



**QUOTE:** 2003117700620-09

DATE: 04/12/2017

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**TO:**  
Williamson County  
Richard Semple  
301 SE Inner Loop  
Suite 106  
Georgetown, TX 78626  
  
rsemple@wilco.org  
(p) 512-943-1489

**FROM:**  
Presidio Networked Solutions Group, LLC  
Brett Marlier  
10415 Morado Circle  
The Campus Building 1  
Suite 320  
Austin, TX 78759  
  
bmarlier@presidio.com  
(p) 512.961.3958

**Customer#:** MLLI035

**Contract Vehicle:** Texas DIR-TSO-2542 CISCO Branded Product and Related Services

**Account Manager:** Brett Marlier

**Inside Sales Rep:** Greg Hubbard

**Title:** UCSysnet - 1 Year Smartnet

#	Part #	Description	Unit Price	Qty	Ext Price
<b>BE7M-M4-K9</b>					
1	BE7M-M4-K9	Cisco Business Edition 7000M Svr (M4), Export Restricted SW	\$10,997.25	3	\$32,991.75
2	CON-SNT-BE7MM4K9	SNTC-8X5XNBD Cisco Business Edition 7000M Server, Exp	\$318.00	3 for 12 mo(s)	\$954.00
3	VMW-VS6-FND-K9	Embedded License, Cisco UC Virt. Foundation 6.x (2-socket)	\$1,074.57	3	\$3,223.71
4	CON-ECMU-VMWVS6FN	SWSS UPGRADES Embedded License, Cisco UC Virt. Foundat	\$225.00	3 for 12 mo(s)	\$675.00
<b>Total:</b>					<b>\$37,844.46</b>
<b>NIM-4FXS=</b>					
5	NIM-4FXS=	4-Port Network Interface Module - FXS, FXS-E and DID	\$494.50	5	\$2,472.50
<b>Total:</b>					<b>\$2,472.50</b>
<b>R-UCL-UCM-LIC-K9</b>					
6	LIC-CUCM-11X-ENH-A	UC Manager-11.x Enhanced Single User License	\$90.30	20	\$1,806.00
7	CON-ECMU-LICXENHA	SWSS UPGRADES UC Manager-11.x Enhanced Single User-Und	\$24.75	20 for 12 mo(s)	\$495.00
8	LIC-CUCM-11X-ESS-A	UC Manager-11.x Essential User License	\$17.20	282	\$4,850.40
9	CON-ECMU-LICMESSA	SWSS UPGRADES UC Manager-11.x Essential User License U	\$4.50	282 for 12 mo(s)	\$1,269.00
<b>Total:</b>					<b>\$8,420.40</b>
<b>CCX-11-ADD-K9</b>					
10	CCX-11-A-P-LIC	CCX 11.0 PRE Seat Qty 1 ADDON LICENSE ONLY	\$857.85	25	\$21,446.25
11	CON-ECMU-CC11APLC	SWSS UPGRADES CCX 11.0 PRE Seat Qt	\$240.00	25 for 12 mo(s)	\$6,000.00
12	CCX-11-PHA-LIC	CCX 11.0 PRE HA LICENSE ONLY	\$6,447.85	1	\$6,447.85
<b>Total:</b>					<b>\$33,894.10</b>
<b>R-CUWL-STD-K9</b>					
13	CON-ECMU-SSLEDB	SWSS UPGRADES Services Mapping SKU, 1K-10K UWL STDuser	\$37.50	1555 for 12 mo(s)	\$58,312.50
14	CON-ECMU-CCX10NPL	SWSS UPGRADES CCX 10.0 PRE Seat Qty 1 LICENSE ONLY	\$222.00	25 for 12 mo(s)	\$5,550.00
15	NEW-UWL-STD-SLED	New CUWL Standard Edition Usr, SLED/Govt/Edu Only, 1 Usr	\$139.75	1555	\$217,311.25
16	CCX-10-25P	CCX 10 premium 25 seat Promo Bundle	\$14,832.85	1	\$14,832.85
<b>Total:</b>					<b>\$296,008.60</b>
<b>CP-8811-K9=</b>					

