



Proposal: [REDACTED]

Wilco-RR Annex-Camera adds V7

Prepared for:

Don Heflin

Williamson County - Round Rock Annex

1801 E Old Settlers Blvd.

Georgetown TX, 78626

Private and Confidential: The proposal has been distributed to you on a confidential basis for your information only. By accepting it, you agree not to disseminate it to any other person or entity in any manner and not to use the information for any purpose other than considering opportunities for a cooperative business relationship with Knight Security Systems / MCA, Inc., except where required by law.

Proposal Issued:

3/21/2024

Proposal Valid To:

5/19/2024

Prepared by:

Patrick Stevenson

512-944-0854

patrickstevenson@callmc.com

4509 Freidrich Lane

Suite 110

Austin, TX 78744

Confidential - Do not duplicate or distribute without written permission from Knight Security Systems / MCA, Inc.

DESCRIPTION

CLIENT INFORMATION

Name: Williamson County - Round Rock Annex		
Site	Billing	Contact
1801 E Old Settlers Blvd.	1801 E Old Settlers Blvd.	Don Heflin, IT-Systems
Georgetown, TX 78626	Georgetown, TX 78626	P (512) 409-6222
		E don.heflin@wilco.org

PROJECT NAME: Wilco-RR Annex-Camera adds V7

PROJECT SCOPE OF WORK

DIR-CPO-4494

Mobile Communications America (MCA), formerly Knight Security Systems, will provide and install video surveillance additions at Williamson County's Round Rock Annex. System installation includes hardware, system licenses, and configuration unless otherwise stated.

This proposal includes all DIR equipment and labor required to perform this system and coincides with proposal #1-
.

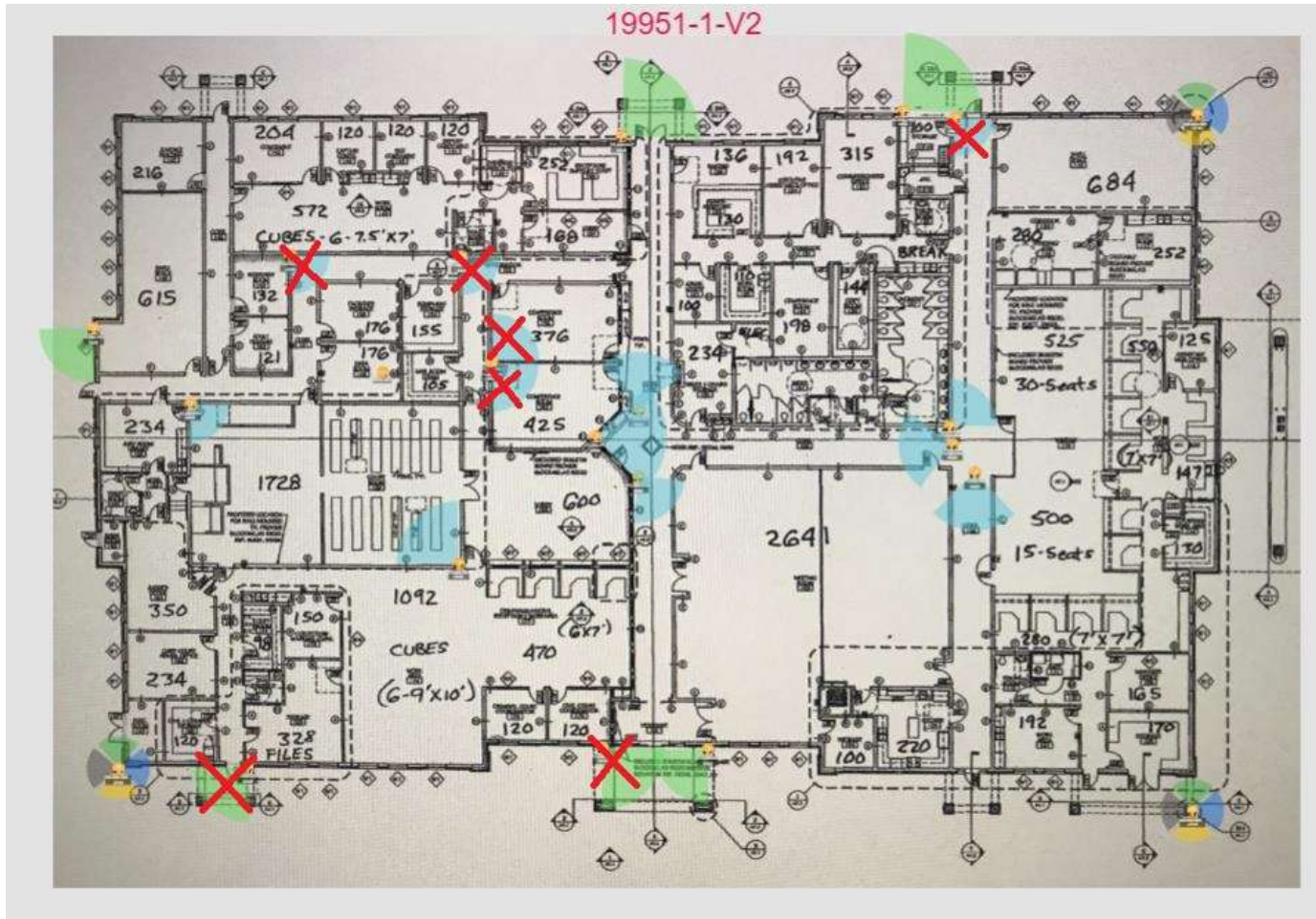
Video Surveillance System with 15 cameras

