

QUOTE:

DATE: 12/20/2023
PAGE: 1 of 12

TO: Williamson County
Rory Tierney
301 SE Inner Loop Suite 106
Georgetown, TX 78626

rory.tierney@wilco.org
(p) (512) 943-1457
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FROM: Presidio Networked Solutions Group, LLC
Daniel Guzman
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The Campus Building 1
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Austin, TX 78759

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(p) +1.512.795.7146

Customer#: [REDACTED]

Contract Vehicle: TIPS Technology Solutions, Products and Services
Presidio 220105

Account Manager: Daniel Guzman

Inside Sales Rep: Greg Hubbard

Title: Isilon Storage Refresh

| # | Part # | Description | List Price | Unit Price | Qty | Discount | Ext List Price | Ext Price |
|--------------------------|-------------|--|------------|------------|------|----------|----------------|-------------------|
| ESOC - PowerScale | | | | | | | | |
| 210-BBFL | | | | | | | | |
| 1 | 210-BBFL | Base Chassis - Deep A-Series | \$6,435.00 | \$2,114.55 | 3 | 67.14% | \$19,305.00 | \$6,343.65 |
| 2 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 3 | 0.00% | \$0.00 | \$0.00 |
| 3 | 379-BDPD | ISG Product (info) | \$0.00 | \$0.00 | 3 | 0.00% | \$0.00 | \$0.00 |
| 4 | 876-8976 | Dell Hardware Limited Warranty | \$165.82 | \$54.49 | 3 | 67.14% | \$497.46 | \$163.47 |
| 5 | 886-7913 | ProSupport 4-Hour 7x24 Onsite Service 2 Years Extended | \$1,039.00 | \$341.41 | 3 | 67.15% | \$3,117.00 | \$1,024.23 |
| 6 | 886-7914 | ProSupport 4-Hour 7x24 Onsite Service 3 Years | \$776.00 | \$254.99 | 3 | 67.15% | \$2,328.00 | \$764.97 |
| 7 | 886-8014 | ProSupport 4-Hour 7x24 Technical Support and Assistance 5 Years | \$1,213.00 | \$398.59 | 3 | 67.15% | \$3,639.00 | \$1,195.77 |
| 8 | 975-3461 | Dell Limited Hardware Warranty Extended Year(s) | \$0.00 | \$0.00 | 3 | 0.00% | \$0.00 | \$0.00 |
| 9 | 989-3439 | Thank you choosing Dell ProSupport. For tech support, visit www.dell.com/support or call 1-800- 945-3355 | \$0.00 | \$0.00 | 3 | 0.00% | \$0.00 | \$0.00 |
| | | | | | | | Total: | \$9,492.09 |
| AC845758 | | | | | | | | |
| 10 | SRTL5KRM2UT | CS-WILLIAMSON COUNTY-SRTL5KRM2UT-APC BY SCHNEIDER ELECTRIC:APC Smart-UPS Ultra On-Line Lithium ion, 5KVA/5KW, 2U Rack/To | \$9,893.39 | \$8,904.05 | 1 | 10.00% | \$9,893.39 | \$8,904.05 |
| | | | | | | | Total: | \$8,904.05 |
| 210-AVMT | | | | | | | | |
| 11 | 210-AVMT | PowerScale SW Only Virtual Base | \$0.01 | \$0.00 | 12 | 100.00% | \$0.12 | \$0.00 |
| 12 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 12 | 0.00% | \$0.00 | \$0.00 |
| 13 | 151-BBJB | SmartDedupe Base License A3 Tier 3 L3 =ID | \$0.00 | \$0.00 | 12 | 0.00% | \$0.00 | \$0.00 |
| 14 | 151-BBIG | SnapShotIQ Base License A3 Tier 3 L3 =ID | \$766.00 | \$245.71 | 12 | 67.93% | \$9,192.00 | \$2,948.52 |
| 15 | 151-BBGU | SyndIQ Base License A3 Tier 3 L3 =ID | \$1,299.00 | \$413.13 | 12 | 68.20% | \$15,588.00 | \$4,957.56 |
| 16 | 151-BBJF | SmartDedupe Capacity License A3 Tier 3 L3=CB | \$0.00 | \$0.00 | 3840 | 0.00% | \$0.00 | \$0.00 |

