



PRODUCT PRICING SUMMARY

GOODBUY 21-8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: WILLIAMSON COUNTY

Prepared by: MICHAEL WILEY

Contact: KEVIN TELLER

Phone: 254-541-9061

Email: _____

Email: mwiley.silsbeefleet@gmail.com

Product Description: FORD ECONOLINE

Date: October 12, 2021

A. Bid Item: 7.50 ALT

A. Base Price: \$ 30,316.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
E4K	2023 E-450 STRIPPED CHASSIS	\$ -			
	7.3L V8; 6-SPD AUTOMATIC	INCL			
	158" WHEELBASE	INCL			
	14,500lb GVWR	INCL			
	16" STEEL WHEELS	INCL			
656	55 GALLON FUEL TANK	\$ -			
57Z	A/C PREP PACKAGE	\$ 400.00			

Total of B. Published Options: \$ 400.00

Published Option Discount (5%): \$ (20.00)

C. Additional Options [not to exceed 25%]

\$= 9.1 %

Options	Bid Price	Options	Bid Price
WHITE	COLOR	DELIVERY FROM INDIANA TO TEXAS	\$ 2,800.00
IF CHASSIS IS NOT AVAILABLE AT TIME OF	DELIVERY		
PURCHASE EXPECT 200-250 DAYS			

Total of C. Unpublished Options: \$ 2,800.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ 400.00

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Subcontractor Equipment Price: UTILTIMASTER WALK IN VAN BODY 14FT

\$ 31,920.00

G. Additional Delivery Charge: 0 miles

\$ -

H. Subtotal:

\$ 65,816.00

I. Quantity Ordered 1 x K =

\$ 65,816.00

J. Trade in: _____

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 66,116.00



TO: Mike Wiley
Silsbee Ford

Utilimaster Sales Quotation

From: Kevin C Slater (KCS10)
Email: KEVIN.SLATER@UTILIMASTER.COM
14' WIV - E450 - 2022 - 14.5k GVWR
AC, Shelves, B/up cam, RU Door, Tremco

General Offices
603 Earthway Boulevard
Bristol, IN 46507
Phone (800) 582-3454
Fax (574) 848-2807

Quantity: Min. 1 Max. 1

Quote Number: [REDACTED]

Date: 10/04/2021

Quote Expires: 11/03/2021

Phone: 574-848-2003

Fax#: 574-848-2816

We are pleased to submit our quotation as follows: This price quotation is given subject to the Terms of Sale Printed with this form, and is applicable only to the quantities shown for the specified period.

