## WILLIAMSON COUNTY ADDENDUM FOR STRATEGIC GOVERNMENT RESOURCES, INC

Important Notice: County Purchase Orders and Contracts constitute expenditures of public funds, and all vendors are hereby placed on notice that any quotes, invoices or any other forms that seek to unilaterally impose contractual or quasicontractual terms are subject to the extent authorized by Texas law, including but not limited to the Texas Constitution, the Texas Government Code, the Texas Local Government Code, the Texas Transportation Code, the Texas Health & Safety Code, and Opinions of the Texas Attorney General relevant to local governmental entities.

THIS WILLIAMSON COUNTY ADDENDUM FOR STRATEGIC GOVERNMENT RESOURCES, INC. ("Addendum") is made and entered into by and between Williamson County, Texas ("County"), a political subdivision of the State of Texas, acting herein by and through its governing body, and Strategic Government Resources, Inc. (hereinafter "Service Provider"), both of which are referred to herein as the parties. The County agrees to engage Service Provider as an independent contractor, to assist in providing certain services pursuant to the following terms, conditions, and restrictions:

I.

<u>Incorporated Documents</u>: This Addendum constitutes the entire agreement between the parties and may not be modified or amended other than by a written instrument executed by both parties. Documents expressly incorporated (as if copied in full) into this Addendum include the following:

- A. Service Provider Proposal (Exhibit A);
- B. Master Services Agreement # 2024-019; and
- C. This Williamson County Addendum.

II.

Effective Date and Term: This Addendum shall be in full force and effect as of October 1, 2024 and shall continue until February 28, 2025 or when terminated pursuant to this Addendum, whichever event occurs first.

III.

<u>Consideration and Compensation:</u> Service Provider will be compensated based on the fixed sum as set out in Service Provider Proposal (Exhibit A). The not-to-exceed amount under this Addendum is Twenty-Eight Thousand Four Hundred Nineteen Dollars (\$28,419.00).

Payment for goods and services shall be governed by Chapter 2251 of the Texas Government Code. An invoice shall be deemed overdue the 31st day after the later of (1) the date the County receives the goods under the agreement; (2) the date the performance of the service under the agreement is completed; or (3) the date the Williamson County Auditor receives an invoice for the goods or services. Interest charges for any overdue payments shall be paid by the County in accordance with Texas Government Code Section 2251.025. More specifically, the rate of interest that shall accrue on a late payment is the rate in effect on September 1 of the County's fiscal year in which the payment becomes due. The said rate in effect on September 1 shall be equal to the sum of one percent (1%); and (2) the prime rate published in the Wall Street Journal on the first day of July of the preceding fiscal year that does not fall on a Saturday or Sunday.

#### IV.

<u>Tax Exemption</u>: The County is a political subdivision under the laws of the State of Texas and claims exemption from sales and use taxes under Tex. Tax Code Ann. §151.309, as amended. The County agrees to provide exemption certificates to Service Provider upon request. Likewise, the County is neither liable for any taxes, charges, or fees assessed against Service Provider for the supplies or products provided or any Services rendered.

#### V.

<u>Insurance</u>: Service Provider shall provide and maintain, until the services covered in this Addendum is completed and accepted by the County, the minimum insurance coverage in the minimum amounts as described below. Coverage shall be written on an occurrence basis by companies authorized and admitted to do business in the State of Texas and rated A- or better by A.M. Best Company or otherwise acceptable to the County and name the County as an additional insured.

	Type of Coverage	<b>Limits of Liability</b>
a.	Worker's Compensation	Statutory
b.	Employer's Liability Bodily Injury by Accident Bodily Injury by Disease	\$500,000 Ea. Accident \$500,000 Ea. Employee

c. Comprehensive general liability including completed operations and contractual liability insurance for bodily injury, death, or property damages in the following amounts:

\$500,000 Policy Limit

#### COVERAGE PER PERSON PER OCCURRENCE

Comprehensive General Liability (including premises, completed operations and contractual) \$1,000,000 \$1,000,000

Bodily Injury by Disease

Aggregate policy limits: \$2,000,000

d. Comprehensive automobile and auto liability insurance (covering owned, hired, leased and non-owned vehicles):

COVER	RAGE	PER PERSO	NPER O	CCURRENCI	Ξ
Bodily injury (including deat		\$1,000,000		\$1,000,000	
Property damag	ge	\$1,000,000		\$1,000,000	

Aggregate policy limits No aggregate limit

Service Provider, as an independent contractor, meets the qualifications of an "Independent Contractor" under Texas Worker's Compensation Act, Texas Labor Code, Section 406.141, and must provide its employees, agents, and sub-subcontractors worker's compensation coverage. Service Provider shall not be entitled to worker's compensation coverage or any other type of insurance coverage held by the County.

Upon execution of this Agreement, Service Provider shall provide the County with insurance certificates evidencing compliance with the insurance requirements of this Contract.

#### VI.

No Agency Relationship & Indemnification: It is understood and agreed that Service Provider shall not in any sense be considered a partner or joint venturer with the County, nor shall Service Provider hold itself out as an agent or official representative of the County. Service Provider shall be considered an independent contractor for the purpose of this Addendum and shall in no manner incur any expense or liability on behalf of the County other than what may be expressly allowed under this Agreement. The County will not be liable for any loss, cost, expense, or damage, whether indirect, incidental, punitive, exemplary, consequential of any kind whatsoever for any acts by Service Provider or failure to act relating to the services being provided.

#### VII.

INDEMNIFICATION - EMPLOYEE PERSONAL INJURY CLAIMS: TO THE FULLEST EXTENT PERMITTED BY LAW, THE SERVICE PROVIDER SHALL INDEMNIFY, DEFEND (WITH COUNSEL OF THE COUNTY'S CHOOSING), AND HOLD HARMLESS THE COUNTY, AND THE COUNTY'S EMPLOYEES, AGENTS, REPRESENTATIVES, PARTNERS, OFFICERS, AND DIRECTORS (COLLECTIVELY, THE "INDEMNITEES") AND SHALL ASSUME ENTIRE RESPONSIBILITY AND LIABILITY (OTHER THAN AS A RESULT OF INDEMNITEES' GROSS NEGLIGENCE) FOR ANY CLAIM OR ACTION BASED ON OR ARISING OUT OF THE PERSONAL INJURY, OR DEATH, OF ANY EMPLOYEE OF SERVICE PROVIDER, OR OF ANY SUBCONTRACTOR, OR OF ANY OTHER ENTITY FOR WHOSE ACTS THEY MAY BE LIABLE, WHICH OCCURRED OR WAS ALLEGED TO HAVE OCCURRED ON THE WORK SITE OR IN CONNECTION WITH THE PERFORMANCE OF THE WORK. SERVICE PROVIDER HEREBY INDEMNIFIES THE INDEMNITEES EVEN TO THE EXTENT THAT SUCH PERSONAL INJURY WAS CAUSED OR ALLEGED TO HAVE BEEN CAUSED BY THE SOLE, COMPARATIVE OR CONCURRENT NEGLIGENCE OF THE STRICT LIABILITY OF ANY INDEMNIFIED PARTY. THIS INDEMNIFICATION SHALL NOT

BE LIMITED TO DAMAGES, COMPENSATION, OR BENEFITS PAYABLE UNDER INSURANCE POLICIES, WORKERS COMPENSATION ACTS, DISABILITY BENEFITS ACTS, OR OTHER EMPLOYEES BENEFIT ACTS.

