



WILLIAMSON COUNTY SHERIFF'S OFFICE

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Date: May 17, 2022
To: Erica Smith, Purchasing
From: Kathleen Pokluda, Chief of Corrections
Subject: 22RFP62 Inmate Telephones, Video Visitation, and Digital Mail Service
Re: RFP Evaluation

An RFP was advertised in Bonfire for Inmate Telephones, Video Visitation, and Digital Mail. In response to Solicitation 22RFP62 the Purchasing Department received 5 proposals desiring to provide Inmate Telephones, Video Visitation, and Digital Mail Service for Williamson County.

The evaluation committee, with Purchasing Department overview, reviewed the proposals. Of those five (5) two (2) were short listed and interviewed. Scoring was very close. A best and final offer (BAFO) was requested from both shortlisted vendors. After reviewing both BAFO's the committee has determined NCIC is the best overall selection for Inmate Telephones, Video Visitation, and Digital Mail Service for Williamson County.

Careful consideration was given to both Best and Final Offers and the following items resulted in the final selection.

- *Both best and final offers provided reduced calling rates to inmates and families. However, NCIC's calling rates reduced the cost of a 15-minute call from \$3.15 to \$1.65, while offering the highest guaranteed site commissions.*
- *NCIC offers a minimum annual guaranteed commission that exceeds the other best and final proposal; thereby offsetting cost to taxpayers.*
- *Video visitation rates offered by NCIC were less than those offered in the other finalist's best and final proposal.*

The evaluation committee recommends that NCIC be awarded the Williamson County Jail Inmate Telephones, Video Visitation, and Digital Mail Service contract for Williamson County.

Thank you,

Kathleen Pokluda

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