**** THIS QUOTATION DOES NOT INCLUDE CHASSIS COSTS ****

Quantity	Reference#	Description	List Price
	220223041411048	W-I 14'Lx 93-1/2"Wx85"H FORD	31,920.00
1	W001591	CHASSIS SPECS ***** FORD POOL CHASSIS Please review the chassis information listed. The dealer must confirm the chassis specifications before the body is scheduled. If you do not have a copy of the specifications, one will be provided.	
1	W011009	FORD CHASSIS MODEL YEAR	Standard
1	W011009-47	2022 FORD CHASSIS	
1	W00897	DOMESTIC CHASSIS	Standard
1	W001311	FORD E450 CHASSIS	
1	W01018	WHEELBASE OPTIONS FORD	Standard
1	W01018-32	158" WHEELBASE FORD	
1	W01003	GAS ENGINE	Standard
1	W01003-36	* 7.3L V8	
1	W01005	INDEPENDENT FRONT SUSPENSION	Standard
1	W01008	AUTOMATIC TRANSMISSION FORD	Standard
1	W01011	DUAL REAR WHEELS	
1	W01013	TIRE SIZE	Standard
1	W01013-30	16" TIRES	
1	W01019	FUEL TANK OPTIONS FORD	Standard
1	W01019-31	55 GAL REAR CENTER MOUNT	
1	W01015	CHASSIS GVWR FORD	Standard
1	W01015-36	* 14,500 GVWR	
1	W01016	CHAS SUPPLIED FACTORY A/C PREP KIT **Chassis must arrive with factory A/C prep kit from OEM dealership in order for Utilimaster to install A/C on final unit**	
1	W002314	HEATER HOSE FORD	
1	W002314-40	STD HEATER HOSE	
1	W002368	INSTALL OEM SHARK FIN ANTENNA	
1	W01020-14F	LENGTH OPTIONS 85H ***** 14' FORD	
1	W001902-F	.100 UPPER /.100 LOWER SIDEWALL MTL	
1	W01021-C	93.5W ***** 93.5W FORD	Standard
1	W01022	CAB DOOR OPTIONS ***** SLIDER DOOR LH	Standard
1	W01023	SLIDER DOOR RH	Standard
1	W00792	SLIDER WINDOW LH SILVER	Standard
1	W00793	SLIDER WINDOW RH SILVER	Standard
1	W00037	KASON LOCK SELECTIONS	Standard
1	W00038	* BLACK FINISH	Standard
1	W00041	* PUSH TO LOCK	
1	W001635	ALL BODIES KEYED DIFFERENTLY	Standard
1	W00047	DOOR POCKETS STD	Standard
1	W00084-CF	REAR STRUCTURE OPTIONS ***** ROLL UP DOORS	
1	W00086-CF	* TODCO BRAND	
1	W002340	* ARMOR PLATE	
1	W002340-30	* 1/4" THICK ARMOR PLATE DOOR	
1	W002340-40	* STANDARD PACKAGE	
1	W00095-CF	* 60" WIDE	
1	W00098	* MSL LOCK (MAXIMUM SECURITY)	
1	W002147	ENFORCER LOCK REAR DOOR	
1	W002147-41	BEST LOCK	
1	W00107	* INT HANDLE & REL FOR MSL	



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Quantity	Reference#	Description	List Price
SEATING OPTIONS *****			
1	W00112	DRIVERS SEAT	Standard
1	W002300	* DRIVER HIGHBACK SEAT	Standard
1	W002300-51	STD HIGHBACK DRIVER SEAT	Standard
1	W002300-BC	BLACK CLOTH DRIVER SEAT	
1	W002300-40	NO ARMREST ON DRIVER SEAT	Standard
1	W002300-60	FIXED PEDESTAL DRIVER SEAT	Standard
1	W001847	* 3PT SEATBELT GREEN W/2LOC	
1	W001000	BULKHD MNT JSEAT CONTOUR BACK 16"S	
BULKHEAD OPTIONS *****			
1	W00145-CF	BULKHEAD W/CTR OPENING & DOOR	
1	W00154	BLANDEX CORE W/.030 ALUM SKIN	
1	W00160	KASON LATCH	
1	W00161	* BLACK FINISH	
1	W00041	* PUSH TO LOCK	
1	W00081	* KEYED TO CAB DOOR	
1	W00168	CARPET ON FRONT SIDE BULKHEAD	
1	W00540-CF	BULKHEAD SEAL KIT	
DRIVER CONVENIENCE OPTIONS *****			
1	W01186	INTERMITTENT WIPERS	Standard
1	W00543	SINGLE WIPER MOTOR SYSTEM	Standard
1	W001696	NON SKID TAPE ON CAB FLOOR RISERS	Standard
1	W001034	SAFE-T-TREAD IN STEPWELL	
1	W00180	DIESEL SOUND REDUCTION COWL	Standard
1	W002080	RADIOS	
1	W002275	RADIO DASH MNT AM/FM/WB/BLUETOOTH	
		Text: Wired key control on accessory side	
1	W00187	1 CAB FAN	
		Location: Center mount below shelf	
1	W00189	SUNVISOR DRIVER SIDE	Standard
1	W00191	* SUNVISOR PADDED 8x28	Standard
1	W00190	SUNVISOR PASSENGER SIDE	
1	W002136	* SUNVISOR PADDED 8x24	
1	W001193	ABS CUP HOLDER LH DASH MOUNT	Standard
1	W00280	EXTRA STIFFENER ON TRANS COVER	Standard
1	W001181	RH CAB ENTRY HAND RAIL STD YELLOW	
WORKTABLES, TRAYS, STORAGE *****			
1	W01731	ALUMINUM ENGINE COVER	Standard
1	W001499	ALUM DOC HLDR 3x8x12 ON ENG CVR	Standard
1	W002130	OVERHEAD SHELF CENTER SUPPORT	Standard
1	W001226	CAB WORKTABLE RH DASH HEIGHT LG	
INTERIOR ACCESSORY OPTIONS *****			
1	W00218	FIRE EXTINGUISHER 2.5# ABC	
		Location: Mount horizontal above RH side door header	
1	W00219	REFLECTOR KIT	
		Location: Mount behind drivers seat align w/left side of stepwell	
1	W00220	SAFETY FLARES	
		Location: Mount in overhead shelf	
1	W00805	FIRST AID KIT	
		Location: Mount above jumpseat on bulkhead	
DASH/INTERIOR LIGHTING OPTIONS *****			
1	W01226	CAB DOME LIGHT/SPECIFY TYPE	Standard
1	W00226-52	* 4" LED STD	Standard
		Location: Centered in cab	
1	W01227	DOME LIGHT SWITCH ON HEADLAMP	Standard
1	W002267	ERGO DASH	
		12V power port(1) and two Dual USB ports are included standard with the Ergo Dash.	



