



DATA PROJECTIONS

**WILCO - AV Systems Upgrades and New Rack for JP2
Court - Phase I and II - TIPS** [REDACTED]

Quote # [REDACTED]
Version 1

Prepared for:

Williamson County





DATA PROJECTIONS

4616 W. Howard Ln
Suite 140
Austin, TX 78728
www.dataprojections.com
512.420.8856

Wednesday, March 16, 2022

Williamson County
[REDACTED]
[REDACTED]

RE: WILCO - AV Systems Upgrades and New Rack for JP2 Court - Phase I and II - TIPS [REDACTED]

Dear [REDACTED]

Thank you for allowing Data Projections the opportunity to present this solution for Williamson County.

As a leading audio visual communications design/build firm, Data Projections is uniquely qualified for a project of this scope. Our experience includes solutions for:

- Multipurpose rooms and auditoriums equipped with large-venue audio visual technology solutions
- Videoconferencing systems incorporating control and complete room collaboration, allowing for on-demand decision making and communication among remote locations
- Conference, board rooms and training rooms of all shapes and sizes
- Digital signage implementations across enterprise, university, and district campuses for immediate message distribution
- Operation Center's (NOC's, EOC's, SOC's) audio visual command and control systems
- College and university classrooms, lecture halls and labs
- Individual school classrooms to entire districts
- And many more unique applications

Because we partner with the best technology companies in the industry, we're able to provide a wide range of comprehensive solutions built around the specific needs of our customers, while taking into account the technical, capital and logistical factors involved in each project and solution.

Rapid and effective communication is key to staying ahead of the competition. Better communication leads to better decisions - and better results. How do you maintain consistent communication across your organization as well as external audiences? Data Projections' team of professionals will keep you simply connected.

Kind regards,

Mark Mazac
Account Executive
Austin



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Executive Summary

Scope Introduction

Data Projections is providing this proposal at the request of Williamson County for Audio Visual System relocation of AV Rack and equipment to a new location at the JPC #2 courtroom.

-Project Location:

Williamson County Courthouse
350 Discovery Blvd. #205
Cedar Park , TX 78613

-Onsite Point of Contact:

Don Heflin
Williamson County
Phone: 512-409-6222
Don.Heflin@wilco.org

SCOPE OF WORK - WILCO AV Rack, Equipment Relocation – JP#2

Data Projections will provide, install, and test the following in the IDF as follows:

- DPI Labor-

- DPI will disconnect all cables from existing AV equipment in current AV Rack and re-pull all cables for Audio, Video and Control Systems that support Courtroom to New Rack and Location.
- DPI will provide and Install new Barco Clickshare in the new AV Rack to allow for wireless presentation in the Courtroom.
- DPI will provide and install new NVX units to the Crestron Chassis to accommodate the addition of the Barco system.
- DPI will provide and install a new Blu Ray player on a shelf near clerk's desk and control will be via Manufacturer provided remote control only.
- Wilco Facilities and DPI will work together to ensure proper electrical power is available in new Rack Location to support Courtroom AV Infrastructure Equipment.
- DPI will clearly label all cables and test all AV equipment and functionality in Courtroom after equipment is relocated and installed in the new Rack.

MISC. Materials-

- All Cables, Connectors and Consumables are detailed in quote and/or included in Project Totals

Special Notes:

-Williamson County will provide power for all AV equipment and will ensure DPI technicians have ample time and full access to the space for installation in Courtroom and IDF.

-Williamson County ensures that all existing owner-furnished-equipment (OFE) is in good working condition, if



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applicable.

-Williamson County will provide IT and Facilities Support for Network, Electrical, HVAC, and/or physical limitations that may be incurred.

-**Note - DPI has quoted a 35ru and 44ru rack (optional) for Williamson County to select. The 35ru rack is included in quote price, while 44ru rack is not.

Scope Conclusion:

Upon acceptance of this proposal, provide a signed proposal and Purchase Order including payment method delivered to Data Projections. Installation date will be confirmed once this documentation is received.

Change Orders:

As noted elsewhere in this document, no product changes/substitutions nor changes or modifications in equipment location will be made without the express written consent of **Williamson County & Data Projections**. Any requests for deviation to this contract or incomplete client requirements may result in additional fees.

Room 1 - Hardware

* Contains Optional Items

Mfr.	Description	Price	Qty	Ext. Price
Middle Atlantic	ERK-3525- 35SP/25D CONFIG AV RACK AV	\$1,551.08	1	\$1,551.08
Middle Atlantic	ERK-4425- 44SP/25D CONFIG AV RACK AV	\$1,663.86	1*	\$1,663.86

* Optional Subtotal: \$1,663.86

Subtotal: \$1,551.08

Room 1 Services

Product Details	Ext. Price
Installation Labor	\$2,400.00
Project Management	\$475.00
Design/Engineering	\$180.00

Subtotal: \$3,055.00



Room 2 - Hardware

Mfr.	Description	Price	Qty	Ext. Price
Barco	R9861511US Clickshare C-10, C-10 base, 1 Gen4 Button	\$1,543.21	1	\$1,543.21
Denon Pro	DN-500BDMKII Blu-Ray DVD & CD/SD/USB Player	\$432.10	1	\$432.10
Crestron	DM-NVX-360C DM NVX 4K60 4:4:4 HDR Network AV Encoder/Decoder Card	\$987.80	1	\$987.80
Crestron	DM-NVX-360 DM NVX 4K60 4:4:4 HDR Network AV Encoder/Decoder	\$987.80	1	\$987.80

