



PRODUCT PRICING SUMMARY

GOODBUY 20-8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: WILLIAMSON COUNTY

Prepared by: MICHAEL WILEY

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Product Description: FORD F-450

Date: October 8, 2020

A. Bid Item: 7.29 ALT

A. Base Price: \$ **32,928.00**

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
		\$ -	512	SPARE TIRE	\$ 350.00
F4G	2021 REGULAR CAB 2WD DRW	INCL	62R	PTO PROVISION	\$ 280.00
	7.3L V8; 10-SPD AUTOMATIC	INCL	18B	BLACK STEPS	\$ 320.00
	VINYL 40/20/40 SEAT; RUBBER FLOOR	INCL	872	REAR VIEW CAMERA PREP PKG	\$ 415.00
	A/C; AM/FM STERIO W/SYNC	INCL			
	60" CAB TO AXLE	INCL			
	GVWR 16,500lbs	INCL			
X8L	4.88 LIMITED SLIP REAR AXLE	\$ 360.00			
90L	POWER WINDOWS AND LOCKS	\$ 865.00			
	KEYLESS ENTRY	INCL			

Total of B. Published Options: \$ **2,590.00**

Published Option Discount (5%) \$ **(129.50)**

C. Additional Options [not to exceed 25%]

\$= 0.5 %

Options	Bid Price	Options	Bid Price
WHITE	COLOR	REGISTRATION DOC FEE INSPECTION	\$ 170.00
210 - 240 DAYS ESTIMATED	DELIVERY		

Total of C. Unpublished Options: \$ **170.00**

D.	Floor Plan Interest (for in-stock and/or equipped vehicles):	\$ 900.00
E.	Lot Insurance (for in-stock and/or equipped vehicles):	\$ -
F.	Subcontractor Equipment Price: <u>VERSALIFT VSW-21435 R2 PKG</u>	\$ 55,060.00
G.	Additional Delivery Charge: <u>0</u> miles	\$ -
H.	Subtotal:	\$ 91,518.50
I.	Quantity Ordered <u>1</u> x K =	\$ 91,518.50
J.	Trade in:	\$ -
K.	GOODBUY Administrative Fee (\$300 per purchase order)	\$ 300.00
L.	TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE	\$ 91,818.50

Versalift Southwest L.L.C.
1200 Texas Central Pkwy
Waco, Texas 76712-1415
254.420.5330



QUOTATION
VSW-21435 (Rev. 2)

Customer: Silsbee Fleet Group
Michael Wiley
mwiley.silsbeefleet@gmail.com

Date: October 8, 2020
Model: SST-37-EIH

Ref: Williamson County Road & Bridge
Kevin Teller
kevin.teller@wilco.org

We are pleased to quote the VERSALIFT SST-37-EIH; insulated end mounted 37 ft. (11.3 m) telescopic aerial platform lift, 42 ft. (12.8 m) working height, 27 ft. 9 in. (8.5 m) horizontal reach including the following items (based on a 40" frame height):

AERIAL LIFT SPECIFICATIONS

PLATFORM - The fiberglass platform is 24 in. x 42 in. x 42 in. (0.61 m x 1.07 m x 1.07 m) deep with an inside and outside step for easy access. The platform capacity is 350 lbs. (160 kg). A tubular rubber support for the platform is provided.

PERSONNEL RESTRAINT SYSTEM - An arc flash rated safety harness and lanyard are supplied. The anchor for the lanyard is attached to the upper platform support.

PLATFORM LINER AND VINYL COVER - A 50 kV rated liner and soft vinyl cover are supplied for the platform.

SINGLE STICK PLATFORM CONTROL - The Unitrol single-stick control consists of a multi-jointed handle which operates the control valve. A safety trigger located on the underside of the single stickhandle will not allow boom movement until it is depressed. The control valve is full pressure and full flow. The operator can feather between the three control movements to provide multi-function boom action. An emergency stop control is provided.

TRUGUARD™ 2.0 - This advance upper controls isolation system provides 4" of electrical isolation from the entire upper controls, including the control dash panel. This system also includes a protective shield which helps prevent environmental and work related contaminants from making direct contact with the isolating surfaces.

HYDRAULIC PLATFORM LEVELING - Platform leveling is controlled by a master and slave cylinder arrangement. The platform leveling system can be activated from the upper controls to adjust platform leveling, tilt the platform for cleaning, or to ease the removal of an injured operator.

