

Prepared for: Steve Rogers, Williamson County

2024 Transit-350 Cargo RWD High Roof HD Ext. Van 148" WB DRW Base (U8X)

VIN: [REDACTED] | Price Level: 435

Client Proposal

Prepared by:

[REDACTED]

Office: 512-563-3290

Quote ID: [REDACTED]

Date: 08/23/2024



Mac Haik Ford | 7201 South Interstate 35, Georgetown, Texas, 78626
Office: 512-930-3673 | Fax: 512-863-7348

Prepared for: Steve Rogers

Williamson County

Prepared by: Paul Neagle

08/23/2024



Mac Haik Ford | 7201 South Interstate 35 Georgetown Texas | 78626

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Price Level: 435 | VIN: [REDACTED] | Quote ID: [REDACTED]

Steve Rogers, Williamson County

Re: Quote ID [REDACTED] 08/23/2024

Dear Steve,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

Paul Neagle

512-563-3290

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Table of Contents

Description	Page
Cover Page	1
Cover Letter	2
Table of Contents	3
Warranty	4
As Configured Vehicle	5
Pricing Summary - Single Vehicle	9

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Warranty

Standard Warranty

Basic Warranty

Basic warranty 36 months/36,000 miles

Powertrain Warranty

Powertrain warranty 60 months/60,000 miles

Corrosion Perforation

Corrosion perforation warranty 60 months/unlimited

Roadside Assistance Warranty

Roadside warranty 60 months/60,000 miles

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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Price Level: 435 | VIN: [REDACTED] | Quote ID: [REDACTED]

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
U8X	Base Vehicle Price (U8X)	\$56,605.00
Packages		
101A	Order Code 101A <i>Includes:</i> - Engine: 3.5L EcoBoost V6 - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - 3.73 Limited-Slip Axle Ratio - GVWR: 11,000 lb - Tires: 205/75R16C 113/111 AS BSW - Wheels: 16" Heavy Duty Silver Steel Includes silver hubcaps and exposed lug nuts. The center ornament only comes on the front wheels, and not on the rear wheels.	N/C
Powertrain		
99G	Engine: 3.5L EcoBoost V6	\$0.00
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	\$0.00
X7L	3.73 Limited-Slip Axle Ratio	\$0.00
STDGV	GVWR: 11,000 lb	\$0.00
Wheels & Tires		
STDTR	Tires: 205/75R16C 113/111 AS BSW	Included
STDWL	Wheels: 16" Heavy Duty Silver Steel <i>Includes silver hubcaps and exposed lug nuts. The center ornament only comes on the front wheels, and not on the rear wheels.</i>	Included
Seats & Seat Trim		
C	Cloth Front Bucket Seats	N/C
21L	Dark Palazzo Gray Cloth Bucket Seats w/Armrests <i>Includes 2-way manual driver seat with lumbar and 2-way manual passenger seat.</i>	\$0.00
Other Options		
PAINT	Monotone Paint Application	STD

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As Configured Vehicle (cont'd)

Code	Description	MSRP
148WB	148" Wheelbase	\$0.00
91B	Wiper Activated Headlamps	\$30.00
55D	Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	\$0.00
655	Midship Extended Range Fuel Tank (31 Gallons) <i>Includes capless fuel fill.</i>	\$285.00
53B	Heavy-Duty Trailer Tow Package If a TBC is required, it must be added to initial order. Neither a Ford nor aftermarket TBC can be added later. <i>Deletes rear tow hook. Includes 4/7 pin connector assembly and rear jumper and relay system for backup/B+/running lights. This package does not include a Trailer Brake Controller (TBC) (67D).</i> <i>Includes:</i> - Tow/Haul Mode w/Trailering Wiring Provisions - Frame Mounted Hitch Receiver	\$485.00
41B	Passenger-Side B-Pillar Assist Handle	\$25.00
66C	D-Pillar Assist Handles <i>Located on the driver and passenger-side. Due to space requirements, the driver-side handle is deleted if front/rear aux a/c and heater (driver controlled) (57G) is also ordered.</i>	\$60.00
85C	Illuminated Sun Visors	\$0.00
90C	Digital Rearview Mirror <i>Placed in the traditional rearview mirror mount location, this always on, auto-dimming enhanced mirror provides full digital rearview images when obstructions such as a bulkhead, cargo or no rear windows are present. Returns to mirror mode when the camera is turned off. This is not a reverse back-up camera.</i>	\$595.00
17P	6 Cargo Tie-Down Hooks	\$25.00
66D	Front Overhead Shelf	\$75.00
60B	Heavy-Duty Cargo Flooring <i>Includes:</i> - Heavy-Duty Scuff Plate Kit <i>Includes heavy-duty scuffs for rear cargo doors and sliding passenger-side door. Heavy-duty scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.</i>	\$995.00
58B	Radio: AM/FM Stereo w/SYNC 4 <i>Includes 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected navigation and 4 speakers (front).</i> <i>Includes:</i> - Electronic Air Temperature Control	\$930.00