INDEMNIFICATION - OTHER THAN EMPLOYEE PERSONAL INJURY CLAIMS: TO THE FULLEST EXTENT PERMITTED BY LAW, SERVICE PROVIDER SHALL INDEMNIFY, DEFEND (WITH COUNSEL OF THE COUNTY'S CHOOSING), AND HOLD HARMLESS THE COUNTY, AND THE COUNTY'S EMPLOYEES, AGENTS, REPRESENTATIVES, PARTNERS, OFFICERS, AND DIRECTORS (COLLECTIVELY, THE "INDEMNITEES") FROM AND AGAINST CLAIMS, DAMAGES, LOSSES AND EXPENSES, INCLUDING BUT NOT LIMITED TO ATTORNEYS' FEES, ARISING OUT OF OR ALLEGED TO BE RESULTING FROM THE PERFORMANCE OF THIS AGREEMENT OR THE WORK DESCRIBED HEREIN, TO THE EXTENT CAUSED BY THE NEGLIGENCE, ACTS, ERRORS, OR OMISSIONS OF SERVICE PROVIDER OR ITS SUBCONTRACTORS, ANYONE EMPLOYED BY THEM OR ANYONE FOR WHOSE ACTS THEY MAY BE LIABLE, REGARDLESS OF WHETHER OR NOT SUCH CLAIM, DAMAGE, LOSS OR EXPENSE IS CAUSED IN WHOLE OR IN PART BY A PARTY INDEMNIFIED HEREUNDER.

#### VIII.

<u>No Waiver of Sovereign Immunity or Powers</u>: Nothing in this Addendum will be deemed to constitute a waiver of sovereign immunity or powers of the County, the Williamson County Commissioners Court, or the Williamson County Judge. All indemnifications or limitations of liability or statutes of limitations shall be to the extent authorized under Texas law and shall follow Texas law without modifying the County's rights.

#### IX.

<u>Compliance With All Laws</u>: Service Provider agrees and will comply with all local, state, or federal requirements with respect to the services rendered, including but not limited to all applicable laws, regulations, and standards pertaining to data protection and privacy. Any alterations, additions, or deletions to the terms of the Addendum that are required by changes in federal, state, or local law or regulations are automatically incorporated into the Addendum without written amendment hereto and shall become effective on the date designed by such law or by regulation.

X.

<u>Termination</u>: This Addendum may be terminated at any time at the option of either party, without future or prospective liability for performance, upon giving thirty (30) days written notice thereof. In the event of termination, the County will only be liable for its pro rata share of services rendered and good received.

#### XI.

<u>Venue and Applicable Law:</u> Venue of this Addendum shall be Williamson County, Texas, and the laws of the State of Texas shall govern all terms and conditions.

#### XII.

<u>Severability</u>: In case any one or more of the provisions contained in this Addendum shall for any reason be held to be invalid, illegal, or unenforceable in any respect, such invalidity,

illegality, or unenforceability shall not affect any other provision in this Addendum and this Addendum shall be construed as if such invalid, illegal, or unenforceable provision had never been contained in it.

#### XIII.

Right to Audit: Service Provider agrees that the County or its duly authorized representatives shall, until the expiration of three (3) years after final payment under this Addendum, have access to and the right to examine and photocopy any and all books, documents, papers and records of Service Provider which are directly pertinent to the services to be performed under this Addendum for the purposes of making audits, examinations, excerpts, and transcriptions. Service Provider agrees that the County shall have access during normal working hours to all necessary Service Provider facilities and shall be provided adequate and appropriate workspace in order to conduct audits in compliance with the provisions of this section. The County shall give Service Provider reasonable advance notice of intended audits.

#### XIV.

<u>Good Faith Clause</u>: Service Provider agrees to act in good faith in the performance of this Addendum.

#### XIV.

**No Assignment**: Service Provider may not assign this Addendum without written approval from the County.

#### XV.

<u>Confidentiality</u>: Service Provider expressly agrees that he or she will not use any incidental confidential information that may be obtained while working in a governmental setting for his or her own benefit, and agrees that he or she will not enter any unauthorized areas or access confidential information and he or she will not disclose any information to unauthorized third parties, and will take care to guard the security of the information at all times.

#### XVI.

<u>Public Information:</u> Service Provider understands that County will comply with the Texas Public information Act as interpreted by judicial ruling and opinions of the Attorney General of the State of Texas. Information, documentation, and other material in connection with this Agreement may be subject to public disclosure pursuant to the Texas Public Information Act. County promises and agrees that if County receives an open records request, County will notify and share the request with Service Provider in writing as soon as possible and that County shall provide sufficient time for Service Provider to notify and provide advance notice to the impacted individuals prior to County releasing the required information with protected information redacted.

#### XVII.

<u>Media Releases</u>: Service Provider shall not use County's name, logo, or other likeness in any press release, marketing materials, or other announcement without the County's prior written approval.

#### XVIII.

Authorized Expenses: In the event County authorizes, in advance and in writing, reimbursement of non-labor expenses related to the services subject of this Contract, County will pay such actual non-labor expenses in strict accordance with the Williamson County Vendor Reimbursement Policy (as amended), which is incorporated into and made a part of this Contract by reference. The Williamson County Vendor Reimbursement Policy can be found at: WilliamsonCountyVendorReimbursementPolicyMarch2023.pdf (wilco.org). Invoices requesting reimbursement for authorized non-labor expenses must be accompanied by copies of the provider's invoice and clearly set forth the actual cost of the expenses, without markup.

#### XIX.

<u>County Judge or Presiding Officer Authorized to Sign Contract</u>: The presiding officer of the County's governing body who is authorized to execute this instrument by order duly recorded may execute this Addendum on behalf of the County.

IN WITNESS that the signatures of all parties in duplicate original to be effective as of the date provided above.