| | | | | | | | | |
|-----------------|---------------|--|--------------|-------------|------|---------|----------------|---------------------|
| 17 | 151-BBJC | SnapShotIQ Capacity License A3 Tier 3 L3=CB | \$16.00 | \$5.14 | 3840 | 67.88% | \$61,440.00 | \$19,737.60 |
| 18 | 151-BBHY | SynclIQ Capacity License A3 Tier 3 L3=CB | \$27.00 | \$8.67 | 3840 | 67.89% | \$103,680.00 | \$33,292.80 |
| 19 | 929-3709 | Thank you for Your Order | \$0.00 | \$0.00 | 12 | 0.00% | \$0.00 | \$0.00 |
| 20 | 935-6720 | Thank you for Your Order | \$0.00 | \$0.00 | 12 | 0.00% | \$0.00 | \$0.00 |
| 21 | 626-BBBG | Storage Software Info | \$0.00 | \$0.00 | 12 | 0.00% | \$0.00 | \$0.00 |
| 22 | 855-7982 | 5 Years ProSupport SmartDedupe Base Software Support-Maint | \$0.01 | \$0.00 | 12 | 100.00% | \$0.12 | \$0.00 |
| 23 | 855-7301 | 5 Years ProSupport SnapshotIQ Base Software Support-Maint | \$632.70 | \$202.95 | 12 | 67.93% | \$7,592.40 | \$2,435.40 |
| 24 | 855-8241 | 5 Years ProSupport SynclQ Base Software Support-Maint | \$1,072.80 | \$344.12 | 12 | 67.93% | \$12,873.60 | \$4,129.44 |
| 25 | 855-7850 | 5 Years ProSupport SmartDedupe Capacity Software Support-Maint | \$0.01 | \$0.00 | 3840 | 100.00% | \$38.40 | \$0.00 |
| 26 | 855-7658 | 5 Years ProSupport SnapshotIQ Capacity Software Support-Maint | \$13.50 | \$4.33 | 3840 | 67.93% | \$51,840.00 | \$16,627.20 |
| 27 | 855-7305 | 5 Years ProSupport SynclQ Capacity Software Support-Maint | \$22.50 | \$7.22 | 3840 | 67.92% | \$86,400.00 | \$27,724.80 |
| | | | | | | | Total: | \$111,853.32 |
| AC845757 | | | | | | | | |
| 28 | SRTL180RM2UBP | CS-WILLIAMSON COUNTY-SRTL180RM2UBP-APC BY SCHNEIDER ELECTRIC:APC Smart-UPS Ultra On-Line Lithium ion XBP 180V 2U Rack/To | \$5,468.26 | \$4,921.43 | 2 | 10.00% | \$10,936.52 | \$9,842.86 |
| | | | | | | | Total: | \$9,842.86 |
| 210-AZUW | | | | | | | | |
| 29 | 210-AZUW | A3000 - L3 - SED 320TB (20x16TB)/800GB SSD | \$103,851.00 | \$17,495.74 | 12 | 83.16% | \$1,246,212.00 | \$209,948.88 |
| 30 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 12 | 0.00% | \$0.00 | \$0.00 |
| 31 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 12 | 0.00% | \$0.00 | \$0.00 |
| 32 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 12 | 0.00% | \$0.00 | \$0.00 |
| 33 | 590-TFHE | 2x25GbE (SFP28) Back-end W/O OPTICS | \$980.00 | \$151.09 | 12 | 84.59% | \$11,760.00 | \$1,813.08 |
| 34 | 590-TFBK | 2x25GbE (SFP28) W/O OPTICS | \$980.00 | \$151.09 | 12 | 84.59% | \$11,760.00 | \$1,813.08 |
| 35 | 149-BBGL | OneFS Base License A3 12TB+ Tier 3 L3=ID | \$9,310.00 | \$1,435.33 | 12 | 84.59% | \$111,720.00 | \$17,223.96 |
| 36 | 149-BBGY | OneFS Encryption Key A3 12TB+ Tier 3 L3=ID | \$2,850.00 | \$439.39 | 12 | 84.59% | \$34,200.00 | \$5,272.68 |
| 37 | 149-BBGI | OneFS Capacity A3 Tier 3 L3=CB | \$104.00 | \$16.04 | 3840 | 84.58% | \$399,360.00 | \$61,593.60 |
| 38 | 151-BBJQ | SmartConnect Base License A3 Tier 3 L3 =ID | \$1,299.00 | \$200.27 | 12 | 84.59% | \$15,588.00 | \$2,403.24 |
| 39 | 151-BBIX | SmartQuotas Base License A3 Tier 3 L3 =ID | \$529.00 | \$81.56 | 12 | 84.59% | \$6,348.00 | \$978.72 |
| 40 | 151-BBEH | HDFS for OneFS (\$0.00) | \$0.00 | \$0.00 | 12 | 0.00% | \$0.00 | \$0.00 |
| 41 | 151-BBJJ | SmartConnect Capacity License A3 Tier 3 L3=CB | \$27.00 | \$4.16 | 3840 | 84.60% | \$103,680.00 | \$15,974.40 |

