

Sales Quotation

Quote Number	Created Date	Exp. Delivery Terms	Page
	11/07/2022	ARO	1 / 8
Contact:	Phone	Payment Term	Valid To
Scott Fitzpatrick	(979) 777-2874	Net 30	12/31/2022
Inco Terms		Shipping Method	
FCB Origin - Tewksbury, MA		Fed Ex 2nd Day	

Thermo Scientific Portable
Analytical Instruments Inc.

2 Radcliff Rd
Tewksbury, Massachusetts 01876
United States

0410.0413.5008

Submitted To:

Sgt. Heather Vargas
Organized Crime Unit/Narcotic
Williamson County Sheriff's Office (TX)
Georgetown, Texas 78626
United States

Phone: (512) 970-3743
Email: heather.vargas@wilco.org

THANK YOU FOR YOUR INTEREST IN THERMO SCIENTIFIC
INSTRUMENTATION

To Place an Order:

Contact: Scott Fitzpatrick
Phone: (979) 777-2874
Fax:
Email: scott.fitzpatrick@thermofisher.com
Additional instructions, terms & conditions on last page

GSA Contract No. GS-07F-6099R

Contract period: March 26, 2010 - September 28, 2025

When placing a purchase order against this quote, please use the Mandatory PO language for state/local orders using the Cooperative Purchasing Program as follows:

"This order is placed under GSA contract number GS-07F-6099R under the authority of the GSA Cooperative Purchasing Program. In the event of a conflict between the terms of this order and those of the GSA Schedule, GSA's terms shall govern."

Pos.	Product Code	Product Name	Disc %	Sales Price	Quantity	Total Price
1.00	800-01041-01	TruNarc, Unlimited, Warranty - 1 Yr, Train-12	6.30%	USD 25,018.64	1.00	USD 25,018.64
		<i>List Price: USD 26,700.00</i>				
		TruNarc Unlimited Model with 1 year of warranty. Includes factory repair, loaner units when available and 24/7 technical support. Companion PC TruNarc admin software, unlimited access to TruNarc eLearning course and free basic software updates to core narcotics library are provided for the life of the instrument. Includes TruNarc on-site instructor led training for up to 12 students within the Continental United States (CONUS) - expires 9 months after date of purchase.				
	GSA Item					
2.00	810-01462-01	TruNarc Solution Kit (Type H) - 100, English	0.00%	USD 601.00	1.00	USD 601.00
		<i>List Price: USD 601.00</i>				

When applicable, commodities, technology, or software to be provided in furtherance of this order shall be exported from the United States in accordance with applicable U.S export laws or regulations. Diversion contrary to US law prohibited. Unless otherwise agreed to in writing, Thermo Scientific Portable Analytical Instruments Inc. terms and conditions shall apply and take precedence.

Open Market Item

TruNarc Solution Kit (Type H) for identification of Heroin and other special narcotics. Kit includes 100 Test Sticks and 100 Solution Vials with Ethanol. Note that because of the Ethanol, this product ships as a Hazardous Goods shipment. The shelf life for Type H-sticks is approximately one year from shipment.

Subtotal: USD 25,619.64
Surcharge Total: USD .00
Discount: USD 1,681.36
Total: USD 25,619.64

Important Note: Please issue POs to Thermo Scientific Portable Analytical Instruments Inc

Federal Tax ID No.: [REDACTED]

CAGE CODE: [REDACTED]

DUNS #: [REDACTED]

Bank of America ABA# for Wire Payments: [REDACTED]

Bank of America ABA# for ACH Payments: [REDACTED]

Beneficiary Account Number: [REDACTED]

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A part of: **ThermoFisher**
SCIENTIFIC

Acceptance of Purchase

By signing below, you (i) warrant that you are an authorized representative of your company, (ii) agree that the Thermo Scientific Portable Analytical I attached hereto (the "Terms and Conditions") shall supersede any preprinted terms and conditions, in their entirety, contained in any purchase order Conditions shall exclusively govern the transaction(s) contemplated hereby

Signature of authorized company representative

Date

Phone#

Print Name

Title

Email

Model #

Amount + S&H

Purchase Order

E-mail to: pai.sales.ops@thermofisher.com

Fax to: 1-877-680-2568

Order Processing Address:

scott.fitzpatrick@thermofisher.com

Thermo Scientific Portable Analytical Instruments Inc

2 Radcliff Road

Tewksbury, MA 01876

Remit check Payment To:

Thermo Scientific Portable Analytical Instruments Inc

PO Box 415918

Boston, MA 02241-415918

Payment Details

Method of Payment

☐ Net 30 (Attach Credit Application & Credit References)

☐ Credit Card

☐ Check

☐ Wire Transfer

Sales Tax Application

☐ Yes Apply Sales Tax

☐ No

- If no, you must provide a copy of your tax exemption certificate along with your purchase order.

