incorporating a deicer system into our existing herbicide trucks would increase maintenance costs because the deicer liquid corrodes the cast iron pumps.

We began our research by finding three vendors online that sell herbicide trucks. They were located in Alabama, Washington and Florida, and each was contacted to discuss our specific need. The vendor in Washington was unable to meet this need but did offer a secondary tank and separate spray system for deicing. The vendor in Alabama was also unable to meet this need because it does not manufacture deicing equipment. Chemical Containers, Inc., the vendor in Florida, confirmed that it could manufacture the vehicle in house using a single tank and one plumbing system.

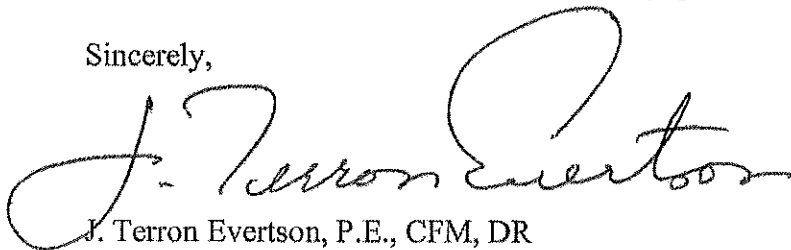
The quoted cost of this truck from Chemical Containers, Inc., \$107,702, is reasonable and customary because it includes significant equipment components, a custom-built system, delivery and training. The multipurpose spray truck will be comprised of an aluminum flatbed mounted on a Ford F-550 chassis with a cab. Within the flatbed will be a 525 gallon tank, three 7.5 gallon removable chemical tanks, two peristaltic chemical pumps, an eight horsepower engine, a stainless steel centrifugal pump and an electric hose reel. Herbicide will be dispensed through the front mounted aluminum spray boom, and the rear bumper will hold the stainless steel deicing boom. The entire system is controlled from within the cab with a GPS-speed output controlling console. In comparison, the herbicide truck that we purchased three years ago cost \$93,193 and required the addition of aftermarket deicer components.

In an effort to best comply with the Purchasing Department's procurement guidelines, we are coordinating with the GoodBuy Purchasing Cooperative and Silsbee Ford for the purchase of the F-550 chassis and cab. This arrangement would allow us to purchase the F-550 on-contract and have it shipped to Chemical Containers, Inc. for the customization and installation of the bed, tanks, pumps and booms. As a result, only the \$65,681 needed for this installation work will require sole source exemption.

Based on our inability to find another vendor to meet our specific needs and the reasonable cost we have been quoted, I am recommending the multipurpose spray truck from Chemical Containers, Inc. be considered a sole source purchase. I am confident that our own thorough research into other options provides ample evidence that a competitive bid would not yield an equivalent product, and we have also had external confirmation of this. Recently the City of Plano contacted us. They were looking for a similar truck and, based on their own research, agreed that Chemical Containers, Inc. was the only vendor that could supply it.

Please feel free to contact me if you have any question or concerns.

Sincerely,

A handwritten signature in black ink, reading "J. Terron Evertson". The signature is fluid and cursive, with a large loop at the end of the last name.

J. Terron Evertson, P.E., CFM, DR
County Engineer
Williamson County, TX