AC837219

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|-----------------|------------------------------|--|--------------|-------------|---|--------|---------------|--------------------|
| 66 | WILLCO_DR_SEC_768 0TB_5YR | Superna SEL Williamson Co DR Sec 680TB 5 year | \$102,564.10 | \$75,964.03 | 1 | 25.94% | \$102,564.10 | \$75,964.03 |
| | | | | | | | Total: | \$75,964.03 |
| 210-AXGY | | | | | | | | |
| 67 | 210-AXGY | Accessories Label BASE | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 68 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 69 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 70 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 71 | 450-AJHN | PWCRD KIT for Deep Chassis | \$109.00 | \$33.74 | 6 | 69.05% | \$654.00 | \$202.44 |
| 72 | 470-AEGH | 40G to 10G Breakout (4)SFP+ to (1)QSFP+ 3M | \$387.00 | \$119.79 | 8 | 69.05% | \$3,096.00 | \$958.32 |
| 73 | 470-AFFZ | 100G to 25G Breakout (4) SFP28 to (1)Q28 DAC 3M | \$603.00 | \$186.66 | 6 | 69.05% | \$3,618.00 | \$1,119.96 |
| 74 | 379-BDPD | ISG Product (info) | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 75 | 929-3709 | Thank you for Your Order | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 76 | 935-6720 | Thank you for Your Order | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| | | | | | | | Total: | \$2,280.72 |
| AC845759 | | | | | | | | |
| 77 | AR3350 | CS-WILLIAMSON COUNTY- AR3350-APC BY SCHNEIDER ELECTRIC:Server Rack enclosure - Black - Wide enclosure with increased cabl | \$3,160.40 | \$2,844.36 | 1 | 10.00% | \$3,160.40 | \$2,844.36 |
| | | | | | | | Total: | \$2,844.36 |
| AC845756 | | | | | | | | |
| 78 | APDU9941 | CS-WILLIAMSON COUNTY- APDU9941-APC BY SCHNEIDER ELECTRIC:APC Rack PDU 9000 Switched, ZeroU, 30A, 200/208V, (21) C13 & (3) | \$1,427.40 | \$1,284.66 | 2 | 10.00% | \$2,854.80 | \$2,569.32 |
| | | | | | | | Total: | \$2,569.32 |
| 210-BCVB | | | | | | | | |
| 79 | 210-BCVB | S5232F Dell Networking Switch | \$48,055.00 | \$10,350.27 | 2 | 78.47% | \$96,110.00 | \$20,700.54 |
| 80 | 343-BBSQ | S5232 Series User Guide | \$0.00 | \$0.00 | 2 | 0.00% | \$0.00 | \$0.00 |
| 81 | 750-ACVZ | Dell Switch Field Installation Kit for S5232 | \$250.00 | \$53.85 | 2 | 78.46% | \$500.00 | \$107.70 |
| 82 | 528-CSYU | OS10 Enterprise Software, S5232F | \$9,599.00 | \$2,067.46 | 2 | 78.47% | \$19,198.00 | \$4,134.92 |
| 83 | 877-7775 | Dell Hardware Limited Warranty | \$165.82 | \$35.71 | 2 | 78.47% | \$331.64 | \$71.42 |
| 84 | 886-7933 | ProSupport 4-Hour 7x24 Onsite Service 2 Years Extended | \$6,319.00 | \$1,361.00 | 2 | 78.47% | \$12,638.00 | \$2,722.00 |
| 85 | 886-7934 | ProSupport 4-Hour 7x24 Onsite Service 3 Years | \$4,607.00 | \$992.27 | 2 | 78.47% | \$9,214.00 | \$1,984.54 |
| 86 | 886-8034 | ProSupport 4-Hour 7x24 Technical Support and Assistance 5 Years | \$7,373.00 | \$1,588.03 | 2 | 78.47% | \$14,746.00 | \$3,176.06 |
| 87 | 975-3461 | Dell Limited Hardware Warranty Extended Year(s) | \$0.00 | \$0.00 | 2 | 0.00% | \$0.00 | \$0.00 |

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|-----------------|----------|--|------------|------------|------|---------|-----------------------------------|------------------------------------|
| 88 | 989-3439 | Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355 | \$0.00 | \$0.00 | 2 | 0.00% | \$0.00 | \$0.00 |
| | | | | | | | Total: | \$32,897.18 |
| | | | | | | | Total (ESOC - PowerScale): | \$3,694,525.95 \$778,504.53 |
| JC - PowerScale | | | | | | | | |
| AC824248 | | | | | | | | |
| 89 | APDU9941 | CS-WILLIAMSON COUNTY-APDU9941-APC BY SCHNEIDER ELECTRIC:APC Rack PDU 9000 Switched, ZeroU, 30A, 200/208V, (21) C13 & (3) | \$1,582.00 | \$1,316.45 | 2 | 16.79% | \$3,164.00 | \$2,632.90 |
| | | | | | | | Total: | \$2,632.90 |
| 210-AVMT | | | | | | | | |
| 90 | 210-AVMT | PowerScale SW Only Virtual Base | \$0.01 | \$0.00 | 8 | 100.00% | \$0.08 | \$0.00 |
| 91 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 92 | 151-BBDM | CloudPools for Third Party 0,00 Base License=ID | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 93 | 151-BBJB | SmartDedupe Base License A3 Tier 3 L3 =ID | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 94 | 151-BBIG | SnapShotIQ Base License A3 Tier 3 L3 =ID | \$766.00 | \$217.23 | 8 | 71.65% | \$6,128.00 | \$1,737.84 |
| 95 | 151-BBGU | SynclQ Base License A3 Tier 3 L3 =ID | \$1,299.00 | \$371.69 | 8 | 71.39% | \$10,392.00 | \$2,973.52 |
| 96 | 151-BBEW | CloudPools for Third Party Capacity License=CB | \$321.00 | \$91.03 | 80 | 71.65% | \$25,680.00 | \$7,282.40 |
| 97 | 151-BBJF | SmartDedupe Capacity License A3 Tier 3 L3=CB | \$0.00 | \$0.00 | 2560 | 0.00% | \$0.00 | \$0.00 |
| 98 | 151-BBJC | SnapShotIQ Capacity License A3 Tier 3 L3=CB | \$16.00 | \$4.53 | 2560 | 71.69% | \$40,960.00 | \$11,596.80 |
| 99 | 151-BBHY | SynclQ Capacity License A3 Tier 3 L3=CB | \$27.00 | \$7.66 | 2560 | 71.63% | \$69,120.00 | \$19,609.60 |
| 100 | 929-3709 | Thank you for Your Order | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 101 | 935-6720 | Thank you for Your Order | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 102 | 626-BBBG | Storage Software Info | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 103 | 851-9683 | 5 Years ProSupport CloudPools for Third Party Base Software Support-Maint | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 104 | 855-7982 | 5 Years ProSupport SmartDedupe Base Software Support-Maint | \$0.01 | \$0.00 | 8 | 100.00% | \$0.08 | \$0.00 |
| 105 | 855-7301 | 5 Years ProSupport SnapshotIQ Base Software Support-Maint | \$632.70 | \$179.43 | 8 | 71.65% | \$5,061.60 | \$1,435.44 |
| 106 | 855-8241 | 5 Years ProSupport SynclQ Base Software Support-Maint | \$1,072.80 | \$304.25 | 8 | 71.64% | \$8,582.40 | \$2,434.00 |
| 107 | 855-7386 | 5 Years ProSupport CloudPools for Third Party Capacity Software Support-Maint | \$0.00 | \$0.00 | 80 | 0.00% | \$0.00 | \$0.00 |
| 108 | 855-7850 | 5 Years ProSupport SmartDedupe Capacity Software Support-Maint | \$0.01 | \$0.00 | 2560 | 100.00% | \$25.60 | \$0.00 |
| 109 | 855-7658 | 5 Years ProSupport SnapshotIQ Capacity Software Support-Maint | \$13.50 | \$3.83 | 2560 | 71.63% | \$34,560.00 | \$9,804.80 |