WILLIAMSON COUNTY:	SERVICE PROVIDER:	
	Strategic Government Resources, Inc., DBA SGR	
Authorized Signature	Name of Service Provider	
Judge Bill Gravell, Jr.,	Jeri J. Peters	
County Judge	Authorized Signature	
Date:, 20	Jeri J. Peters	
	Printed Name	
	Date: September 24th 20, 24	

Date: Sep 30 2024 Time: 9:16 am

## Exhibit A

## **Proposal**

# PROPOSAL FOR EXECUTIVE RECRUITMENT SERVICES

# **Emergency Medical Services Director Williamson County, Texas**

August 29, 2024
This proposal is valid for 60 days.

References TxShare Master Services Agreement #2024-019 between SGR and NCTCOG

Strategic Government Resources P.O. Box 1642, Keller, Texas 76244 Office: 817-337-8581

SGR

JJ Peters, President of Executive Recruitment JJPeters@GovernmentResource.com



August 29, 2024

Bill Zito, Senior Director of Emergency Services Williamson County, Texas

Dear Mr. Zito,

Thank you for the opportunity to submit this proposal to assist Williamson County in your recruitment for a new Emergency Medical Services Director. At SGR, we take pride in our unique ability to provide personalized and comprehensive recruitment services to meet your specific needs.

We would like to highlight some key aspects that set SGR apart from other recruitment firms and enable us to reach the most extensive and diverse pool of applicants available:

- SGR is a recognized thought leader in local government management and is actively engaged in local government operations, issues, and best management practices.
- SGR has conducted executive recruitments for over 450 local government clients in 37 states, and we value the long-term relationships we have developed with many of our clients who continue to partner with us on future recruitment needs.
- We have a broad community of over 18,000 followers on LinkedIn, one platform we utilize to connect with a wide range of active and passive candidates across the nation.
- Our Servant Leadership e-newsletter, with a subscriber base of over 40,000 in all 50 states, announces all SGR recruitments, further extending our reach. Your position will also be posted on SGR's website and our Job Board.
- In addition, SGR sends targeted emails to our extensive opt-in Job Alert subscriber database.

We are happy to provide references upon request. Please note, all provisions of TxShare Master Services Agreement #2024-019 apply under this proposal. We are enthusiastic about the prospect of conducting this recruitment for Williamson County, and we are available to schedule a meeting at your convenience to discuss further.

Respectfully submitted,

Jeri J. Peters, President of Executive Recruitment

JJPeters@GovernmentResource.com

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#### **About SGR**

Strategic Government Resources, Inc. (SGR) exists to help local governments become more successful by recruiting, assessing, and developing innovative, collaborative, and authentic leaders. SGR was incorporated in Texas in 2002 with the mission to facilitate innovative leadership in local government. SGR is fully owned by former City Manager Ron Holifield, who spent two high-profile decades in city management and served as a City Manager in several cities.

SGR's business model is truly unique. Although we are a private company, SGR operates like a local government association. Most of SGR's principals are former local government officials, allowing SGR to bring a perspective and depth of local government expertise to every project that no other firm can match.

SGR's Core Values are Customer Service, Integrity, Philanthropy, Continuous Improvement, Agility, Collaboration, Protecting Relationships, and the Golden Rule.

SGR is a full-service firm, specializing in providing solutions for local governments in the areas of recruitment and retention, leadership development and training, innovation and future readiness, and everything in between.

With 28 full-time employees, 1 part-time employee, 27 recruiters, 17 facilitators, and multiple consultants who function as subject matter experts on a variety of projects, SGR offers comprehensive expertise.

The company operates as a fully remote organization, with team members located in Texas, Arizona, California, Colorado, Florida, Georgia, Maine, Missouri, Montana, New York, North Carolina, Ohio, Oklahoma, Oregon, and South Carolina.

View all SGR team members and their bios at: https://sgr.pub/MeetTeamSGR.

### **SGR's Unique Qualifications**

#### **Extensive Network of Prospects**

SGR is intent on being a leader in executive recruitment and firmly believes in the importance of proactively building a workforce that reflects the diversity of the communities we serve. We leverage an extensive and diverse network to reach potential applicants.

- Your position will be announced in SGR's Servant Leadership e-newsletter, which reaches over 40,000 subscribers across all 50 states.
- We will send targeted emails to opt-in subscribers of SGR's Job Alerts.
- Your position will appear on SGR's Website, <a href="https://sgr.pub/SGRWebsite">https://sgr.pub/SGRWebsite</a>, which attracts approximately 20,000 visitors per month.
- Your position will be posted on SGR's Job Board, <a href="https://sgr.pub/SGRJobBoard">https://sgr.pub/SGRJobBoard</a>, which typically has over 2,000 job listings at any given time and receives approximately 16,000 unique visitors per month.
- SGR implements a comprehensive social media marketing campaign that includes custom-made graphics and distribution on SGR's LinkedIn page.
- We frequently collaborate with various local government associations, including the League of Women in Government, Alliance for Innovation, and the National Forum for Black Public Administrators.
- Approximately 65% of semifinalists selected by our clients learn about open recruitments through our website, servant leadership e-newsletter, job board, job alert emails, social media, or personal contact.

#### **Collective Local Government Experience**

Our recruiters have decades of experience in local government, as well as regional and national networks of relationships. Our executive recruiters leverage the professional networks of all SGR recruiters when recruiting for a position, enabling outreach to a wide and diverse array of prospective applicants. SGR team members are active on a national basis in local government organizations and professional associations. Many SGR team members frequently speak and/or write on issues of interest to local government executives. SGR can navigate relevant networks as both peers and insiders.

#### **Listening to Your Unique Needs**

SGR devotes significant time to actively listening to your organization and helping you define and articulate your needs. We work diligently to conduct a comprehensive recruitment process tailored specifically to your organization. SGR dedicates a prodigious amount of energy to understanding your organization's unique culture, environment, and local issues to ensure an alignment in terms of values, philosophy, and management style perspectives.

While we have established systems for achieving success, we are a "boutique" firm capable of adapting to meet a client's specific needs and providing insights on the pros and cons of their preferred approach.

#### **Trust of Candidates**

SGR has a track record of providing remarkable confidentiality and wise counsel to candidates and next-generation leaders, earning their trust. As a result, we can bring exceptional prospects to the applicant pool. Candidates trust SGR to assess the situation accurately, communicate honestly, and maintain their confidentiality to the greatest extent possible.

#### **Accessibility and Communication**

Your executive recruiter will keep you informed of the search status and will be readily accessible throughout the recruitment process. Candidates and clients can reach the recruiter at any time via cell phone or email. Additionally, the recruiter maintains communication with active applicants, ensuring they are well-informed about the community and the opportunity.