HYDRAULIC TOOL CIRCUIT AT THE PLATFORM - This system is designed to use open-center hydraulic tools. The tool circuit provides 5 gpm (19 lpm) at 2250 psi (158 kg/cm²).

QUICK DISCONNECTS - Quick Disconnect hydraulic fittings with dust caps at the platform tool power.

OUTER/INNER BOOM ASSEMBLY - The outer/inner boom assembly includes an outer boom, telescopic inner boom, extension system, and hose assemblies. The outer boom consists of a 6 in. x 8 in. (150 mm x 200 mm) steel section and a 7.5 in. x 9.5 in. (190 mm x 240 mm) fiberglass section (Electroguard) that maintains a 42 in. (1.08 m) insulation gap with the inner boom fully retracted. The 5 in. x 7 in. (130 mm x 180 mm) rectangular fiberglass inner boom is housed within the outer boom. The extension system consists of a hydraulic cylinder, two holding valves, and a hose carrier housed entirely within the boom assembly. The hoses routed through the outer/inner boom assembly are non-conductive and fully contained within the boom assembly. The outer/inner boom assembly articulates from 14° below horizontal to 74° above horizontal. Actuated by a double acting cylinder with a holding valve, the outer/inner boom assembly is offset to one side to provide easy access to the platform. A tie-down strap is included.

AERIAL LIFT SPECIFICATIONS (CONTINUED)

COMPENSATED LOWER BOOM - The lower boom consists of a 6 in. (150 mm) square steel section. The SST-37 lower boom articulates from 7° below horizontal to vertical for a total travel of 97°. A compensation link forms a parallelogram linkage to maintain the outer/inner boom assembly at a constant angle to the turret.

LIFT EYE - Mounted to the outer boom, which allows lifting loads up to 500 lbs. (227 kg) with the platform empty and the inner boom retracted.

CHASSIS INSULATION SYSTEM (Lower Boom Insert) - The fiberglass insert provides an insulation gap of 12 in. (305 mm) on the SST-EIH. The insert is mounted on the steel boom sections, and then adhesive is pumped in under pressure to fill all voids. After curing, 16 bolts are added to assure maximum strength. A fiberglass section in the compensation link maintains the 12 in. insulation gap in all boom positions. A stainless steel stud is provided at each end of the insert to shunt the system during electrical testing. The insert is tested per ANSI A92.2.

PINS - Pins are high-strength alloy steel which are chrome plated for a hard finish and corrosion resistance. Pins are bolted in place with a welded pin tab at one end and a pin cap at the other for redundant retention.

CYLINDERS - Both the outer and lower boom cylinders are a threaded end-cap design. The lower boom and extension cylinders are equipped with two holding valves to prevent down creep and to lock the booms in position in the event of hose failure. The outer boom cylinder is equipped with one holding valve.

TURRET - The turret wings are ½ in. (13 mm) thick steel plate. A steel tube is welded between the turret wings to support the boom cylinder and provide rigidity. The turret plate is machined flat to support the rotation bearing. A bearing cover is provided to prevent foreign material from interfering with lift rotation.

CONTINUOUS ROTATION - Rotation is continuous and unrestricted in either direction. An electric and hydraulic collector ring assembly provides a path for hydraulic oil and electric signals from the pedestal to turret. Rotation is accomplished by a hydraulically driven worm and spur gear set acting on a shear-ball rotation bearing. The critical bolts holding the turret to the rotation bearing and the bearing to the pedestal are grade 8 hex head cap screws. These critical bolts are marked with a torque seal indicator to provide a quick means to inspect for relative movement. A slotted adjustment is provided for pinion and rotation gear clearances. An external hex drive is provided for manual rotation in case of hydraulic failure.

PEDESTAL - The pedestal is a round shape with an access opening on both sides. The 12 gallon (45 l) hydraulic reservoir is built integral to the pedestal. A 100-mesh suction screen and 10-micron return line filter are located inside the pedestal. The top plate is 1 ¼ in. (32 mm) thick and machined flat to support the rotation bearing.

HYDRAULIC OIL RESERVOIR - A 17 gallon (64.4 l) hydraulic oil reservoir is built integral to the pedestal. Two sight gauges allow quick hydraulic fluid level checks.

