
**WILLIAMSON COUNTY
SERVICES AND GOODS CONTRACT
MOBILE COMMUNICATIONS AMERICA, INC.
(Quote [REDACTED])**

Important Notice: County Purchase Orders and Contracts constitute expenditures of public funds, and all vendors are hereby placed on notice that any quotes, invoices or any other forms that seek to unilaterally impose contractual or quasicontractual terms are subject to the extent authorized by Texas law, including but not limited to the Texas Constitution, the Texas Government Code, the Texas Local Government Code, the Texas Transportation Code, the Texas Health & Safety Code, and Opinions of the Texas Attorney General relevant to local governmental entities.

THIS SERVICES AND GOODS CONTRACT (hereinafter “Contract”) is made and entered into by and between **Williamson County, Texas** (“County”), a political subdivision of the State of Texas, acting herein by and through its governing body, and **MOBILE COMMUNICATIONS AMERICA, INC.** (hereinafter “Service Provider”), both of which are referred to herein as the parties. The County agrees to engage Service Provider as an independent contractor, to provide certain services described herein pursuant to the following terms, conditions, and restrictions:

I.

Services: Service Provider shall provide services *as an independent contractor* pursuant to terms and policies of the Williamson County Commissioners Court. Service Provider expressly acknowledges that he, she, or it is not an employee of the County. The services to be provided include new security system at the Williamson County HQ Building, Georgetown, TX 78626. The services include but are not limited to the services and work described in the attached **MCA Quote [REDACTED]** marked as **Exhibit “A,”** which is incorporated herein to the extent that it meets or exceeds the requirements of County’s solicitation, if applicable.

Should the County choose to add services in addition to those described in **Exhibit “A,”** such additional services shall be described in a separate written amendment to this Contract wherein the additional services shall be described, and the parties shall set forth the amount of compensation to be paid by the County for the additional services. Service Provider shall not begin any additional services and the County shall not be obligated to pay for any additional services unless a written amendment to this Contract has been signed by both parties.

Service Provider represents that they (including Service Provider’s agents, employees, volunteers, and subcontractors, as applicable) possess all certifications, licenses, inspections, and permits required by law to carry out the services and work described in **Exhibit “A.”** The Service Provider shall, upon written (including electronic) request, provide proof of valid licensure.

II.

Goods: Service Provider shall supply the County the goods described in Exhibit “A,” provided to the extent it meets or exceeds the County’s solicitation, if applicable.

Should the County choose to purchase goods in addition to those described in Exhibit “A,” such additional goods shall be described in a separate written amendment wherein the additional goods shall be described, and the parties shall set forth the amount of compensation to be paid by the County for the additional goods. Service Provider shall not provide any additional goods, and the County shall not be obligated to pay for any additional goods unless a written amendment has been signed by both parties.

III.

Effective Date and Term: This Contract shall be in full force and effect when signed by all parties and shall continue until the Project Completion Date or when terminated pursuant to this Contract, whichever event occurs first. The Project Completion Date is defined as the date by which all services and obligations outlined in Exhibit “A” shall be fully performed and delivered to the satisfaction of the County. The parties acknowledge and agree that the Project Completion Date is initially set to be on or before **April 30, 2026**, however this date may be amended at the sole discretion of the County. Upon successful completion of the services as described in Exhibit “A”, this contract shall automatically terminate without further obligation from either party, except as otherwise expressly provided herein.

IV.

Consideration and Compensation: Service Provider will be compensated based on a fixed sum as set out in Exhibit “A” and in accordance with DIR COOP contract number DIR-CPO-4494. The not-to-exceed amount for the life of this contract shall be **One Hundred Ninety-Seven Thousand, Four Hundred Ninety-Four Dollars and Sixty-Three Cents (\$197,494.63)**.

Payment for goods and services shall be governed by Chapter 2251 of the Texas Government Code. An invoice shall be deemed overdue the 31st day after the later of (1) the date the County receives the goods under the contract; (2) the date the performance of the service under the contract is completed; or (3) the date the Williamson County Auditor receives an invoice for the goods or services. Interest charges for any overdue payments shall be paid by the County in accordance with Texas Government Code Section 2251.025. More specifically, the rate of interest that shall accrue on a late payment is the rate in effect on September 1 of the County’s fiscal year in which the payment becomes due. The said rate in effect on September 1 shall be equal to the sum of one percent (1%); and (2) the prime rate published in the Wall Street Journal on the first day of July of the preceding fiscal year that does not fall on a Saturday or Sunday.

The County is a political subdivision under the laws of the State of Texas and claims exemption from sales and use taxes under Tex. Tax Code Ann. §151.309, as amended. The County agrees to provide exemption certificates to Service Provider upon request. Likewise, the County is neither liable for any taxes, charges, or fees assessed against Service Provider for the supplies or products provided or any Services rendered.

V.

Insurance: Service Provider shall provide and maintain, until the services covered in this Contract is completed and accepted by the County, the minimum insurance coverage in the minimum amounts as described below. Coverage shall be written on an occurrence basis by companies authorized and admitted to do business in the State of Texas and rated A- or better by A.M. Best Company or otherwise acceptable to the County and name the County as an additional insured.

