



Williamson County Purchasing Department  
301 SE Inner Loop; Suite 106  
Georgetown, TX 78626

Re: Roadside chemicals and herbicides; Bid # 13IFB00106

Dear Purchasing Department:

Crop Production Services is a local company located in Taylor. With 16 employees to serve the Williamson County area we believe in not only delivering quality products but also providing technical service to the end-user. We have worked with the Williamson County staff on several occasions to help insure correct herbicide and chemical applications. We also support Williamson County through our tax revenue.

When evaluating the bid results we request that you give us **Consideration of Location of Principal Office.**

Thank you for allowing us to bid.

A handwritten signature in black ink, appearing to read 'Michael Standish', is written over a faint, larger version of the same signature.

Michael Standish  
Territory Manager  
Crop Production Services

P. 2 – Bidder Info

**Mike Standish • 730 South Highway 95 • Taylor, TX 76574 • Mobile: (512) 887-0318**



## Bidder Information

Crop Production Services  
730 South Hwy. 95  
Taylor, TX 76574  
512-887-0318  
Fax: 512-352-1082

**Business Type:** Corporation  
**Place of incorporation:** Delaware  
**Major offices:** Taylor, TX; Loveland, CO  
**Principle contact person:** Michael Standish, 730 South Hwy. 95, Taylor, TX 76574, Office: 512-887-0318, Fax: 512-352-1082  
**Federal Employer ID #:** 1-04-3769161-0

Our bid is valid for ninety (90) calendar days from September 18, 2012.

Crop Production Services accepts the Bid Specifications, Terms and Conditions of the Contract resulting from this IFB.

The products related to this bid will not affect the air quality as it relates to any state, federal or voluntary air quality standards.

Michael Standish  
Territory Manager  
Crop Production Services

**Mike Standish • 730 South Highway 95 • Taylor, TX 76574 • Mobile: (512) 887-0318**

**ROADSIDE CHEMICALS AND HERBICIDES FOR WILLIAMSON COUNTY  
BID NUMBER: 13IFB00106**

**BID SUBMITTAL CHECKLIST**

**PLEASE READ, COMPLETE AND RETURN THIS  
"BID SUBMITTAL CHECKLIST" WITH YOUR BID.**

The Respondent's attention is especially called to the items listed below (return pages marked with red border), which should be submitted in full as part of Respondent's Bid.

Failure to submit any of the documents listed below as a part of your Bid, or failure to acknowledge any addendum in writing with your Bid, or submitting a Bid on any condition, limitation, or provision not officially invited in this IFB may serve, at Williamson County's sole discretion, as cause for rejection of the Bid. The County reserves the right to request that any respondent clarify its bid or to supply any additional material deemed necessary to assist in the evaluation of the bid.

Respondent should check each box indicating compliance.

- ☒ Price Bid (Appendix A of IFB);
- ☒ References: Identification of three (3) entities for which the Respondent is providing or has provided product/services of the type requested, including the name, position, and telephone number of a contact person at each entity (Appendix B of IFB);
- ☒ Conflict of Interest Questionnaire (Appendix C of IFB);
- ☒ Bid Affidavit (Appendix D of IFB);
- ☒ Signature Page (Appendix E of Bid)
- ☒ If Bidder is operating under an assumed business name, a file marked copy of the Assumed Name Certificate that has been filed with the Williamson County Clerk.
- ☒ One (1) original, two (2) paper copies and one (1) CD copy of the Bid should be mailed to or delivered on or before the Bid submittal deadline, to the Williamson County Purchasing Department, 301 SE Inner Loop, Suite 106, Georgetown, TX 78626.

Crop Production Services


Company

730 South Hwy. 95, Taylor, TX 76574

Address

Michael Standish

Authorized Representative (Please print)



Authorized Signature

512-887-0318

Telephone Number

512-352-1082

Fax Number

Territory Manager

Title

09/17/2012

Date

**RESPONDENT SHOULD RETURN THIS PAGE WITH ITS BID**

## APPENDIX A PRICE SHEET

**THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH BID**

The undersigned Respondent, having become familiar with this IFB agrees to furnish Roadside Chemicals and Herbicides to Williamson County in accordance with this IFB.