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As Configured Vehicle (cont'd)

Code	Description	MSRP
91L	6 Speakers (4 Front/2 Rear)	\$25.00
63E	Dual AGM Batteries (70 Amp-hr Each)	\$295.00
86F	2 Additional Keys (4 Total) <i>Includes key fobs.</i>	\$75.00
61D	360-Degree Camera w/Split View <i>Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel.</i> <i>Includes:</i> <i>- Front Fog Lamps</i> <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i> <i>- Reverse Sensing System</i> <i>- Honeycomb Mesh Grille w/Chrome Surround</i>	\$1,000.00
43R	Reverse Sensing System	\$0.00
85B	Heavy-Duty Scuff Plate Kit <i>Includes heavy-duty scuffs for rear cargo doors and sliding passenger-side door. Heavy-duty scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.</i>	\$0.00
153	Front License Plate Bracket Standard in states requiring two license plates and optional in all other states.	\$0.00

Fleet Options

FLADCR	Fleet Advertising Credit	\$0.00
56M	Ford US National Fleet Incentives Ford US National - 6/19/2024	N/C

Emissions

425	50-State Emissions System	\$0.00
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Exterior Color

YZ_01	Oxford White	N/C
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Interior Color

CK_01	Dark Palazzo Gray w/Cloth Front Bucket Seats	N/C
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As Configured Vehicle (cont'd)

Code	Description	MSRP
Additional Options		
TQH	205/75R16C BSW ALL-SEASON	\$0.00
STDGV	GVWR: 11,000 lb	\$0.00
OPTADJ	Option Adjustment	\$0.00
MISC1	Miscellaneous Charges	\$0.00
FLADCR	FLEET ADVERTISING CREDIT	\$0.00
B4A	NET INVOICE FLEET OPTION (B4A)	N/C
ADJ1	FORD FLEET SPECIAL ADJUSTMENT	\$0.00
A3R	WMI GVW CLASS R	N/C
96C	Interior Upgrade Package	\$1,435.00
90G	PUSHDOWN MANUAL PKG BRAKE	N/C
89K	DARK PALAZZO GRAY	N/C
88C	CLOTH	N/C
64F	DRW - SILVER STEEL W/ LUGS	\$0.00
57C	ELEC AIR TEMP CONTROL	\$0.00
51D	SPARE TIRE AND WHEEL	N/C
502	JOB #2 ORDER	N/C
41E	HEAVY DUTY FRONT AXLE	N/C
16C	VINYL FRONT FLOOR COVERING	N/C
SUBTOTAL*		\$62,940.00
Destination Charge		\$2,095.00
TOTAL		\$65,035.00

***IMPORTANT!** Under certain conditions, such as units with special orders (VSO) or other unique configurations (such as Stripped Chassis), the vehicle may load into AccuQuote differently than what was originally configured and produced. Dealer: Pricing and vehicle configuration should be validated via Invoice or a different source before customer quoting.

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Pricing Summary - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		\$65,035.00
Subtotal		\$65,035.00
<i>Pre-Tax Adjustments</i>		
Code	Description	MSRP
Dealer Discount	Dealer Discount	-\$2,350.00
GPC	Government Pricing Concession	-\$600.00
Subtotal		\$62,085.00
<i>Post-Tax Adjustments</i>		
Code	Description	MSRP
2yr State Inspe	State Inspection Labor	\$7.00
<i>State Inspection</i>		
Doc	Doc Fee	\$225.00
BUY BOARD FEE 2	Buy Board Contract # 724-23	\$400.00
Subtotal		\$62,717.00
Total		\$62,717.00

* Vehicle is exempted from Federal Excise Tax.


Bill Gravell (Sep 11, 2024 07:27 CDT)

Customer Signature

Sep 11, 2024

Acceptance Date