Type of Coverage	Limits of Liability
a. Worker's Compensation	Statutory
b. Employer's Liability	
Bodily Injury by Accident	\$500,000 Ea. Accident
Bodily Injury by Disease	\$500,000 Ea. Employee
Bodily Injury by Disease	\$500,000 Policy Limit
c. Comprehensive general liability including completed operations and contractual liability insurance for bodily injury, death, or property damages in the following amounts:	

COVERAGE	PER PERSONPER OCCURRENCE	
Comprehensive General Liability <i>(including premises, completed operations and contractual)</i>	\$1,000,000	\$1,000,000
Aggregate policy limits:	\$2,000,000	

- d. Comprehensive automobile and auto liability insurance (covering owned, hired, leased and non-owned vehicles):

COVERAGE	PER PERSONPER OCCURRENCE	
Bodily injury (including death)	\$1,000,000	\$1,000,000
Property damage	\$1,000,000	\$1,000,000
Aggregate policy limits	No aggregate limit	

Service Provider, as an independent contractor, meets the qualifications of an "Independent Contractor" under Texas Worker's Compensation Act, Texas Labor Code, Section 406.141, and must provide its employees, agents, and sub-subcontractors worker's compensation coverage. Contactor shall not be entitled to worker's compensation coverage or any other type of insurance coverage held by the County.

Upon execution of this Contract, Service Provider shall provide the County with insurance certificates evidencing compliance with the insurance requirements of this Contract.

VI.

No Agency Relationship & Indemnification: It is understood and agreed that Service Provider shall not in any sense be considered a partner or joint venturer with the County, nor shall Service Provider hold itself out as an agent or official representative of the County. Service Provider shall be considered an independent contractor for the purpose of this Contract and shall in no manner incur any expense or liability on behalf of the County other than what may be expressly allowed under this Contract. The County will not be liable for any loss, cost, expense, or damage, whether indirect, incidental, punitive, exemplary, consequential of any kind whatsoever for any acts by Service Provider or failure to act relating to the services being provided.

VII.

INDEMNIFICATION - EMPLOYEE PERSONAL INJURY CLAIMS: TO THE FULLEST EXTENT PERMITTED BY LAW, THE SERVICE PROVIDER SHALL INDEMNIFY, DEFEND (WITH COUNSEL OF THE COUNTY'S CHOOSING), AND HOLD HARMLESS THE COUNTY, AND THE COUNTY'S EMPLOYEES, AGENTS, REPRESENTATIVES, PARTNERS, OFFICERS, AND DIRECTORS (COLLECTIVELY, THE "INDEMNITEES") AND SHALL ASSUME ENTIRE RESPONSIBILITY AND LIABILITY (OTHER THAN AS A RESULT OF INDEMNITEES' GROSS NEGLIGENCE) FOR ANY CLAIM OR ACTION BASED ON OR ARISING OUT OF THE PERSONAL INJURY, OR DEATH, OF ANY EMPLOYEE OF THE SERVICE PROVIDER, OR OF ANY SUBCONTRACTOR, OR OF ANY OTHER ENTITY FOR WHOSE ACTS THEY MAY BE LIABLE, WHICH OCCURRED OR WAS ALLEGED TO HAVE OCCURRED ON THE WORK SITE OR IN CONNECTION WITH THE PERFORMANCE OF THE WORK. SERVICE PROVIDER HEREBY INDEMNIFIES THE INDEMNITEES EVEN TO THE EXTENT THAT SUCH PERSONAL INJURY WAS CAUSED OR ALLEGED TO HAVE BEEN CAUSED BY THE SOLE, COMPARATIVE OR CONCURRENT NEGLIGENCE OF THE STRICT LIABILITY OF ANY INDEMNIFIED PARTY. THIS INDEMNIFICATION SHALL NOT BE LIMITED TO DAMAGES, COMPENSATION, OR BENEFITS PAYABLE UNDER INSURANCE POLICIES, WORKERS COMPENSATION ACTS, DISABILITY BENEFITS ACTS, OR OTHER EMPLOYEES BENEFIT ACTS.

INDEMNIFICATION - OTHER THAN EMPLOYEE PERSONAL INJURY CLAIMS: TO THE FULLEST EXTENT PERMITTED BY LAW, SERVICE PROVIDER SHALL INDEMNIFY, DEFEND (WITH COUNSEL OF THE COUNTY'S CHOOSING), AND HOLD HARMLESS THE COUNTY, AND THE COUNTY'S EMPLOYEES, AGENTS, REPRESENTATIVES, PARTNERS, OFFICERS, AND DIRECTORS (COLLECTIVELY, THE "INDEMNITEES") FROM AND AGAINST CLAIMS, DAMAGES, LOSSES AND EXPENSES, INCLUDING BUT NOT LIMITED TO ATTORNEYS' FEES, ARISING OUT OF OR ALLEGED TO BE RESULTING FROM THE PERFORMANCE OF THIS AGREEMENT OR THE WORK DESCRIBED HEREIN, TO THE EXTENT CAUSED BY THE NEGLIGENCE, ACTS, ERRORS, OR OMISSIONS OF SERVICE PROVIDER OR ITS SUBCONTRACTORS, ANYONE EMPLOYED BY THEM OR ANYONE FOR WHOSE ACTS THEY MAY BE LIABLE, REGARDLESS OF WHETHER OR NOT SUCH CLAIM, DAMAGE, LOSS OR EXPENSE IS CAUSED IN WHOLE OR IN PART BY A PARTY INDEMNIFIED HEREUNDER.

