



Williamson County Hazardous Materials Team

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To the Williamson County Commissioners Court;

Reference 36' Gooseneck Trailer configured for Haz Mat Team response. Assistant Chief, Michael Wofford, Director of Fleet Services, Mike Fox, and I, Marty Herrin, met 04/26/10 to discuss the bids that had been submitted to the Williamson County Purchasing Department.

Name of Bidder	Price of Bid	Fully Meet Specs
R.A. Adams Enterprises, Inc	\$37,975.62	Yes
Magnum Trailers	\$38,867.27	Yes
Nicholas Enterprises	\$39,425.00	Yes
Tri-Van Truck Body Texas	\$63,032.50	Yes

As you can see from the Bid breakdown, all meet the specifications listed in our official bid request. We were a little concerned about the lowest bid being from a vendor located in McHenry, Illinois, so we placed a call to Adam Hansen (R.A. Adams Enterprise representative) to ask questions about warranty work, pre-build verification of specifications, what types of cabinets, what kind of seats, and final inspection prior to receiving the trailer.

Mr. Hansen explained they were the largest distributor of Wells Cargo trailers in the United States. He said they would provide us a CAD drawing of the trailer with the locations of all the specifications prior to the start of the build. He also told us that the entire trailer including the inside cabinets were going to be built at the Wells Cargo factory in Waco, Texas. He directed us to the website that shows all of the inside work they will be doing. The warranty work can be completed at any certified Wells Cargo repair shop. He understands that we will have to travel to the Wells Cargo factory in Waco to do the final inspection prior to delivery, and that this expense is covered in their bid.

Based on all the information we have gathered, we believe it to be prudent to go with the lowest and best bid of \$37,975.62 from R. A. Adams Enterprise, Inc. We recommend that the Commissioners Court award this vendor to build the Haz Mat trailer. If you have any questions please feel free to contact me.

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