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Quantity	Reference#	Description	List Price
1	W00230	CARGO DOME LIGHT/SPECIFY TYPE	Standard
1	W00230-52	* 4" LED STD	Standard
		Location 1: C07	
1	W00233	CARGO LIGHT 3 WAY SWITCH	Standard
		Location: RH rear structure panel 60" off floor	
1	W00564	CARGO DOME LIGHT BATTERY HOT	Standard
		ROOF OPTIONS *****	
1	W002231	ROOF PARAMETRICS	Standard
1	W00246-CF	TRANSLUCENT EXTERIOR	
1	W00247-CF	NO INSULATION & LINER IN CARGO	
1	W002017	ROOF CASTINGS FOR MINI MARKERS	
		CARGO FLOOR OPTIONS *****	
1	W00261	REAR THRESHOLD DRAINS (2)	Standard
1	W00262	STD BODY UNDERCOATING	Standard
		Undercoat outside the rails and not between.	
1	W00200	FUEL SENDING UNIT ACCESS	Standard
1	W002335	WHEELWELL 48" WIDE AISLE DRW	Standard
1	W002118	CARGO FLOOR PLANKS MAX 8"	Standard
		SIDE & REAR WALL OPTIONS *****	
1	W001387	"T" STUD PROFILE	
1	W00206	OPTIONAL 24" SPACING	
1	W001553	ROUND RUBRAIL PROFILE	Standard
1	W002071	STANDARD SIDEWALL LAYOUT	Standard
1	W001902	.100 UPPER / .100 LOWER SIDEWALL MTL	Standard
1	W00304	VENT FRESH AIR 4x10 QTR PNL LH	Standard
		SHELVING OPTIONS *****	
1	W001068	ALUM 24" FOLD-UP SHELF FULL LENGTH	
1	W001068-30	* LH SHELF FOLD-UP 24"	
		Shelf Height: 33"	
1	W001068-60	LH FIXED DR POCKET SHELF 24"	
1	W001068-31	* RH SHELF FOLD-UP 24"	
		Shelf Height: 33"	
1	W001068-61	RH FIXED DR POCKET SHELF 24"	
1	W00324	ALUM 24" FIXED SHELF FULL LENGTH	
1	W00324-30	* LH SHELF FIXED 24"	
		Height #1: 61"	
1	W00324-60	LH FIXED DR POCKET SHELF 24"	
1	W00324-31	* RH SHELF FIXED 24"	
		Height #1: 61"	
1	W00324-61	RH FIXED DR POCKET SHELF 24"	
		RR BUMPERS, HITCHES, LIFTGATES**	
1	W001961	GRIPSTRUT BUMPER	
1	W001961-10	GRIPSTRUT BUMPER 10"	
1	W001963	SHOCK MOUNTED BUMPER	
1	W001964	DOCK 'D' BUMPERS ON REAR BUMPER	
1	W001964-02	DOCK BUMPERS (2) 18"	
		EXTERIOR BODY OPTIONS *****	
1	W00391	TINTED WINDSHIELD W/SHADE BAND	Standard
1	W00581	BONDED WINDSHIELD GLASS	Standard
1	W002320	EXTERIOR MIRRORS ROSCO	Standard
1	W002321	RECTANGULAR MIRRORS 6.5x10	Standard
1	W002321-BL	BLACK MIRROR	Standard
1	W002321-REC	RECTANGULAR CONVEX MIRROR 6x6.5	
1	W002321-NH	NOT HEATED	Standard
1	W00386	REAR FENDER FLARE RUBBER	
1	W00387	GRAB HANDLES	
1	W00387-70	CAB DOOR EXT LH 20" OPENING OFFSET	