INDIVIDUAL LOWER CONTROLS - Individual full pressure controls at the turret actuate all boom functions. The lower control station is equipped with a selector valve to override the upper controls.

LUBRICATION - Non-lube bearings are used at all points of motion. The rotation bearing is the only component that requires periodic lubrication.

HYDRAULIC SYSTEM - The open-center hydraulic system operates at 5 gpm (18.9 lpm) at 2250 psi (158 kg/cm²). The pump draws oil through a 100-mesh suction screen. A 10-micron return line filter with bypass valve is included. Fluid level gages are furnished for checking fluid level.

HOSES AND FITTINGS - The hoses routed through the booms are high pressure and non-conductive with swaged hose end fittings. Nylon sleeves are installed over hoses at points of movement. Reusable fittings can be installed if a hose is damaged.

INDEPENDENT A-FRAME OUTRIGGERS - Outriggers are shear-plate mounted to the frame and are equipped with pilot operated check valves, internal thermal relief valves and separate controls. At maximum extension, the outriggers furnish 125 ¾ in. (3.19 m) of spread and 9 in. (229 mm) of penetration. They have 17 in. (432 mm) of ground clearance based on 36 in. (0.91 m) or 31 in. (0.79 m) frame height. Outrigger pivot feet are standard.

AERIAL LIFT SPECIFICATIONS (CONTINUED)

OUTRIGGER BOOM INTERLOCK SYSTEM - The outrigger/boom interlock system is a feature designed to prevent the lift from being operated until the outriggers contact the ground. The interlock also prevents the outriggers from being retracted before the lower boom is properly stored.

ENGINE START/STOP AND MASTER CONTROL - The start/stop circuit has been designed so that the lift cannot be operated unless the truck ignition key is in the "run" position and the master switch is "on." This feature makes it difficult for unauthorized individuals to operate the lift when the truck is locked. An air cylinder at the platform and a toggle switch at the turret are provided to actuate the engine start/stop control.

BACKUP PUMP - An auxiliary hydraulic pump designed to bring the booms down in case the main hydraulic source fails. This system consists of a hydraulic pump driven by a 12V DC motor, which is powered by the truck engine battery. The system is connected in parallel with the main pump and is designed for non-continuous operation. An air cylinder at the platform and a toggle switch at the pedestal energize this system. When used with continuous rotation, an additional pass in the collector assembly is usually required.

AUTOMATIC THROTTLE CONTROL - Automatically advances the engine idle speed when the PTO is engaged.

ELECTRICAL INSULATION SPECIFICATIONS - The outer/inner boom assembly is tested and certified for electrical work at 46 KV and below in accordance with ANSI A92.2 requirements. The outer/inner boom assembly is fully insulated even in a retracted position.

PAINT - The complete unit is primed and painted prior to assembly. The standard color is white urethane.

SLOPE INDICATORS - Slope indicators are required on Versalift units and supplied by Time Manufacturing Co. Slope indicators shall be installed to indicate the level of the rotation bearing relative to the ground.

MANUALS - Two (2) Operator's Manuals, two (2) Service Manuals, one (1) Manual of Responsibilities, and one (1) EMI Safety Manual are included with each aerial lift.

CHASSIS SPECIFICATIONS

Minimum Chassis Requirements:

- Clean Cab to Axle Dimension (tops, sides and bottoms) 60 in. (1.52 m)
- Frame Section Modulus 9.25 in³ (152 cm³)
- Frame Resisting Bending Moment 333,000 in-lbs. (37,600 N-m)
- GVWR 14,500 lbs. (6575 kg)
- Front GAWR 5,000 lbs. (2270 kg)
- Rear GAWR 10,000 lbs. (4535 kg)
- Approximate Curb Weight for Stability 10,500 lbs. (4763 kg)
- 2020 Ford Cab & Chassis
- Gasoline Engine
- PTO Provision
- Rear Fuel Tank Only

BODY SPECIFICATIONS

Steel Service Body:

108 Inches Long x 40 Inches High x 94 Inches Wide

Body Dimensions:

- 108 Inches - Body Length
- 40 Inches - Body Height
- 94 Inches - Body Width
- 60 Inches - Chassis C/A
- 40 Inches - Compartment Height
- 20 Inches - Compartment Depth
- 54 Inches - Load Space Width
- 24 Inches - Top of Body to Top of Floor Dimension
- 18 Inches - Horizontal Compartment Height