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|-----------------|------------|--|------------|------------|------|---------|---------------|--------------------|
| 110 | 855-7305 | 5 Years ProSupport SyncIQ Capacity Software Support-Maint | \$22.50 | \$6.37 | 2560 | 71.69% | \$57,600.00 | \$16,307.20 |
| | | | | | | | Total: | \$73,181.60 |
| AC845755 | | | | | | | | |
| 111 | SRT5KRMXLT | CS-WILLIAMSON COUNTY-SRT5KRMXLT-APC BY SCHNEIDER ELECTRIC:APC Smart-UPS On-Line, 5.4kVA, Rackmount 3U, 208V, 2x L6-20R+2 | \$6,576.81 | \$5,919.13 | 1 | 10.00% | \$6,576.81 | \$5,919.13 |
| | | | | | | | Total: | \$5,919.13 |
| 210-BBFL | | | | | | | | |
| 112 | 210-BBFL | Base Chassis - Deep A-Series | \$6,435.00 | \$2,076.11 | 2 | 67.74% | \$12,870.00 | \$4,152.22 |
| 113 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 2 | 0.00% | \$0.00 | \$0.00 |
| 114 | 379-BDPD | ISG Product (info) | \$0.00 | \$0.00 | 2 | 0.00% | \$0.00 | \$0.00 |
| 115 | 876-8976 | Dell Hardware Limited Warranty | \$165.82 | \$53.50 | 2 | 67.74% | \$331.64 | \$107.00 |
| 116 | 886-7913 | ProSupport 4-Hour 7x24 Onsite Service 2 Years Extended | \$1,039.00 | \$335.21 | 2 | 67.74% | \$2,078.00 | \$670.42 |
| 117 | 886-7914 | ProSupport 4-Hour 7x24 Onsite Service 3 Years | \$776.00 | \$250.36 | 2 | 67.74% | \$1,552.00 | \$500.72 |
| 118 | 886-8014 | ProSupport 4-Hour 7x24 Technical Support and Assistance 5 Years | \$1,213.00 | \$391.35 | 2 | 67.74% | \$2,426.00 | \$782.70 |
| 119 | 975-3461 | Dell Limited Hardware Warranty Extended Year(s) | \$0.00 | \$0.00 | 2 | 0.00% | \$0.00 | \$0.00 |
| 120 | 989-3439 | Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355 | \$0.00 | \$0.00 | 2 | 0.00% | \$0.00 | \$0.00 |
| | | | | | | | Total: | \$6,213.06 |
| 210-AXGY | | | | | | | | |
| 121 | 210-AXGY | Accessories Label BASE | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 122 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 123 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 124 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 125 | 450-AJHN | PWC RD KIT for Deep Chassis | \$109.00 | \$31.55 | 4 | 71.06% | \$436.00 | \$126.20 |
| 126 | 470-AFFZ | 100G to 25G Breakout (4) SFP28 to (1)Q28 DAC 3M | \$603.00 | \$174.54 | 6 | 71.06% | \$3,618.00 | \$1,047.24 |
| 127 | 379-BDPD | ISG Product (info) | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 128 | 929-3709 | Thank you for Your Order | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 129 | 935-6720 | Thank you for Your Order | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| | | | | | | | Total: | \$1,173.44 |
| 210-AVMT | | | | | | | | |
| 130 | 210-AVMT | PowerScale SW Only Virtual Base | \$0.01 | \$0.00 | 4 | 100.00% | \$0.04 | \$0.00 |
| 131 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 4 | 0.00% | \$0.00 | \$0.00 |
| 132 | 151-BBJB | SmartDedupe Base License A3 Tier 3 L3 =ID | \$0.00 | \$0.00 | 4 | 0.00% | \$0.00 | \$0.00 |