#### **Comprehensive Evaluation and Vetting of Candidates**

SGR offers a comprehensive screening process designed to ensure a thorough understanding of candidate backgrounds and to minimize surprises. Our vetting process for a full-service recruitment includes the following key components:

- Prescreening questions and technical review of resumes
- Cross-communication among our recruiters regarding candidates who have been involved in previous searches, providing greater insight into their background and skills.
- Written questionnaires to gain insights beyond what is available through a resume.
- Recorded one-way semifinalist interviews.
- All-inclusive media reports that far surpass automated Google/LexisNexis searches, tailored to each candidate based on their previous places of residence and work.
- Thorough, automated, and anonymous reference checks that provide feedback on candidates from a well-rounded group of references.
- Background checks completed by a licensed private investigation firm.

#### **Executive Recruitment Clients**

SGR has partnered on executive recruitments with more than 450 local government clients in 37 states. We take great pride in the long-term relationships we have developed with many of our clients who continue to partner with us on future recruitment needs.

View a full list of our Executive Recruitment Clients at: <a href="https://sgr.pub/ERClientList">https://sgr.pub/ERClientList</a>.

#### **DEI in Recruitments**

SGR is deeply committed to equal employment opportunity and considers it an ethical imperative. We unequivocally reject any form of bias, expecting that candidates be assessed solely based on their ability to perform the job. Encouraging underrepresented demographic groups to apply is a vital aspect of our commitment. While we cannot guarantee the composition of semifinalist or finalist groups, SGR actively fosters relationships and contacts on a national scale to ensure meaningful participation of underrepresented groups. Our recruitment process is consistently evaluated and refined to incorporate a focus on equity and inclusion.

Statistics are a testament to our commitment to diversity and inclusion. In our 2023 placements, 31% of candidates were female and 23% indicated they were a person of color. Within SGR, our team of six executives includes three women and one person of color, and 79% of SGR's staff members are women. Our internal hiring practices are designed to attract diverse talent from various backgrounds and experiences. We understand the importance of words, ensuring our recruitment materials are inclusive and reflect an equity-focused perspective.

We also actively recommend advertising placements to attract a diverse applicant pool, leveraging partnerships with organizations such as the League of Women in Government, the Local Government Hispanic Network, and the National Forum of Black Public Administrators. Tracking candidate demographic data helps us proactively recruit traditionally underrepresented candidates for senior management positions in local government. We welcome feedback from our clients and candidates, using post-recruitment surveys to refine our processes and outcomes.

## **Project Personnel**

**Larry Bell, Senior Vice President** 

<u>LarryBell@GovernmentResource.com</u> 325-669-3671



Larry Bell has been with SGR as a Senior Vice President of Executive Recruitment since 2018. He previously served as Fire Chief for the City of Abilene and served the Abilene Fire Department for a total of 35 years.

Larry holds a master's degree in Organizational and Human Resource Development, as well as a Conflict Resolution certificate from Abilene Christian University. He has completed the Executive Fire Officer Certification through the National Fire Academy, Certified Public Manager through Texas State University, and the LEAD program through the University of Virginia.

Larry has experience in labor/management negotiations and has served as a consultant on leadership development, conflict management, and team building.

### **Approach and Methodology**

A full-service recruitment typically entails the following steps:

#### 1. Organization/Position Insight and Analysis

- Project Kickoff Meeting and Develop Anticipated Timeline
- Stakeholder Interviews and Listening Sessions
- Develop Recruitment Brochure

#### 2. Recruitment Campaign and Outreach to Prospective Applicants

- Advertising and Marketing
- Communication with Prospective Applicants
- Communication with Active Applicants
- 3. Initial Screening and Review by Executive Recruiter
- 4. Search Committee Briefing to Review Applicant Pool and Select Semifinalists
- 5. Evaluation of Semifinalists
  - Written Questionnaires
  - Recorded One-Way Semifinalist Interviews
  - Media Searches Stage 1, as described below

#### 6. Search Committee Briefing to Select Finalists

#### 7. Evaluation of Finalists

- Comprehensive Media Searches Stage 2, as described below
- Background Investigation Reports
- DiSC Management Assessments (if desired, supplemental cost)
- First Year Plan or Other Advanced Exercise
- Press Release Announcing Finalists (if requested)

#### 8. Interview Process

- Face-to-Face Interviews
- Stakeholder Engagement (if desired)
- Deliberations
- Reference Checks (may occur earlier in process)

#### 9. Negotiations and Hiring Process

- Determine Terms of an Employment Offer
- Negotiate Terms and Conditions of Employment
- Press Release Announcing New Hire (if requested)

#### **Step 1: Organization/Position Insight and Analysis**

#### **Project Kickoff Meeting and Develop Anticipated Timeline**

SGR will meet with the organization at the outset of the project to discuss the recruitment strategy and timeline. At this time, SGR will also request that the organization provide us with photos and information on the community, organization, and position to assist us in drafting the recruitment brochure.

#### **Stakeholder Interviews and Listening Sessions**

Stakeholder interviews and listening sessions are integral to SGR's approach. SGR devotes tremendous energy to understanding your organization's unique culture, environment, and goals to ensure you get the right match for your specific needs. Obtaining a deep understanding of your organizational needs is the crucial foundation for a successful executive recruitment. In collaboration with the organization, SGR will compile a list of internal and external stakeholders to meet with regarding the position. These interviews and listening sessions will identify potential issues that may affect the dynamics of the recruitment and contribute to a comprehensive understanding of the position, special considerations, and the political environment. This process fosters organizational buy-in and will assist us in creating the position profile.

#### **Develop Recruitment Brochure**

After the stakeholder meetings, SGR will develop a recruitment brochure, which will be reviewed and revised in partnership with your organization until we are in agreement that it accurately represents the sought-after leadership and management attributes.

To view sample recruitment brochures, please visit: <a href="https://sgr.pub/OpenRecruitments">https://sgr.pub/OpenRecruitments</a>

#### **Step 2: Recruitment Campaign and Outreach to Prospective Applicants**

#### **Advertising and Marketing**

The Executive Recruiter and the client work together to determine the best ways to advertise and recruit for the position. SGR's Servant Leadership e-newsletter, with a reach of over 40,000 subscribers in all 50 states, will announce your position. Additionally, we will send targeted emails to opt-in subscribers of SGR's Job Alerts, and your position will be posted on SGR's website and Job Board. SGR provides a comprehensive social media marketing campaign that includes custom-made graphics and distribution on SGR's LinkedIn page. Furthermore, we will provide a recommended list of ad placements to be approved by the client, targeting the most effective venues for reaching qualified candidates for that particular position.

#### **Communication with Prospective Applicants**

SGR maintains regular communication with interested prospects throughout the recruitment process. Outstanding candidates often conduct thorough research on the available position before submitting their resumes.

As a result, we receive a significant number of inquiries, and it is crucial for the executive search firm to be well-prepared to respond promptly, accurately, and comprehensively, while also offering a warm and personalized approach. This initial interaction is where prospective candidates form their first impression of the organization, and it is an area in which SGR excels.

