

Anita Martinez, WCCHD Interim Director

Cynthia Guerrero, Director of Community Health and Social Services



May 15, 2009

To: Judge Dan A. Gattis and Williamson County Commissioners

From: Bride Roberts, CIHCP Coordinator, Williamson County and Cities Health District

Following an in-depth review of the responses to Williamson County's Request for Proposal for Third Party Administrator (TPA) services for the County Indigent Health Care Program, we are prepared to recommend that Williamson County contract with WEB-TPA Employer Services, LLC, a subsidiary of AmWINS Group Benefits, to provide such services.

Members of the review committee included: Julie Kiley, Donna Baker and David Dukes from the County Auditor's office, Jonathan Harris and Patrick Strittmatter of Purchasing, and Dina Cavazos, Gracie Saucedo and Bride Roberts of Williamson County & Cities Health District.

The process of reviewing proposals was conducted in the following manner:

4/23/09 Bids were received, opened, and distributed to reviewers

4/24/09 The review committee met to evaluate bids. The top ranking bidders were identified, interviews scheduled.

5/7/09 Interviews were conducted with WEB-TPA and CARE. Mediview, also among the top three ranked bidders, was not interviewed. As Mediview is the incumbent TPA, we have worked extensively with this company for two and one half years, and judged that our knowledge of their services and expertise was sufficient for our purposes.

5/14/09 The review committee met again to review the summary information on all bid submissions. (see attached analysis, comparing qualifications and pricing)

This committee agreed to recommend to the Williamson County Commissioners that WEB-TPA Employer Services, LLP, be contracted as bid to provide TPA services for the CIHCP program. WEB-TPA agreed to address all requirements delineated in the Request for Proposal, offered pricing of administrative services significantly lower than all other bidders, and offered pharmacy pricing lower than that provided by our current carrier.

WEB-TPA is national TPA with headquarters in Irving, Texas and claims offices in San Antonio, Texas and Stuart, Florida. Developed ten years ago in Texas, the company is owned by AmWINS. The company offers the full spectrum of services required by the WilCo Care program. They will seek to secure contracts with additional medical providers in the Williamson County community.

WEB-TPA provides TPA services to many entities in Texas and nationally, including Leander Independent School District, City of Euless, Texas, and Charter Health Plan of Sarasota, Florida. Their provider network in this area is Texas True Choice, which contracts for CHIP providers at Medicaid payment rates in this region.

Two contacts with references provided by WEB-TPA have assured us of those parties satisfaction with the services provided.

On behalf of the members of the review committee, I respectfully submit this recommendation. This action item will be on the Commissioners Court agenda for Tuesday, May 26, 2009. The summary and comparison of bid responses is attached for your review.

Sincerely,

Bride Roberts, LBSW  
CIHCP Coordinator  
Williamson County & Cities Health District