KSS will furnish and install the following:

- 15- Genetec camera licenses
- 15 - Genetec 1 year ADV licenses
- 4 - Axis-P3265-LVE (1080p) exterior cameras
- 8 - Axis-M3086V (4mp) interior cameras
- 3 - Axis P3737-PLE exterior multi-sensor camera bracket kits with arm, pendant, and corner mount
- Initial programming will include:
 - Enrolling the cameras and setting up basic motion detection on an existing Genetec Archive server provided by county IT
 - One administrative account
 - One view only account
 - Estimated days of storage 30 days
 - 2-5MP at H.264(AVG) and 12 FPS
 - Calculations are based on 40% motion detection or event recording
 - This configuration will require a minimum of 18TB (usable storage) and 138Mbps of throughput

The NVR storage capacity is an approximate estimate based on general conditions that MCA does not guarantee. Each device will include the necessary mounting hardware, license and one year manufacturer software license support.

Confidential - Do not duplicate or distribute without written permission from Knight Security Systems / MCA, Inc.



Customer Provided Items

- Electronic drawing files of the plans and approval of device layout
- Individual software administrator logins for personnel at each location for each system
- PoE switches and patch panels
- Existing recording server with storage space to accommodate the new devices
- Existing client workstations that meet the system minimal requirements
- Rack space and uninterruptable power supply in the MDF room for rack mount units
- Wall space and 3/4" plywood backboard for wall mount units
- Network configurations for connection of devices to Customer's network
- 120VAC by a certified electrician for all security devices where needed

Finance

Purchaser hereby agrees to pay MCA the following terms:

The Customer is required to pay every invoice in full within 30 days of receiving the invoice.

Project Milestones and Invoicing Procedures

- An initial project invoice is due and payable upon receipt of material received and stored, delivery of materials to customer site, and services rendered.
- The remaining balance is due and payable in progress payments based upon material delivered or work completed

Refer to the Standard Terms and Conditions sections 8H, 8I, and 8J.

Client Initials: _____

MCA

Confidential - Do not duplicate or distribute without written permission from Knight Security Systems / MCA, Inc.

Any changes from the base price will be adjusted with approved change orders from the Customer. The as-built plans will be submitted along with the final submittal package to the Customer.

Engineering

MCA shall provide system design and operational documentation to ensure proper installation and efficient servicing of the system. MCA will provide submittal plans that will show where each device is located at each site. The submittal plans will also include a system matrix, which includes the schedule of each device and the programming setup into the security system software.

Cabling & Wiring

MCA will be responsible to install all the wiring and connections providing communication and/or control between MCA supplied devices and central control equipment. All wires will be dressed in a neat and professional manner.