VIII.

No Waiver of Sovereign Immunity or Powers: Nothing in this Contract will be deemed to constitute a waiver of sovereign immunity or powers of the County, the Williamson County Commissioners Court, or the Williamson County Judge.

Additionally, the parties agree that under the Constitution and laws of the State of Texas, the County cannot enter into an agreement whereby the County agrees to indemnify or hold harmless another party; therefore, all references of any kind to County defending, indemnifying, holding, or saving harmless Service Provider for any reason are hereby deleted.

IX.

Compliance With All Laws: Service Provider agrees and will comply with all local, state, or federal requirements with respect to the services rendered. Any alterations, additions, or deletions to the terms of the Contract that are required by changes in federal, state, or local law or regulations are automatically incorporated into the Contract without written amendment hereto and shall become effective on the date designed by such law or by regulation.

X.

Termination: This Contract may be terminated at any time at the option of either party, without future or prospective liability for performance, upon giving thirty (30) days written notice thereof.

XI.

Venue and Applicable Law: Venue of this Contract shall be Williamson County, Texas, and the laws of the State of Texas shall govern all terms and conditions.

XII.

Severability: In case any one or more of the provisions contained in this Contract shall for any reason be held to be invalid, illegal, or unenforceable in any respect, such invalidity, illegality, or unenforceability shall not affect any other provision in this Contract and this Contract shall be construed as if such invalid, illegal, or unenforceable provision had never been contained in it.

XIII.

Right to Audit: Service Provider agrees that the County or its duly authorized representatives shall, until the expiration of three (3) years after final payment under this Contract, have access to and the right to examine and photocopy any and all books, documents, papers and records of Service Provider which are directly pertinent to the services to be performed under this Contract for the purposes of making audits, examinations, excerpts, and transcriptions. Service Provider agrees that the County shall have access during normal working hours to all necessary Service Provider facilities and shall be provided adequate and

appropriate workspace in order to conduct audits in compliance with the provisions of this section. The County shall give Service Provider reasonable advance notice of intended audits.

XIV.

Good Faith Clause: Service Provider agrees to act in good faith in the performance of this Contract.

XV.

No Assignment: Service Provider may not assign this Contract.

XVI.

Confidentiality: Service Provider expressly agrees that he or she will not use any incidental confidential information that may be obtained while working in a governmental setting for his or her own benefit, and agrees that he or she will not enter any unauthorized areas or access confidential information and he or she will not disclose any information to unauthorized third parties, and will take care to guard the security of the information at all times.

XVII.

Foreign Terrorist Organizations: Service Provider represents and warrants that it is not engaged in business with Iran, Sudan, or a foreign terrorist organization, as prohibited by Section 2252.152 of the Texas Government Code.

XVIII.

Public Information: Service Provider understands that County will comply with Texas Government Code, Chapter 552, the Public Information Act (PIA) as interpreted by judicial ruling and opinions of the Attorney General of the State of Texas. Service Provider further understands that any solicitation, including proposals, quotes, presentations, pricing, references and any supporting documentation, shall become the property of Williamson County and are subject to public disclosure in accordance with the PIA. Service Provider further understands that such documents are made part of the public facing agenda and meeting minutes in open meetings of Commissioners Court. Information, documentation, and other material in connection with this Contract or any resulting contract may be subject to public disclosure pursuant to the Texas PIA.

XIX.

On-Site Representative for Work Monitoring: The County may appoint an on-site project representative to observe the work being performed. The County may conduct inspections to determine the date or dates of substantial completion and the date of final completion. If the County so desires, it may seek written adequate assurance that the work is progressing on-time and pursuant to terms and conditions of this agreement and all related contract documents.

XX.

Damage to County Property: Service Provider shall be liable for all damage to county-owned, leased, or occupied property and equipment caused by Service Provider and its employees, agents, subcontractors, and suppliers, including any delivery, or transporting company, in connection with any performance pursuant to this Contract. Service Provider shall notify County in writing of any such damage within one (1) calendar day.

XXI.

Duty To Report Problems: Service Provider agrees to advise the County and its representative(s) within 24 hours of any errors, mistakes, potential problems or any other problematic issue(s) coming under observation during the progress of the work and will make good faith efforts to correct any errors that come to light in a timely and reasonable manner.

XXII.

Cleaning Up: Service Provider shall keep the premises and surrounding area free from accumulation of waste materials or rubbish caused by operations under this Agreement. At completion of the work, Service Provider shall remove from and about the project: waste materials, rubbish, tools, construction equipment, machinery and surplus materials. If Service Provider fails to clean up as provided, the cost thereof shall be charged to Service Provider by deducting from final fee or as necessary.

XXIII.

