

22RFP73 RFP Third Party Adminstrator for Medical, Dental, and Vision Programs

04.11.2022

Overall

Evaluation Criteria	Aetna	Avesis	Cigna	Delta Dental Insurance Co	EyeMed Vision	Healthcare Highways	TASC	UHC/ Optum
Medical	67.8	0.0	81.1	0.0	0.0	39.7	0.0	96.0
Dental	70	0	85	67.5	0	17	0	93.3
Vision	62.2	72.9	81	0	75.8	0	0	90.3
Cobra	77	0	68.7	0	0	20.4	45.3	87.3
FSA	59	0	71.1	0	0	40.9	52	98.8
HAS	57.2	0	73.5	0	0	17	52	87.3
Stop Loss	77	0	89	0	0	67	0	88
Total	470.2	72.9	549.4	67.5	75.8	202.0	149.3	641.0

22RFP73 RFP Third Party Adminstrator for Medical, Dental, and Vision Programs

04.11.2022

Medical

Evaluation Criteria	Total Points	Aetna	Avesis	Cigna	Delta Dental Insurance Co	EyeMed Vision	Healthcare Highways	TASC	UHC/ Optum
Experience & References	5	2	0	4	0	0	3	0	5
Service Team and approach	15	8	0	12	0	0	10	0	15
Product- Plan Design(s) and network(s)	20	10	0	15	0	0	5	0	18
Technology & Tools	20	10	0	15	0	0	10	0	18
Financial -Pricing, AM Best Ratings	35	34.8		32.1	0	0	11.7	0	35.0
Total Cost		\$21,706,425.00		\$23,532,444.00			\$64,668,545.00		\$21,561,964.00
Product Service Intergration	5	3	0	3	0	0	0		5
Total	100	67.8	0.0	81.1	0.0	0.0	39.7	0.0	96.0

22RFP73 RFP Third Party Adminstrator for Medical, Dental, and Vision Programs

04.11.2022

Dental

Evaluation Criteria	Total Points	Aetna	Avesis	Cigna	Delta Dental Insurance Co	EyeMed Vision	Healthcare Highways	TASC	UHC/ Optum
Experience & References	5	2	0	4	3	0	3	0	5
Service Team and approach	15	10	0	14	10	0	10	0	15
Product- Plan Design(s) and network(s)	20	10	0	15	5	0	2	0	20
Technology & Tools	20	10	0	15	15	0	2	0	20
Financial -Pricing, AM Best Ratings	35	35.0	0.0	34.5	34.5	0.0	0.0	0.0	28.3
Employee Dental Rate		\$ 2.52		\$ 2.56	\$ 2.56				\$ 3.12
Product Service Intergration	5	3	0	3	0	0	0	0	5
Total	100	70.0	0.0	85.5	67.5	0.0	17.0	0.0	93.3

22RFP73 RFP Third Party Adminstrator for Medical, Dental, and Vision Programs

04.11.2022

Vision

Evaluation Criteria	Total Points	Aetna	Avesis	Cigna	Delta Dental Insurance Co	EyeMed Vision	Healthcare Highways	TASC	UHC/ Optum
Experience & References	5	2	3	4	0	4	0	0	5
Service Team and approach	15	10	12	14	0	12	0	0	14
Product- Plan Design(s) and network(s)	20	5	10	10	0	10	0	0	19
Technology & Tools	20	10	15	15	0	15	0	0	20
Financial -Pricing, AM Best Ratings	35	32.2	32.9	35	0	34.8	0	0	27.3
Annual Employee Vision Rate		\$ 311,070.00	\$ 304,055.00	\$ 285,820.00		\$ 287,140.00			\$ 366,093.00
Product Service Intergration	5	3	0	3	0	0	0	0	5
Total	100	62.2	72.9	81.0	0.0	75.8	0.0	0.0	90.3

22RFP73 RFP Third Party Adminstrator for Medical, Dental, and Vision Programs

04.11.2022

Cobra

Evaluation Criteria	Total Points	Aetna	Avesis	Cigna	Delta Dental Insurance Co	EyeMed Vision	Healthcare Highways	TASC	UHC/ Optum
Experience & References	5	2	0	4	0	0	0	3	5
Service Team and approach	15	10	0	12	0	0	0	5	15
Product- Plan Design(s) and network(s)	20	12	0	12	0	0	0	5	20
Technology & Tools	20	15	0	15	0	0	0	10	20
Financial -Pricing, AM Best Ratings	35	35	0	22.7	0.0	0.0	20.4	22.3	22.3
est Employee Annual Cost		\$ 6,187.00		\$ 9,545.00			\$ 10,606.00	\$ 9,722.00	\$ 9,722.00
Product Service Intergration	5	3	0	3	0	0	0	0	5
Total	95	77	0	68.7	0.0	0.0	20.4	45.3	87.3

22RFP73 RFP Third Party Administrator for Medical, Dental, and Vision Programs

04.11.2022

FSA

Evaluation Criteria	Total Points	Aetna (PayFlex)	Avesis	Cigna	Delta Dental Insurance Co	EyeMed Vision	Healthcare Highways	TASC	UHC/ Optum
Experience & References	5	2	0	4	0	0	2	2	5
Service Team and approach	15	10	0	12	0	0	5	5	15
Product- Plan Design(s) and network(s)	20	5	0	15	0	0	5	5	20
Technology & Tools	20	10	0	15	0	0	5	5	20
Financial -Pricing, AM Best Ratings	35	29.0		22.1			23.9	35.0	33.8
FSA		\$ 3.50		\$ 4.59			\$ 4.25	\$ 2.90	\$ 3.00
Product Service Intergration	5	3	0	3	0	0	0	0	5
Total	100	59.0	0.0	71.1	0.0	0.0	40.9	52.0	98.8

22RFP73 RFP Third Party Adminstrator for Medical, Dental, and Vision Programs

04.11.2022

HSA

Evaluation Criteria	Total Points	Aetna (PayFlex)	Avesis	Cigna	Delta Dental Insurance Co	EyeMed Vision	Healthcare Highways	TASC	UHC/ Optum
Experience & References	5	2	0	4	0	0	2	2	5
Service Team and approach	15	10	0	12	0	0	5	5	15
Product- Plan Design(s) and network(s)	20	5	0	15	0	0	5	5	20
Technology & Tools	20	10	0	15	0	0	5	5	20
Financial -Pricing, AM Best Ratings	35	27.2	0	24.5				35	22.3
HSA		\$ 2.25		\$ 2.50			NA	\$ 1.75	\$ 2.75
Product Service Intergration	5	3	0	3	0	0	0	0	5
Total	100	57.2	0.0	73.5	0.0	0.0	17.0	52.0	87.3

22RFP73 RFP Third Party Adminstrator for Medical, Dental, and Vision Programs

04.11.2022

Stop Loss

Evaluation Criteria	Total Points	Aetna	Avesis	Cigna	Delta Dental Insurance Co	EyeMed Vision	Healthcare Highways	TASC	UHC/ Optum
Experience & References	5	2	0	4	0	0	3	0	5
Service Team and approach	15	10	0	12	0	0	10	0	15
Product- Plan Design(s) and network(s)	20	20	0	20	0	0	20	0	20
Technology & Tools	20	10	0	15	0	0	10	0	15
Financial -Pricing, AM Best Ratings	35	32		35			24		28
ISL/ASL pricing		\$ 87.86		\$ 80.72			\$ 119.78		\$ 100.50
Product Service Intergration	5	3	0	3	0	0	0	0	5
Total	100	77	0	89	0	0	67	0	88