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|-----------------|------------|--|--------------|-------------|------|---------|---------------|--------------------|
| 133 | 151-BBIG | SnapShotIQ Base License A3 Tier 3 L3 =ID | \$766.00 | \$217.23 | 4 | 71.65% | \$3,064.00 | \$868.92 |
| 134 | 151-BBGU | SynclQ Base License A3 Tier 3 L3 =ID | \$1,299.00 | \$371.64 | 4 | 71.40% | \$5,196.00 | \$1,486.56 |
| 135 | 151-BBJF | SmartDedupe Capacity License A3 Tier 3 L3=CB | \$0.00 | \$0.00 | 1280 | 0.00% | \$0.00 | \$0.00 |
| 136 | 151-BBJC | SnapShotIQ Capacity License A3 Tier 3 L3=CB | \$16.00 | \$4.53 | 1280 | 71.69% | \$20,480.00 | \$5,798.40 |
| 137 | 151-BBHY | SynclQ Capacity License A3 Tier 3 L3=CB | \$27.00 | \$7.66 | 1280 | 71.63% | \$34,560.00 | \$9,804.80 |
| 138 | 929-3709 | Thank you for Your Order | \$0.00 | \$0.00 | 4 | 0.00% | \$0.00 | \$0.00 |
| 139 | 935-6720 | Thank you for Your Order | \$0.00 | \$0.00 | 4 | 0.00% | \$0.00 | \$0.00 |
| 140 | 626-BBBG | Storage Software Info | \$0.00 | \$0.00 | 4 | 0.00% | \$0.00 | \$0.00 |
| 141 | 855-7982 | 5 Years ProSupport SmartDedupe Base Software Support-Maint | \$0.01 | \$0.00 | 4 | 100.00% | \$0.04 | \$0.00 |
| 142 | 855-7301 | 5 Years ProSupport SnapshotIQ Base Software Support-Maint | \$632.70 | \$179.43 | 4 | 71.65% | \$2,530.80 | \$717.72 |
| 143 | 855-8241 | 5 Years ProSupport SynclQ Base Software Support-Maint | \$1,072.80 | \$304.25 | 4 | 71.64% | \$4,291.20 | \$1,217.00 |
| 144 | 855-7850 | 5 Years ProSupport SmartDedupe Capacity Software Support-Maint | \$0.01 | \$0.00 | 1280 | 100.00% | \$12.80 | \$0.00 |
| 145 | 855-7658 | 5 Years ProSupport SnapshotIQ Capacity Software Support-Maint | \$13.50 | \$3.83 | 1280 | 71.63% | \$17,280.00 | \$4,902.40 |
| 146 | 855-7305 | 5 Years ProSupport SynclQ Capacity Software Support-Maint | \$22.50 | \$6.37 | 1280 | 71.69% | \$28,800.00 | \$8,153.60 |
| | | | | | | | Total: | \$32,949.40 |
| AC824254 | | | | | | | | |
| 147 | AR3350 | CS-WILLIAMSON COUNTY-AR3350-APC BY SCHNEIDER ELECTRIC:Server Rack enclosure - Black - Wide enclosure with increased cabl | \$3,276.13 | \$2,914.81 | 1 | 11.03% | \$3,276.13 | \$2,914.81 |
| | | | | | | | Total: | \$2,914.81 |
| AC845754 | | | | | | | | |
| 148 | SRT192RMBP | CS-WILLIAMSON COUNTY-SRT192RMBP-APC BY SCHNEIDER ELECTRIC:APC Smart-UPS SRT 192V 5kVA and 6kVA RM Battery Pack | \$1,703.97 | \$1,533.57 | 2 | 10.00% | \$3,407.94 | \$3,067.14 |
| | | | | | | | Total: | \$3,067.14 |
| 210-AZUW | | | | | | | | |
| 149 | 210-AZUW | A3000 - L3 - SED 320TB (20x16TB)/800GB SSD | \$103,851.00 | \$17,877.79 | 8 | 82.79% | \$830,808.00 | \$143,022.32 |
| 150 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 151 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 152 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 153 | 590-TFHE | 2x25GbE (SFP28) Back-end W/O OPTICS | \$980.00 | \$148.35 | 8 | 84.87% | \$7,840.00 | \$1,186.80 |
| 154 | 590-TFBK | 2x25GbE (SFP28) W/O OPTICS | \$980.00 | \$148.35 | 8 | 84.87% | \$7,840.00 | \$1,186.80 |
| 155 | 149-BBGL | OneFS Base License A3 12TB+ Tier 3 L3=ID | \$9,310.00 | \$1,409.24 | 8 | 84.87% | \$74,480.00 | \$11,273.92 |

