

# Williamson County Expo 22 Door Access System

Q- [REDACTED]

Williamson County Expo

August 03, 2022

Prepared For: Nathan Pearl

Prepared By: Bill and Randy



August 03, 2022

Williamson County Expo  
210 Carlos Parker Blvd  
Taylor, TX 76574

Attn: Nathan Pearl

RE: Access System

Thank you for your time spent reviewing your security needs for your business. It has been a pleasure working with you to develop the solutions to meet your needs at your Taylor location. We understand there are choices when it comes to selecting a security provider and we trust we have demonstrated our ability and commitment to meet your business objectives.

With respect to your efforts regarding security for your facility, we've provided a comprehensive solution design that combines and provides the right level of security you seek while maintaining a cost effective approach. Knowing business needs are truly unique and consistently changing, we have developed a solution that will evolve to meet your business needs.

STANLEY is committed to providing world-class security through over 75+ locations in North America. What does that mean for you? You should expect and receive the best service each and every time you work with STANLEY – that's the STANLEY STANDARD.

STANLEY's Recommendation Includes:

- ✓ Introduction to STANLEY
- ✓ System Objectives & Solutions
- ✓ Equipment Schedule of Protection
- ✓ Services Schedule of Protection
- ✓ STANLEY Investment Options
- ✓ Clarifications

Once again, thank you for the opportunity to be your security partner and look forward to exceeding your expectations.

Sincerely,

Bill Downs  
STANLEY Convergent Security Solutions, Inc.  
Systems Integrations Sales Consultant  
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Quote Name: WilCo Expo

### Customer Theory of Operation:

Stanley Security will be installing a New Access Card Control System at the Williamson County Expo Center. We are proud to have the opportunity to work at one of Williamson County's Crown Jewels and will insure to apply our exemplary professionalism to this project.

Stanley's NJPA Contract Number: 030421-SCS & the customers NJPA (Sourcewell) member ID# 9076 MSA approved in Commissioner's Court on 3/24/2020

The scope of this project has been Directed by the Williamson County Access Control Department. There is not a RFP for this project due to use of the Sourcewell contract.

The Wilco Access Control Department has provided plans showing the locations of the new card readers and the doors which they will be able to control with the [REDACTED] Control System. This is a new Lenel Access Control System for this site and there are no existing doors.

It is understood that if the described scope needs to change due to unforeseen obstacles there may be additional cost for the customer. This cost would be based upon the additional need of Parts, Labor and the required Licenses/ permits. The current scope will not require permits or fees.

#### Stanley to provided and install the following;

- Twenty-Two Doors will have a new Access Card Reader and a new electronic locking hardware for key areas thru out the Expo Center
- Stanley Security will be providing and installing the necessary cable from each card reader location to each of the [REDACTED] headend control panels With Batteries as noted on parts list.) Customer to provide any needed power requirements for the control panels.
- There will be Four [REDACTED] headend control panels located in key areas of the building having the card readers.
- Each [REDACTED] headend control panel (Locations shown on the plans) will communicate via the Wilco IT network to the main Wilco [REDACTED]
- All cable will be sleeved within conduit for stub ups to the existing drop ceiling and continued conduit for the open ceiling areas.
- Colored Conduit will be used in the open areas in the Main Building Athletic/ Event Center area.
- Wireless Communication will be used to facilitate the Panel to Panel connection between the main Ticket and front Concessions Buildings. Using a wireless communicator eliminates the need for an additional IT drop and the cost of underground conduit installation.

Stanley will be trimming out and programming the new doors/ headend control panels as per Wilco standards. All electrical Conduit will be run by Big State Electric. Upon completion, Big State will provide As-built digital drawing showing pathways in PDF format. Hole Coring will be done by Big State Electric. All electronic Locking hardware will be installed by Bentley Lock. If any locks require local power, that this will be the responsibility of the county to provide a 110v power outlet near the door.

