



Proposal: [REDACTED]

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## Wilco-Jail-Camera upgrades V2

Prepared for:

**Chris Ball**

**Williamson County - Jail**

306 W 4th St

Georgetown TX, 78626

Prepared by:

**Xavier Mead**

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Proposal Issued:

**11/1/2022**

Proposal Valid To:

**11/16/2022**

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## DESCRIPTION

### CLIENT INFORMATION

**Name:** Williamson County - Jail

**Site**

306 W 4th St  
Georgetown, TX 78626

**Billing**

306 W 4th St  
Georgetown, TX 78626

**Contact**

Chris Ball  
**P** (512) 943-1934  
**E** cball@wilco.org

**PROJECT NAME:** Wilco-Jail-Camera upgrades V2

### PROJECT SCOPE OF WORK

DIR-CPO-4494

Knight Security Systems (KSS) will provide and install Williamson County Jail.

System installation includes hardware, system licenses, and configuration unless otherwise stated.

This proposal is intended to provide the Wilco-Jail with a budgetary number to replace approximately 234 old cameras with a newer Axis 1080p resolution camera model.

#### Video Surveillance System

KSS will furnish and install the following:

- 245 x Axis Camera model M3216-LVE a robust wide-angle surveillance camera in 4 MP with IR
  - 4 MP video quality, Lightfinder, Forensic WDR and IR illumination, Wide-angle horizontal and vertical FOV, I/O connectivity, Zipstream and support for H.264/H.265, analytics with Deep Learning
  - Connects to existing network video recorder (NVR)s
- 2 x Axis Camera model P3727-PLE Panoramic camera 2MP camera
  - 4x2 MP multidirectional camera with IR for 360° coverage
  - Connects to existing network video recorder (NVR)s
- 2 x Axis Camera model P1468-LE Fully featured, all-around 4K bullet camera
  - NEMA 4X, and IK10-rated camera can withstand winds up to 50 m/s. Lightfinder 2.0, Forensic WDR, and OptimizedIR, ensure sharp, detailed images under any light conditions.
  - Connects to existing network video recorder (NVR)s

**Note: Williamson County will provide all cabling and infrastructure associated with this upgrade and additions.**

- Initial programming will include:
  - Enrolling the cameras and setting up basic motion detection
  - One administrative account
  - One view only account
  - Estimated days of storage XX
  - 4MP at H.265 and 10 FPS
  - Calculations are based on 40% motion detection or event recording

The NVR storage capacity is an approximate estimate based on general conditions that KSS does not guarantee. Each device will include the necessary mounting hardware, license and one year manufacturer software license support.

Each device will include the necessary mounting hardware.

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### **Customer Provided Items**

- Electronic drawing files of the plans and approval of device layout
- Individual software administrator logins for personnel at each location for each system
- PoE switches and patch panels
- Existing recording server with storage space to accommodate the new devices
- Existing client workstations that meet the system minimal requirements
- Rack space and uninterruptable power supply in the MDF room for rack mount units
- Wall space and 3/4" plywood backboard for wall mount units
- Network configurations for connection of devices to Customer's network
- 120VAC by a certified electrician for all security devices where needed
- Exterior and fire partition penetrations where needed
- Installation of conduit with a pull string to security devices where needed

### **Finance**

Purchaser hereby agrees to pay KSS the following terms: The Customer is required to pay every invoice in full within 30 days of receiving the invoice.

#### **Project Milestones and Invoicing Procedures**

- An initial project invoice is due and payable upon delivery of materials and services rendered
- The remaining balance is due and payable in monthly progress payments based upon material delivered or work completed

Refer to the Standard Terms and Conditions sections 8H, 8I, and 8J.

Any changes from the base price will be adjusted with approved change orders from the Customer. The as-built plans will be submitted along with the final submittal package to the Customer.

### **Engineering**

KSS shall provide system design and operational documentation to ensure proper installation and efficient servicing of the system. KSS will provide submittal plans that will show where each device is located at each site. The submittal plans will also include a system matrix, which includes the schedule of each device and the programming setup into the security system software.

### **Cabling & Wiring**

KSS will be responsible to install all the wiring and connections providing communication and/or control between KSS supplied devices and central control equipment. All wires will be dressed in a neat and professional manner.

KSS will not provide any conduit or trenching required to reach each device. It is the Customer's responsibility to provide a pathway for all wiring required for each device. KSS is not responsible for any existing wiring being used. A quote will be provided to the Customer for any wiring that is found to be unusable

### **Field Devices**

KSS will provide all necessary devices and hardware included on the equipment list attached. The devices on the security plans will be installed and programmed into the system according to the system matrix.

KSS is not responsible for any existing devices being reused. If any existing devices are found to be unusable then a quote will be provided to the Customer to replace the device. KSS is not responsible for any damages done from the existing devices being removed. The Customer is responsible to patch and repair any damages done from existing devices removed.

### **Programming**

KSS trained personnel will program the security system to provide a functioning operational system. KSS will support Customer programming personnel and set up remote field panels consistent with manufacturer standards. KSS will program each device according to the system matrix provided in the security plans. If any additional programming or special programming outside the system matrix is needed an approved change order from the Customer is required.

