



QUOTE:

DATE: 02/07/2023  
PAGE: 1 of 1

TO: Williamson County  
Rory Tierney  
301 SE Inner Loop Suite 106  
Georgetown, TX 78626  
  
rory.tierney@wilco.org  
(p) (512) 943-1457  
(f) (512) 943-1672

FROM: Presidio Networked Solutions Group, LLC  
Daniel Guzman  
10415 Morado Circle  
The Campus Building 1  
Suite 320  
Austin, TX 78759  
  
dguzman@presidio.com  
(p) +1.512.795.7146

Customer#: WILLI035  
Account Manager: Daniel Guzman  
Inside Sales Rep: Greg Hubbard  
Title: Power Store Drives- Quote 4

Contract Vehicle: Texas DIR-TSO-3763 Dell (88AHM C000000181142)

#	Part #	Description	Unit Price	Qty	Ext Price
1	210-ASTY	PowerStore Upgrades	\$0.00	1.00	\$0.00
2	379-BDPD	ISG Product (info)	\$0.00	1.00	\$0.00
3	379-BDUV	Upgrade Order	\$0.00	1.00	\$0.00
4	876-3954	Dell Hardware Limited Warranty	\$226.39	1.00	\$226.39
5	876-4118	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years	\$0.00	1.00	\$0.00
6	876-4124	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$0.00	1.00	\$0.00
7	989-3439	Thank you choosing Dell ProSupport. For tech support visit <a href="http://www.dell.com/support">//www.dell.com/support</a> or call 1-800- 945-3355	\$0.00	1.00	\$0.00
8	900-9997	On-Site Installation Declined	\$0.00	1.00	\$0.00
9	332-1286	US Order	\$0.00	1.00	\$0.00
10	800-BBQV	Thank you for buying Dell EMC	\$0.00	1.00	\$0.00
11	400-BGJO	P1 25X2.5 NVME SED SSD 7.68TB UG	\$8,035.76	2.00	\$16,071.52
12	828-4836	ProSupport: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On 3 Years	\$1,607.15	2.00	\$3,214.30

	Sub Total:	\$19,512.21
	Grand Total:	\$19,512.21

This quote is governed by Terms and Conditions of Texas D R-TSO-3763 Contract.  
State of Texas Vendor D 17605152499  
Standard-Terms-for-Purchase-of-Services or Goods  
Quote valid for 30 days from date shown above.  
Prices may NOT include all applicable taxes and shipping charges  
All prices subject to change without notice. Supply subject to availability.

Purchase Order should be issued to:  
Presidio Networked Solutions Group, LLC  
7701 Las Colinas Ridge #600  
Irving, TX 75063

Pursuant to this contract your PO must reflect the following contract:  
Texas DIR-TSO-3763  
Tax ID# 76-0515249; Size Business: Large; CAGE Code: 639L4; DUNS#11-436-9671; CEC 15-506005G  
Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)  
Delivery: FOB Destination  
Dell Contract Code: 88AHM C000000181142  
Report ID: 222045

No signed quote. PO required.

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**Customer#:** WILLI035  
**Account Manager:** Daniel Guzman  
**Inside Sales Rep:** Greg Hubbard  
**Title:** A3000 Expansion- Quote 2

**Contract Vehicle:** Texas DIR-TSO-3763 Dell (88AHM C000000181142)

#	Part #	Description	Unit Price	Qty	Ext Price
1	210-AZUW	A3000 - L3 - SED 320TB (20x16TB)/800GB SSD	\$19,999.87	4	\$79,999.48
2	800-BBQV	Informational Purposes Only	\$0.00	4	\$0.00
3	800-BBQV	Informational Purposes Only	\$0.00	4	\$0.00
4	800-BBQV	Informational Purposes Only	\$0.00	4	\$0.00
5	590-TFHE	2x25GbE (SFP28) Back-end W/O OPTICS	\$188.71	4	\$754.84
6	590-TFBK	2x25GbE (SFP28) W/O OPTICS	\$188.71	4	\$754.84
7	149-BBGL	OneFS Base License A3 12TB+ Tier 3 L3=ID	\$1,792.72	4	\$7,170.88
8	149-BBGY	OneFS Encryp ion Key A3 12TB+ Tier 3 L3=ID	\$548.79	4	\$2,195.16
9	151-BBJQ	SmartConnect Base License A3 Tier 3 L3=ID	\$250.13	4	\$1,000.52
10	151-BBIX	SmartQuotas Base License A3 Tier 3 L3=ID	\$101.87	4	\$407.48
11	151-BBEH	HDFS for OneFS (\$0.00)	\$0.00	4	\$0.00
12	379-BDPD	ISG Product (info)	\$0.00	4	\$0.00
13	876-9298	Dell Hardware Limited Warranty	\$33.26	4	\$133.04
14	876-9527	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years	\$80.23	4	\$320.92
15	876-9605	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$93.67	4	\$374.68
16	989-3439	Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	\$0.00	4	\$0.00
17	854-7408	3 Years ProSupport Mission Critical OneFS Enc-Key Mgt Base 12TB Plus Software Support-Maint	\$641.87	4	\$2,567.48
18	854-5925	3 Years ProSupport Mission Critical Enterprise Advanced Bundle Base Software Support-Maint	\$464.34	4	\$1,857.36
19	854-5908	3 Years ProSupport Mission Critical SmartConnect Base Software Support-Maint	\$129.11	4	\$516.44
20	854-7116	3 Years ProSupport Mission Critical SmartQuotas Base Software Support-Maint	\$52.54	4	\$210.16
21	849-5190	3 Years ProSupport Mission Critical HDFS for OneFS Software Support-Maint	\$0.00	4	\$0.00
22	825-6815	None	\$0.00	4	\$0.00
23	825-6815	None	\$0.00	4	\$0.00

