SOLUTION PROPOSAL

FLEET MANAGEMENT SOFTWARE

Williamson County, TX

Quote #:

Quote Date: Aug 8, 2024

Quote Expires: Dec 31, 2024

FASTER

FASTER Asset Solutions Quote and Proposal

DBA / Webmaster/MCTS

Williamson County, TX

FASTER Asset Solutions is pleased to submit our proposal, Williamson County, TX-FASTER Web (GSA Contract #:47QTCA23D0054).

FASTER has been in business since 1982 and provides clients such as yourselves Fleet Management Information Solutions (FMIS). You have helped make *FASTER* the largest FMIS provider to city and municipal fleets in North America. Thank you!

We appreciate you considering a move to *FASTER* Web. Our robust cloud based FMIS.

FASTER is an Industry Leader for 3 key, strategic reasons:

FASTER has the Most Experienced Staff in the Industry:

Seventy percent of *FASTER's* technical staff have been with the company for more than 10 years. No other vendor fields the level of responsive, industry knowledgeable, technical support staff as *FASTER*. This provides more efficient implementations, superior 24/7-365 support, and ultimately better system utilization and ROI.

FASTER Invests in the Long-Term:

For more than 40 years *FASTER* has continuously improved *FASTER* solutions across three generations of technology. *FASTER* Web™ is latest, cloud-based Fleet Management Information Solution and includes the ability to integrate easily with other software through API technology. Additionally, *FASTER* issues multiple new updates each year that include new features and improvements across multiple aspects of the solution.

FASTER is Product and Service Focused:

Likely the most important distinction of *FASTER* is the strategy of continually reinvesting in *FASTER* products, solutions, and staff. This has created a justifiable reputation within the *FASTER* Client base, Strategic Partners and beyond that *FASTER* has industry leading software and the most responsive and knowledgeable support team in the asset management space.

Thank you for the opportunity to earn your business. If there is any additional information we can provide, or questions we can answer, please let us know.

Sincerely,

Best Regards,

John Griffin
FASTER Asset Solutions
Enterprise Sales Manager
Direct 757.623.1700 ext 3034
Mobile: 205.515.2167
John.G@fasterasset.com

John Griffin

john.g@fasterasset.com

FASTER

Quote

FASTER Asset Solutions
760 Lynnhaven Pkwy, Suite 203
Virginia Beach, VA 23452
United States

T: 4023055850

Quote #	██████
Date	**Aug 8, 2024**
Expires	**Dec 31, 2024**
Contact	**John Griffin**

Prepared for   Williamson County, TX
██████
3151 SE Inner Loop
Georgetown, TX 78626
United States

T: (512) 943-3368
E: sgietz@wilco.org

[ACCEPT QUOTE]

Williamson County, TX-FASTER Web (GSA Contract #:47QTCA23D0054)

FASTER Web Core

One-Time Fees

Category	Item	Qty
LICENSE	**FASTER WEB CORE LICENSE FEE (FWCLF)** FASTER WEB Core license fee per standard asset. Standard assets are those originally valued at $5,000 or greater and active). • This includes one instance of the FASTER Web Application with one database. • Unlimited user access (named accounts) included. 10% Item Discount ($8,690.00) FASTER (Code: 001)	1100
SETUP / Hosting	**Database Management & Setup Migrating Customer (DBMSMC)** Establishment of one FASTER Web instance with a single Database. This setup includes the FASTER Web test environment that will be used during the entire implementation, all database configuration, testing, backup configuration, and validation. Includes 24x7x365 cloud database access. This same environment will be promoted to be the production environment at the time of Go-Live. • Backups: Hourly database backups will be conducted to ensure consistent and recoverable backups of the database to restore from in the event of an emergency. Database Backups will be limited to 14 days of recoverability. Backups will also be sent daily to a secure, offsite location Faster Asset (Code: 620)	1

One-Time Subtotal	$88,814.36
Discount	($8,690.00)