Body Materials:

- 16 ga Galvanneal - Main Body Material
- 13 ga 4-Way Treadplate - Compartment Tops Material
- 14 ga Galvanneal - Wheel Panels Material
- 14 ga Galvanneal - Front Bulkhead Material
- 18 ga Galvanized - Shelving Material
- Adjustable on Unistrut - Shelving Mounting Style

Door Materials:

- Standard, Double Panel - Door Type
- 18 ga Galvanneal - Inner Door Material
- 18 ga Galvanneal - Outer Door Material
- Stainless Steel Rod & Socket - Door Hinge Style
- 5/16" Stainless Steel - Door Rod Material
- Chain - Vertical Door Holder Option
- Chain - Horizontal Door Holder Option
- Single Point Rotary (Stainless Steel) - Latch Type
- Customer Etched Logo Latch

Floor and Understructure:

- 12 ga (.109) 4-Way Treadplate - Bed Area Floor Material
- SST-37-EIH - Unit Cutout in Floor
- Standard - Body Frame Style
- Structural - Body Frame Material
- 6 Inch - Body Frame Height
- 2" x 2" treadplate angle at front bulkhead. - VSW
- 3" x 8" cutouts in frame channel for routing hydraulic hose. - VSW
- 3" x 6" cutouts in Tailshelf channels 1" in from end for routing hydraulic hose. - VSW
- 3" x 8" cutouts in frame channel for routing hydraulic hose. - VSW

Accessories:

- Rubber Rolled Crown (PN# 30136) (Installed with Wheel Cut-Outs)
- Automotive Bulb Weather-stripping (PN# 30132) (Installed)
- Master Door Lock, Hook and Loop System on Both Sides with Two (2) Spring Loaded Door Handles
 - ❖ Handles located at rear
- One (1) Fuel Filler Cutout in Streetside of Fender Panel
- Two (2) formed angle Mudflap brackets - 19"L x 1-1/2" x 1-1/2"
 - ❖ 12 gauge galvanneal

Paint:

- Prime Paint Complete
- Rubberized protective undercoat

BODY SPECIFICATIONS (CONTINUED)

Streetside Compartmentation:

1st Vertical Compartment:

34" Wide x 40" High x 20" Deep Compartment

- Two (2) Adjustable Shelves
 - ❖ Divider Slots on 2" Centers, with Four (4) Adjustable Dividers
- Outrigger Cutout with Cover In this Compartment

Horizontal Compartment:

48" Wide x 18" High x 20" Deep Compartment

- Vacant / Open Compartment

Rear Vertical Compartment:

26" Wide x 40" High x 20" Deep Compartment

- Five (5) locking swivel 1/2" carriage bolt material hooks installed as high as possible 1-3-1

Streetside Hotstick Shelf:

108 Inch Long Shelf

- Installed on the Streetside with a Rear Dropdown Access Door
- Stainless Steel Automotive Rotary Type Door Latch
 - ❖ Stud Mounted Latches to Have Hidden Fasteners Inside the Door
 - ❖ Striker Installed in Door Frame for Maximum Opening
 - ❖ Stud Mounted Automotive Style Latches Have Interior Plastic Latch Covers
- Automotive Bulb Type Weather-stripping Mechanically Fastened to Door Frame with Rounded Corners

Curbside Compartmentation:

1st Vertical Compartment:

34" Wide x 40" High x 20" Deep Compartment

- Two (2) Adjustable Shelves
 - ❖ Divider Slots on 2" Centers, with Four (4) Adjustable Dividers
- Outrigger Cutout with Cover In this Compartment

Horizontal Compartment:

48" Wide x 18" High x 20" Deep Compartment

- One (1) Removable Shelf
 - ❖ Divider Slots on 2" Centers, with Eight (8) Adjustable Dividers

Rear Vertical Compartment:

26" Wide x 40" High x 20" Deep Compartment

- Five (5) locking swivel 1/2" carriage bolt material hooks installed as high as possible 1-3-1

Tailshelf:

36 inches long X 94 inches wide x 6 inches high

- 12 Ga. Hot rolled treadplate tail shelf.

