## 23RFP80 Property/Casualty/Worker's Comp TPA

23RFP80		1st Source	CAS	CAS	CCMSI	CCMSI	Davies Claims	Davies Claims	EK Health	Gallagher Bassett	Gallagher Bassett	Sedgewick	Sedgewick	TRISTAR
Property/Casualty/Worker's	Respondent Name	Per Claim	Option #1	Option #2	Option #1	Option #2	Option #1	Option #2		Option #1	Option #2	Option #1	Option #2	
Comp TPA			Per Claim	Annual Flat Fee	Per Claim (Life of File)	Per Claim (Life of Contract with Wilco)	Per Claim (Life of Contract with Wilco)	Annual Flat Fee		Per Claim (Life of File)	Per Claim (Life of Contract with Wilco)	Per Claim (Life of Contract with Wilco)	Annual Flat Fee	Per Claim (Life of Contract with Wilco)
Evaluation Criteria	Total possible points													
Experience of firm and capacity	10	2.67	5.5	5.5	10	10	8.75	8.75	2.25	7.75	7.75	7.5	7.5	6.5
Qualifications	10	2.07	5.5	5.5	10	10	6.75	6.75	2.25	7.73	7.73	7.5	7.5	0.5
Activity/volume														
Advantage over competitors References														
References  Qualifications and staffing	30	7.75	20.75	20.75	28.75	28.75	26.75	26.75	9.25	27	27	24.5	24.5	23.75
Experience level of staff	30	7.75	20.73	20.73	20.75	20.73	20.75	20.75	5.25	21	27	24.3	24.3	23.73
Understands desired outcomes														
Scope of Services	35	14	26	26	33	33	30.25	30.25	14.25	30.5	30.5	29.5	29.5	27.5
Knowledge of claims operations, medical management practices,														
RMIS support, contract/plan docs														
Quality of proposal	5	1	4.5	4.5	4.75	4.75	5	5	2.75	4.5	4.5	3.25	3.25	3.5
Professionalism, thoroughness														
Cost	20	3.25	16.4	20	10.61	12.81	12.74	12.34	0	15.05	16.84	12.53	16.51	14.55
Notes				Does not include bill review and cost containment charges.				Guaranteed Rate (3) Years					Guaranteed Rate (1) Year	
TOTAL SCORE	100	29	73	77	87	89	83	83	29	85	87	77	81	76
Projected Annual Cost:		\$676,000.00	\$134,165.00	\$110,000.00	\$207,425.00	\$171,725.00	\$172,658.00	\$178,200.00	\$0.00	\$146,180.00	\$130,620.00	\$175,620.00	\$133,222.00	\$151,190.00
		•		INTERVIEW			RVIEW	INT		ERVIEW				
									•	2ND IN	TERVIEW			

Respondent demonstrated superior industry and compliance knowledge and the ability to support an organization that is new to the TPA model for worker's comp. Service platform can be customized to meet Wilco's unique needs and service level expectations.



AWARD