FASTER Web Add-On Solutions

FASTER Web Add-On Solutions

One-Time Fees

Category	Item	Qty
Addon Modules / WEB	**Fuel Import - Single Vendor (Existing Customer) FuelMaster (FISVEC)** Single Vendor Fuel Import This is a single vendor fuel import for an existing customer who has been live on a FASTER product for more than 6 months. The import includes 1 (one) of the following options: 1. Import a new fuel vendor fuel transaction file. 2. Import a new fuel file from your existing vendor. FASTER will conduct complete configuration and testing of the fuel file layout and export files (flat files) from the fuel system. Site & Dispenser optional add on is available, if required, to the single vendor fuel import Faster Asset (Code: 301)	1
Addon Modules / WEB	**Dashboard (DB)** The Faster Dashboard provides easy access to an at-a-glance overview of key performance indicators and data for your organization. The FASTER Dashboard is designed to give fleets a way to monitor performance, communicate, and make quick decisions about their operations. It comes with 20 Key Performance Indicators (KPIs) charts within the Dashboard Add-on, which includes the 8 module landing charts available within FASTER Web which can also be accessed via the Dashboard for one convenient high level overview. 100% Item Discount ($9,858.94) FASTER (Code: 207nc)	1

One-Time Subtotal	**$13,309.57**
Discount	**($9,858.94)**

FASTER Web Integration Add-Ons

One-Time Fees

Category	Item	Qty
Addon Modules / WEB	☐ **Asset Meter Readings Import** *Optional* The solution is designed to import cumulative asset meter readings into your FASTER Web system as provided by your vendor. Any meter type supported by FASTER Web can be configured to import Miles, Hours, PTO, Engine Idle Hours, etc. • Meters can be viewed for historical purposes in the Asset Module under the Meters, Warranties tab. • The most recent valid meter reading will update the Meters Actual reading throughout the system. Faster Asset (Code: 326)	1

Category	Item	Qty
Addon Modules / WEB	☐ **Asset Alert Import with Filtering and Mapping** *Optional*	1

Diagnostic trouble codes (DTC), fault codes or issues found as a result of inspection imported as alerts directly into FASTER Web.

- Alerts are easily sorted and filtered to identify those that warrant a critical maintenance need and provide shop floor managers with the ability to receive, view and take immediate action.
- Alerts are stored in the Assets module under the Asset Alert tab and in the Maintenance Module under the action Service Request & Alerts for diagnostic or historical viewing.
- Alerts are viewable in the Technicians Workstations when a technician is logged onto a specific repair. Fault code history may be viewed In the My Repairs Page.
- Fault codes may be manually associated to a repair type and then a pending pair may be manually created in the Maintenance Repair section.
- Details for alerts associated to a pending repair are viewable within the repair record.

Alert Filtering and Mapping provides additional and separate functionality from the above by enabling Fleet Operations staff to map desired alerts to trigger:

- Manually map an alert to a configurable repair description.
- Configure alerts so they trigger the creation of Pending Repairs.
- Set alerts to be imported as Service Items to be easily managed within Service Request & Alerts action, under the section for Alerts.
- Sending a notification via email and or text.
- The mapping tool may be used to identify any alert which should NOT trigger any action. Non trigger alerts would only show up on the Alerts tab in the Asset module.
- Simple interface to easily sort and filter for mapping to repairs.
- FASTER can provide a reference to the SAE (Society of Automotive Engineers) codes for cross reference purposes for telematics codes as an optional add on.

FASTER (Code: 328bbndl)

	One-Time Subtotal	$0.00

FASTER Web Implementation

One-Time Fees

Category	Item	Qty
Professional Services / Data Conversion	**Migration Data Conversion (MDC)**	1

The Migration Data Conversion Product is used for migrating data from FASTER Win to FASTER Web.

- Data Migration for FASTER Win Add-Ons are quoted individually and require an individual requirements scope
- Data Migration for FASTER Win Customizations are quoted individually and require an individual requirements scope

Faster Asset (Code: 408A)

Category	Item	Qty
Professional Services / Report Writing	**Migration Win to Web Reports**	1

FASTER Win report(s), previously developed using Crystal Reporting Services, will be used as a template to build each corresponding report using the FASTER Web Reporting tool.