**Any work outside of this scope will require a change order.**



Solution: Access  
 Quote: WilCo Expo

Equipment		
Quantity	Part Number	Description
2.00	LSP16DRNE8M1 WPA	LSP - 16 DOOR NETWORKED
2.00	LSP8DRNE6MWP A	LSP - 8 DOOR NETWORKED
4.00	LNLX2220	INTELLIGENT DUAL READER CONTROLLER
9.00	LNL1320S3	DUAL READER INTERFACE MODULE
9.00	1320SCHRGVAR	HID SURCHARGE FOR LNL-1320-S3
26.00	DS160	REQUEST TO EXIT PIRS LIGHT GRY
7.00	2S31952R5	18(4)+22(2+4+6)1S CMP PROFN 500FT
26.00	18012B	DOOR CONTACT 3/4 RECESSED BRN WITH LEEDS
9.00	ICCMSJHK44	2 J-HOOKS - 25 PACK
1.00	SSSFXDCTRMAT GSA	GOVERNMENT PRICE CONTRACTOR MATL
1.00	SSSFXDCTRMAT GSA	GOVERNMENT PRICE CONTRACTOR MATL
2.00	2S32952R1	CBLE 1000FTREEL UNJKT PLENUM
12.00	40NKST2000000	SIGNO 40,BLK/SLVR,PIG,CRD PFL T2-SM
10.00	20NKST2000000	SIGNO 20,BLK/SLVR,PIG,CRD PFL T2-SM
1.00	NSM5	NANOSTATION M5 MIMO 5GHZ US VERSION
8.00	FAS1075	12V 7AH SLA BATTERY
4.00	TBD JIC MATL	TBD JIC MATL

Labor	
Quantity	Description
1.00	12 MONTHS \$0 WARRANTY
164.80	GOVERNMENT INSTALLATION TECHNICIAN II
16.00	GOVERNMENT PROJECT MANAGER II
1.00	DESIGN AND OPERATIONS SUPPORT FEE
1.00	INSTALLATION TRIP CHARGE
12.00	GOVERNMENT INSTALLATION TECHNICIAN II
1.00	GOVERNMENT FIXED PRICE CONTRACTOR LABOR
1.00	GOVERNMENT FIXED PRICE CONTRACTOR LABOR

**Summary - Investment Information****STANLEY Security Direct****Pricing and Deposit Terms**

Total Installation Price*:	\$154,628.87
Up-front Deposit*:	\$0.00
Total Monthly Fee*:	\$0.00

\*Prices do not include taxes

**STANLEY to Also Provide:**

- ✓ Equipment and installation using low voltage wire
- ✓ System setup, test and inspection
- ✓ Customer training
- ✓ Owner's manuals
- ✓ Completed drawing showing device locations

**Customer to Provide:**

**120 vac Power Outlets, Access to Device Locations, Network Connectivity,**

**Delays in Installation**

Abnormal idle time that is incurred by STANLEY Convergent Security Solutions, Inc. employees due to escorts, clearances, inability to enter workspace, and other factors beyond our control, will be invoiced at our current labor rates. All work will be scheduled for normal working hours, Monday through Friday.

**Next Steps**

In conclusion, we thank you for the opportunity to present our security solutions to address your business needs. We believe these solutions will meet and exceed your business requirements and look forward to working together to implement our solution. Again, we feel the strength of our organization is in our ability to deliver locally in every market. We are eager to be your trusted business partner that will continue to grow with your business. Should you need additional references, we are always ready to demonstrate our past success.

**Price Protection:**

All prices quoted are valid for thirty (30) days from the date of this recommendation.

NOTE: Equal quality part from a different manufacturer may be substituted to overcome delivery problems or replacement of discontinued items. Substituted item will be of equal or greater value and will meet or exceed original parts specifications.

All products and services provided by STANLEY CSS are subject to STANLEY CSS's standard terms and conditions which can be found at <http://www.stanleycss.com/legal.html>. Any additional or different terms set forth by Customer, whether in Customer's purchase order or another communication, are expressly objected to and will not be binding on STANLEY CSS unless agreed to in writing by an authorized representative of STANLEY CSS.