

Zhou Medical Solutions, LLC

2646 South Loop West, Suite 570, Houston, Texas 77054 Tel. 713-389-5544 Fax 713-389-5574

zhoumedical.com

5/19/2021

The state of Texas Williamson County 100 Wilco Way Georgetown, Texas 78626

Price Increases Due to Economic Adjustment for Contract 1903-305 Medical Supplies for Williamson County Jail – (renewal)

Due to economic adjustments over the past 2 years, some items listed in the current contract based on 2019 prices are below acquisition cost making providing the goods unsustainable for our business. Some products have been discontinued and the next best <u>equivalent</u> alternatives offered are priced above originally quoted items. Where cheaper generic alternatives were made available, a price decrease has also been proposed. Manufacturers and our distributors are not obligated to, and hence do not, provide notifications of price changes. These changes occur without notice and are dynamically manifest on online portals where orders are processed.

We propose modest price adjustments that are nominal to acquisition costs as follows:

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ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	CURRENT CONTRACT PRICE	NEW UNIT COST	NEW PROPOSED PRICE
GENER	AL MEDICAL SUPPI	LIES					
2	50 BX	ALCOHOL PREP PADS MEDIUM 200 PACKS PER BOX GRADUATED MEDICINE CUPS 10Z PLASTIC DISPOSABLE	HS1007	200/Bx	\$1.06 \$0.67	0.007	1.36
	IC SUPPLIES		1 2.000	1 200/2	40.07	0.003	0.03
6	10 EA	GLUCOMETER KIT - TRUE TRACK SMART SYSTEM UGS/MEDICATION	A4H01-81	Ea	\$13.33		
11	15 BTL	ACETAMINOPHEN 325MG 1000ct	80313	500/Bt	\$7.14	0.026	12.87
12	20 BTL	ASA 325MG 100ct	57896090101	100/Bt	\$0.96	1.350	1.35
13	30 BTL	ASPRIN 81mg, BABY CHEWABLE TABLETS 36ct	CCA36	36/Bt	\$0.73	0.028	1.00
14	500 EA	CLOTRIMAZOLE CREAM 1%, 1 OZ TUBE	AFCL1	1oz/Tb	\$0.97	1.540	1.54
16	5 BTL	FOLIC ACID 1 MG 100ct	5246277	100/Bt	\$1.76	0.026	2.56
17	720 EA	HYDROCORTISONE CREAM 1%9 GM PACKETS	53110	144/B	\$8.24	9.700	9.70
24	50 BTL	MULTI-VITAMIN SUPPLEMENT	57896050110	1000/Bt	\$1.69	0.011	10.60
28	1000 EA	PRENATAL VITAMIN SUPPLEMENT	57896057501	100/Bt	\$3.14	0.035	3.50
Price Decrease – Generic Alternate available							
30	30000 EA	TUMS/ANTACID 500mg	370388	150/Bt	\$5.63	0.038	2.58
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I attest that the statement provided on pricing changes are true and verifiable.

Signed

Fred Machoka (Founder Owner) for Zhou Medical Solutions, LLC

Notary

Before me on this 20 day of May, 2021.

Name Joshua Du Han

Signed

Joshua Sultan My Commission Expires 11/26/2022 ID No. 130037477

My Commission Ends....