Media Releases: Service Provider shall not use County's name, logo, or other likeness in any press release, marketing materials, or other announcement without the County's prior written approval.

XXIV.

Authorized Expenses: In the event County authorizes, in advance and in writing, reimbursement of non-labor expenses related to the services subject of this Contract, County will pay such actual non-labor expenses in strict accordance with the Williamson County Vendor Reimbursement Policy (as amended), which is incorporated into and made a part of this Contract by reference. The Williamson County Vendor Reimbursement Policy can be found at: [WilliamsonCountyVendorReimbursementPolicyMarch2023.pdf](#) ([wilco.org](#)). Invoices requesting reimbursement for authorized non-labor expenses must be accompanied by copies of the provider's invoice and clearly set forth the actual cost of the expenses, without markup.

XXV.

Entire Contract & Incorporated Documents; Conflicting Terms: This Contract constitutes the entire Contract between the parties and may not be modified or amended other than by a written instrument executed by both parties. Documents expressly incorporated into this Contract include the following:

- A. This Contract between The County and Service Provider;
- B. As described in the attached **MCA Quote** [REDACTED], marked as **Exhibit "A"**;
- C. The cooperative purchasing COOP contract number DIR-CPO-4494, incorporated by reference;
- D. Insurance certificates evidencing coverages required herein above and
- E. Any Amendments agreed to by both parties.

The County reserves the right and sole discretion to determine the controlling provisions where there is any conflict between the terms of this Contract and the terms of any other purchase order(s), contract(s) or any document attached hereto as exhibits relating to the services and goods subject of this Contract.

XXVI.

County Judge or Presiding Officer Authorized to Sign Contract: The presiding officer of the County's governing body who is authorized to execute this instrument by order duly recorded may execute this Contract on behalf of the County.

WITNESS that this Contract shall be effective as of the date of the last party's execution below.

WILLIAMSON COUNTY:

Mobile Communications America, Inc.:

Authorized Signature

Barry Downs

Authorized Signature

County Judge/Presiding Officer

Barry Downs

Printed Name

Date: _____, _____ 20____

Date: October, 22 2025

**Reviewed by Contract Audit
Garrett Murray
Contract Auditor
Willamson County Auditor's Office**

Date: Oct 23 2025

Time: 1:07 pm

**Reviewed by General Counsel's Office
Jacqueline Lentz
General Counsel, Commissioners Court**
Date: Oct 23 2025 Time: 2:01 pm

Exhibit "A"

MCA Quote



Williamson County

Williamson County - New HQ Building



Provided By:



Patrick Stevenson

PatrickStevenson@callmc.com



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DCJS No.: 11-17936 and NC 2610-CSA

Date:
9/12/2025

Quote:

Expiration Date:
12/11/2025

DIR-CPO-4494

This quote will follow Williamson County and MCA's MSA.

Williamson County will issue their PO for the purchase of this project prior to November 26, 2025 and the project will begin in February of 2026

Mobile Communications America (MCA) will provide and install video surveillance additions for Williamson County's new Headquarters. All cameras will be added to the customer's existing Enterprise base license and cabling, pathways, and conduit shall be provided by others. System installation includes hardware, system licenses, and configuration unless otherwise stated.

Video Surveillance System

MCA will furnish and install the following:

- 122 - Genetec Omnicast Enterprise camera licenses
 - Each with 1 year ADV coverage

- First Floor
 - 40 - Axis P3267-LV 5MP cameras
 - Interior - to be mounted directly to the ceiling tile or wall
 - With Lightfinder 2.0, Axis Deep Learning technology
 - 31 - Axis M3086-V 4MP cameras
 - Interior - to be mounted directly to the ceiling tile or wall
 - With Lightfinder, Axis Deep Learning technology
 - For individual Tax Office and County Clerk Teller booths

- 3 - Axis P3267-LVE 5MP cameras
 - Exterior - to be mounted to the wall using a pendant and arm. Includes surge suppression.
 - With Lightfinder 2.0, Axis Deep Learning technology
- 6 - Axis P4707-PLVE 2x5MP multi sensor cameras
 - 4 - Interior - to be mounted directly to the ceiling tile or wall
 - 2 - Exterior - to be mounted to the wall using a pendant and arm. Includes surge suppression.
 - With Lightfinder 2.0, Axis Deep Learning technology
- 10 - Axis P3737-PLE 4x5MP multi sensor cameras
 - 2 - Interior - to be mounted directly to the ceiling tile or wall
 - 7 - Exterior - to be corner mounted to the using a pendant, arm, and bracket. Includes surge suppression.
 - 1 - Exterior - to be pole mounted mounted to the using a pendant, and arm. Viewing the EV Charging Station. Includes surge suppression.
 - With Lightfinder 2.0, Axis Deep Learning technology
- 8 - Axis M5075-G 2MP mini-PTZ cameras with 5X optical zoom and 12x digital zoom

- Second Floor
 - 19 - Axis P3267-LV 5MP cameras
 - Interior - to be mounted directly to the ceiling tile or wall
 - With Lightfinder 2.0, Axis Deep Learning technology
 - 6 - Axis P4707-PLVE 2x5MP multi sensor cameras
 - 2 - Interior - to be mounted directly to the ceiling tile or wall
 - 4 - Exterior - to be mounted to the wall using a pendant and arm
 - With Lightfinder 2.0, Axis Deep Learning technology