MCA will not provide any conduit or trenching required to reach each device. It is the Customer's responsibility to provide a pathway for all wiring required for each device. MCA is not responsible for any existing wiring being used. A quote will be provided to the Customer for any wiring that is found to be unusable.

Field Devices

MCA will provide all necessary devices and hardware included on the equipment list attached. The devices on the security plans will be installed and programmed into the system according to the system matrix.

MCA is not responsible for any existing devices being reused. If any existing devices are found to be unusable then a quote will be provided to the Customer to replace the device. MCA is not responsible for any damages done from the existing devices being removed. The Customer is responsible to patch and repair any damages done from existing devices removed.

Programming

MCA trained personnel will program the security system to provide a functioning operational system. MCA will support Customer programming personnel and set up remote field panels consistent with manufacturer standards. MCA will program each device according to the system matrix provided in the security plans. If any additional programming or special programming outside the system matrix is needed an approved change order from the Customer is required.

Customer to furnish IP addressing scheme for all devices requiring an IP address on the network. MCA will provide a list of devices that need IP addresses to the Customer.

Rental Equipment

Lift rental is not included in this proposal and shall be provided by the Customer if required.

Testing

MCA will perform acceptance testing in the presence of the appointed Customer representative to ensure proper operation and communication of all integrated systems. A test sheet with a check list for each device will be provided by MCA and signed by the Customer representative upon successful completion of a system acceptance test. The final system test report will be sent to all parties.

A punch list detailing items requiring a follow up that is within this scope of work will be created. MCA will correct the punch list items in a mutually agreed upon time. If the Customer wants something changed after the test sheet has been signed additional charges will be applied.

Upon system acceptance, a MCA job completion form shall be signed and sent to all parties. It is the Customer's responsibility to ensure proper periodic testing per the manufacturer's recommendation if a signed SecurePlan agreement is not in place.

Training

Training is not included with this proposal.

Standard Proposal Notes:

Client Initials: _____

MCA

Confidential - Do not duplicate or distribute without written permission from Knight Security Systems / MCA, Inc.

1. This proposal will follow the guidelines stated in DIR contract number DIR-CPO-4494 Standard Terms and Conditions.
2. This proposal is valid for 15 days. After the 15 days the quote is no longer valid and a new quote needs to be regenerated and prices may vary.
3. A standard 1 year warranty applies on all newly installed equipment.
4. Please allow 4-6 weeks lead time for hardware.
5. Final Location of all equipment to be approved by owner prior to start of installation.
6. Work provided by MCA is assumed to be continuous, unhindered and without the need for escorts. Additional costs will be incurred if work is slowed by denial or delay of access to the work areas without three days' notice, or if escorts are required at any time. Any cessation of work by the customer or delays in the project construction schedule will result in additional mobilization and project management charges.
7. The quantities of materials noted above scope of work are intended to be descriptive. Should there be any discrepancy between the scope of work and the equipment list, the equipment list will supersede the scope of work stated above.
8. All work will be done following federal, state, and local laws and requirements for the above scope of work.

Mobile Communications America Excludes the Following:

1. All 120 VAC connections are to be performed by customer or customer's designated licensed Electrical contractor.
2. Fire alarm interface, cabling, connection, input/output, testing and certification.
3. Any city or other governmental permits, not associated with this scope of work, required for the use and operation of the system.
4. Access to device location, penetrations, required access panels for concealed areas.
5. If not stated above wire mold, conduit, trenching, wireless devices or aerial cabling necessary to connect any remote locations or gates, computer workstations to operate the system, and network equipment to provided power and data communication for devices.
6. Overtime required due to schedule revisions, work stoppages, delays caused by others, or circumstances beyond Mobile Communications America control.
7. Final terminations and connections to equipment other than provided by Mobile Communications America.
8. Any trade installation that Mobile Communications America is not licensed to perform.
9. Painting, patching or landscaping required as a result of the installation of equipment associated with this scope of work.
10. Technical assistance or the setup of the customer's network for connection to the security control systems. The customer is required to provide static IP addresses and support personnel for assistance in setting up the network connections.