#### **Communication with Active Applicants**

Handling the flow of resumes is an ongoing and significant process. On the front end, it involves tracking resumes and promptly acknowledging their receipt. It also involves timely and personalized responses to any questions or inquiries. SGR maintains frequent communication with applicants to ensure they remain enthusiastic and well-informed about the opportunity. Additionally, SGR communicates with active applicants, keeping them informed about the organization and community.

#### **Step 3: Initial Screening and Review by Executive Recruiter**

SGR uses a triage process to identify high-probability, medium-probability, and low-probability candidates. This triage ranking is focused on overall assessment based on interaction with the applicant, qualifications, any known issues concerning previous work experience, and evaluation of cultural fit with the organization.

In contrast with the triage process mentioned above, which focuses on subjective assessment of the resumes and how the candidates present themselves, we also evaluate each candidate to ensure that the minimum requirements of the position are met and determine which preferred requirements are satisfied. This sifting process examines how well candidates' applications align with the recruitment criteria outlined in the position profile.

#### **Step 4: Search Committee Briefing to Review Applicant Pool and Select Semifinalists**

At this briefing, SGR will conduct a comprehensive presentation to the Search Committee and facilitate the selection of semifinalists. The presentation will include summary information on the process to date, outreach efforts, the candidate pool demographics, and any identified trends or issues. Additionally, a briefing on each candidate and their credentials will be provided.

#### **Step 5: Evaluation of Semifinalists**

The review of resumes is a crucial step in the executive recruitment process. However, resumes may not fully reveal an individual's personal qualities and their ability to collaborate effectively with others. In some instances, resumes might also tend to exaggerate or inflate accomplishments and experience.

At SGR, we understand the significance of going beyond the surface level of a resume to ensure that candidates who progress in the recruitment process are truly qualified for the position and a suitable match for the organization. Our focus is to delve deeper and gain a comprehensive understanding of the person behind the resume, identifying the qualities that make them an outstanding prospect for your organization.

During the evaluation of semifinalist candidates, we take the initiative to follow up when necessary, seeking clarifications or additional information as needed. This approach ensures that we present you with the most qualified and suitable candidates for your unique requirements. At SGR, our ultimate goal is to match your organization with individuals who possess not only the necessary qualifications but also the qualities that align with your organizational culture and values.

#### **Written Questionnaires**

As part of our thorough evaluation process, SGR will request semifinalist candidates to complete a comprehensive written exercise. This exercise is designed to gain deeper insight into the candidates' thought processes and communication styles. Our written instrument is customized based on the priorities identified by the Search Committee. The completed written instrument, along with cover letters and resumes submitted by the candidates, will be included in the semifinalist briefing book.

#### **Recorded One-Way Semifinalist Interviews**

Recorded one-way interviews will be conducted for semifinalist candidates. This approach provides an efficient and cost-effective way to gain additional insights to aid in selecting finalists to invite for an onsite interview. The interviews allow the Search Committee to evaluate technological competence, demeanor, verbal communication skills, and on-camera presence. Additionally, virtual interviews provide an opportunity for the Search Committee to ask candidates questions on specific topics of special interest.

#### Media Searches - Stage 1

"Stage 1" of our media search process involves the use of the web-based interface Nexis Diligence™. This platform is an aggregated subscription-based platform that allows access to global news, business, legal, and regulatory content. These media reports at the semifinalist stage have proven helpful by uncovering issues that may not have been previously disclosed by prospective candidates. The recruiter will communicate any "red flags" or noteworthy media coverage to the Search Committee as part of the review of semifinalists with the Search Committee.

#### **Step 6: Search Committee Briefing to Select Finalists**

Prior to this briefing, SGR will provide the Search Committee with a briefing book on the semifinalist candidates via an electronic link. The briefing book includes cover letters, resumes, and completed questionnaires.

If applicable, a separate email with the link to view the recorded online interviews is sent to the Search Committee. The objective of this meeting is to narrow the list to finalists who will be invited to participate in onsite interviews.

#### **Step 7: Evaluation of Finalists**

#### **Comprehensive Media Searches - Stage 2**

"Stage 2" of our media search process includes the web-based interface Nexis Diligence™, supplemented by Google as an additional tool. By combining both resources, we offer an enhanced due diligence process to our clients, enabling efficient and thorough vetting of candidates and minimizing the risk of overlooking critical information. The Stage 2 media search consists of a more complex search, encompassing social media platforms, and has proven to be instrumental in identifying potential adverse news about the candidate that may not have been disclosed previously. The media search provides the Search Committee with an overview of the candidate's press coverage throughout their career. View a sample media report at: <a href="https://sgr.pub/SGRMediaReport">https://sgr.pub/SGRMediaReport</a>.

#### **Background Investigation Reports**

Through SGR's partnership with a licensed private investigation firm, we are able to provide our clients with comprehensive background screening reports that include the detailed information listed below. View a sample background report at: <a href="https://sgr.pub/SGRBackgroundReport">https://sgr.pub/SGRBackgroundReport</a>.

- Social security number trace
- Address history
- Driving record (MVR)
- Federal criminal search
- National criminal search
- Global homeland security search
- Sex offender registry search
- State criminal court search for states where candidate has lived in previous 10 years
- County wants and warrants for counties where candidate has lived or worked in previous 10 years
- County civil and criminal search for counties where candidate has lived or worked in previous 10 years
- Education verification
- Employment verification for previous 10 years (if requested)
- Military verification (if requested)
- Credit report (if requested)

#### DiSC Management Assessments (if desired, supplemental cost)

SGR utilizes the DiSC Management assessment tool, which is among the most validated and reliable personal assessment tools available. The DiSC Management assessment provides a comprehensive analysis and report on the candidate's preferences in five crucial areas: management style, directing and delegating, motivation, development of others, and working with their own manager. View a sample report at: https://sgr.pub/SGRDiSCReport.

For assessments of more than two candidates, a DiSC Management Comparison Report is included, offering a side-by-side view of each candidate's preferred management style. View a sample comparison report at: <a href="https://sgr.pub/SGRDiSCCompare">https://sgr.pub/SGRDiSCCompare</a>.

#### First-Year Plan or Other Advanced Exercise

SGR will collaborate with your organization, if desired, to create an advanced exercise for the finalist candidates. One such example is a First-Year Plan, where finalist candidates are encouraged to develop a first-year plan based on their current understanding of the position's opportunities and challenges. Other exercises, such as a brief presentation on a topic to be identified by the Recruiter and Search Committee, are also typically part of the onsite interview process to assess finalists' communication and presentation skills, as well as critical analysis abilities.

