

Protecting the Southwest

February 22, 2016

Kenny Schnell, Williamson County EMS PO Box 873 Georgetown TX 78627

RE: Proposal for Type 1 Wheeled Coach

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to Williamson County EMS. Unit will comply with all specifications attached and made a part of this proposal. Total price includes delivery FOB Williamson County EMS and training on operation and use of the apparatus.

Williamson County

- (4) 2016 Ford F450 Wheeled Coach Type I Ambulances
- (1) Unit to be equipped with Power Load system
- (3) Units without power load system
- (1) With Power Load \$222,450
- (3) Without Power Load $$201,358 \times 3 = $604,074$
 - (1) Power-Load \$21,092

Trade-Ins:

(1) 2011 - \$16,000

(3) 2012 - \$17,000 each = \$51,000

(1) 2013 - \$18,000 Total of **\$85,000**

HGAC Fee: \$1,000

Total Proposal: \$742,525

Delivery on or before September 15, 2016

Additional. This proposal includes trips for (2) Williamson County employees for preconstruction and final inspection.

Taxes. Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee. A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

Cancellation. In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

Acceptance. In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and include it with any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the state of TX. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC.

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