ITEM #	DESCRIPTION	Estimated Quantity	UNIT	**SPECIFY UNIT	UNIT PRICE	EXTENSION
1	RANGER PRO	2700 GALLONS	30 gal drum	30 gal drum	\$409.50	\$36,855.00
2	ELEMENT 3A	50 GALLONS	2.5 gal jug	2.5 gal jug	\$108.00	\$2,160.00
3	DUPONT PERSPECTIVE TM	25 LBS	5 pounds	5 pounds	\$368.00	\$1,840.00
4	OPENSIGHT HERBICIDE	20 LBS	1.25 pounds	1.25 pounds	\$100.43	\$1,606.88
5	ESPLANADE TM 200 SC	5 GALLONS	2.5 gallons	2.5 gallons	\$2,437.50	\$4,875.00
6	POWE RLINE	225 GALLONS	2.5 gallons	2.5 gallons	\$138.35	\$12,451.50
7	INVADE 80 SURFACTANT	40 GALLONS	2.5 gallons	2.5 gallons	\$26.25	\$420.00
8	TROOPER P+D (RESTRICTED HERBICIDE)	25 GALLONS	2.5 gallons	2.5 gallons	\$68.75	\$687.50

\*\* STATE THE UNIT YOU ARE BIDDING IF YOU BID A UNIT OTHER THAN THE ONE SPECIFIED.

### Cooperative Purchasing Program

**Check one of the following options below.** A non-affirmative Bid will in no way have a negative impact on the County's evaluation of the Bid.

- ☒ I will offer the quoted prices to all authorized entities during the term of the County's contract.
- ☐ I will not offer the quoted prices to all authorized entities.

**If no box is checked Bidder agrees to offer the quoted prices to all authorized entities.**

The undersigned hereby certifies that he or she has read the terms of this IFB and understands that Williamson County reserves the right to waive any informality in or to reject any or all bids.

Respondent Name: Michael Standish, Crop Production Services

Address: 730 South Hwy. 95, Taylor, TX 76574

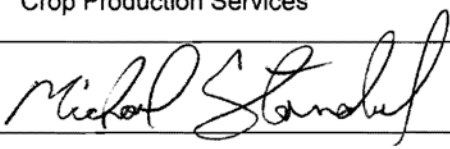
Telephone: 512-887-0318 Fax: 512-352-1082

Contact Name (please print): Michael Standish

Authorized Signature: 

Title or Representative Capacity of Signer: Territory Manager

State of Incorporation/Organization or Primary Place of Business: Texas

Company Name:	Crop Production Services
Authorized Signature:	
Title:	Territory Manager

**APPENDIX B RESPONDENT REFERENCES**  
**THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH BID**

Please list at least three (3) companies or governmental agencies where the same or similar products and/or services as contained in this specification package were recently provided.

**REFERENCE ONE**

Government/Company Name: State of Texas / TPASS

Address: PO Box 13528, Austin, TX 78711

Contact Person and Title: Yvette Marietta; Contract Administrator

Phone: 512-463-6988 Fax: 512-475-0851

Contract Period: 01/2010 through 12/2013 Scope of Work: Provide herbicides & insecticides

**REFERENCE TWO**

Government/Company Name: Bexar County, TX

Address: 233 N. Pecos; STE 320, San Antonio, TX 78207

Contact Person and Title: Patricia Torres

Phone: 210-335-2291 Fax: \_\_\_\_\_

Contract Period: 01/2012 - 12/31/2012 Scope of Work: Provide herbicides and surfactants

**REFERENCE THREE**

Government/Company Name: Austin Energy

Address: 301 West Ave, Austin, TX 78701

Contact Person and Title: Carl Schattenberg

Phone: 512-322-6931 Fax: 512-322-6610

Contract Period: 06/2012 - 12/31/2015 Scope of Work: Provide herbicides and surfactants

## APPENDIX C CONFLICT OF INTEREST QUESTIONNAIRE

**THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH BID**

### For Respondent or other person doing business with local government entity

This questionnaire is being filed in accordance with chapter 176 of the Local Government Code by a person doing business with the governmental entity.

By law this questionnaire must be filed with the records administrator of the local government not later than the 7<sup>th</sup> business day after the date the person becomes aware of facts that require the statement to be filed. See Section 176.006 Local Government Code.

A person commits an offense if the person violates Section 176.0006, Local Government Code. An offense under this section is a Class C misdemeanor.

#### OFFICE USE ONLY

1. Name of person doing business with local governmental entity.

Michael Standish; Crop Production Services

2. ☒ Check this box if you are filing an update to a previously filed questionnaire.

(The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than September 1 of the year for which an activity described in Section 176.006(a), Local Government Code, is pending and not later than the 7<sup>th</sup> business day after the date the originally filed questionnaire becomes incomplete or inaccurate.)

3. Describe each affiliation or business relationship with an employee or contractor of the local government entity who makes recommendations to a local government officer of the local governmental entity with respect to expenditure of money.

None

4. Describe each affiliation or business relationship with a person who is a local government officer and who appoints or employs a local government officer of the local governmental entity that is the subject of this questionnaire.

None

## CONFLICT OF INTEREST QUESTIONNAIRE

FORM CIQ

Page 2

### For Respondent or other person doing business with local government entity

5. Name of local government officer with whom filer has affiliation or business relationship. (Complete this section only if the answer to A, B, or C is YES.)

