





Summary Agreement for Renewal of Williamson County Contract

Purchase/Contract Type:	Supplies	Department:	Williamson County Jail						
Vendor Name:	Zhou Medical Solutions, LLC								
Vendor Address:	2646 South Loop West, Ste 570, Houston, TX 77054								
Purpose/Intended Use of Product or Service (summary):									
Medical Supplies for Williamson County Jail									
P.O./Contract Number:	1903-305	Effective Date:	07/01/2021						
Purchaser/Contract Specialist:	Dianne West	Expiration Date:	06/30/2022						
Requested By:	Kurt Showalter, Williamson County Jail								
Detailed description of renewal of product and/or service.									
<ul style="list-style-type: none"> • Williamson County wishes to extend this bid/proposal for the same pricing, terms and conditions as the existing contract, with the exception of the new proposed priced items identified in attached letter dated May 19, 2021 from Zhou Medical Solutions, LLC herein as if copied in full. • PLEASE INCLUDE THE FOLLOWING: <ul style="list-style-type: none"> - Completed Texas Ethics Commission FORM 1295; AND - Renewed Certificate of Insurance • Extend Contract for the 2nd of two (2) one year renewal option periods: <table style="width: 100%; margin-left: 20px;"> <tr> <td style="width: 30%;">Renewal Option Period 2</td> <td>July 01, 2021 – June 30, 2022</td> </tr> <tr> <td>Renewal Option Period 1</td> <td>July 01, 2020 – June 30, 2021</td> </tr> <tr> <td>Initial Contract Period</td> <td>July 01, 2019 – June 30, 2020</td> </tr> </table> 				Renewal Option Period 2	July 01, 2021 – June 30, 2022	Renewal Option Period 1	July 01, 2020 – June 30, 2021	Initial Contract Period	July 01, 2019 – June 30, 2020
Renewal Option Period 2	July 01, 2021 – June 30, 2022								
Renewal Option Period 1	July 01, 2020 – June 30, 2021								
Initial Contract Period	July 01, 2019 – June 30, 2020								
BY SIGNING BELOW, THE PARTIES AGREE TO THE TERMS OF EXTENSION SET OUT HEREIN									
Vendor <u>Zhou Medical Solutions, LLC</u>	Williamson County, 710 Main St., Georgetown, TX 78626								
Name <u>Fred Machoka</u>	Bill Gravell								
Title <u>Founder / Manager</u>	Williamson County Judge								
Signature <u></u>	Signature <u></u>								
Date <u>5/25/2021</u>	Date <u>Jun 9, 2021</u>								



Zhou Medical Solutions, LLC

2646 South Loop West, Suite 570, Houston, Texas 77054
 Tel. 713-389-5544 Fax 713-389-5574
 zhomedical.com

5/19/2021

The state of Texas
 Williamson County
 100 Wilco Way
 Georgetown, Texas 78626

Price Increases Due to Economic Adjustment for Contract 1903-305 Medical Supplies for Williamson County Jail – (renewal)

Due to economic adjustments over the past 2 years, some items listed in the current contract based on 2019 prices are below acquisition cost making providing the goods unsustainable for our business. Some products have been discontinued and the next best equivalent alternatives offered are priced above originally quoted items. Where cheaper generic alternatives were made available, a price decrease has also been proposed. Manufacturers and our distributors are not obligated to, and hence do not, provide notifications of price changes. These changes occur without notice and are dynamically manifest on online portals where orders are processed.

We propose modest price adjustments that are nominal to acquisition costs as follows:


ITEM #	ESTIMATED QUANTITY PER YEAR	DESCRIPTION OF PRODUCT	VENDOR CATALOG NUMBER	HOW SUPPLIED (for example 50 per box/each/100 per case, etc.)	CURRENT CONTRACT PRICE	NEW UNIT COST	NEW PROPOSED PRICE
GENERAL MEDICAL SUPPLIES							
2	50 BX	ALCOHOL PREP PADS MEDIUM 200 PACKS PER BOX	HS1007	200/Bx	\$1.06	0.007	1.36
4	10,000 EA	GRADUATED MEDICINE CUPS 1OZ PLASTIC DISPOSABLE	DY005	100/B	\$0.67	0.009	0.85
DIABETIC SUPPLIES							
6	10 EA	GLUCOMETER KIT - TRUE TRACK SMART SYSTEM	A4H01-81	Ea	\$13.33		
OVER-THE-COUNTER DRUGS/MEDICATION							
11	15 BTL	ACETAMINOPHEN 325MG 1000ct	80313	500/Bt	\$7.14	0.026	12.87
12	20 BTL	ASA 325MG 100ct	57896090101	100/Bt	\$0.96	1.350	1.35
13	30 BTL	ASPRIN 81mg, BABY CHEWABLE TABLETS 36ct	CCA36	36/Bt	\$0.73	0.028	1.00
14	500 EA	CLOTRIMAZOLE CREAM 1%, 1 OZ TUBE	AFCL1	1oz/Tb	\$0.97	1.540	1.54
16	5 BTL	FOLIC ACID 1 MG 100ct	5246277	100/Bt	\$1.76	0.026	2.56
17	720 EA	HYDROCORTISONE CREAM 1%- .9 GM PACKETS	53110	144/B	\$8.24	9.700	9.70
24	50 BTL	MULTI-VITAMIN SUPPLEMENT	57896050110	1000/Bt	\$1.69	0.011	10.60
28	1000 EA	PRENATAL VITAMIN SUPPLEMENT	57896057501	100/Bt	\$3.14	0.035	3.50
Price Decrease – Generic Alternate available							
30	30000 EA	TUMS/ANTACID 500mg	370388	150/Bt	\$5.63	0.038	2.58



Zhou Medical Solutions, LLC

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I attest that the statement provided on pricing changes are true and verifiable.

Signed 
Fred Machoka (Founder Owner) for Zhou Medical Solutions, LLC

Notary

Before me ~~to~~ Fred machoka on this 20 day of May, 2021.

Name Joshua Sultan

Signed 



My Commission Ends....

11/25/2022









Agenda item #19, Jail Medical Supplies Renewal, Zhou Medical Solutions

Final Audit Report

2021-06-09

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By:	Kerstin Hancock (khancock@wilco.org)
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