



## Section 6. Pricing Summary

Motorola's pricing is based on the equipment list and services defined for the system designed for Williamson County. The Statement of Work (SOW) describes the work to be performed for the installation, optimization, and testing of the system and the equipment list provides the equipment necessary for this project

### Williamson County EOC Move and Console Expansion

#### Phase 1: MCC7500 Console Expansion Project

**Add five additional consoles to the Williamson County dispatch center**

HGAC CONTRACT DISCOUNT TOTAL	\$377,915
Electrical Work	\$ 5,700
Total Project Price (Valid Through 9-30-10)	\$383,615
<b>ADDED SYSTEM DISCOUNT</b>	<b>(\$35,000)</b>

*(If Contract is signed by 9-28-2010)*

**Phase 1 Total** **\$348,615**

*With additional system discount*

#### PHASE 1 TOTAL COST SUMMARY

**MCC7500 Console Hardware (HGAC Discounted Price)** **\$196,396**

**Services:** **\$187,219**

Electrical Work \*(\$5,700)

Project Management

Installation and Optimization

Programming

Civil Work, Civil Equipment

Contractor Provided Hardware

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**Williamson County, TX**  
Emergency Operations Center (EOC) Project  
August 20, 2010

ESS Support and Extended 24x7 Warranty

CCSI Staging

Engineering Services

ST Integration Services

Upgrade Operations to Master Site

Shipping and Handling

## **Phase 2: Williamson County EOC Move and Additional Console Expansion**

HGAC Contract Discount Total	\$1,049,380
<b>Additional System Discount</b>	<b>(\$108,864)</b>
<b>Phase 2 Total</b>	<b>\$ 940,516</b>

### **PHASE 2 TOTAL COST SUMMARY (HGAC Discounted Price)**

Hardware / Equipment	\$484,609
Services / Civil	\$564,771
Project management	
Installation and Optimization	
External Subcontracting	
Civil Work, Civil Related Hardware and Equipment	
Subcontractor Provided Hardware and Equipment	
Programming	
ESS Support and Extended 24x7 Warranty	
CCSI Staging	
Engineering Services	
SSI Integration Services	
Upgrade Operations to Master Site	
Shipping and Handling	



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**Williamson County, TX**  
Emergency Operations Center (EOC) Project  
August 18, 2010

## **GRAND TOTAL – Phase 1 and Phase 2**

<b>Phase 1 Total with special discounts</b>	<b>\$348,615</b>
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<b>Phase 2 Total with special discounts</b>	<b>\$ 940,516</b>
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<b>Multiple Project Discount (Phase 1 and 2)</b>	<b>(\$90,000)</b>
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*Multiple Project Discount only if Williamson County executes both MCC7500 5 position console expansion project and EOC Move / Expansion project together by Sept 28, 2010*

<b>GRAND TOTAL</b>	<b>\$1,199,131.00</b>
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**Price includes Phase 1, phase 2 and multiple project incentives**

## **OPTIONS (Not Included in Total Price):**

<b>VHF West Site Repeater</b>	<b>\$ 88,276</b>
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<b>VPM Console Upgrades</b>	<b>\$ 183,813</b>
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*(Optional VPM price only valid if purchased with EOC project)*