PROJECT INVESTMENT

Client Initials: _____

Confidential - Do not duplicate or distribute without written permission from Knight Security Systems / MCA, Inc.

Estimate						\$26,708.75
QTY	Manufacturer	Part #	Description	MSRP	Unit Price	Ext.Price
3	DIR-Axis Communications	DIR-01513-001	T94N01D PENDANT KIT FORP3717-PLE IP CAM, 1.5" NPST	\$99.00	\$76.80	\$230.40
4	DIR-Axis Communications	DIR-02328-001	P3265-LVE FIXED DOME CAMERAOUTDOOR HDTV 1080 2MPVA	\$749.00	\$581.06	\$2,324.24
8	DIR-Axis Communications	DIR-02374-001	M3086-V INDOOR FIXED MINI DOME4 MP,WDR, DLPU	\$369.00	\$286.26	\$2,290.08
3	DIR-Axis Communications	DIR-5017-641	T91A64 CORNER BRACKETFOR Q6032-E PTZ + P55340	\$89.00	\$69.04	\$207.12
3	DIR-Axis Communications	DIR-5504-821	T91D61 WALL MOUNT, AL WH W/1.5" NPS THREAD FOR FIX	\$99.00	\$76.80	\$230.40
15	DIR-Genetec Security Ctr	DIR-ADV-CAM-E-1Y	GenetecAdvantagefor1Omni castEnterpriseCamera1year	\$51.00	\$35.97	\$539.55
15	DIR-Genetec Security Ctr	DIR-GSC-Om-E-1C	1Enterprisecameraconnectio n,mandatoryGenetecAdvant	\$250.00	\$176.31	\$2,644.65
1	DIR-Knight Security	DIR-KSS-PROJKIT	DIR- Project Install Kit	\$2,632.00	\$2,368.80	\$2,368.80

Labor:

QTY	Description	Ext.Price
6	SYSDESIGN	\$1,006.86
12	PROJECTMGR	\$2,424.12
15	SYSTECH	\$2,430.45
78	INSTALL	\$10,012.08

Annual Recurring:

Description	Ext.Price
Secure Plan Premium Service Level Agreement	\$3,607.44

Equipment Subtotal	\$10,835.24
Labor Subtotal	\$15,873.51
Estimate SubTotal	\$26,708.75
Annual Recurring Subtotal	\$3,607.44

Investment Summary

Total Equipment	\$10,835.24
Total Labor	\$15,873.51
Total Proposal Amount	\$26,708.75
Annual Recurring	\$3,607.44

Note: Sales tax, if applicable, is not included on this proposal and will be added to the total upon invoicing.

Investment Total

Confidential - Do not duplicate or distribute without written permission from Knight Security Systems / MCA, Inc.

Knight Security Systems / MCA will provide the proposed system as described in this proposal for the sum of:
\$26,708.75

The price above includes: material, equipment and labor as described within this proposal.

Confidential - Do not duplicate or distribute without written permission from Knight Security Systems / MCA, Inc.

Proposal Acceptance:

I have read the **General Terms and Conditions** of the sale, understand them fully, and agree to abide by them. I have also read and understand the payment terms as set forth in the **Customers Responsibilities** section of the agreement as well as the **Schedule of Equipment** as listed.

I hereby certify that I am authorized by my company to sign this agreement. Knight Security Systems / MCA is hereby authorized to perform the work as specified.

Knight Security Systems / MCA

Williamson County - Round Rock Annex

By: Mark Purcell
Signature

Vice President of Texas Security
Title

Mark S. Purcell
Print Name

By: _____
Signature

Title

Print Name

Private and Confidential: The proposal has been distributed to you on a confidential basis for your information only. By accepting it, you agree not to disseminate it to any other person or entity in any manner and not to use the information for any purpose other than considering opportunities for a cooperative business relationship with Knight Security Systems / MCA, Inc., except where required by law.

Confidential - Do not duplicate or distribute without written permission from Knight Security Systems / MCA, Inc.

TERMS & CONDITIONS

SEE PURCHASING CONTRACT

DIR-CPO-4494

FOR TERMS AND CONDITIONS.

Web Access:

<https://dir.texas.gov/contracts/dir-cpo-4494>