| | | | | | | | | |
|-----|----------|---|------------|----------|------|---------|--------------|-------------|
| 156 | 149-BBGY | OneFS Encryption Key A3 12TB+ Tier 3 L3=ID | \$2,850.00 | \$431.40 | 8 | 84.87% | \$22,800.00 | \$3,451.20 |
| 157 | 149-BBGI | OneFS Capacity A3 Tier 3 L3=CB | \$104.00 | \$15.74 | 2560 | 84.87% | \$266,240.00 | \$40,294.40 |
| 158 | 151-BBJQ | SmartConnect Base License A3 Tier 3 L3 =ID | \$1,299.00 | \$196.63 | 8 | 84.87% | \$10,392.00 | \$1,573.04 |
| 159 | 151-BBIX | SmartQuotas Base License A3 Tier 3 L3 =ID | \$529.00 | \$80.08 | 8 | 84.87% | \$4,232.00 | \$640.64 |
| 160 | 151-BBEH | HDFS for OneFS (\$0.00) | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 161 | 151-BBJJ | SmartConnect Capacity License A3 Tier 3 L3=CB | \$27.00 | \$4.08 | 2560 | 84.89% | \$69,120.00 | \$10,444.80 |
| 162 | 151-BBJU | SmartQuotas Capacity License A3 Tier 3 L3=CB | \$11.00 | \$1.66 | 2560 | 84.91% | \$28,160.00 | \$4,249.60 |
| 163 | 379-BDPD | ISG Product (info) | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 164 | 876-9298 | Dell Hardware Limited Warranty | \$165.82 | \$25.10 | 8 | 84.87% | \$1,326.56 | \$200.80 |
| 165 | 886-7869 | ProSupport 4-Hour 7x24 Onsite Service 2 Years Extended | \$536.00 | \$81.13 | 8 | 84.87% | \$4,288.00 | \$649.04 |
| 166 | 886-7870 | ProSupport 4-Hour 7x24 Onsite Service 3 Years | \$400.00 | \$60.55 | 8 | 84.87% | \$3,200.00 | \$484.40 |
| 167 | 886-7970 | ProSupport 4-Hour 7x24 Technical Support and Assistance 5 Years | \$625.00 | \$94.61 | 8 | 84.87% | \$5,000.00 | \$756.88 |
| 168 | 975-3461 | Dell Limited Hardware Warranty Extended Year(s) | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 169 | 989-3439 | Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355 | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 170 | 854-6606 | 5 Years ProSupport Mission Critical OneFS Enc-Key Mgt Base 12TB Plus Software Support-Maint | \$5,760.00 | \$871.88 | 8 | 84.87% | \$46,080.00 | \$6,975.04 |
| 171 | 854-5900 | 5 Years ProSupport OneFS Capacity Software Support- Maint | \$49.39 | \$7.48 | 2560 | 84.86% | \$126,438.40 | \$19,148.80 |
| 172 | 854-6681 | 5 Years ProSupport SmartConnect Base Software Support-Maint | \$1,072.80 | \$162.39 | 8 | 84.87% | \$8,582.40 | \$1,299.12 |
| 173 | 854-6104 | 5 Years ProSupport SmartQuotas Base Software Support-Maint | \$436.50 | \$66.08 | 8 | 84.87% | \$3,492.00 | \$528.64 |
| 174 | 849-5448 | 5 Years ProSupport HDFS for OneFS Software Support-Maint | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| 175 | 854-7245 | 5 Years ProSupport SmartConnect Capacity Software Support-Maint | \$22.50 | \$3.41 | 2560 | 84.85% | \$57,600.00 | \$8,729.60 |
| 176 | 854-7447 | 5 Years ProSupport SmartQuotas Capacity Software Support-Maint | \$9.00 | \$1.36 | 2560 | 84.89% | \$23,040.00 | \$3,481.60 |
| 177 | 891-4321 | ProSupport 4-Hour 7X24 Onsite Capacity Add On 5 Years | \$150.00 | \$22.70 | 2560 | 84.87% | \$384,000.00 | \$58,112.00 |
| 178 | 825-6815 | None | \$0.01 | \$0.00 | 8 | 100.00% | \$0.08 | \$0.00 |
| 179 | 825-6815 | None | \$0.01 | \$0.00 | 8 | 100.00% | \$0.08 | \$0.00 |
| 180 | 825-6815 | None | \$0.01 | \$0.00 | 8 | 100.00% | \$0.08 | \$0.00 |
| 181 | 825-6815 | None | \$0.01 | \$0.00 | 8 | 100.00% | \$0.08 | \$0.00 |