- 1 - Axis P3737-PLE 4x5MP multi sensor camera
 - Interior - to be mounted directly to the ceiling tile or wall
 - With Lightfinder 2.0, Axis Deep Learning technology

- Third Floor
 - 13 - Axis P3267-LV 5MP cameras
 - Interior - to be mounted directly to the ceiling tile or wall
 - With Lightfinder 2.0, Axis Deep Learning technology

 - 4 - Axis P4707-PLVE 2x5MP multi sensor cameras
 - 3 - Interior - to be mounted directly to the ceiling tile or wall
 - 1 - Exterior - to be mounted to the wall using a pendant and arm
 - With Lightfinder 2.0, Axis Deep Learning technology

Initial programming will include:

- Enrolling the cameras and setting up Deep Learning Analytics
- One administrative account
- One view only account
- Estimated days of storage 30
- 2MP-5MP at H.264 and 12FPS
- Calculations are based on 40% motion detection or event recording
- For 30 days of storage, these additions will require 143TB of raw storage and 1,105Mbits of bandwidth

The NVR storage capacity is an approximate estimate based on general conditions that MCA does not guarantee. Each device will include the necessary mounting hardware, license and one year manufacturer software license support.

Customer Provided Items

- Electronic drawing files of the plans and approval of device layout
- Individual software administrator logins for personnel at each location for each system
- PoE switches, patch panels , and certified network cabling
- Existing recording server with storage space to accommodate the new devices
- Existing client workstations that meet the system minimal requirements
- Rack space and uninterruptable power supply in the MDF room for rack mount units
- Network configurations for connection of devices to Customer's network
- 120VAC by a certified electrician for all security devices where needed
- Exterior and fire partition penetrations where needed
- Installation of conduit with a pull string to security devices where needed

Engineering

MCA shall provide system design and operational documentation to ensure proper installation and efficient servicing of the system. MCA will provide submittal plans that will show where each device is located at each site. The submittal plans will also include a system matrix, which includes the schedule of each device and the programming setup into the security system software.

Cabling & Wiring

Williamson County will be responsible to install all the wiring and connections providing communication and/or control between MCA supplied devices and central control equipment. All wires will be dressed in a neat and professional manner.

MCA will not provide any conduit or trenching required to reach each device. It is the Customer's responsibility to provide a pathway for all wiring required for each device. MCA

is not responsible for any existing wiring being used. A quote will be provided to the Customer for any wiring that is found to be unusable

Field Devices

MCA will provide all necessary devices and hardware included on the equipment list attached. The devices on the security plans will be installed and programmed into the system according to the system matrix.

MCA is not responsible for any existing devices being reused. If any existing devices are found to be unusable then a quote will be provided to the Customer to replace the device. MCA is not responsible for any damages done from the existing devices being removed. The Customer is responsible to patch and repair any damages done from existing devices removed.

Programming

MCA trained personnel will program the security system to provide a functioning operational system. MCA will support Customer programming personnel and set up remote field panels consistent with manufacturer standards. MCA will program each device according to the system matrix provided in the security plans. If any additional programming or special programming outside the system matrix is needed an approved change order from the Customer is required.

Customer to furnish IP addressing scheme for all devices requiring an IP address on the network. MCA will provide a list of devices that need IP addresses to the Customer.

Rental Equipment

Lift rental is not included in this proposal and shall be provided by the Customer if required.

Testing

MCA will perform acceptance testing in the presence of the appointed Customer representative to ensure proper operation and communication of all integrated systems. A test sheet with a check list for each device will be provided by MCA and signed by the Customer representative upon successful completion of a system acceptance test. The final system test report will be sent to all parties.

A punch list detailing items requiring a follow up that is within this scope of work will be created. MCA will correct the punch list items in a mutually agreed upon time. If the Customer wants something changed after the test sheet has been signed additional charges will be applied.

Upon system acceptance, an MCA job completion form shall be signed and sent to all parties. It is the Customer's responsibility to ensure proper periodic testing per the manufacturer's recommendation if a signed SecurePlan agreement is not in place.

Training

Training is not included with this proposal.

Standard Proposal Notes:

1. This proposal will follow the guidelines stated in DIR contract number DIR-CPO-4494 Standard Terms and Conditions.
2. This proposal is valid for 60 days. After the 60 days the quote is no longer valid and a new quote needs to be regenerated and prices may vary.
3. A standard 1 year warranty applies on all newly installed equipment.
4. Please allow 4-6 weeks lead time for door hardware.
5. Final Location of all equipment to be approved by owner prior to start of installation.
6. Work provided by MCA is assumed to be continuous, unhindered and without the need for escorts. Additional costs will be incurred if work is slowed by denial or delay of access to the work areas without three days' notice, or if escorts are required at any time. Any cessation of work by the customer or delays in the project

construction schedule will result in additional mobilization and project management charges.

