

Section 6. Pricing Summary

Motorola's pricing is based on the equipment list and services defined for the system designed for Williamson County. The Statement of Work (SOW) describes the work to be performed for the installation, optimization, and testing of the system and the equipment list provides the equipment necessary for this project

Williamson County EOC Move and Console Expansion

Phase 1: MCC7500 Console Expansion Project

Add five additional consoles to the Williamson County dispatch center

HGAC CONTRACT DISCOUNT TOTAL \$377,915

Electrical Work \$ 5.700

Total Project Price (Valid Through 9-30-10) \$383,615

ADDED SYSTEM DISCOUNT (\$35,000)

(If Contract is signed by 9-28-2010)

Phase 1 Total \$348,615

With additional system discount

PHASE 1 TOTAL COST SUMMARY

MCC7500 Console Hardware (HGAC Discounted Price \$196,396

Services: \$187,219

Electrical Work *(\$5,700)

Project Management

Instillation and Optimization

Programming

Civil Work, Civil Equipment

Contractor Provided Hardware

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Williamson County, TX Emergency Operations Center (EOC) Project August 20, 2010 ESS Support and Extended 24x7 Warranty

CCSI Staging

Engineering Services

ST Integration Services

Upgrade Operations to Master Site

Shipping and Handling

Phase 2: Williamson County EOC Move and Additional Console Expansion

HGAC Contract Discount Total \$1,049,380

Additional System Discount (\$108,864)

Phase 2 Total \$ 940,516

PHASE 2 TOTAL COST SUMMARY (HGAC Discounted Price)

Hardware / Equipment \$484,609

Services / Civil \$564,771

Project management

Installation and Optimization

External Subcontracting

Civil Work, Civil Related Hardware and Equipment

Subcontractor Provided Hardware and Equipment

Programming

ESS Support and Extended 24x7 Warranty

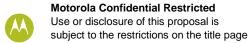
CCSI Staging

Engineering Services

SSI Integration Services

Upgrade Operations to Master Site

Shipping and Handling



GRAND TOTAL – Phase 1 and Phase 2

Phase 1 Total with special discounts \$348,615

Phase 2 Total with special discounts \$940,516

Multiple Project Discount (Phase 1 and 2) (\$90,000)

Multiple Project Discount only if Williamson County executes both MCC7500 5 position console expansion project and EOC Move / Expansion project together by Sept 28, 2010

GRAND TOTAL

\$1,199,131.00

Price includes Phase 1, phase 2 and multiple project incentives

OPTIONS (Not Included in Total Price):

VHF West Site Repeater \$88,276

VPM Console Upgrades \$ 183,813

(Optional VPM price only valid if purchased with EOC project)