17	CP-8811-K9=	Cisco IP Phone 8811 Series	\$191.35	1483	\$283,772.05
<b>Total:</b>					<b>\$283,772.05</b>
<b>CP-8831-K9=</b>					
18	CP-8831-K9=	Cisco 8831 Base/Control Panel for North America	\$642.85	15	\$9,642.75
19	CON-SNT-CP8831K9	SNTC-8X5XNBD Cisco 8831 IP Confer Phone w/ controller	\$42.00	15 for 12 mo(s)	\$630.00
<b>Total:</b>					<b>\$10,272.75</b>
<b>CP-8851-K9=</b>					
20	CP-8851-K9=	Cisco IP Phone 8851	\$264.45	11	\$2,908.95
<b>Total:</b>					<b>\$2,908.95</b>
<b>VG350-144FXS/K9</b>					
21	VG350-144FXS/K9	Cisco VG350 144 FXS Bundle	\$10,535.00	1	\$10,535.00
22	CON-SNT-VG35014	SNTC-8X5XNBD Cisco VG350 144 FXS Bundle	\$1,286.25	1 for 12 mo(s)	\$1,286.25
<b>Total:</b>					<b>\$11,821.25</b>
<b>VG204XM</b>					
23	VG204XM	Cisco VG204XM Analog Voice Gateway	\$556.85	6	\$3,341.10
24	CON-SNT-VG204XM	SNTC-8X5XNBD Cisco VG204 Analog V	\$78.00	6 for 12 mo(s)	\$468.00
<b>Total:</b>					<b>\$3,809.10</b>
<b>VG202XM</b>					
25	VG202XM	Cisco VG202XM Analog Voice Gateway	\$341.85	2	\$683.70
26	CON-SNT-VG202XM	SNTC-8X5XNBD Cisco VG202XM Analog	\$48.00	2 for 12 mo(s)	\$96.00
<b>Total:</b>					<b>\$779.70</b>
<b>CP-8845-K9=</b>					
27	CP-8845-K9=	Cisco IP Phone 8845	\$247.25	61	\$15,082.25
<b>Total:</b>					<b>\$15,082.25</b>
<b>C1-CISCO4331/K9</b>					
28	C1-CISCO4331/K9	Cisco ONE ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)	\$1,419.00	2	\$2,838.00
29	CON-SNT-C14331K9	SNTC-8X5XNBD C1 ISR 4331 (2GE,2NIM,1SM,4G FLASH)	\$224.40	2 for 12 mo(s)	\$448.80
30	C1F1PISR4330SK9	Cisco ONE Foundation Perpetual License ISR 4331	\$860.00	2	\$1,720.00
31	CON-ECMU-C1F4330S	SWSS UPGRADES C1 Foundation Perpetual Lic ISR 4331	\$272.00	2 for 12 mo(s)	\$544.00
32	C1AUPISR4330SK9	Cisco ONE Advanced UC Perpetual License ISR 4331	\$731.00	2	\$1,462.00
33	CON-ECMU-C1A4330S	SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4331	\$216.75	2 for 12 mo(s)	\$433.50
34	C1-CUBEE-STD	Cisco ONE license for CUBE Standard Single Session	\$34.40	300	\$10,320.00
35	CON-ECMU-C1CUBEEES	SWSS UPGRADES Cisco ONE license for CUBE Standard Si	\$9.75	300 for 12 mo(s)	\$2,925.00
36	PVDM4-32U128	PVDM4 32-channel to 128-channel factory upgrade	\$2,064.00	2	\$4,128.00
<b>Total:</b>					<b>\$24,819.30</b>
<b>CCX-11-MED-K9</b>					
37	CCEH-SM-V110-K9	Media kit for SocialMiner 11.0	\$43.00	1	\$43.00
<b>Total:</b>					<b>\$43.00</b>

