

# WiCo EDP

Williamson County Economic Development Partnership



About

# WilCo EDP

**The Williamson County Economic Development Partnership (WilCo EDP) is a joint effort between Williamson County and its encompassing communities to create a voice for the county in bringing new business development to our partner communities.**

# Meet The WilCo EDP Community Members



**Cedar Park**



**Georgetown**



**Hutto**



**Jarrell**



**Leander**



**Liberty Hill**



**Round Rock**



**Taylor**



**Williamson County**

\* Additional Communities: Bartlett, Coupland, Florence, Granger, Thrall, Weir



# WiCo EDP Accomplishments

# WilCo Accomplishments

**Hosted Two Site Selector Events**



**Attended Three Trade Shows**



**Hosted Governors Small  
Business Forum**



**Created Wilco Website**



**Won IEDC Award**



**WilCo Funding Portal**





# Economic Development Snapshot

# Cedar Park

	Company Name	Investment	Jobs	Description
2015	LiveOPs	\$6MM	200	Headquarters for software development company
2015	Texas Museum Science & Technology	\$500K	20	Museum
2015	Comprehensive Healthcare Management	\$650K	50	Headquarters for a medical billing company
2016	The Parke	\$85MM	1,000	A 382,000sf retail center anchored by Whole Foods
2016	Swagelok	\$3MM	25	Distributor of gas/liquid measurement devices
2016	American Constructors	\$3.6MM	75	Regional administration general contractor
2016	Revenue Cycle Inc	\$6.5MM	114	Headquarters for oncology billing and consulting services
2017	Visual Lighting Technologies	\$3MM	35	LED and fiber optics Technologies lighting company

# Georgetown

	Company Name	Investment	Jobs	Description
2015	Texas Outdoor Power Expansion	-	-	60,000sf- Industrial Space
2015	Innervision Corporate Center	-	-	50,000sf- Flex Space
2016	Sheraton Georgetown	\$65MM	-	Hotel
2016	Rivery	\$95MM	-	Retail-Mixed Use
2016	Rentschler Brewery	\$1.5MM	-	Expansion-Brewery
2017	Holt/Caterpillar	\$20MM	129	60,000sf - Heavy Equipment Sales



# Hutto

## 2014 Finalist for Tesla Gig-Battery

- City, County, HISD, ESD #3, Governor's Office, Austin Chamber of Commerce EWCHEC and many others
- 8-site visits over the course of 12 months

### **HEDC Continues Support of EWCHEC**

- \$225,000 annual payments to reimburse for infrastructure that was run to the facility

## 2015 Search for EDC President & CEO

- The first half of the year was spent recruiting a new president & CEO

## 2016 "Is there Life After Tesla?"

- National feasibility study
- Purchasing: wetlands delineation, endangered Species, archeological study, and soil borings

## 2016 Pursuing the Mega Site

- Option Agreements with land owners
- Running infrastructure
- Identify a company to design, build, and operate railroad switch system
- Identify investor to purchase 450-700 acres
- Identify developer
- Close a deal with the end-user (last step remaining)

## 2017 Partnering to Build

- The HEDC Board approved the following actions:
  - Empowered Chairman Perez to negotiate Mega Site terms and conditions
  - Empowered Chairman Perez to negotiate Spec Building terms and conditions
- Received 27 Inquires, submitted 17 projects, had 15 site visits and closed 0 deals

# Jarrell

## 2015 Overpass Opens

- TxDot and County opened the C Bud Stockton Loop overpass at IH 35

## 2017 Grant Awarded

- JEDC awards \$42,500 grant for creating 17 jobs in \$1.7 million expansion

## 2016 Increasing Water Capacity

- 500,000 ground storage water expansion completed
- Storage capacity for water under pressure increased; 300,000 to 800,000
- Second water tower completed end of 2016

### Breaking Ground

- Broke ground on Sun Fresh Market of Jarrell, 28,000sf grocery store in 42,000sf retail center
- Broke ground on Tractor Supply retail store

# Leander

	Company Name	Investment	Jobs	Description
2015	Austin Community College	\$500MM	1,000	College Campus
2015	Randall's	-	500	Shopping Center
2015	-	-	-	Numerous Retail and Service
2016	St. David's Hospital	\$500MM	1,000	Hospital
2016	Holiday Inn Express	\$12MM	100	Hotel
2016	Old Town Grant Projects	-	-	-
2016	-	-	-	Numerous Retail and Service

\* 2017-Working on a new TIRZ district with a tech anchor likely. Many new retail (Cold Springs Shopping Center), service and small companies.