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|---------------------------------|----------|---|-------------|-------------|---|---------|-----------------------|---------------------|
| 182 | 825-6815 | None | \$0.01 | \$0.00 | 8 | 100.00% | \$0.08 | \$0.00 |
| 183 | 831-5274 | ProDeploy Plus for PowerScale Expansion | \$1,439.19 | \$1,295.27 | 8 | 10.00% | \$11,513.52 | \$10,362.16 |
| 184 | 847-3953 | ProDeploy Plus Add-On for PowerScale Generation Update (Requires ProDeploy Plus) | \$2,730.84 | \$2,457.76 | 8 | 10.00% | \$21,846.72 | \$19,662.08 |
| 185 | 800-BBUH | Promo | \$0.00 | \$0.00 | 8 | 0.00% | \$0.00 | \$0.00 |
| | | | | | | | Total: | \$347,713.68 |
| 379-BCSX | | | | | | | | |
| 186 | 379-BCSX | Dell Technologies World registration passes, Email questions on redemption & policies to delltechnologiesworld@dell.com | \$2,295.00 | \$0.00 | 2 | 100.00% | \$4,590.00 | \$0.00 |
| | | | | | | | Total: | \$0.00 |
| 210-BCVB | | | | | | | | |
| 187 | 210-BCVB | S5232F Dell Networking Switch | \$48,055.00 | \$10,162.10 | 2 | 78.86% | \$96,110.00 | \$20,324.20 |
| 188 | 343-BBSQ | S5232 Series User Guide | \$0.00 | \$0.00 | 2 | 0.00% | \$0.00 | \$0.00 |
| 189 | 750-ACVZ | Dell Switch Field Installation Kit for S5232 | \$250.00 | \$52.87 | 2 | 78.86% | \$500.00 | \$105.74 |
| 190 | 528-CSYU | OS10 Enterprise Software, S5232F | \$9,599.00 | \$2,029.88 | 2 | 78.86% | \$19,198.00 | \$4,059.76 |
| 191 | 877-7775 | Dell Hardware Limited Warranty | \$165.82 | \$35.06 | 2 | 78.86% | \$331.64 | \$70.12 |
| 192 | 886-7933 | ProSupport 4-Hour 7x24 Onsite Service 2 Years Extended | \$6,319.00 | \$1,336.26 | 2 | 78.86% | \$12,638.00 | \$2,672.52 |
| 193 | 886-7934 | ProSupport 4-Hour 7x24 Onsite Service 3 Years | \$4,607.00 | \$974.23 | 2 | 78.86% | \$9,214.00 | \$1,948.46 |
| 194 | 886-8034 | ProSupport 4-Hour 7x24 Technical Support and Assistance 5 Years | \$7,373.00 | \$1,559.16 | 2 | 78.86% | \$14,746.00 | \$3,118.32 |
| 195 | 975-3461 | Dell Limited Hardware Warranty Extended Year(s) | \$0.00 | \$0.00 | 2 | 0.00% | \$0.00 | \$0.00 |
| 196 | 989-3439 | Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355 | \$0.00 | \$0.00 | 2 | 0.00% | \$0.00 | \$0.00 |
| | | | | | | | Total: | \$32,299.12 |
| Total (JC - PowerScale): | | | | | | | \$2,589,708.80 | \$508,064.28 |
| 3rd Site | | | | | | | | |
| 210-APHK | | | | | | | | |
| 197 | 210-APHK | Dell EMC S5232F-ON Switch, 32x 100GbE QSFP28 ports, IO to PSU air, 2x PSU | \$43,549.00 | \$7,235.22 | 2 | 83.39% | \$87,098.00 | \$14,470.44 |
| 198 | 343-BBLP | Dell EMC S52XX-ON Series User Guide | \$4.00 | \$0.66 | 2 | 83.50% | \$8.00 | \$1.32 |
| 199 | 634-BRUO | OS10 Enterprise, S5232F-ON | \$8,999.00 | \$1,495.10 | 2 | 83.39% | \$17,998.00 | \$2,990.20 |
| 200 | 450-AAFH | Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13 | \$20.00 | \$3.32 | 2 | 83.40% | \$40.00 | \$6.64 |
| 201 | 450-AAFH | Power Cord, 125V, 15A, 10 Feet, NEMA 5-15/C13 | \$20.00 | \$3.32 | 2 | 83.40% | \$40.00 | \$6.64 |
| 202 | 818-5110 | Dell Hardware Limited Warranty 1 Year | \$299.00 | \$49.68 | 2 | 83.39% | \$598.00 | \$99.36 |

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|--------------------------|----------|--|-------------|-------------|---|---------|-----------------------------------|---------------------|
| 203 | 818-5152 | ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 1 Year | \$839.52 | \$139.48 | 2 | 83.39% | \$1,679.04 | \$278.96 |
| 204 | 818-5159 | ProSupport Plus Mission Critical:7x24 HW/SW Technical Support and Assistance, 5 Years | \$23,210.82 | \$3,856.23 | 2 | 83.39% | \$46,421.64 | \$7,712.46 |
| 205 | 818-5160 | ProSupport Plus:Mission Critical 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Years Extended | \$4,334.34 | \$720.11 | 2 | 83.39% | \$8,668.68 | \$1,440.22 |
| 206 | 951-2015 | Thank you for choosing Dell ProSupport Plus. For tech support, visit /www.dell.com/contactdell | \$0.01 | \$0.00 | 2 | 100.00% | \$0.02 | \$0.00 |
| 207 | 975-3461 | Dell Limited Hardware Warranty Extended Year(s) | \$0.00 | \$0.00 | 2 | 0.00% | \$0.00 | \$0.00 |
| 208 | 997-6306 | Info 3rd Party Software Warranty provided by Vendor | \$0.00 | \$0.00 | 2 | 0.00% | \$0.00 | \$0.00 |
| 209 | 900-9997 | On-Site Installation Declined | \$0.00 | \$0.00 | 2 | 0.00% | \$0.00 | \$0.00 |
| 210 | 848-8536 | 5 Years ProSupport Plus OS10 Enterprise Software Support-Maintenance | \$4,047.30 | \$672.41 | 2 | 83.39% | \$8,094.60 | \$1,344.82 |
| | | | | | | | Total: | \$28,351.06 |
| | | | | | | | Total (3rd Site): | \$170,645.98 |
| | | | | | | | | \$28,351.06 |
| ESOC - PowerStore | | | | | | | | |
| 210-ASTY | | | | | | | | |
| 211 | 210-ASTY | PowerStore Upgrades | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 212 | 400-BGJO | P1 25X2.5 NVME SED SSD 7.68TB UG | \$36,835.00 | \$16,379.55 | 2 | 55.54% | \$73,670.00 | \$32,759.10 |
| 213 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 214 | 379-BDPD | ISG Product (info) | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 215 | 379-BDUV | Upgrade Order | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 216 | 876-3954 | Dell Hardware Limited Warranty | \$1,096.98 | \$487.78 | 1 | 55.54% | \$1,096.98 | \$487.78 |
| 217 | 881-3200 | Prosupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2 Years | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 218 | 881-3206 | Prosupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 219 | 951-2015 | Thank you for choosing Dell ProSupport Plus. For tech support, visit /www.dell.com/contactdell | \$0.01 | \$0.00 | 1 | 100.00% | \$0.01 | \$0.00 |
| 220 | 839-7132 | ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years | \$6,343.67 | \$2,820.87 | 2 | 55.54% | \$12,687.34 | \$5,641.74 |
| 221 | 900-9997 | On-Site Installation Declined | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| | | | | | | | Total: | \$38,888.62 |
| | | | | | | | Total (ESOC - PowerStore): | \$87,454.33 |
| | | | | | | | | \$38,888.62 |