#### **Step 8: Interview Process**

#### **Face-to-Face Interviews**

SGR will arrange interviews at a date and time convenient for your organization. This process can be as straightforward or as elaborate as your organization desires. SGR will aid in determining the specifics and assist in developing the interview schedule and timeline. We will provide sample interview questions and participate throughout the process to ensure it runs smoothly and efficiently.

#### **Stakeholder Engagement**

At the discretion of the Search Committee, we will closely collaborate with your organization to involve community stakeholders in the interview process. Our recommendation is to design a specific stakeholder engagement process after gaining deeper insights into the organization and the community. As different communities require distinct approaches, we will work together to develop a tailored approach that addresses the unique needs of the organization.

#### **Deliberations**

SGR will facilitate a discussion about the finalist interviews and support the Search Committee in making a hiring decision or determining whether to invite one or more candidates for a second interview.

#### **Reference Checks**

SGR uses a progressive and adaptive automated reference check system to provide insights on candidates' soft skills from a well-rounded group of references. References may include elected officials, direct supervisors, direct reports, internal organizational peers, professional peers in other organizations, and civic leaders. SGR's reference check platform is anonymous, proven to encourage more candid and truthful responses, thus providing organizations with more meaningful and insightful information on candidates. SGR delivers a written summary report to the organization once all reference checks are completed. The timing of reference checks may vary depending on the specific search process and situation. If finalists' names are made public prior to interviews, SGR will typically contact references before the interview process. If the finalists' names are not made public prior to interviews, SGR may wait until the organization has selected its top candidate before contacting references to protect candidate confidentiality.

#### **Step 9: Negotiations and Hiring Process**

#### **Determine Terms of an Employment Offer**

Upon request, SGR will provide draft employment agreement language and other helpful information to aid in determining an appropriate offer to extend to your preferred candidate.

#### **Negotiate Terms and Conditions of Employment**

SGR will assist to whatever degree you deem appropriate in conducting negotiations with the chosen candidate. SGR will identify and address any special needs or concerns of the selected candidate, including potential complicating factors. With our experience and preparedness, SGR is equipped to facilitate win-win solutions to resolve negotiation challenges.

#### Press Release (if requested)

Until employment negotiations are finalized, you should exercise caution to avoid the embarrassment of a premature announcement that may not materialize. It is also considered best practice to notify all senior staff and unsuccessful candidates before any media exposure. SGR will assist in coordinating this process and in crafting any necessary announcements or press releases.

#### **Satisfaction Surveys**

SGR is committed to following the golden rule, which means providing prompt, professional and excellent communication while always treating every client with honor, dignity and respect. We request clients and candidates to participate in a brief and confidential survey after the completion of the recruitment process. This valuable feedback assists us in our ongoing efforts to improve our processes and adapt to the changing needs of the workforce.

#### **Post-Hire Services**

We offer post-hire services, such as executive coaching, team-building retreats, and performance review assistance at the six-month or one-year mark. For more information or to request a customized proposal, please visit <a href="https://www.governmentresource.com/leadership-development-training-resources">https://www.governmentresource.com/leadership-development-training-resources</a>.

## **Typical Timeline \***

The timeline below is an example only, and we will work with you to finalize and approve a timeline, with adjustments made if needed after the position is posted.

Initial Steps Prior to Posting Position:					
<ul> <li>Contract Execution</li> <li>Kickoff Meeting to Discuss Recruitment Strategy and Timeline</li> <li>Organization/Position Insight and Analysis</li> <li>Stakeholder Interviews and Listening Sessions</li> <li>Deliverable: Draft Recruitment Brochure</li> <li>Deliverable: Recommended Ad Placements</li> <li>Organization Approves Ad Placements</li> <li>Search Committee Reviews and Approves Brochure</li> </ul>	Timing varies and usually takes a minimum of 2-3 weeks.				

Task	Week
<ul> <li>Post Position and Firm up Timeline</li> <li>Recruitment Campaign and Outreach to Prospective Applicants</li> <li>Initial Screening and Review by Executive Recruiter</li> </ul>	Weeks 1-4
Search Committee Briefing to Review Applicant Pool and Select Semifinalists	Week 5
<ul> <li>Questionnaires</li> <li>Recorded One-Way Semifinalist Interviews</li> <li>Media Searches - Stage 1, as described in Approach/Methodology</li> </ul>	Week 6
<ul> <li>Deliverable: Semifinalist Briefing Books via Electronic Link</li> <li>Deliverable: Recorded Online Interviews, if applicable</li> </ul>	Week 7
Search Committee Briefing to Select Finalists	Week 8
<ul> <li>Comprehensive Media Searches - Stage 2, as described in Approach/Methodology</li> <li>Background Investigation Reports</li> <li>Disc Management Assessments (if desired, supplemental cost)</li> <li>First-Year Plan or Other Advanced Exercise (if desired)</li> </ul>	Weeks 9-10
Deliverable: Finalist Briefing Books via Electronic Link	Week 11
<ul> <li>Face-to-Face Interviews</li> <li>Stakeholder Engagement (if desired)</li> <li>Deliberations</li> <li>Reference Checks (may occur earlier in process)</li> <li>Negotiations and Hiring Process</li> </ul>	Week 12

<sup>\*</sup> Timeline is dependent upon Search Committee availability and Holidays. Organization agrees to timely provide photos/graphics and information necessary to develop recruitment brochure, narrow candidate field, and conduct candidate screening; failure to do so, may in SGR's reasonable discretion, extend timeline and can negatively impact the outcome of the process.

### **Fee Proposal**

\*Pricing based on SGR's MSA with NCTCOG's TxShare purchasing cooperative contract dated 4/26/24

Not-to-Exceed Price: \$28,419

#### Not-to-Exceed Price is comprised of:

- Fixed Fee of \$25,919
- Up to \$2,500 in Ad Placements (billed at actual cost)

#### The Fixed Fee includes:

- Stakeholder Interviews and Listening Sessions
- Production of a Professional Recruitment Brochure
- Recruitment Campaign and Outreach:
  - Outreach to Prospective Applicants
  - Custom Graphics for Email and Social Media Marketing
  - Announcement in SGR's Servant Leadership e-Newsletter
  - Post on SGR's Website
  - o Ad on SGR's Job Board
  - Two (2) Targeted Job Blasts to SGR's Opt-In Subscriber Database
  - Promotion on SGR's LinkedIn
- Application Management, Screening, and Evaluation
- Semifinalist Evaluation:
  - Questionnaires for up to 15 Semifinalists
  - Recorded One-Way Interviews for up to 15 Semifinalists
  - Media Searches Stage 1 Reports for up to 15 Semifinalists
- Semifinalist Briefing Books via Electronic Link
- Comprehensive Stage 2 Media Reports for up to Five (5) Finalists
- Background Investigation Reports for up to Five (5) Finalists
- Finalist Briefing Books via Electronic Link
- Reference Checks for up to Five (5) Finalists
- Up To Two (2) Onsite Visits by the Recruiter for 1-3 days each, Exclusive of Travel Costs

#### Reimbursable Expenses included in the not-to-exceed price:

• Ad placements up to \$2,500 will be reimbursed in accordance with the Williamson County Vendor Reimbursement Policy.