Tailshelf Rear Lighting:

- 7 Lamp Located in the Light Bar Rear Lighting in Tailshelf
- Two (2) Stop/Tail/Turn Lights - Peterson Brand M826R-7 L.E.D (PN# 30660)
- Two (2) Clear Back Up Lights - Peterson Brand M826C-7 L.E.D (PN# 30703)
- Two (2) Front Clearance Lights Reflector Style- Peterson brand M173A L.E.D (PN# 30678)
- Wired to Rear Clearance Light Circuit
- Two (2) Side Clearance Lights Reflector Style- Peterson brand M173R L.E.D (PN# 30679)
- Two (2) Rear Clearance Lights Reflector Style - Peterson brand M173R L.E.D (PN# 30679)
- Three (3) Light Center Cluster Reflector Style - Peterson brand M173R L.E.D (PN# 30679)
- 7-Lamp Light Wiring Harness (PN# 30366)

BODY SPECIFICATIONS (CONTINUED)

Outrigger Control Boxes:

- Two (2) single outrigger control boxes

Grab Handles:

- One (1) Standard 12 3/4" OD wide pool type grab handle on top of tail shelf.
- One (1) Mini pool type grab handle on top of tail shelf.

Access Step:

- One (1) Rubber belt type access step under the tailshelf

Wheel Chock Storage:

- One (1) built into body fender panel on streetside and One (1) curbside.
- Includes pendulum retainers

Outrigger Pad Holders:

20" x 20" x 2"

- Two (2) under body mounted outrigger pad holders.
- Includes pendulum retainers

INSTALLATION DETAILS

- Furnish and install mounting hardware, PTO, and pump
- Install VERSALIFT SST-37-EIH
- Furnish and install hydraulic diagnostic test ports
- Furnish and install body and accessories
- Furnish and install park brake interlock
- Furnish and install slope indicators
- Furnish and install backup alarm
- Furnish and install a pedestal mounted LED amber strobe light behind the cab on the streetside
- Furnish and install combo pintle/hitch with 2" ball and two (2) safety "D" rings
- Furnish and install ICC rear bumper
- Furnish and install a 6-prong trailer receptacle
- Furnish and install mud flaps
- Furnish and install travel height decal in the cab
- Furnish and install rubber bumper for hotstick door
- Furnish and install a protective eyebrow for the OEM rearview camera eye at the rear
- Paint body to match cab and chassis
- Paint treadplate floor with black no-skid
- Install the OEM rearview camera eye at the rear
- Furnish a 5 lb. fire extinguisher and a 3-piece triangle reflector kit
- Furnish two (2) 18" X 18" X 1" outrigger pads
- Furnish two (2) rubber wheel chocks
- Furnish chassis inspection
- Test ride completed unit for 1 hour
- Test and Certify per ANSI A92.2

PRICE SUMMARY

Aerial, Body, Accessories and Installation:	\$ 55,060.00
Chassis (2020 Ford Cab & Chassis):	\$To Be Supplied
SUBTOTAL:	\$ 55,060.00
NET PRICE FOB WILLIAMSON COUNTY ROAD & BRIDGE:	\$ 55,060.00

NOTES

1. Your Terms This Order: Net 30 Days pending credit approval.
2. Days to Delivery: Approximately 180-210 Days after receipt of order or 60 days after receipt of chassis, whichever is later. Delivery times are subject to change without prior notice.
3. This Quotation Valid For: 30 Days
4. This quotation does not include any applicable sales tax, title, license or state inspection.
5. If Versalift Southwest is not supplying the chassis; it is the customer's responsibility to deliver the chassis to our facility in Waco, Texas.
6. Chassis specification must accompany purchase order. If the chassis specification does not meet minimum requirements for the application additional charges may be incurred to meet those requirements. This is necessary to order the correct mounting hardware to accommodate the particular chassis to be used.

Thank you for considering **Versalift Southwest** to meet your utility equipment needs. We look forward to earning your business.

Sincerely,

Michael J. Jacko
Regional Sales Manager
Phone: (254) 227-1755
mikejacko@versalift.com

Signature: _____ Date: _____

P.O. #: _____ Quantity: _____

Please sign and date this quote if you would like to purchase this unit as stated in the quotation listed above. Indicate any options that you wish to include on your unit by the option number in the space provided above. Please fax this with your PO to (254) 776-8025 or email to staceymetayer@versalift.com.