This section, item 5 including subparts A, B, C & D, must be completed for each officer with whom the filer has affiliation or business relationship. Attach additional pages to this Form CIQ as necessary.

- A. Is the local government officer named in this section receiving or likely to receive taxable income from the filer of the questionnaire?

☐ Yes ☐ No

- B. Is the filer of the questionnaire receive or likely to receive taxable income from or at the direction of the local government officer named in this section AND the taxable income is not from the local government entity?

☐ Yes ☐ No

- C. Is the filer of the questionnaire affiliated with a Corporation or other business entity that the local government officer serves as an officer or director, or holds an ownership of 10 percent or more?

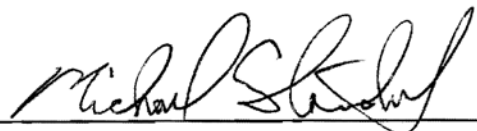
☐ Yes ☐ No

- D. Describe each affiliation or business relationship:

6. Describe any other affiliation or business relationship that might cause a conflict of interest.

*NONE*

- 7.



Signature of person doing business with the governmental entity

09/17/2012

Date

**RESPONDENT MUST RETURN THIS APPENDIX COMPLETED WITH ITS BID**



## APPENDIX D BID AFFIDAVIT

### THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH BID

The undersigned certifies that the IFB and the Bidder's Bid have been carefully reviewed and are submitted as correct and final. Bidder further certifies and agrees to furnish any and/or all goods and/or services upon which prices are extended at the price Bid, and upon the conditions contained in the IFB.

STATE OF TEXAS COUNTY OF WILLIAMSON

BEFORE ME, the undersigned authority, a Notary Public in and for the State of TEXAS, on this day personally appeared MICHAEL STANDISH (Name of Signer), who after being by me duly sworn, did depose and say:

"I, Michael Standish (Name of Signer) am a duly authorized officer of/agent for Crop Production Services (Name of Bidder) and have been duly authorized to execute the foregoing on behalf of the said Crop Production Services (Name of Bidder).

I hereby certify that the foregoing Bid has not been prepared in collusion with any other Bidder or other person or persons engaged in the same line of business prior to the official opening of this Bid. Further, I certify that the Bidder is not now, nor has been for the past six (6) months, directly or indirectly concerned in any pool or agreement or combination, to control the price of services/commodities Bid on, or to influence any person or persons to submit a Bid or not to submit a Bid thereon."

Name and Address of Bidder:

Crop Production Services

730 South Hwy. 95, Taylor, TX 76574

Fax: 512-352-1082

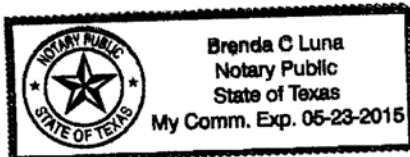
Telephone#: 512-887-0318

By: Michael Standish

Printed Name: Michael Standish

Title: Territory Manager

SUBSCRIBED AND SWORN to before me by the above-named Michael Standish on this the 17 day of September, 2012.



Brenda C Luna  
Notary Public in and for  
the State of TX

**APPENDIX E SIGNATURE PAGE**  
**THIS FORM MUST BE COMPLETED, SIGNED, AND RETURNED WITH BID**

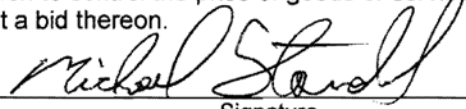
This Bid shall remain in effect for ninety (90) days from bid opening and shall be exclusive of federal excise and state and local sales tax (exempt).

The Respondent agrees, if this Bid is accepted, to furnish any and all items upon which prices are offered, at the price and upon the Specifications, Terms and Conditions contained in the IFB, and all other items made a part of this IFB.

The undersigned affirms that he or she is duly authorized to execute this Bid and that by executing this Bid, Respondent understands, acknowledges and agrees that the Respondent's Bid, when properly accepted by the Williamson County Commissioners Court, shall constitute a contract equally binding between the Successful Respondent and Williamson County upon Contract Award. Respondent represents to Williamson County that Respondent has not prepared this Bid in collusion with any other Respondent, and that the contents of this Bid as to prices, terms or conditions have not been communicated by the undersigned nor by any employee or agent to any other Respondent or to any other person(s) engaged in this type of business prior to the official opening of this Bid. And further, that neither the Respondent nor their employees nor agents have been for the past six (6) months directly nor indirectly concerned in any pool or agreement or combination to control the price of goods or services on, nor to influence any person to submit a bid or not to submit a bid thereon.

Crop Production Services

Respondent (Entity Name)



Signature

730 South Hwy. 95

Street & Mailing Address

Michael Standish

Print Name

Taylor, TX 76574

City, State & Zip

09/17/2012

Date Signed

512-887-0318

Telephone Number

512-352-1082

Fax Number

mike.standish@cpsagu.com

E-mail Address