

Scintrex • CheckGate • • Dynavision • • Control Screening • • Federal Labs • U.S. Canada France UK UAE Japan Latin America Singapore Spain

February 17, 2022

Randy Word Williamson County Sheriffs Dept. 405 S. MLK Georgetown, TX 78626

Dear Lt. Word,

Thank you for contacting me today. I appreciate the opportunity to discuss how Autoclear has improved its existing line of equipment. Your existing machine is a unibody machine. Ten years ago, that was cutting edge engineering. As our machines have evolved with updated technology and features, the unibody became obsolete. The newest version, introduced in late 2019 is the DVS version. The DVS has a number of improvements including:

AutoThreatAssist – the DVS version if Autoclear machines has become the base for our Artificial Intelligence. The use of AI will help in a number of different ways:

- 1. It will make it easier for your officers to find threat items by identifying the shape if the item, where the older AutoMatAlert would only hit on atomic number, mass and density, meaning most knives were not found.
- 2. When used in conjunction with AutoMatAlert, the AI will take a false alarm from AutoMatAlert and override it if the shape is not recognized. This has the effect of substantially reducing the number for false alarm that your older machines get.
- 3. It will find previously undetected items like ceramic knives.
- 4. AutoThreatAssist is backwardly compatible with the machines you purchased in 2021.
- 5. As new threat items are learned by the AI, your software will receive all of those upgrades for the life of the machine.

Separate Graphics card – many competitors still use integrated graphics. While it is cheaper to produce, integrated graphics steals processing power away from the CPU. Autoclear uses advanced NVidia graphics cards which contain their own processor, leaving your main processor plenty of power to operate other features

Linux Operating System – all of your other security systems run on Linux. Autoclear is one of only two companies that have made the effort to convert. Everyone else still uses Windows, with all of its known vulnerabilities.

More room on top - for your monitor and keyboard. An adjustable side mount is also available.

Better Cable Protection – all of the cable s safely protected inside the machine

Automatic Seasoning – if an x-ray machine sits without being used for a while, the generator may require seasoning. This used to be a technicians job. The new DVS technology will season itself, saving the cost of a service call.

AutoMatAlert – has been improved and is the first step in AI.

Image Archiving – easily done with a flash drive that is integrated directly into the Control Panel.

Please Note: that as a long time customer of Autoclear, you are receiving an extra \$1000 discount and a two year warranty. Please be sure to include this in your ultimate bottom line calculations.

I have enclosed literature and pricing for you to review. If you have any questions, just let me know. I will be happy to help you in any way I can.

Sincerely,

Gregory Schaefer

Midwest Regional Manager

Gregor Schaefer



Autoclear LLC, Midwest Regional Office, 18 Carlisle Road, Hawthorn Woods, IL 60047 Tel: (847) 540-7266 Fax: (847) 540-7332 Web Site:Autoclear.com

Williamson County Sheriff's Dept.

Georgetown, TX Randy Word DATE: February 7, 2022

REQUEST:

QUOTATION

GSA Contract# GS-07F-184GA

QUOTATION

QTY PART # DESCRIPTION GSA PRICE DISCOUNT PRICE

1 7555DVS Autoclear 7555 DVS \$28,301.98 \$23,801

STANDARD EQUIPMENT

1. Autoclear Electronics Imaging Package

Includes:

AutoSoft Linux Operating System

Touchpad operation

USB Connectivity

Multi Energy

Organic/Inorganic Stripping (With Dual Energy)

RealClear (Computer enhanced image clarification)

AutoDensalert (Highlights dense items such as weapons & Batteries)

AutoTracking (Conveyor belt never needs adjustment)

AutoSensing (Scans very thin items)

AutoOutline (Outlines camouflaged items)

AutoScale (Computer correction of distorted images)

AutoCal (Automatic calibration)

