

Williamson County Coterminous Lease Options

Sharp recommends using all 60 month leases with 1 year extensions for lowest payment and coterminous end date of 2029

OPTION
A

		2023	2024	2025	2026	2027	2028	2029
First PO	Jan-23	yr 1	yr 2	yr 3	yr 4	yr 5	1 yr ext	1 yr ext
Second PO	Jan-24		yr 1	yr 2	yr 3	yr 4	yr 5	1 yr ext
Third PO	Jan-25			yr 1	yr 2	yr 3	yr 4	yr 5

Fair Market Value Lease Options

Models	60 FMV Payment	48 FMV Payment	36 FMV Payment
BP70C31	\$ 87.33	\$ 102.54	\$ 128.12
MX 6071	\$ 134.94	\$ 158.45	\$ 197.97
MX-C507F	\$ 57.92	\$ 68.01	\$ 84.98

Another alternative is to use shorter lease terms on the second and third PO's. This gets Wilco to coterminous in 2027 but increases overall lease costs.

OPTION
B

		2023	2024	2025	2026	2027	
First PO	Jan-23	yr 1	yr 2	yr 3	yr 4	yr 5	60 month
Second PO	Jan-24		yr 1	yr 2	yr 3	yr 4	48 month
Third PO	Jan-25			yr 1	yr 2	yr 3	36 month

48 month lease will increase payment by roughly 15% for these leases

36 month lease will increase payment by roughly 32% for these leases

Or you could meet in the middle and be coterminous in 2028 with combined approach

OPTION
C

		2023	2024	2025	2026	2027	2028
First PO	Jan-23	yr 1	yr 2	yr 3	yr 4	yr 5	1 year ext
Second PO	Jan-24		yr 1	yr 2	yr 3	yr 4	yr 5
Third PO	Jan-25			yr 1	yr 2	yr 3	yr 4

60 month with 1 yr ext

60 month lease no extension

48 month lease will increase payment by roughly 15% for these leases