#### Reimbursable Expenses not included in the not-to-exceed price:

- Travel expenses will be reimbursed in accordance with the Williamson County Vendor Reimbursement Policy.
- Ad placements over and above \$2,500 will be reimbursed in accordance with the Williamson County Vendor Reimbursement Policy.

#### Supplemental Services/Other Expenses not included in the fixed or not-to-exceed price:

- There may be additional charges for substantial and substantive changes made to the recruitment brochure after the brochure has been approved by the Organization and the position has been posted online. Organization would be notified of any supplemental costs prior to changes being made.
- At your request, SGR can conduct an online stakeholder survey for \$1,531 to help identify key
  issues or priorities that you may want to consider prior to launching the search. SGR provides
  recommended survey questions and sets up an online survey. Stakeholders are directed to a
  web page or invited to take the survey by email. A written summary of results is provided to
  the Organization. Please note that this type of survey may extend the recruitment timeline.
- Online interviews over and above the 15 included in the Fixed Fee \$256 per candidate.
- Additional comprehensive stage 2 media reports over and above the maximum of five (5) included in the fixed price above \$766 per candidate.
- Additional background investigation reports over and above the maximum of five (5) included in the fixed price above \$511 per candidate.
- Additional reference checks over and above the maximum of five (5) included in the fixed price above \$256 per candidate.
- DiSC Management assessments \$179 per candidate.
- Semifinalist and finalist briefing materials will be provided to the Organization via an electronic link. Should the Organization request printing of those materials, the reproduction and shipping of briefing materials will be outsourced and be billed back at actual cost.
- Additional onsite visits by the recruiter over and above the two (2) onsite visits included in the fixed price are an additional cost. Travel time and onsite time are billed at a professional fee of \$1,021 per day. Travel expenses will be reimbursed in accordance with the Williamson County Vendor Reimbursement Policy.
- The organization bears the cost of candidate travel, and candidates are reimbursed directly by the organization.
- If the organization desires any supplemental services not mentioned in this fee proposal, an estimate of the cost will be provided at that time, and no work shall be done without approval.

#### Billing

SGR will bill the fixed fee in four (4) installments: 30% after the position profile brochure has been created, 30% after the applicant pool is presented, 30% after finalist interviews, and 10% upon acceptance of employment. Ad placement expenses and supplemental services/other expenses will be billed as incurred or provided. Balances that are unpaid after the payment deadline are subject to a fee of 5% per month or the maximum lawful rate, whichever is less, on the owed amount every month, charged monthly until the balance is paid.

#### **Placement Guarantee**

SGR is committed to your satisfaction with the results of our full service recruitment process. If, for any reason, you are not satisfied, we will repeat the entire process one additional time, and you will be charged only for expenses as described in the Fee Proposal under Supplemental Services. Additionally, we promise not to directly solicit any candidate selected under this engagement for another position while they are employed with your organization.

In the event that you select a candidate fully vetted by SGR, who subsequently resigns or is released for any reason within 12 months of their hire date, we are committed to conducting a one-time additional executive search to identify a replacement. In this case, you will only be charged for related expenses as described in the Fee Proposal.

If your organization circumvents SGR's recruitment process and selects a candidate who did not participate in the full recruitment process, the placement guarantee will be null and void. Additionally, SGR does not provide a guarantee for candidates placed as a result of a partial recruitment effort or limited scope recruitment.

## **Emergency Management Recruitments, 2017-Present**

#### **In Progress**

• Greeley, CO (pop. 109,000) - Director of Emergency Management

#### **Completed**

- Austin, TX (pop. 930,000) Homeland Security and Emergency Management Director,
   2017
- BCFS Health & Human Services, TX Executive Director, 2019
- Capital Area of Texas Regional Advisory Council (CATRAC) Executive Director, 2021
- Chester County, PA (pop. 540,000) Emergency Services Director, 2023
- Dallas County, TX (pop. 2.6M) Chief of Emergency Services, 2022







Ideally situated in north central Texas, Dallas County has a population of over 2.6 million and is the ninth most populous county in the United States. Dallas County encompasses 26 diverse, growing cities with a vibrant, well-educated population. The City of Dallas, serving as the county seat and a thriving regional hub, is the third most populous city in the state and the ninth most populous in the country.

Dallas County is home to nationally recognized research institutions like UT Southwestern and UT Dallas and has the fourth-largest concentration of Fortune 500 corporate headquarters in the country, including Texas Instruments, Kimberly-Clark, and Southwest Airlines. The Dallas Federal Reserve Bank, operations centers for JP Morgan Chase, Citicorp, and Capital One, and major distribution centers for Amazon, Frito-Lay, Whirlpool, and Wal-Mart are also located within the county. An active and innovative small business community has spurred phenomenal economic growth over the past several decades, which will continue into the future.

The county boasts exceptional connectivity with a ground-based and air-based transportation network that feeds area economic activities. DFW International Airport, one of the nation's busiest airports, serves over 60 million passengers. Love Field also provides passenger services and corporate light services. The area has an extensive freeway system with numerous east-west and

north-south corridors. Dallas Area Rapid Transit (DART) provides light rail and commuter rail services, as well as buses and vans, throughout the City of Dallas and surrounding areas.

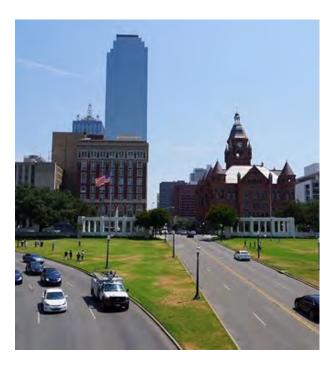
Residents and visitors alike enjoy access to unmatched recreational and cultural amenities and some of the best shopping and dining experiences to be had in the southwest, with four and five-diamond/star hotels and restaurants, the largest urban arts district in the nation, 13 entertainment districts, year-round sports, and much more. The county has established one of the largest county open space systems in the state with the system now containing almost 3,400 acres of environmentally unique land, and it is now helping build a comprehensive trail system (over 100 miles presently exist in the county) so that it will be possible to travel from neighborhoods to major employers, retail areas, entertainment areas, universities, light rail stations, and parks without the use of a car.



