

Updated Pricing result of negotiations.

Attached is the updated pricing schedules Medic 41 and Medic 42, as we request. This pricing includes the industrial generators with the block heater and remote annunciator for Medic 41 and Medic 42 – as these items were not originally quoted. Medic 11 was originally quoted with remote annunciator and block heater, so no price change was submitted. Below is the breakdown of pricing – from what was originally submitted to the new pricing – New pricing quote for all three generators based on RFP is \$251,303.00. If you have no questions or issues with this pricing, please

	Austin	New Pricing - Austin Generator
Medic 11	\$ 174,978.00	\$ 174,978.00
Medic 42	\$ 32,386.00	\$ 39,400.00
Medic 41	\$ 31,896.00	\$ 36,925.00
Total	\$ 239,260.00	\$ 251,303.00

Difference

4.79%