

# LOUIS H. HARPER

31 HARPER RANCH RD.

WEIR, TX 78674-0177

CELL# 512-639-7941

PERSONAL      MARRIED (MARJORIE)

THREE CHILDREN AND 6 GRAND CHILDREN

1953 – 1955      UNITED STATES ARMY INFANTRY

1955 – 1969      PACIFIC TELEPHONE CO. (SOUTHERN CALIFORNIA)

SALES REPRESENTATIVE

UNIT SUPERVISOR

SECTION MANAGER

1969 – 1972      AMERICAN TELEPHONE & TELEGRAPH CO. (CINCINNATI, OH.)

MANAGER, DATA COMMUNICATIONS TRAINING

DIRECTOR, AT&T CORPORATE SALES TRAINING

1972 – 1985      PACIFIC BELL (SOUTHERN CALIFORNIA)

NATIONAL ACCOUNT MANAGER – ARCO

DISTRICT MANAGER, LARGE MARKET SALES (L.A.)  
DISTRICT OPERATIONS MANAGER – INSTL. & REPAIR  
DIVISION STAFF MANAGER – SO. CAL.

1985 – 1988      PACTEL INFO SYSTEMS (PACIFIC BELL START-UP COMPANY  
PROJECT MANAGER – TRANSAMERICA CORP. – NATIONAL  
SWITCHING CENTER INSTALLATION (SO. CAL)  
VICE PRESIDENT – OPERATIONS – CALIFORNIA/OREGON,  
WASHINGTON, NEVADA  
VICE PRESIDENT – OPERATIONS – COMMITTEE CHAIR FOR  
DUE DILIGENCE TASK FORCE CONSIDERING CORPORATE  
BUY OUT .

1988 – 1992      PACBELL (SOUTHERN CALIFORNIA)  
DIRECTOR – SPECIAL STUDY TASKFORCE - FCC INTERFACE  
FOR ACCOUNT CODING REDUCTION  
DIRECTOR – HUMAN RESOURCES – LABOR RELATIONS  
RETIRED NOVEMBER 1992

1992- 2000      RESIDENT – GEORGETOWN, TX

2000 – PRESENT      RESIDENT – WEIR, TX