7. The quantities of materials noted above scope of work are intended to be descriptive. Should there be any discrepancy between the scope of work and the equipment list, the equipment list will supersede the scope of work stated above.
8. All work will be done following federal, state, and local laws and requirements for the above scope of work.
9. Due to extreme supply chain issues, MCA reserves the right to adjust final proposal pricing until an order is placed with our manufacturer partners. We will inform you within 5 business days of receipt of order about product availability and price increases greater than MCA can absorb.

MCA Excludes the Following:

1. All 120 VAC connections are to be performed by customer or customer's designated licensed Electrical contractor.
2. Fire alarm interface, cabling, connection, input/output, testing and certification.
3. Any city or other governmental permits, not associated with this scope of work, required for the use and operation of the system.
4. Access to device location, penetrations, required access panels for concealed areas.
5. If not stated above wire mold, conduit, trenching, wireless devices or aerial cabling necessary to connect any remote locations or gates, computer workstations to operate the system, and network equipment to provided power and data communication for devices.
6. Overtime required due to schedule revisions, work stoppages, delays caused by others, or circumstances beyond MCA control.
7. Final terminations and connections to equipment other than provided by MCA.
8. Any trade installation that MCA is not licensed to perform.
9. Painting, patching or landscaping required as a result of the installation of equipment associated with this scope of work.

10. Technical assistance or the setup of the customer's network for connection to the security control systems. The customer is required to provide static IP addresses and support personnel for assistance in setting up the network connections.

Bill of Materials

Manufacturer	MPN	MSRP	Unit Price	Quantity	Row Total
Genetec	DIR-GSC-Om-E-1C	\$300.00	\$211.58	125	\$26,447.50

1 Enterprise camera connection, mandatory Genetec Advantage

Genetec	DIR-ADV-CAM-E-1Y	\$55.00	\$38.79	125	\$4,848.75
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Genetec Advantage for 1 Omnicast Enterprise Camera - 1 year

Axis	DIR-02329-001	\$849.00	\$658.63	74	\$48,738.62
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High-performance fixed dome camera with Deep Learning Processing Unit (DLPU). Forensic WDR, Lightfinder 2.0 and Optimized IR. Discreet, dust- and IK10 vandal-resistant indoor casing.

Varifocal 3-8 mm P-Iris lens with remote zoom and focus. Multiple, individually configurable streams, H.264/H.265 with Zipstream and Motion JPEG. 5MP stream in 4:3 up to 30fps. AXIS Object Analytics, Video motion detection and tampering alarm. Two-way audio and audio detection. Supervised digital input / digital output for alarm / event handling. MQTT support. Axis Edge Vault for added cyber security. Built in case open switch. MicroSD memory card slot for local storage. Powered by IEEE 802.3af/802.3at Type 1 Class 3. Includes mounting bracket.

Axis	DIR-02416-001	\$1,159.00	\$899.12	10	\$8,991.20
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AXIS P4707-PLVE offers two channels with 5MP per channel, at a frame rate of 30 fps. With its unique design, this multidirectional camera offers cost-effective installation and flexible positioning of both varifocal camera heads. Each head can be controlled individually, so you can capture scenes in two directions in wide angle or zoomed-in views, with up to 2.5x zoom. It features Axis Lightfinder and Axis Forensic WDR for true colors and great details in challenging or poor light. The camera comes with a Deep Learning Processing Unit and can run analytics on both channels simultaneously. Furthermore, Zipstream with support for H.264 and H.265 significantly lowers bandwidth and storage requirements.

Axis	DIR-02347-004	\$689.00	\$534.51	8	\$4,276.08
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Ceiling-mount mini PTZ dome camera with 5x Optical zoom and autofocus, HDTV 1080p (1920x1080) 30fps in H.264/H.265 with Zipstream and Motion JPEG. IP51 protection against dust and water. Wireless I/O connectivity with Z-Wave Plus® gateway for home automation devices. Text overlay from Z-wave sensors. Featuring a built-in microphone, includes built-in analytics such as scream detection.

Only PoE, midspan not included. Surface ceiling mounting brackets included.

Axis	DIR-02634-001	\$1,799.00	\$1,395.62	10	\$13,956.20
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AXIS P3737-PLE Panoramic Camera offers 4x5 MP sensors and is perfect for 360° and 270° surveillance. You can be able to count on both high-quality overviews and detailed coverage thanks to the brilliant design of this cost-effective solution. With 360° IR illumination, the product provides excellent image quality around the clock, even in challenging lighting. With ARTPEC-8 and its deep learning processing unit, the product supports analytics and metadata on all sensors.

Axis	DIR-01513-001	\$105.00	\$81.46	7	\$570.22
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AXIS T94N01D Pendant Kit comprises a weathershield and a mounting adapter for AXIS P3717-PLE Network Camera. The mounting adapter is compatible with 1.5-inch NPS thread. The kit enables AXIS P3717-PLE to be mounted on walls, poles, parapets and outer corners using AXIS T91 mounting accessories.