24	825-6815	None	\$0.00	4	\$0.00
25	831-5274	ProDeploy Plus for PowerScale Expansion	\$1,755.11	4	\$7,020.44
26	800-BBUH	A3000 Promo	\$0.00	4	\$0.00
27	407-BCIU	Transceivers/Optic/SFP+/SR/10GbE/2 GEN6	\$39.28	4	\$157.12
28	149-BBGI	OneFS Capacity A3 Tier 3 L3=CB	\$20.02	1280	\$25,625.60
29	151-BBJJ	SmartConnect Capacity License A3 Tier 3 L3=CB	\$5.20	1280	\$6,656.00
30	151-BBJU	SmartQuotas Capacity License A3 Tier 3 L3=CB	\$2.12	1280	\$2,713.60
31	854-6079	3 Years ProSupport Mission Critical OneFS Capacity Software Support-Maint	\$5.50	1280	\$7,040.00
32	854-6095	3 Years ProSupport Mission Critical Enterprise Advanced Bundle Capacity Software Support-Maint	\$9.74	4	\$38.96
33	854-6891	3 Years ProSupport Mission Critical SmartConnect Capacity Software Support-Maint	\$2.71	1280	\$3,468.80
34	854-7571	3 Years ProSupport Mission Critical SmartQuotas Capacity Software Support-Maint	\$1.09	1280	\$1,395.20
35	854-3439	ProSupport Mission Critical 4-Hour 7x24 Onsite Capacity Addon 3 Years	\$18.05	1280	\$23,104.00
36	825-6815	None	\$0.00	4	\$0.00
37	825-6815	None	\$0.00	4	\$0.00
38	210-BBFL	Base Chassis - Deep A-Series	\$1,819.41	1	\$1,819.41
39	800-BBQV	Informational Purposes Only	\$0.00	1	\$0.00
40	876-8976	Dell Hardware Limited Warranty	\$48.84	1	\$48.84
41	876-8980	ProSupport Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 3 Years	\$228.55	1	\$228.55
42	876-8983	ProSupport Mission Critical 7x24 Technical Support and Assistance 3 Years	\$266.83	1	\$266.83
43	989-3439	Thank you choosing Dell ProSupport. For tech support, visit <a href="http://www.dell.com/support">//www.dell.com/support</a> or call 1-800- 945-3355	\$0.00	1	\$0.00
44	379-BDPD	ISG Product (info)	\$0.00	1	\$0.00
45	210-AXGY	Accessories Label BASE	\$0.00	1	\$0.00
46	800-BBQV	Informational Purposes Only	\$0.00	1	\$0.00
47	800-BBQV	Informational Purposes Only	\$0.00	1	\$0.00
48	800-BBQV	Informational Purposes Only	\$0.00	1	\$0.00
49	332-1286	US Order	\$0.00	1	\$0.00
50	379-BDPD	ISG Product (info)	\$0.00	1	\$0.00
51	929-3709	Thank you for Your Order	\$0.00	1	\$0.00
52	935-6720	Thank you for Your Order	\$0.00	1	\$0.00
53	450-AJHN	PWCRD KIT for Deep Chassis	\$31.37	2	\$62.74

## QUOTE:

DATE: 02/07/2023

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54	470-AEGH	40G to 10G Breakout (4)SFP+ to (1)QSFP+ 3M	\$111.35	2	\$222.70
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			<b>Sub Total:</b>		<b>\$178,132.07</b>
			<b>Grand Total:</b>		<b>\$178,132.07</b>

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