



## Summary Agreement for Renewal of Williamson County Contract

<b>Purchase/Contract Type:</b>	Goods	<b>Department:</b>	Road & Bridge
<b>Vendor Name:</b>	Ergon Asphalt and Emulsions		
<b>Vendor Address:</b>	11612 RM 2244, Austin, TX 78738		
<b>Purpose/Intended Use of Product or Service (summary):</b>			
Emulsions			
<b>P.O./Contract Number:</b>	1708-188	<b>Effective Date:</b>	10/10/18
<b>Purchaser/Contract Specialist:</b>	Dianne West	<b>Expiration Date:</b>	10/09/19
<b>Requested By:</b>	Terron Evertson, Director		
<b>Detailed description of renewal of product and/or service.</b>			
<ul style="list-style-type: none"> <li>Williamson County wishes to extend this bid/proposal for the same terms and conditions as the existing contract, with the exception of unit price changes, per attached department approved documentation dated August 21, 2018, and is subject to Commissioners Court approval.</li> <li>PLEASE INCLUDE THE FOLLOWING: <ul style="list-style-type: none"> <li>- COMPLETED 1295 FORM; AND</li> <li>- RENEWED INSURANCE CERTIFICATE IF IT WAS REQUIRED IN BID/PROPOSAL.</li> </ul> </li> <li>Extend Contract for the 1<sup>st</sup> of one (1) year renewal option periods:</li> </ul>			
Renewal Option Period 1		October 10, 2018 – October 9, 2019	
Initial Contract Period		October 10, 2017 – October 9, 2018	
<b>BY SIGNING BELOW, THE PARTIES AGREE TO THE TERMS OF EXTENSION SET OUT HEREIN</b>			
Vendor <u>ERGON ASPHALT &amp; EMULSIONS, INC.</u>		Williamson County, 710 Main St., Georgetown, TX 78626	
Name <u>DAVID STROUD</u>		<u>CYNTHIA LONG</u> <del>Don A. Gattis</del>	
Title <u>TEXAS REGIONAL MANAGER</u>		<u>PRESIDING OFFICER</u> <del>Williamson County Judge</del>	
Signature <u><i>David Stroud</i></u>		Signature <u><i>Cynthia Long</i></u>	
Date <u>OCTOBER 3, 2018</u>		Date <u>10/16/18</u>	



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Name <u>DAVID STROUD</u>	Dan A. Gattis		
Title <u>TEXAS REGIONAL MANAGER</u>	Williamson County Judge		
Signature <u><i>David Stroud</i></u>	Signature _____		
Date <u>OCTOBER 3, 2018</u>	Date _____		



11612 RM 2244 (Bee Caves Road)  
Building 1, Suite 250  
Austin, TX 78738  
An Ergon Company

August 21, 2018

Ms. Dianne West  
Contract Specialist  
Williamson County Purchasing Department  
901 South Austin Avenue  
Georgetown, Texas 78626

RE: Price Agreement for Emulsions  
Contract Number 1708-188

Dear Ms. West:

Thank you for offering to extend the above-referenced contract. Ergon Asphalt & Emulsions, Inc. will agree to extend an additional 12 months from October 1, 2018 **if Williamson County will agree to a price increase.**

On October 2, 2017, Ergon Asphalt & Emulsions, Inc. bid this contract. At that time the raw material asphalt product required to produce the products on this contract were selling for about \$303 per ton. The current cost, as of August 10, 2018 is about \$468 per ton (see attached *Poten & Partners* reports used by TxDOT for increases on their SmartBuy system). This increase in raw materials reflects an approximate 54% increase in our raw materials cost. Ergon Asphalt & Emulsions, Inc. therefore respectfully requests your approval of an economic adjustment increase as listed below:

<u>Item #</u>	<u>Product</u>	<u>Current Price</u>	<u>Proposed Price</u>
1	HFRS-2	\$1.72	\$2.29
2	HFRS-2P	\$1.90	\$2.61
3	CRS-2	\$1.74	\$2.31
4	CHFRS-2P	\$1.91	\$2.62
5	SS-1	\$1.72	\$2.29
6	CSS-1H	\$1.73	\$2.30
7	AE-P	\$2.27	\$2.78

Ms. Dianne West  
Williamson County Purchasing Department  
August 21, 2018

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Consideration of this Economic Adjustment Increase by Williamson County would be greatly appreciated to help offset our increase in raw materials cost. Please let us know if this increase is acceptable to Williamson County. If you would like to discuss or if you have any questions, please contact your Area Sales Manager, Cody Chambliss, at (512) 618-5313.

Sincerely,

A handwritten signature in black ink, appearing to read "Tim MacDonald", written over a horizontal line.

Tim MacDonald  
Vice President

TM:ks

Attachments -

Poten & Partners *Asphalt Weekly Monitor* (10/06/2017)

Poten & Partners *Asphalt Weekly Monitor* (08/10/2018)