128X Continuous Active Zoom

Light/Dark enhancement

Pseudo Color/ Reverse B/W / Inverted Color

Interactive HELP screen

High Penetration

Reversible Conveyor Direction

Local Service Diagnostics

- 2. Tunnel opening 29.6" wide, 21.7" high
- 3. Standard Conveyor Assembly (97" total length)
- 4. Side or Top Mounted Controls

OPTIONS [price]

AutoMatAlert™ Automated feature that assists the operator in the detection of Explosives or other contraband by detecting materials of a specific atomic range, and highlighting those materials in a contrasting color [\$2,495]

Included N/C

Entrance/Exit Tables/Slides:

3' Parcel Collector [\$750.00] \$750

19" monitor upgrade [\$400.00] Included N/C

Image Archiving [\$1,000] 50,000 images Included N/C

Searchable by time and date, download to USB

Adjustable Side Mount Control Panel \$256

AutoThreatAssist - Artificial Intelligence that works on shape recognition

to further reduce the number of false alarms. [\$5,000] Optional

OPERATIONAL AND TRAINING AIDS

Onsite training [\$1000.00] Included N/C

SHIPPING \$800

From Pine Brook, New Jersey

INSTALLATION Included N/C

System Assembly, Calibration & Operational Training

DOMESTIC WARRANTY Included N/C

Two years parts, labor and travel

TOTAL \$25,607

NOTES, TERMS & CONDITIONS

- 1. Prices do not include applicable taxes or fees.
- 2. Prices are quoted in US Dollars
- 3. Autoclear Standard T & C are part of this document.

This quotation supersedes all previous quotations and is valid for 90 days from date of issue, unless otherwise stated.

TERMS OF DELIVERY: FOB - DESTINATION Autoclear LLC,

TERMS OF PAYMENT: NET 30 DAYS SHIPPING DATE: 3 - 7 WEEKS ARO

Gregory Schaefer, Midwest Regional Manager

GregS@Autoclear.com

TERMS AND CONDITIONS OF SALE

- **1. Condition of Sale:** The terms of sale are as indicated below unless otherwise indicated on the face of this document.
- 2. Terms of Shipment: All shipments are made FOB, factory, and freight is not allowed unless otherwise indicated. All

shipments are made best way as determined by the Seller unless otherwise indicated on the purchase order under the

assumption that the customer is willing to undertake the additional charge.

3. Prices: Prices are subject to adjustments prior to the time of delivery should delivery be delayed by Buyer. Prices do not

include any sales, use excise, or similar taxes. Any such tax applicable to products covered by this quotation, bid, proposal

or resultant purchase order and sales order will be billed and paid as separate and additional items on the invoice.

4. Changes in Design: Seller reserves the right to modify or change the product in whole or in part, at any time prior to the

delivery thereof, in order to include therein electrical or mechanical refinements deemed appropriate by Seller, but without

incurring any liability to modify or change any product previously delivered, or to supply new products in accordance with

earlier specifications.

5. Purchase Orders: Changes on Purchase Orders initiated by the Buyer will not be considered effective until mutual

agreement has been reached in writing between the Buyer and Seller concerning the effect of said changes on price,

delivery, or other terms and conditions of the Purchase Order.

6. Delivery: Damage and risk of loss of any kind or nature after delivery to the carrier shall be at Buyers sole risk. Every effort

will be made to effect delivery within the time specified by Seller on Seller's Quotation or Purchase Order acknowledgment

form pursuant to Buyer's request for quotation or purchase order, provided, however, that Seller shall not be liable for any

delay, or default due to causes beyond its control and due to Seller's fault or negligence. Seller shall not be liable for

additional transportation charges incurred at Buyer's request to use expedited means of shipment.

7. Packaging: All products shall be shipped in standard commercial packaging, unless otherwise specified. The cost of

special or export packaging, as may be required, shall be invoiced separately.