Subtotal: **\$3,950.91**

Room 2 Services

Product Details	Ext. Price
Installation Labor	\$900.00
Project Management	\$225.00
Design/Engineering	\$210.00
Programming Labor	\$350.00

Subtotal: **\$1,685.00**

Miscellaneous Materials

Product Details	Ext. Price
Miscellaneous Materials	\$1,072.90

Subtotal: **\$1,072.90**

Service & Maintenance

Product Details	Ext. Price
Service & Maintenance	\$0.00



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Prepared by:
Austin
Mark Mazac
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Fax 512.420.9185
mmazac@dataprojections.com

Prepared for:
Williamson County



Quote Information:
Quote #: [Redacted]
Version: 1
Delivery Date: 03/16/2022
Expiration Date: 04/22/2022

Quote Summary

Description	Amount
Room 1 - Hardware	\$1,551.08
Room 1 Services	\$3,055.00
Room 2 - Hardware	\$3,950.91
Room 2 Services	\$1,685.00
Miscellaneous Materials	\$1,072.90
	Subtotal: \$11,314.89
	Shipping: \$419.20
	Total: \$11,734.09

*Optional Expenses

Description	One-Time
Room 1 - Hardware	\$1,663.86
	Optional Subtotal: \$1,663.86

Payment Options

Description	Payments	Interval	Amount
Payment Options			
Net 30	1	One-Time	\$11,734.09

Other service options available. Contact your sales representative.

By signing this agreement, you are accepting our Terms and Conditions. This does not negate the need for a purchase



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order or any other purchasing requirement which your company necessitates. Data Projections reserves the right to require a customer down payment/deposit contingent on the creditworthiness of the customer.

Austin

Williamson County

Signature: Mark D. Mazac
Name: Mark Mazac
Title: Account Executive
Date: 03/16/2022

Signature: _____
Name: Judge Bill Gravell
Date: _____



Statement of Performance

TERMS AND CONDITIONS

Notice

Proprietary Notice

This proposal contains confidential information and intellectual property of Data Projections and may be legally privileged. The recipient agrees not to reproduce or make this information available in any manner to persons outside the group directly responsible for the evaluation of its contents.

Payment Schedule

The total for this proposal/project is presented as a “not to exceed” unless Data Projections and the “client” agree to add hardware, software, or functionality not specifically addressed in this Statement of Work/Executive Summary. The payment schedule outlined in the Payment Options section is contingent on the established line of credit approved by the company. If credit terms are extended, the standard terms are NET 30 days. If credit terms are not requested or extended, payment will be required in full before hardware is ordered or installation dates are scheduled. Data Projections will assess a surcharge of 2.29% on all credit card transactions to cover our processing costs. The surcharge imposed will not be greater than the direct cost incurred from the processing of credit card payments. Data Projections does not surcharge debit card transactions.

Returns

The approval of product returns is at the discretion of Data Projections and requires a return authorization number. Products that are defective will be repaired, replaced, or credited in accordance with the manufacturer’s warranty. Goods returned for reasons other than warranty or defect must be in original, undamaged, and untarnished condition and must include all original packaging, documentation, and accessories. Restocking fees may apply to the items being returned. Any custom-ordered products cannot be returned. Please consult Data Projections for additional details.

Warranty

All new equipment provided by Data Projections includes each manufacturer’s full warranty from the date of invoice. Data Projections will honor all warranty requirements as depot service. Data Projections supplies a 90-day workmanship warranty from the date of completion of the said system unless superseded by an extended warranty, service agreement, and/or preventative maintenance agreement. If a Data Projections service agreement is purchased all hardware purchased through Data Projections will be covered with no additional service or replacement fees throughout the life of the agreement even if the hardware is no longer covered under the manufacturer’s warranty. Data Projections warrant the system to be free of defects in materials and workmanship and fit for the intended purpose. This warranty does not cover equipment or system abuse, misuse including, but not limited to, operating outside of environmental, electrical, temperature, or humidity specifications, system alterations neither approved nor performed by Data Projections; or repair by a service facility other than those authorized by the manufacturer.



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Statement of Performance

Indemnification

Data Projections agrees, to the fullest extent permitted by law, to indemnify and hold harmless the Client, its officers, director, and employees (Collectively, Client) against all damages, liabilities or costs, including reasonable attorney's fees and defense costs, to the extent caused by the Data Projections' negligent performance of professional services under this Agreement and that of its subcontractors or anyone for whom Data Projections is legally liable. The Client agrees, to the fullest extent permitted by law, to indemnify and hold harmless Data Projections, its officers, directors, employees, and sub-consultants (collectively, Data Projections) against all damages, liabilities, or costs, including reasonable attorneys' fees and defense costs, to the extent caused by the Client's negligent acts in connection with the Project and the acts of its contractors, subcontractors or consultants or anyone for whom the Client is legally liable. Neither the Client nor Data Projections shall be obligated to indemnify the other party in any manner whatsoever for the other party's own negligence.

No Hire Policy

During the term of the Contract, and for a period of one (1) year after the termination of the Contract, or the completion of the project, whichever is later, the Client agrees that it will not directly solicit the employment of any individual that was employed by Data Projections during the term of the Contract. In the event Client breaches this provision, the parties agree that it would be difficult to establish the precise amount of damages incurred by Data Projections as a result of such conduct, and therefore the parties agree that immediately upon hiring said individual, Client shall pay to Data Projections an amount equal to 50% of the gross annual salary or wages paid to the individual in question during the twelve months prior to the termination of that individual's employment with Data Projections. This fee shall not apply if the individual responds to a general employment advertisement through newspapers, online job boards or postings, agencies, open houses, or job fairs.