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Customer to furnish IP addressing scheme for all devices requiring an IP address on the network. KSS will provide a list of devices that need IP addresses to the Customer.

### **Rental Equipment**

Lift rental is not included in this proposal and shall be provided by the Customer if required.

### **Testing**

KSS will perform acceptance testing in the presence of the appointed Customer representative to ensure proper operation and communication of all integrated systems. A test sheet with a check list for each device will be provided by KSS and signed by the Customer representative upon successful completion of a system acceptance test. The final system test report will be sent to all parties.

A punch list detailing items requiring a follow up that is within this scope of work will be created. KSS will correct the punch list items in a mutually agreed upon time. If the Customer wants something changed after the test sheet has been signed additional charges will be applied.

Upon system acceptance, a KSS job completion form shall be signed and sent to all parties. It is the Customer's responsibility to ensure proper periodic testing per the manufacturer's recommendation if a signed SecurePlan agreement is not in place.

### **Training**

Training is not included with this proposal. If requested by the customer, training can be included as a change order.

### **Standard Proposal Notes:**

1. This proposal will follow the guidelines stated in DIR contract number DIR-CPO-4494 Standard Terms and Conditions.
2. This proposal is valid for 15 days. After the 15 days the quote is no longer valid and a new quote needs to be regenerated and prices may vary.
3. A standard 1 year warranty applies on all newly installed equipment.
4. Please allow 10-12 weeks lead time for hardware.
5. Final Location of all equipment to be approved by owner prior to start of installation.
6. Work provided by KSS is assumed to be continuous, unhindered and without the need for escorts. Additional costs will be incurred if work is slowed by denial or delay of access to the work areas without three days' notice, or if escorts are required at any time. Any cessation of work by the customer or delays in the project construction schedule will result in additional mobilization and project management charges.
7. The quantities of materials noted above scope of work are intended to be descriptive. Should there be any discrepancy between the scope of work and the equipment list, the equipment list will supersede the scope of work stated above.
8. All work will be done following federal, state, and local laws and requirements for the above scope of work.
9. Due to extreme supply chain issues, Knight Security reserves the right to adjust final proposal pricing until an order is placed with our manufacturer partners. We will inform you within 5 business days of receipt of order about product availability and price increases greater than Knight can absorb.

### **Knight Security Systems Excludes the Following:**

1. All 120 VAC connections are to be performed by customer or customer's designated licensed Electrical contractor.
2. Fire alarm interface, cabling, connection, input/output, testing and certification.
3. Any city or other governmental permits, not associated with this scope of work, required for the use and operation of the system.
4. Access to device location, penetrations, required access panels for concealed areas.
5. If not stated above wire mold, conduit, trenching, wireless devices or aerial cabling necessary to connect any remote locations or gates, computer workstations to operate the system, and network equipment to provided power and data communication for devices.
6. Overtime required due to schedule revisions, work stoppages, delays caused by others, or circumstances beyond Knight Security Systems control.

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7. Final terminations and connections to equipment other than provided by Knight Security Systems.
8. Any trade installation that Knight Security Systems is not licensed to perform.
9. Painting, patching or landscaping required as a result of the installation of equipment associated with this scope of work.
10. Technical assistance or the setup of the customer's network for connection to the security control systems. The customer is required to provide static IP addresses and support personnel for assistance in setting up the network connections.

**Roles & Responsibilities**

Essential activities conducted in the course of project by the Customer and Knight Security Systems (KSS).

<b>Project Administration Tasks</b>	<b>Customer</b>	<b>KSS</b>
General project management & administration		X
Designate primary customer point of contact and site supervisor		X
Host initial site orientation and kick-off meeting	X	
Pre-installation walk-through and design verification	X	
Pre-construction utility assessment	X	
System design and engineering		X
System design and engineering approval	X	
Develop master project schedule		X
Approval of master project schedule	X	
System design acceptance within overall master plan of larger facility	X	
Provide lists of existing equipment and building drawing backgrounds	X	
Develop and maintain drawings and equipment schedules		X
Provide written communication regarding work site conditions	X	
Coordinate monthly in-progress reviews for active sites		X
Change order management		X

<b>Project Installation Tasks</b>	<b>Customer</b>	<b>KSS</b>
Provide locations for materials staging	X	
Materials pre-installation configuration and delivery		X
Pre-installation testing of existing equipment		X
120VAC at each device location where needed	X	
Building penetrations to exterior	X	
Fire partition penetrations and sealing	X	
Installation of conduit to security system devices where needed	X	
Installation of cables to security system devices		X
Network cables from security system devices to copper patch panels		X
Patch cables between patch panels and network switches		X
Create panel, cable, and equipment labeling scheme	X	
Install cable labels per labeling scheme		X

<b>Network Tasks</b>	<b>Customer</b>	<b>KSS</b>
Rack and rack space for rack mount equipment	X	
Network PoE switches and configuration	X	
Patch panels and uninterruptable power supply	X	
IP address assignment for security system equipment and workstations	X	
Configure client workstations to the security system		X

<b>Programming Tasks</b>	<b>Customer</b>	<b>KSS</b>
Create custom security system programming matrix		X
Program initial security system configuration		X

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Import initial cardholder database from Owner provided information	N/A	
Develop and implement database update procedure	X	

Testing and Acceptance Tasks	Customer	KSS
System test forms and checklists		X
Full system test		X
Customer on-site system acceptance	X	
As-built drawings and final engineering document submittal		X

#### DIR CPO-4494

**Termination for Convenience:** This agreement may be terminated at any time at the option of either party, without future or prospective liability for performance upon giving thirty (30) days written notice thereof. In the event of termination, Williamson County will only be liable for its pro rata share of services rendered and goods actually received.