R-EMRGNCY-RSPNDR					
38	ER11-USR-1	EMRGNCY RSPNDR USR LIC 1 PHN FOR NEW 11X SYSTEM	\$8.60	1566	\$13,467.60
39	CON-ECMU-ER11USR1	SWSS UPGRADES EMRGNCY RSPNDR USR LIC 1 PHN FOR NEW 11X	\$1.50	1566 for 12 mo(s)	\$2,349.00
				<b>Total:</b>	<b>\$15,816.60</b>
SP-INFCST-1-1K=					
40	SP-INFCST-1-1K=	1YR InformaCast Advance Subscription 1K Endpoints	\$7,616.59	1	\$7,616.59
				<b>Total:</b>	<b>\$7,616.59</b>
SP-INFCST-1-250=					
41	SP-INFCST-1-250=	1YR InformaCast Advance Subscription 250 Endpoints	\$2,132.80	3	\$6,398.40
				<b>Total:</b>	<b>\$6,398.40</b>
42	Discount-HARDWARE	Discount-HARDWARE	(\$100,000.00)	1	(\$100,000.00)
Presidio Professional Services					
43	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$36,600.00	1.0000	\$36,600.00
		<b>Deliverable:</b> Systems Engineering and Planning			
44	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$39,630.00	1.0000	\$39,630.00
		<b>Deliverable:</b> Execution Phase			
45	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$7,005.00	1.0000	\$7,005.00
		<b>Deliverable:</b> Round Rock Annex			
46	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$5,325.00	1.0000	\$5,325.00
		<b>Deliverable:</b> Jester Annex			
47	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$7,455.00	1.0000	\$7,455.00
		<b>Deliverable:</b> Cedar Park Annex			
48	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$13,395.00	1.0000	\$13,395.00
		<b>Deliverable:</b> Justice Center			
49	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$7,680.00	1.0000	\$7,680.00
		<b>Deliverable:</b> Sherriff's Office			
50	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$4,875.00	1.0000	\$4,875.00
		<b>Deliverable:</b> Historic Court House			
51	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$4,875.00	1.0000	\$4,875.00
		<b>Deliverable:</b> Tax Office			
52	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$6,390.00	1.0000	\$6,390.00
		<b>Deliverable:</b> URS			
53	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$7,455.00	1.0000	\$7,455.00
		<b>Deliverable:</b> Juvenile Justice Center			
54	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$2,017.50	1.0000	\$2,017.50
		<b>Deliverable:</b> Lott			
55	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$2,017.50	1.0000	\$2,017.50
		<b>Deliverable:</b> Animal Shelter			
56	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$7,455.00	1.0000	\$7,455.00
		<b>Deliverable:</b> ESOC			

57	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$6,165.00	1.0000	\$6,165.00
Deliverable: WCCAD					
58	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$8,295.00	1.0000	\$8,295.00
Deliverable: Inner Loop Annex					
59	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$2,017.50	1.0000	\$2,017.50
Deliverable: Parks					
60	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$3,360.00	1.0000	\$3,360.00
Deliverable: CTTC					
61	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$3,355.00	1.0000	\$3,355.00
Deliverable: Hutto					
62	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$8,780.00	1.0000	\$8,780.00
Deliverable: Taylor					
63	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$5,100.00	1.0000	\$5,100.00
Deliverable: Informacast					
Total (Presidio Professional Services):					\$189,247.50

Sub Total:		\$851,025.50
Grand Total:		\$851,025.50

This quote is governed by Terms and Conditions of Texas DIR-TSO-2542 Contract.  
State of Texas Vendor ID 17605152499  
Standard-Terms-for-Purchase-of-Services or Goods  
Quote valid for 30 days from date shown above.  
Prices may NOT include all applicable taxes and shipping charges  
All prices subject to change without notice. Supply subject to availability.

Purchase Order should be issued to:  
Presidio Networked Solutions Group, LLC  
1955 Lakeway Drive, Suite 220  
Lewisville, TX 75057

Pursuant to this contract your PO must reflect the following contract:  
Texas DIR-TSO-2542  
Tax ID# 58-1667655; Size Business: Large; CAGE Code: OKDO5; DUNS#15-405-0959; CEC 15-506005G  
Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)  
Delivery: FOB Terms Dictated by individual PO details

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments


  
Customer Signature Date