****Please contact your customer service representative with your credit card information. (Do not send any credit card info via email or fax.)****

Address Verification

Please make corrections if necessary below:

Bill to:

508 S Rock St.

Georgetown, Texas 78626

United States

Ship to:

508 S Rock St.

Georgetown, Texas 78626

United States

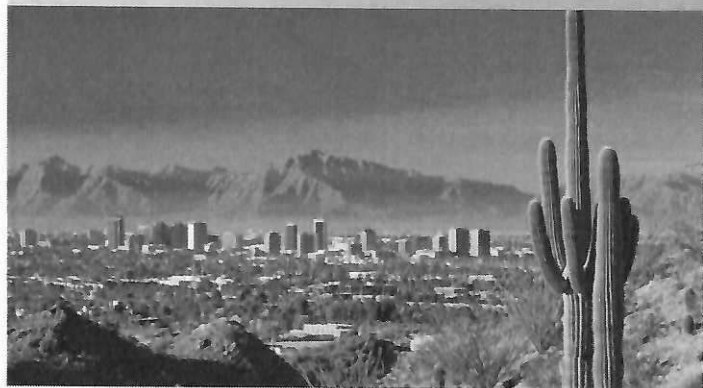
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Additional Options / Accessories

Please use the space below to note any additional options and/or accessories you wish to add from the attached sheets that are not included in the above quotation.

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Field-based narcotics ID enables speedy prosecution while saving valuable lab resources



The Controlled Substances Officer (CSO) program within the Phoenix, AZ, Police Department is an innovative, cost-effective operation that enables rapid charging of drug offenders. Officers in the program receive annual training on the field identification of narcotics, and must pass written and hands-on competency tests each year.

Originally, four drugs were designated for field identification: cocaine, cocaine base, marijuana and methamphetamine. CSOs test approximately 7,000 items of drug evidence annually. Supported by a preliminary test, the program achieves a pre-arraignment adjudication rate of about 85 percent.

The success of the program has led to partnership with the National Forensic Science Technology Center, where the CSO program is used as the model for the Center's Field Identification Drug Officer training.

Case Profile and Problem

The Phoenix Police Department Crime Laboratory receives samples every day for in-custody narcotics cases. The lab aims to provide test results within 48 hours in order to charge suspects prior to their release from jail.

Monthly, the lab receives about 120 in-custody cases, 60 percent of which are eligible for CSO field testing. Evidence from these CSO-eligible cases does not require immediate confirmatory testing by the Crime Lab, reducing potential backlogs and freeing up resources for confirmations on pieces of evidence required for trial, as well as other high-priority cases.

With the cost of testing at \$264 per sample, laboratory testing costs for CSO items alone come to about \$19,000 per month (72 x \$264). Officers spend another \$3,000 transporting these drugs to the Crime Lab, bringing the total monthly laboratory cost for CSO items to more than \$22,000.

In 2012, concerned with higher case volumes, rising costs and limited resources, the Maricopa County Attorney's Office asked the Crime Lab to find a solution for the field identification of opiates, especially heroin, which now accounted for one-third of all in-custody cases. As fortune would have it, the Phoenix PD was hosting a demonstration of the Thermo Scientific™ TruNarc™ analyzer about this same time, so the Department invited the Crime Lab to the meeting. A formal validation ensued.

Validation Leads to Pilot Program

As part of a formal validation in May 2012, the Crime Lab tested 126 items of evidence with the TruNarc analyzer. Results were then confirmed by traditional laboratory methods. The study demonstrated that TruNarc was an accurate, effective testing solution for a number of commonly encountered drugs.

Subsequently, the County Attorney's Office accepted the validation and agreed to a pilot test of TruNarc for the field identification of 21 controlled substances on a specific, approved list. (See Table 1, next page)



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