**Texas Prompt Payment Act Compliance:** Payment for goods and services shall be governed by Chapter 2251 of the Texas Government Code. An invoice shall be deemed overdue the 31st day after the later of (1) the date licensee receives the goods under the contract; (2) the date the performance of the service under the contract is completed; or (3) the date the Williamson County Auditor receives an invoice for the goods or services. Interest charges for any overdue payments shall be paid by licensee in accordance with Texas Government Code Section 2251.025. More specifically, the rate of interest that shall accrue on a late payment is the rate in effect on September 1 of licensee's fiscal year in which the payment becomes due. The said rate in effect on September 1 shall be equal to the sum of one percent (1%); and (2) the prime rate published in the Wall Street Journal on the first day of July of the preceding fiscal year that does not fall on a Saturday or Sunday.

**Mediation:** The parties agree to use mediation for dispute resolution prior to and formal legal action being taken on this Contract.

**Venue and Governing Law:** Venue of this contract shall be Williamson County, Texas, and the law of the State of Texas shall govern.

**Right to Audit:** Knight Security Systems, LLC agrees that licensee or its duly authorized representatives shall, until the expiration of three (3) years after final payment under this Agreement, have access to and the right to examine and photocopy any and all books, documents, papers and records of Knight Security Systems, LLC which are directly pertinent to the services to be performed under this Agreement for the purposes of making audits, examinations, excerpts, and transcriptions. Knight Security Systems, LLC agrees that licensee shall have access during normal working hours to all necessary Knight Security Systems, LLC facilities and shall be provided adequate and appropriate work space in order to conduct audits in compliance with the provisions of this section. licensee shall give Knight Security Systems, LLC reasonable advance notice of intended audits.

**Texas Law Applicable to Indemnification:** All indemnifications or limitations of liability or statutes of limitations shall be to the extent authorized under Texas law and shall follow Texas law without modifying the County's rights.

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## PROJECT INVESTMENT

Camera Installation			
QTY	Description	Unit Price	Ext.Price
245	4MP, ARTPEC 8, Deep Learning Analytics, IK10	\$542.26	\$132,853.70
2	Compact outdoor, NEMA 4X, IP66, IP67 and IK10-rate	\$813.79	\$1,627.58
2	AXIS P3727-PLE Panoramic Camera offers 4x2 MP with	\$1,124.10	\$2,248.20
1	Corner Bracket that is compatible with several wal	\$69.04	\$69.04
1	Chromated and powder coated aluminum wall mount wi	\$76.80	\$76.80
2	AXIS T94N01D Pendant Kit comprises a weathershield	\$76.80	\$153.60
2	Outdoor-ready, impact resistant (IK10+) back box w	\$100.07	\$200.14
1	Parapet Mount is an outdoor-ready mount. The roun	\$169.89	\$169.89
4	1 camera connection	\$176.31	\$705.24
4	Genetec Advantage for 1 Omnicast Enterprise Camera	\$35.26	\$141.04
Equipment Subtotal		\$138,245.23	
Labor Subtotal		\$154,826.34	
Camera Installation SubTotal		\$293,071.57	

## Investment Summary

Total Equipment	\$138,245.23
Total Labor	\$154,826.34
Total Proposal Amount	\$293,071.57
Annual Recurring	\$2,700.00

**Grand Total: \$ 295,771.57**

*Note: Sales tax, if applicable, is not included on this proposal and will be added to the total upon invoicing.*

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**Investment Total**

Knight Security Systems will provide the proposed system as described in this proposal for the sum of: \$295,771.57

The price above includes: material, equipment and labor as described within this proposal.

IN WITNESS WHEREOF, Williamson County and Knight Security Systems have duly executed this Agreement to be effective as of the date of the last party's execution below.

**COUNTY:**  
**WILLIAMSON COUNTY**

**SERVICE PROVIDER:**  
**KNIGHT SECURITY SYSTEMS:**

By: Bill Gravell  
Bill Gravell (Nov 8, 2022 09:50 CST)

By: Xavier Mead

Printed Name: Bill Gravell

Printed Name: Xavier Mead

**Representative**  
**Capacity:** County Judge

**Representative**  
**Capacity:** Account Executive

Date: Nov 8, 2022, 2022

Date: November 1st, 2022



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## TERMS & CONDITIONS

**SEE PURCHASING CONTRACT**

**DIR-CPO-4494**

**FOR TERMS AND CONDITIONS.**

Web Access:

<https://dir.texas.gov/contracts/dir-cpo-4494>