# Liberty Hill

	Company Name	Investment	Jobs	Description
2017	Schlotzsky's Restaurant	-	20	Restaurant
2017	JB Construction	-	8	Construction
2017	Baker Triangle	-	22	Drywall
2017	Container House/Sales Office	-	4	Retail
2017	Spec Office/Warehouse	-	-	Office/Warehouse
2017	Dominoes	-	7	Fast Food
2017	Surveyor/Office Space-Loop 332	-	4	Professional

# Round Rock

	Company Name	Investment	Jobs	Description
2015	Monolith	-	10	Headquarters
2015	Fahrenheit Design	-	7	Headquarters
2015	Toppan Photomask	-	36	Headquarters
2015	Insys Therapeutics	\$19MM	45	Pharmaceutical Manufacturing
2015	Harcort Mifflin Houghton	\$20MM	270	Regional Headquarters
2015	Airco	\$5MM	350	Regional Headquarters
2015	Proportion Foods	\$18MM	350	Food Manufacturing
2015	Rosco Laboratories	\$1MM	30	Manufacturing
2016	UPS	\$75MM	350	Distribution
2016	Kalahari	\$400MM	1,000	Destination Resort
2016	Insys Therapeutics	\$25MM	40	Expansion
2016	MeteoStar Sutron	\$300K	15	Manufacturing
2016	Performance Services	\$11MM	30	Regional Headquarters
2016	SteelSentry	-	45	Headquarters
2017	Embassy Suites	\$22MM	80	Hotel

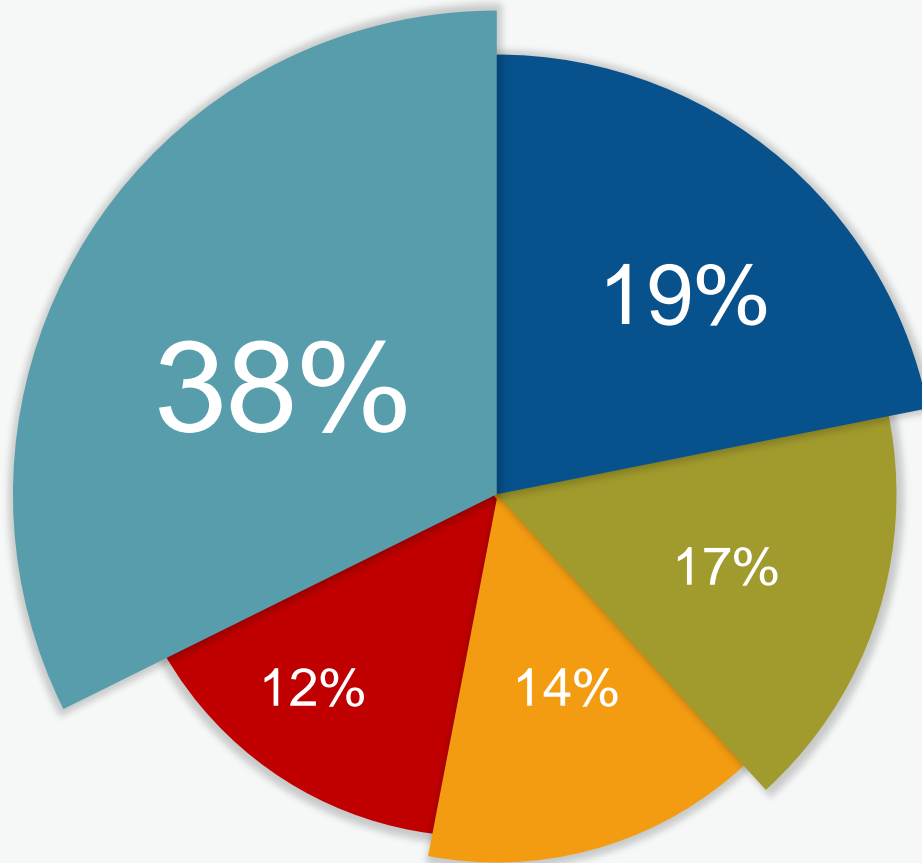
# Taylor

	Company Name	Investment	Jobs	Description
2016	Noren Products	\$6MM	50	Headquarters (R&D, Design and Manufacturing)
2016	Summit Manufacturing	\$5MM	75	Manufacturing/Custom Cabinetry
2016	Texas Beer Company	\$1.5MM	10	Manufacturing/Beer



# By the Numbers

# Top Industry Recruitment



A great number of business sectors grow and thrive in Williamson County. Business sectors including agricultural and agribusiness, manufacturing and assembly, construction, real estate, health care, government and education are all significant economic contributors to our robust economy.



## 38% Other

Consists of service, back office and hospitality



## 19% Retail/Grocer/Restaurant

Shops, grocery stores and various restaurants



## 17% Manufacturing

Manufacturing from all sources and industry type



## 14% Medical/Pharma

Hospitals, pharmaceutical and biomedical organizations



## 12% Technology

Technology organizations from all industry sectors



## WilCo EDP Community YTD Totals



**Jobs**

7,106



**Investment**

\$1,910,550,000

“The goal is to broaden the tax base and create good jobs for all the communities in Williamson County. Williamson County is made up of communities that work well together, partner together and want to see each other be successful.”

- Ben White, WilCo EDP President

# THANK YOU

Williamson County Economic Development Partnership