

Williamson County 25RFP72 Fire and Safety Maintenance Services, Inspection and Testing for Williamson County, Texas Evaluation Date Thursday September 18, 2025 @ 10:00 am		Siemens Industry, Inc. Blackhawk Fire Safety, LLC API Group Life Safety dba Western States Fire Protection Company Koetter Fire Protection of Austin, LLC OccuPros				
Evaluation Criteria	Max Points					
Proposal Requirements and Completeness of Proposal • Attachment J- Form CIQ-Conflict of Interest Questionnaire, • Attachment K-Proposal Affidavit (Signature)	P/F	Pass	Pass	Pass	Pass	Pass
Relevant Experience and Qualifications • Attachment C-Transmittal Letter, • Attachment E-Executive Summary, • Attachment H-Similar Contracts	35	29	29	29	29	15
Price • Attachment F-Pricing Sheet	30	9	30	5	0	0
Proposed Methodology • Attachment M-Proposed Methodology	20	20	18	17	0	20
References, Experiences, Reputation, and Compliance • Attachment G-Proposal References, • Attachment I-Cancelled or Terminated Contracts	15	0	10	0	5	0
Total	100	58	87	51	34	35

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	Siemens Industry, Inc.	Blackhawk Fire Safety, LLC	API Group Life Safety dba Western States Fire Protection Company	Koetter Fire Protection of Austin, LLC *	OccuPros *
Pricing					
Labor Rates - 24 hrs Response Technician					
Normal Hrs.	\$ 167.00	\$ 125.00	\$ 140.00	Not Provided	\$ 67.00
After Regular Hrs.	\$ 250.00	\$ 187.50	\$ 210.00		\$ 100.50
Labor Rates - 24 hrs Response Apprentice					
Normal Hrs.	\$ 130.00	\$ 85.00	\$ 140.00	Not Provided	\$ 48.00
After Regular Hrs.	\$ 195.00	\$ 127.50	\$ 210.00		\$ 72.00
Labor Rates - 2 hrs Response Technician					
Normal Hrs.	\$ 167.00	\$ 125.00	\$ 140.00	Not Provided	\$ 83.75
After Regular Hrs.	\$ 250.00	\$ 187.50	\$ 210.00		\$ 125.63
Labor Rates - 2 hrs Response Apperentice					
Normal Hrs.	\$ 130.00	\$ 85.00	\$ 140.00	Not Provided	\$ 60.00
After Regular Hrs.	\$ 195.00	\$ 127.50	\$ 210.00		\$ 90.00
Service Grand Total	\$ 234,098.00	\$ 72,355.00	\$ 398,263.72	Not Provided	\$ 62,888.31
& Material % Markup	30%	15%	0%	25%	25%
ment Rental % Markup	30%	15%	0%	25%	15%

Highest Value
Lowest Value

Price Points					
Grand Total PM FEE					
Formula: (lower rate/respondent rate)*30	9	30	5	0	0

*vendor did NOT update after addendum

Note: The pricing scores are based only on vendors who submitted updated pricing proposals after Addendum No. 1. Any vendor who failed to update is assigned a score of 0 for pricing. For all others, scores are calculated using the lowest compliant fee as the baseline to ensure fairness and compliance.

Williamson County 25RFP72- Williamson County Fire Alarm & Related Systems for Williamson County, Texas
Attachment Completed (Yes or No, or highlighted yellow for missing or incomplete)

	Siemens Industry, Inc.	Blackhawk Fire Safety, LLC	API Group Life Safety dba Western States Fire Protection Company	Koetter Fire Protection of Austin, LLC	OccuPros
· Attachment D-Table of Contents,					
· Attachment J- Form CIQ-Conflict of Interest Questionnaire,		Yes			
· Attachment K-Proposal Affidavit (Signature),	Yes	Yes	Yes	Yes	Yes
· Attachment L-FEMA Addendum to mean FEMA Required Contract Provisions					
· Attachment C-Transmittal Letter,	Yes	Yes	Yes	Yes	Yes
· Attachment E-Executive Summary,	Yes	Yes	Yes	Yes	Yes
· Attachment H-Similar Contracts					
· Attachment F-Pricing Sheet	Yes	Yes	Yes		Yes
· Attachment M-Proposed Methodology	Yes	Yes	Yes		Yes Note: Pricing Sheet Old Version prior Addendum
· Attachment G-Proposal References,	Yes	Yes	Yes	Yes	Yes Note: Only 1 Contact Email provided (ref. #2); missing for ref. #1 & 3
· Attachment I-Cancelled or Terminated Contracts	Yes	Yes	Yes	Yes	Yes

Missing or incomplete or signature outdated



	Siemens Industry, Inc.	Blackhawk Fire Safety, LLC	API Group Life Safety dba Western States Fire Protection Company	Koetter Fire Protection of Austin, LLC	OccuPros
References Responses		2		1	