

Proposal Amendments for WILCO Tennis Center From Ellery McLanahan

Amendments to Proposal Specifications (**changes in bold**)

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2. Scope of Work

b) The county agrees to waive court fees for Pro Manager on his/her lessons, leagues (2), camps, **mixers and small social events** in an amount not to exceed **\$20,000**.

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d)

Add 7) Mixers and small events

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6. Accounting

a) The County agrees to waive court fees for Pro Manager on his/her lessons, leagues (2), camps, **mixers and small social events** in an amount not to exceed **\$20,000**.

Additional request:

1) Ellery McLanahan, the Pro Manager, requests that after the county has collected 15,000 in court fees, 35% of all additional court fees after \$15,000 are paid to him. The percentage of court fees paid to Ellery McLanahan will be open to review after 6 to 9 months period from the start date of the contract and altered if deemed necessary by the county.

Staffing WILCO Tennis Center Plan

Phase1 October 2009 to May 2010

Mondays through Thursdays: 8:30 am to 1:30 pm; 4:30 pm to 9:30 pm

Fridays: 9 am to 1 pm; 4 pm to 8 pm

Saturdays: 8 am to 5 pm

Sundays: Closed (Or open with help from league volunteers)

Total Hours: 57 hours per week

(Compared to 41.25 hours WILCO is open now)

Note: Ellery McLanahan and Mark Nayden will work about 29 hours a week each starting in the pro shop and eventually doing a mix of pro shop hours and lesson hours.

Phase 2 June 2010 to May 2011

Mondays through Fridays 8 am to 9 pm

Saturdays 8 am to 6 pm

Sundays 8 am to 5 pm

Total Hours: 84 hours per week

Note: Pro Shop Staff for evenings and weekends

Phase 3 June 2011 and on

Mondays through Fridays 8 am to 10 pm

Saturdays 8 am to 6 pm

Sunday 8 am to 6 pm

Total Hours: 90 hours per week (Maximum hours open!)

Note: It is our strong intent to have teaching pros and a person in the pro shop as much of the time as possible but should it not be economically feasible we will stick with phase 2 hours. A pro shop staff is especially needed during the evening and weekend hours to help parents and newer players.

Hours of operation will be posted on website(s) and any changes will be updates immediately.

Staff

Pro Manager: Ellery McLanahan

Teaching Pro: Mark Nayden

Accountant: Leo Gates and Associates

Phone: (512) 451-5353 2217

Address: 2217 Hancock Dr., Austin, TX 78756

Bookkeeper: Jennifer Desoto jdesoto01@yahoo.com of Leo Gates and Associates

Shop Staff: Ellery McLanahan, Mark Nayden, Brice Nayden

Stringers: Mark Nayden and Ellery McLanahan

Mark Nayden
2901 Barton Skyway #1001
Austin, TX 78746
(512) 619-7815

Relevant Work Experience:

2004 – Present	Teaching Professional at Austin High and Caswell Tennis Centers
1996-2004	President, Mark Nayden Tennis, Inc. Pro manager, Caswell and Austin High Tennis Centers, Austin, TX under contract with the City of Austin
1994-1996	Head Pro, South Austin Tennis Center, Austin, TX, under contract with Sheryl Behne, President, Tejas Tennis.
1991-1994	Assistant Pro, contracted with Sheryl Behne, Tejas Tennis

Education:

1989	Graduated from Kalamazoo College, Kalamazoo, MI Economics and Business Administration.
1988	Instituto Internacional, Madrid, Spain Studied Spanish Art and History in Spanish-only setting.

Relevant Recent Affiliations and Participation:

USPTA certified
USTA life member
USTA Sectional/National Coach
USTA Area Training Coach
USRSA member
Capital Area Pro Tennis Association, former Vice President

Awards

Head Pro at South Austin Tennis Center in 1992 with Sheryll Behne as Pro Manager when South Austin Tennis Center was awarded top 10 ten court or less public facility by the USTA

Marketing

Website: I will convert my www.tennisproaustin.com to a WILCO website.

Face book, Twitter and other effective and modern marketing devices will be used.

Additional Services

Stringing

Accessories: Grips, balls, drinks etc...

Ball Machine

Video Lessons