Axis	DIR-02076-001	\$73.00	\$56.63	3	\$169.89
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AXIS T94N02D Pendant Kit comprises a weathershield and a mounting adapter for AXIS P3715-PLVE Network Camera. The mounting adapter is compatible with 1.5-inch NPS thread. The kit enables AXIS P3715-PLVE to be mounted on walls, poles, parapets and outer corners using AXIS T91 mounting accessories.

Axis	DIR-02330-001	\$999.00	\$775.00	6	\$4,650.00
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High-performance fixed dome camera with Deep Learning Processing Unit (DLPU). Forensic WDR, Lightfinder 2.0 and Optimized IR. Discreet, dust- and IK10 vandal-resistant outdoor casing.

Varifocal 3-8 mm P-Iris lens with remote zoom and focus. Multiple, individually configurable streams, H.264/H.265 with Zipstream and Motion JPEG. 5MP stream in 4:3 up to 30fps.. AXIS Object Analytics, Video motion detection and tampering alarm. Two-way audio and audio detection. Supervised digital input / digital output for alarm / event handling. MQTT support. Axis Edge Vault for added cyber security. Built in case open switch. MicroSD memory card slot for local storage. Powered by IEEE 802.3af/802.3at Type 1 Class 3. Extended temperature range. Includes mounting bracket and weather shield.

Date:
9/12/2025

Quote:



Expiration Date:
12/11/2025

Manufacturer	MPN	MSRP	Unit Price	Quantity	Row Total
Axis	DIR-02548-001	\$84.00	\$65.17	3	\$195.51
Outdoor pendant kit for AXIS P3265-LVE, P3267-LVE, P3268-LVE. Compatible with Axis mounts: ceiling, wall, parapet, poll and 1.5" NPS threaded pipes.					
Axis	DIR-5017-641	\$94.00	\$72.92	7	\$510.44
Corner Bracket that is compatible with several wall mounts: AXIS T91B61 Wall Mount, AXIS T91D61 Wall Mount 1.5" NPS, AXIS T91G61 Wall Mount, AXIS T91H61 Wall Mount, AXIS T91L61 Wall-and-Pole Mount. These wall mounts in turn are compatible with AXIS P55-series, AXIS Q60/61/63-series, AXIS M32-series, AXIS Q37-series, AXIS M55-series, AXIS P56-series and their associated pendant kits.					
Axis	DIR-5504-821	\$105.00	\$81.46	16	\$1,303.36
Chromated and powder coated aluminum wall mount with 1.5" NPS thread for fixed dome pendant kits. Cable routing from behind or through 3/4" conduit hole on the side. Includes mounting plate, pipe seal and conduit hole cover. Color: White					
Axis	DIR-02374-001	\$389.00	\$301.78	17	\$5,130.26
AXIS M3086-V is an ultra-compact, indoor fixed mini dome with Deep Learning Processing Unit (DLPU). Dust - and IK08 vandal-resistant casing, fixed lens, horizontal/vertical field of view 130°/93°. D/N functionality with automatically removable IR-cut filter. Lightfinder. Multiple, individually configurable H.264, H.265 and Motion JPEG streams; max 4MP at 30 fps with WDR. Zipstream for reduced bandwidth and storage. MicroSD memory card slot for local storage. Audio and I/O with optional accessories. Axis Object Analytics, video motion detection and active tampering alarm. Axis Edge Vault for increased cybersecurity Powered by IEEE 802.3af/802.3at Type 1 Class 2					
Ditek Surge Protection	DTK-MRJPOES	\$95.00	\$95.00	16	\$1,520.00
Ditek DTK-MRJPOES Ethernet Surge Protector PoE+/HiPoE Cat 5E/6/6A Shielded RJ45 Connector					
Ditek	DTK-RM12NETS	\$835.00	\$835.00	2	\$1,670.00
DITEK DTK-RM12NETS 12 Channel Rackmount POE/Ethernet Protector, 1U, Shielded RJ45 In/Out, 10GbE					
Panduit	UTP28SP1YL	\$17.22	\$17.22	150	\$2,583.00
CU Patch Crd Cat 6 SD 1ft YL					
	MISC-PRT		\$3,490.98	1	\$3,490.98
Miscellaneous parts and equipment					
Subtotal					\$129,052.01
	MCA-SEC-IN-LABOR-R4	\$155.50	\$139.95	264	\$36,946.80
Initial Installation Labor					
	MCA-SEC-PM-LABOR-R4	\$243.00	\$218.70	48	\$10,497.60
Project Management Labor					
	MCA-SEC-EN-LABOR-R4	\$205.50	\$185.00	8	\$1,480.00
Engineering Labor System Design					

Date:
9/12/2025

Quote:



Expiration Date:
12/11/2025

Manufacturer	MPN	MSRP	Unit Price	Quantity	Row Total
	MCA-SEC-IN-CONFIG-R4	\$189.03	\$189.03	60	\$11,341.80
Install Configuration Staging Programming					
	MCA-SEC-SC-LABOR				\$8,176.42
Sub-Contracted Labor					
Subtotal					\$68,442.62

Subtotal: \$197,494.63



System Investment

Purchase Price, Excluding Taxes:	\$197,494.63
Estimated Taxes:	\$0.00
Purchase Price, Including Taxes:	\$197,494.63

Date:
9/12/2025

Quote:



Expiration Date:
12/11/2025

Service Level Agreement

For this system we are proposing: SecurePlan with coverage for 36 Months

The proposal SecurePlan option is billed Annually at \$24,396.00

I am interested in SecurePlan: _____

The terms and conditions of SecurePlan can be previewed at this link: [LINK](#)

A SecurePlan contract to be sent closer to the start date for signature.