| 210-ASTY | | | | | | | | |
|--------------------------------|-----------|---|-------------|-------------|--------|---------|---------------------------------|--------------------|
| 222 | 210-ASTY | PowerStore Upgrades | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 223 | 400-BGJO | P1 25X2.5 NVME SED SSD 7,68TB UG | \$36,835.00 | \$16,379.55 | 2 | 55.54% | \$73,670.00 | \$32,759.10 |
| 224 | 800-BBQV | Informational Purposes Only | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 225 | 379-BDPD | ISG Product (info) | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 226 | 379-BDUV | Upgrade Order | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 227 | 876-3954 | Dell Hardware Limited Warranty | \$1,096.98 | \$487.78 | 1 | 55.54% | \$1,096.98 | \$487.78 |
| 228 | 881-3200 | Prosupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch 2 Years | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 229 | 881-3206 | Prosupport Plus Mission Critical 7x24 Technical Support and Assistance 2 Years | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| 230 | 951-2015 | Thank you for choosing Dell ProSupport Plus. For tech support, visit //www.dell.com/contactdell | \$0.01 | \$0.00 | 1 | 100.00% | \$0.01 | \$0.00 |
| 231 | 839-7132 | ProSupport Plus: Mission Critical 4-Hour 7x24 On-Site Medium Capacity SSD Add-On, 2 Years | \$6,343.67 | \$2,820.87 | 2 | 55.54% | \$12,687.34 | \$5,641.74 |
| 232 | 900-9997 | On-Site Installation Declined | \$0.00 | \$0.00 | 1 | 0.00% | \$0.00 | \$0.00 |
| | | | | | | | Total: | \$38,888.62 |
| | | | | | | | Total (JC - PowerStore): | \$87,454.33 |
| | | | | | | | | |
| Presidio Professional Services | | | | | | | | |
| 233 | PS-SVC-FF | Fixed Fee for Presidio employee labor Deliverable: Project Initiation/Data Gathering | \$0.00 | \$7,600.00 | 1.0000 | 0.00% | \$0.00 | \$7,600.00 |
| 234 | PS-SVC-FF | Fixed Fee for Presidio employee labor Deliverable: JCISIL Switch Upgrade and Node Addition | \$0.00 | \$7,600.00 | 1.0000 | 0.00% | \$0.00 | \$7,600.00 |
| 235 | PS-SVC-FF | Fixed Fee for Presidio employee labor Deliverable: ESOC Switch Upgrade and Node Addition | \$0.00 | \$7,600.00 | 1.0000 | 0.00% | \$0.00 | \$7,600.00 |
| 236 | PS-SVC-FF | Fixed Fee for Presidio employee labor Deliverable: JCISIL Hardware Relocation | \$0.00 | \$2,850.00 | 1.0000 | 0.00% | \$0.00 | \$2,850.00 |
| 237 | PS-SVC-FF | Fixed Fee for Presidio employee labor Deliverable: ESOC Hardware Relocation | \$0.00 | \$2,850.00 | 1.0000 | 0.00% | \$0.00 | \$2,850.00 |
| 238 | PS-SVC-FF | Fixed Fee for Presidio employee labor Deliverable: Annex Isilon Cluster Buildout | \$0.00 | \$6,650.00 | 1.0000 | 0.00% | \$0.00 | \$6,650.00 |
| 239 | PS-SVC-FF | Fixed Fee for Presidio employee labor Deliverable: Project Closure | \$0.00 | \$2,850.00 | 1.0000 | 0.00% | \$0.00 | \$2,850.00 |

QUOTE:

DATE:

12/20/2023

PAGE:

12 of 12

| Total (Presidio Professional Services): | | |
|---|--------|-------------|
| | \$0.00 | \$38,000.00 |

| | | |
|--|--------------------------|----------------|
| | Total List Price: | \$6,629,789.39 |
| | Sub Total: | \$1,430,697.11 |
| | Grand Total: | \$1,430,697.11 |

This quote is governed by Terms and Conditions of TIPS Contract Number 220105 Presidio

Quote valid for 30 days from date shown above.

Pursuant to this contract your PO must reflect the following:
TIPS Contract Number 220105 Presidio

Tax ID: 58-1667655; Size Business: Large; CAGE Code: OKD05; DUNS# 15-405-0959
Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)

Delivery: FOB Destination

No signed quote. PO required.