

Auto Insurance RFP Comparison

Vendor	Current Liability/UM	Proposed Liability/UM	Deductible	**APD Comp/Collision	NOTES	Deductible	TOTAL Liability/UM	NOTES
TAC	162,771	106,772	1,000	94,699 - 126,380	current inventory of 2008, 2009, 2010. Any new vehicles acquired during FY 2011 will be charged additional per vehicle	1,000	*106,772	*Amount includes credit renewal
Wells Fargo/Travelers	N/A	152,294	1,000	8,915 - 12,084	current inventory of 2008, 2009, 2010. Any new vehicles acquired during FY 2011 will be charged additional per vehicle	500	*172,294	*Amount includes \$20,000 commission

## Historical Information

### Accident History Expense CY 2008, 2009 through July 2010 (acquired from Fleet Department)

Total Repair Costs Reimbursed from Insurance carriers	151,131 (excludes general maintenance cost)
County paid	56,236
	<b>94,895</b>
Avg expense per year	36,732 (94,895/31 months x 12)

### Vehicles Totaled FY 2009 through July 2010      Approx Replacement Cost

2003	70,000
2004	85,000
2008	24,000 (other parties fault, rec'd pmt for 24k)

Only the 2008 would have been covered.

For CY 2009 through July 2010, 13 units would have been affected by adding the APD coverage

### Past Year Premiums for Liability and UM (TAC)

FY 2010	162,771
FY 2009	149,300
FY 2008	127,425

### FY 2011 Hard Dollar Savings with no Change

TAC - (FY 2010 Current Premium, Liab/UM)  
TAC - (FY 2011 Proposed Liab/UM)

**Difference**

### FY 2011 Cost Difference for Basic Liability

WF/Travelers - Liab/UM  
TAC - Liab/UM

**Difference**

### FY 2011 Cost Difference to add APD

WF/Travelers-Liab/UM/APD  
TAC (FY 2011 Premium, Liab/UM)

**Difference**

### FY 2010 Cost Difference to add APD

WF/Travelers-Liab/UM/APD  
TAC (FY 2010 Premium, Liab/UM)

**Difference**

### **NOTE RED AMTS:**

Due to the significant difference in amounts, the APD (Comprehensive/Collision) amounts were verified via email (included in the spreadsheet).

### **NOTE BLUE AMTS:**

If the county stays with the current coverage of basic liability and uninsured motorist only this would be the annual amount.

### **\*\*APD & \*\*TOTAL AMOUNT RANGES**

These amounts are estimates based on current 2008, 2009 and 2010 vehicle inventory plus the recommended vehicle purchase price (including taxes and fees for new vehicles). The county will be billed accordingly based on the number of new units added.

### **TAC Driver Training**

Driving simulator training program – If high losses are identified in the area of vehicle accidents, TAC may opt to use this program to train new drivers in making proper decisions during driving operations.

### **WF/Travelers Driver Training**

Consulting is offered in Driver Fleet Management Services. Wells Fargo would need to confirm project scope and depth of services to the release of pricing for these additional services.