- Discounted cost reflects that no requirements, specification or approval process related to these reports is needed.
- The stored procedure and RPT file will be used as a template and re-constructed for FASTER Web
- Report(s) are delivered at Soft Go-Live for customer testing.
- Reports will be transitioned without modification. Should customer request/require modifications FASTER will conduct a requirements reveiew and provide a cost for requested modifications.
- Excel – Data Only option in FASTER Win requires a custom export for FASTER Web to ensure you get data export format is presented as desired
- FASTER Web uses a structured database model which may result in slight modifications between FASTER Win and Faster Web reports.

5% Item Discount ($250.00)

Faster Asset (Code: 330m)

Win to Web Report Migrations: WMS3500 (330m1)

One-Time Subtotal		$24,143.58
Discount		($250.00)

FASTER Web Training

One-Time Fees

Category	Item	Qty
Training / Go Live	**System Overview Meetings (SOM)**	1

System overview meetings take place via live, remote web-based sessions. Either one or two overview meetings are conducted depending on the number of participants and availability.

Faster Asset (Code: 511a)

Category	Item	Qty
Professional Services / Training	**Configuration Training**	1

Configuration Training takes place via live, remote, web-based sessions. Up to three sessions are scheduled based on number of participants, customer availability, and if account coding configuration training is required.

Faster Asset (Code: 511b)

Category	Item	Qty
Professional Services / Training	**System Training/Go Live**	1

On Site Training - Go Live

Hands-on instructor led training at a single location for up to 20 attendees. Additional training sessions and instructors may be added at any time, if needed, up to 4 (four) weeks prior to go live date.

FASTER (Code: 512)

Category	Item	Qty
Training / Go Live	**Accounting & Vendor Module Go Live Training Class**	1
	1.5 Hour live training session with in person on site trainer	
	FASTER (Code: 512e)	
Training / Go Live	**Asset Module Go Live Training Class**	1
	4 Hour live training session with in person on site trainer	
	FASTER (Code: 512a)	
Training / Go Live	**Fuel Module Go Live Training Class**	1
	1 Hour live training session with in person on site trainer	
	FASTER (Code: 512d)	
Training / Go Live	**Inventory Module Go Live Training Class**	1
	4 Hour live training session with in person on site trainer	
	FASTER (Code: 512c)	
Training / Go Live	**Maintenance Module Go Live Training Class**	1
	4 Hour live training session with in person on site trainer	
	FASTER (Code: 512b)	
Training / Go Live	**Technician Module Go Live Training Class**[†]	2
	2.5 Hour live training session with in person on site trainer	
	FASTER (Code: 512f)	

	One-Time Subtotal	$14,627.90

Summary

[†] *Non-taxable item*

Please contact us if you have any questions.

	One-Time Subtotal	$140,895.41
	Discount	($18,798.94)
	Total One-Time	**$122,096.47 USD**

ACCEPT QUOTE

Cost Breakdown

Category	One-Time Fees
LICENSE	$86,900.00
SETUP / Hosting	$1,914.36
Addon Modules / WEB	$13,309.57
Professional Services / Data Conversion	$19,143.58
Professional Services / Report Writing	$5,000.00
Training / Go Live	$11,419.34
Professional Services / Training	$3,208.56
Discount	($18,798.94)
Total	**$122,096.47 USD**

- All sales subject to [FASTER Asset Terms and Conditions](#).

- Standard agreement for recurring pricing model is 60 months.

- Cancellation of service prior to term expiration will result in an early termination fee equal to 85% of the recurring fees for the remaining term period.

- PAYMENT TERMS:

  - One Time Fees:

    - 30% Due at Purchase Confirmation
    - 30%   Due upon completion of kickoff call and environment established

      - Kick off call is completed with the client, software environment installation and setup, initial group of logins are delivered to client.

    - 20% Due at System Overview

      - Access to client resources for system operation provided, software use training session delivered.

    - 20% Due at Delivery of Converted Data and GO LIVE of software package
    - 100% of Annual Fees at Installation of *FASTER* Web. Any months remaining on *FASTER* Win support will be deducted from the first year's annual fee.

Legacy Data Preparation and Cleanup

FASTER Asset Solutions always recommends that customers confirm that all legacy system data is current, accurate, and in good order. Data maintained in good order from previous systems will not typically require any corrections and can be imported effectively and efficiently into the FASTER Web product without issue. In the event that there are legacy data issues that require correction by the customer, FASTER Web consultants will support those efforts for our customers by providing guidance and advice.