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1	W00387-71	Dim from grnd to CL of handle: 70"	
		CAB DOOR EXT RH 20" OPENING OFFSET	
1	W00387-81	Dim from grnd to CL of handle: 70"	
		RU DOOR EXT LH 20" OPENING OFFSET	
1	W00387-82	Dim from grnd to CL of handle: 70"	
		RU DOOR EXT RH 20" OPENING OFFSET	
1	W01389	Dim from grnd to CL of handle: 70"	
		MUD FLAPS REAR	
1	W01770	FUEL FILL DOOR & CLOSER	Standard
1	W002122	WHEELWELL CUTOUT LOCATION	Standard
HOOD & FRT BUMPER OPTIONS ****			
1	W01584-C	RIM LIFTUP HOOD	Standard
1	W001693	HALOGEN HEADLIGHTS ATC RECT	Standard
1	W001714	SEVEN TUBE GRILLE INSERT	Standard
1	W011784-C	UTILIMASTER 9" FRONT BUMPER 7GA	
1	W001766	EXTRA HOOD HOLD DOWNS	Standard
PAINT & DECAL OPTIONS *****			
1	W00615	PAINT EXT STANDARD WHITE	Standard
		Sherwin Williams G2-4804482	
		Dupont N0006HN	
1	W002206	PAINT FRONT BUMPER STANDARD BLACK	Standard
1	W002207	PAINT REAR BUMPER STANDARD BLACK	Standard
1	W002133	UTILIMASTER LOGOS	
EXT LIGHTING OPTIONS *****			
1	W00431-C	TAIL LIGHTS	Standard
1	W002220	4.5" LED (STD)	Standard
1	W002220-40	GROMMET MOUNTED LED STT & BACKUP	
1	W002223	LED BACKUP LT (STD)	Standard
1	W00436	CLEARANCE LIGHTS	Standard
1	W002221	LED MINI MARKER FRT & REAR (STD)	Standard
1	W002018	MINI CLEARANCE LTS IN REAR CORNERS	
1	W002222	LED FRONT TURN LTS (STD)	Standard
1	W002222-40	LED FRONT TURN LTS BLACK FLANGE	
1	W002224	LED LICENSE PLATE CENTERED (STD)	Standard
1	W00454	TAIL & BACK UP IN SIDE METAL	
HVAC OPTIONS *****			
1	W011084	CAB AC W/ELECTRONIC CONTROLS	
		New for 2011: 40K BTU/HR with "Clean Air Technology"	
ELECTRICAL OPTIONS *****			
1	W002111	BACKUP CAMERA SYSTEMS	
1	W002112	VOYAGER SYSTEMS	
1	W002112-50	MONITOR VIDEO ON FULL TIME	
1	W002112-54	LCD COLOR MONITOR	
1	W002112-543	7" LCD COLOR MONITOR NEW ERGO DASH	
1	W002112-40	REAR PROXIMITY SENSOR K/PLATE MNT	
1	W002112-41	REAR PROXIMITY SENSOR UPPR CRNR MNT	
1	W002375	TREMCO ANTI THEFT DEVICE	
CHASSIS RELATED OPTIONS ****			
1	W01485-30	FRONT END ALIGN (CAMBER/CASTER/TOE)	
1	W001067	PDI / CUSTOMER SUPPLIED	
1	W001775	DOT INSPECTION	

Min. Quantity: 1
Max. Quantity: 1

Utilimaster Body

Sub Total: 31,920.00

FOB Bristol

Total Price: 31,920.00