8. Warranty: SELLER'S WARRANTY IS INCLUDED WITH EACH PRODUCT DELIVERED AND EXCEPT AS THEREIN

PROVIDED, NO OTHER WARRANTIES, EXPRESSED OR IMPLIED INCLUDING WARRANTIES OR MERCHANTABILITY AND FITNESS FOR PARTICULAR PURPOSE, SHALL APPLY TO ANY PRODUCT SOLD

HEREUNDER.

9. Returns: No products may be returned without Seller's permission in writing. Seller assumes no responsibility for

unauthorized returns. All freight charges for returned products shall be to Buyer's account.

10. Consequential Damages: IN NO EVENT SHALL SELLER BE LIABLE FOR CONSEQUENTIAL, INCIDENTAL.

EXEMPLARY, OR SPECIAL DAMAGES FOR ANY CLAIM ARISING OUT OF A PURCHASE ORDER FOR PRODUCTS

NOR SHALL SELLER'S LIABILITY IN ANY EVENT EXCEED THE PRICE OF THE SPECIFIED PRODUCT WHICH GAVE

RISE TO THE CLAIM.

11. Errors: Seller reserves the right to correct clerical and typographical errors in any Quotation's, purchase orders, and/or

invoices or product publications.

ADDITIONAL TERMS AND CONDITIONS OF SALE FOR NEW PRODUCTS

PAYMENT IS NOT CONTINGENT UPON COMPLETE SHIPMENT OF ORDER, PARTIAL SHIPMENTS IF AUTHORIZED

BY BUYER MUST BE PAID FOR AS INVOICED IN ACCORDANCE WITH TERMS HEREIN SPECIFIED.

Prices also include an Autoclear warranty as specified on the enclosed Warranty Certificate. Please be advised that

warranty may be voided on equipment improperly installed or serviced by unauthorized personnel.

Third party items carry

the manufacturer's warranty.

ICC regulations apply

SPECIAL TERMS

- <u>No Waiver of Sovereign Immunity or Powers</u>: Nothing in this quote/agreement will be deemed to constitute a waiver of sovereign immunity or powers of customer, the Williamson County Commissioners Court, or the Williamson County Judge.
- Texas Prompt Payment Act Compliance: Payment for goods and services shall be governed by Chapter 2251 of the Texas Government Code. An invoice shall be deemed overdue the 31st day after the later of (1) the date customer receives the goods under the contract; (2) the date the performance of the service under the contract is completed; or (3) the date the Williamson County Auditor receives an invoice for the goods or services. Interest charges for any overdue payments shall be paid by customer in accordance with Texas Government Code Section 2251.025. More specifically, the rate of interest that shall accrue on a late payment is the rate in effect on September 1 of customer's fiscal year in which the payment becomes due. The said rate in effect on September 1 shall be equal to the sum of one percent (1%); and (2) the prime rate published in the Wall Street Journal on the first day of July of the preceding fiscal year that does not fall on a Saturday or Sunday.
- <u>Mediation</u>: The parties agree to use mediation for dispute resolution prior to and formal legal action being taken on this Agreement.
- <u>Venue and Governing Law</u>: Venue of this Agreement shall be Williamson County, Texas, and the law of the State of Texas shall govern.

Right to Audit: Autoclear LLC agrees that customer or its duly authorized representatives shall, until the expiration of three (3) years after final payment under this Agreement, have access to and the right to examine and photocopy any and all books, documents, papers and records of Autoclear LLC which are directly pertinent to the services to be performed under this Agreement for the purposes of making audits, examinations, excerpts, and transcriptions. Autoclear LLC agrees that customer shall have access during normal working hours to all necessary Autoclear LLC facilities and shall be provided adequate and appropriate work space in order to conduct audits in compliance with the provisions of this section. Customer shall give Autoclear LLC reasonable advance notice of intended audits.

Gregory Schaefer

Midwest Regional Manager

Autoclear LLC

Bill Gravell (Mar 2, 2022 12:17 CST)

Mar 2, 2022

Authorized Signature Williamson County, TX