## **GOVERNANCE & ORGANIZATION**

By Texas statute, the County Judge serves as the Director of Emergency Management. County Judge Clay Lewis Jenkins serves in that role and hires the Chief of Emergency Services, who serves as the County Emergency Management Coordinator. The current Chief of Emergency Services, Chief Doug Bass, will retire in July 2022, after serving over ten years with Dallas County, and with almost 40 years of emergency management experience across the country. Dallas County seeks to fill the role of Chief of Emergency Services this summer, at which time the chosen candidate will assume the sole responsibilities of Chief.

Dallas County is governed by a Commissioners Court, which consists of the County Judge (the presiding officer of the Court), who is elected county-wide, and four Commissioners, who are elected by voters in each of four districts. The Commissioners Court serves as the legislative and executive branch of government, with budget authority over most county departments.



The Commissioners Court sets the county tax rate, adopts the budget, appoints boards and commissions, approves grants and personnel actions, and oversees the administration of county government. The Commissioners Court also approves the budget and sets the tax rate for the hospital district, which provides acute medical care for citizens who otherwise would not receive adequate medical services.

Dallas County has one of the lowest property tax rates in the state. Its fiscal policies and management practices have allowed it to be regarded as one of the best run counties in the country by Governing Magazine, and it is one of only a few counties in the United States to have a "AAA" bond rating from both Moody's and Standard & Poor's.

The county employs over 6,500 and has an FY2021 total budget of \$1.2 billion.



## ABOUT THE DEPARTMENT



#### **MISSION STATEMENT**

The mission of the Office of Emergency Management is to provide a 24-hour operation to reduce injury or loss of life and property and protect Dallas County residents from all hazards by providing and coordinating resources, expertise, leadership, and advocacy through a comprehensive risk-based emergency management program that includes prevention, mitigation, preparedness, response, and recovery.

The Dallas County Office of Emergency Management has six full-time employees and is supported by several part-time paid and unpaid internship positions, with an annual budget of \$1-3 million, depending on general funding and grants secured. The department works closely with other county departments, local jurisdictions, emergency responders, and the private and public sector to engage in comprehensive disaster planning for Dallas County. The County has an official population of 2,613,539 and is the ninth most populous county in the country, the most populous county in the metropolitan area, and the second largest county in the state of Texas. Its county seat is in the City of Dallas, which is the most populous city in the County, the third most populous city in Texas, and the ninth most populous city in the United States.

## ABOUT THE POSITION

The Chief of Emergency Services, under the direction of the County Judge, is responsible for developing, coordinating and managing the county-wide emergency management program and strategic initiatives.

#### **Additional Duties:**

- Duilds an effective relationship with the County Judge to establish an effective program, including: providing leadership, program development, and coordination for all activities related to the program and the emergency operations center (EOC); and acts as the senior advisor/expert to the Judge and Court on matters related to Emergency Management.
- Serves as liaison with the County Judge, Commissioners Court, the Court Administrator, and other elected and appointed officials within the County.
- Coordinates with the Incident Commander, under the authority of Chief Executives (County Judge/ Mayor) to oversee Incident Management System operations requiring single or multi-agency response.
- Ensures the management and execution of the Operational Readiness Program, HSEM Duty Officer, EOC, and WebEOC.
- Coordinates with County Administration and Department Directors on Countywide Safety Coordinator Training Program, Cybersecurity Training and Exercise Program, Severe Weather Awareness, Employee Emergency Notifications, and COOP; and manages chemical emergency awareness program, Local Emergency Planning Committee (LEPC), and HAZMAT.

- Manages all operational and administrative functions for HSEM to include: hiring and management of staff; submission and management of grants; preparation of budgets; capturing performance data for the department; preparation of reports; purchasing and tracking all inventory as required; and ensuring the department complies with federal/state/and county policies and procedures.
- Serves as an effective liaison and coordinates with over 100 municipal and partner emergency managers and organizations on a regular basis, such as: Dallas Police Department, Dallas Fire Department, Texas Division of Emergency Management, Red Cross, FBI, FEMA, Dallas County cities and entities within the Dallas-Fort Worth region.
- Facilitates/coordinates evacuation or in-place sheltering drills on a semi-annual basis for all County personnel and submits reports to the County Administrator and chief executives.
- Operates the regional training and exercise program in coordination with the North Central Texas Council of Governments.
- Plans, develops, coordinates, and exercises all components of the Incident Management System for countywide multi-agency response in the four phases of a disaster—mitigation, preparedness, response, and recovery.







Dallas County seeks an experienced, outgoing, and service-oriented candidate to serve as its new Chief of Emergency Services. The successful candidate will be a highly ethical, politically astute individual who will foster a culture of accountability and transparency in the department. Ideally, the selected Chief will have experience as an emergency management coordinator or director or a deputy director of a county or other governmental entity with a population of at least 250,000.

The chosen candidate must possess the ability to effectively communicate both verbally and in writing and establish and maintain effective working relationships with employees, departments, and external partners. The selected individual should show a proven ability to build partnerships and relationships, ability to develop and implement emergency management programs, operate independently, ethically, exhibit sound judgment and operate calmly and effectively in emergency and stressful situations with often rapidly changing priorities. The Chief of Emergency Services must have experience hiring and managing a skilled, diverse staff, with the ability to delegate with clarity and authority and clearly communicate performance expectations.

The Chief of Emergency Services would ideally be a Certified Emergency Manager (CEM) or have the ability to obtain that certification within two years, have a Bachelor's degree in an area related to emergency management or public safety (Master's degree preferred), experience as an incident commander in large-scale complex emergencies, and teaching experience as an emergency management instructor. The next Chief will also have the responsibility of designing the next County Emergency Operation Center (EOC) so previous experience in designing an EOC is preferred.







## EDUCATION & EXPERIENCE

A bachelor's degree (minimum) from an accredited college or university in a job-related field of study is required. Five (5) years of progressive professional-level work-related experience, including a minimum of three years of upper-level management experience, preferably in a mid-to-large size organization, is required, along with direct significant expertise in the field of emergency management. The selected candidate must reside in or be willing to relocate to Dallas County.









## COMPENSATION & BENEFITS

Dallas County offers a competitive salary depending on qualifications and experience. Dallas County offers an attractive benefits package that includes a retirement program, health and dental insurance, flexible spending account, health savings account, domestic partners program, vacation, holidays, and sick and military leave.





## APPLICATION PROCESS

Please apply online.

For more information on this position contact:

#### Lissa Barker, Senior Vice President

Strategic Government Resources LissaBarker@governmentresource.com 817-266-0647

This position is open until filled.

Dallas County is an Equal Opportunity Employer and values diversity in its workforce. Applicants selected as finalists for this position will be subject to a comprehensive background check.



## **RESOURCES**

**Dallas County** www.dallascounty.org

**Dallas County Emergency Management** www.dallascounty.org/departments/hsem/

**City of Dallas** www.dallascityhall.com

**Dallas Regional Chamber** www.dallaschamber.org