IN SECURITY THERE ARE NO SECOND CHANCES.

A crisis is no time to discover system errors. That's why it's critical to your business to have full coverage with SecurePlan from MCA. SecurePlan is an exclusive program designed to match your growing security needs and ensure maximum uptime in a cost-effective manner. Superior to any warranty on the market. SecurePlan keeps you one step ahead of your overall security needs with proactive system issue resolution, guaranteed same-day response, and warranty device replacement, all backed by our "Service First DNA" culture. MCA is committed to a personal level of service and support. Here are eight critical reasons to consider SecurePlan:

PRIORITY DISPATCH WITH GUARANTEED SAME-DAY RESPONSE Only SecurePlan clients receive a priority dispatch with a guaranteed same-day service response. If you have requested a service call before noon on a regular business day and an MCA Service Technician fails to respond to your request on the same day, you'll receive a free month of SecurePlan.

LABOR AND TRAVEL COST DURING NORMAL BUSINESS HOURS IS INCLUDED Never receive surprise expenses with SecurePlan. From 8:00 am to 5:00 pm CST, the labor costs of repairs and replacement parts are included. This reduces your overhead costs and allows you to budget for a fixed amount.

SECUREPLAN PROVIDES A 10% DISCOUNT ON LABOR RATES What happens if your system needs service after-hours? Because service issues don't run on your schedule, this usually results in costly repairs and fees. However, as a SecurePlan customer, you will have the advantage of a 10% discount on emergency overtime service and system expansion additions.

DEVICE REPAIR OR REPLACEMENT SecurePlan covers normal wear and tear, so there is no need to worry about the cost of an expensive NVR or pan-tilt-zoom camera replacement. So whether you're in or out of warranty, SecurePlan ensures device repairs and replacement at no additional cost.

SYSTEM SOFTWARE UPGRADES AND LICENSE FEES Are you getting the latest software updates? What about manufacturer support and technical upgrades? Are there any subscription charges? SecurePlan includes all of these. No need to worry about the latest versions or the cost of an upgrade. MCA's SecurePlan does it for you!

FREE LOANER EQUIPMENT If your system experiences a malfunction, it may need to be repaired by the manufacturer. It is not uncommon for manufacturer repairs to take several weeks, or even a month. That's time you just can't afford to be without your security system. This is yet another example of why SecurePlan is superior to any warranty. While the equipment is off to get repaired, your system stays online with MCA's loaner equipment so you can have peace of mind.

ANNUAL FUNCTIONAL TESTS It is essential to keep your security system operating at peak performance. As a SecurePlan customer, you'll receive annual visits to your business by our trained professionals to review the system and test its overall functionality. If repairs are required, MCA will provide, at no additional charge, repairs to the system and the equipment; we'll even test the batteries and replace them at no additional cost. However, SecurePlan repairs exclude vandalism, tampering, or services performed by persons other than MCA personnel.

NO SURPRISE EXPENSES How do you eliminate costly surprise service expenses? With SecurePlan, take advantage of MCA's exclusive priority dispatch, guaranteed same-day response (if a service call is placed by noon on a business day), annual functional tests, and free loaner equipment. Working together to protect you and your budget from the unexpected, SecurePlan provides clients with much more than a "simple warranty". Because when it comes to security, there are no second chances.



Customer Acceptance

IN WITNESS WHEREOF, the Parties hereto execute and accept this proposal and agree to be bound by all parts, including the terms and conditions, which together form the complete agreement (hereinafter the "Agreement") between the Parties. The terms and conditions are incorporated by reference as fully set forth herein and available at [Terms and Conditions](#) (the "Terms"). This Agreement is in effect on the date proposal is signed. Customer agrees that it has read the Terms prior to customer's acceptance of this proposal. MCA hereby reserves the right to amend the Terms from time to time and without notice to Customer. This Agreement shall not be binding to MCA unless approved in writing by an Authorized Signer of MCA. In the event of non- approval, the sole liability of MCA shall be to refund to buyer the deposit amount that has been paid to MCA by Customer.

Agree to MCA's Terms

Agree to Other Terms: _____

MCA Location

Mobile Communications
America, Inc.
4509 Freidrich Lane
Suite 110
Austin TX 78744
(512) 892-8801
United States

Delivery Address

Accounts Payable
Williamson County
3101 SE Inner Loop
Georgetown Texas 78626
(800) 100-0000
United States

Billing Address

Accounts Payable
Williamson County
301 SE Inner Loop
Ste. 105,
Georgetown Texas 78626
(800) 100-0000
United States

Seller

MCA Representative

Title

Approved MCA Authorized Signer

Customer

Barry Downs _____

Printed Name

VP Sales _____

Title

Barry Downs _____ 10/22/2025

Signature Authorized Signer

Date