

# ESPARTO UNIFIED SCHOOL DISTRICT

Dr. Christina Goennier, Superintendent



“Serving Yolo County since 1868”

26675 Plainfield Street  
Esparto, California 95627

Tel.: (530) 787-3446  
Fax: (530) 787-3033

## **CTE Building Project**

**Category** Food Security, Child Youth and Family, Addressing Educational Disparities, Community Parks and Facilities

**Proposal Title:** Match for Esparto Unified School District Career Technical Education Expansion Program

### **Project Summary**

EUSD is submitting a request for matching funds in the amount of \$1,000,000 to help support our CTE building project for Culinary Arts and Digital Media. This new classroom can be used as a teaching kitchen for our community, Adult education classes and a community feeding kitchen through some of our non-profit partners.

### **Objectives**

- Partner with new Food Hub project to supply a place for culturally relevant recipes to be prepared
- Partner with RISE Inc new Community Center to provide a place for seniors and other community members to have access to a teaching/learning culinary environment
- Partner with local nonprofits to provide access to a facility for providing
- Expanded learning opportunities program to utilize our Farm to Fork grants to grow on EUSD Farms and greenhouse to grow and learn about local agriculture and prepare culturally relevant recipes in the culinary building.
- EUSD was awarded 1.2 million in Proposition 51 dollars to help complete this project.
- EUSD has applied for \$250,000 to go toward a cooler for this project.

**Total Amount Requested** \$1,000,000

	PROGRAM/PROJECT				
	REQUESTED AMOUNT from Yocha Dehe	REQUESTED AMOUNT from Yolo County	PROP 51 Grant Received	Local CTE Funds for Equipment	TOTAL PROGRAM BUDGET
<b>INCOME SOURCES:</b>					
Facilities Program Grants:					
Culinary	\$475,000.00	\$525,000	\$1,225,748	\$531,560.33	\$2,757,308.33
Digital Media	\$1,618,236.33	\$0	\$1,139,072	\$0.00	\$2,757,308.33
Ag Mechanics - Welding	\$1,532,084.33	\$0	\$1,225,224	\$0.00	\$2,757,308.33
<b>TOTAL INCOME</b>	<b>\$3,625,320.66</b>	<b>\$525,000</b>	<b>\$3,590,044</b>	<b>\$531,560.33</b>	<b>\$8,271,925.00</b>

### Esparto High School

#### Esparto High School CTE

Schematic Design/Design Development was February 1, 2021. Communication with architect in 2022 suggested a 7% cost increase which brings brings to a total of \$8,271,925.

PROGRAM	QTY	UNIT	UNIT COST	SUB-TOTAL	TOTAL	TOTAL Plus 7%	
Site	Demolition of walks, paving, etc.	1	ls	85,000.00	85,000		
	Rough grading	18,600	sf	3.75	69,750		
	Walks/Paving	7,500	sf	9.00	67,500		
	POT and ramp upgrades	1	ls	75,000.00	75,000		
	Underground utilities	1	ls	325,000.00	325,000		
	Fine grading/Landscaping/Irrigation	18,600	sf	6.50	120,900	743,150	795,170.50
Culinary/ Digital Media	Culinary Classroom	2,191	sf	575.00	1,259,825		
	Walk-in freezer/ Cooler	1	ls	200,000.00	200,000		
	Pantry Space/ Storage	185	sf	550.00	101,750		
	Storage	56	sf	500.00	28,000		
	Electrical room	57	sf	475.00	27,075		
	Culinary Equipment	1	ls	250,000.00	250,000		
	Media Arts	1,004	sf	575.00	577,300		
	Photography studio	211	sf	575.00	121,325		
	Sound/ Video Editing	198	sf	575.00	113,850		
	Control Booth	139	sf	600.00	83,400		
	Video Production Space	274	sf	575.00	157,550		
	Service counter	139	sf	550.00	76,450		
	Service Center	190	sf	550.00	104,500		
	Storage	79	sf	525.00	41,475		
	Digital Media Equipment & lighting	1	ls	200,000.00	200,000	3,342,500	3,576,475.00
Welding Building	Welding Classroom	2,093	sf	525.00	1,098,825		
	Electrical room	91	sf	475.00	43,225		
	Welding Equipment & Ventilation	1	ls	400,000.00	400,000	1,542,050	1,649,993.50

**SITE + BUILDING SUB-TOTALS - PHASE 1**

**5,627,700.00    6,021,639.00**

Escalation				0.04	225,108.00	
Design Contingency				0.10	562,770.00	

**TOTAL HARD CONSTRUCTION COSTS**

**6,415,578.00    6,864,668.46**

Architect/Engineering/IOR fees				0.08	513,246.24	
Plan Review Fees				0.025	160,389.45	
Testing and Inspection				0.015	96,233.67	
Misc Legal/Admin Fees/Reimbursables				0.005	32,077.89	
Additional Furniture and Equipment				0.03	192,467.34	
Construction Contingency				0.05	320,778.90	

**TOTAL SOFT COSTS**

**1,315,193.49    1,407,257.03**

**Total Expenses**

**7,730,771.49    8,271,925.49**



August 25, 2023

Mr. Gerardo Pinedo  
Chief Administrative Officer & County Administrator  
County of Yolo


Dear Mr. Pinedo,

Following up on our initial request which we submitted on Friday, May 19th, below please find our proposal for additional funding assistance which is necessary as we navigate these challenging times. Once again, we are so extremely grateful for all of the past support we have received from the County and look forward to our continued partnership to address food insecurity for those most in need.

We currently nourish more than 21,000 households, nearly one third of Yolo County's population, through our direct distributions and our 84 partner agencies. Unfortunately, those numbers are rising. As I stated when I spoke before the County Board of Supervisors meeting on June 6<sup>th</sup>, **when recently examining our data, we have seen a more than 20% increase in need post COVID-19, which confirms the growing lines our staff and volunteers have been witnessing.** This is an all-time record for our agency. And all this is occurring while **we have seen a 33% decrease in our food supply.** In order to truly meet the needs of our community, we can no longer solely rely on donated food, and are in the process of transitioning to a model of more purchased food.

As you know, the CalFresh Program ended its emergency allotments back in April, causing the average CalFresh participant to lose an average of \$82 a month for groceries. Increased CalFresh eligibility for college students has also ended, meaning some students currently receiving benefits may no longer be able to access the food assistance program. **The termination of public safety net programs coupled with the federal COVID-19 public health emergency declaration officially coming to an end will mean worsening consequences for community members who are at or near the poverty level.** At Yolo Food Bank, we are directly experiencing the consequences of the emergency allotments expiring. As a result, **we anticipate our current 20% increase in need to skyrocket even further over the next several months.**

**All this considered, we ask that the County consider supporting Yolo Food Bank and our most vulnerable populations with an additional \$400,000 in ARP funding.** While our original ask was for \$1,00,000, we have adjusted our proposal after feedback from the Supervisors and also knowing there is great need in many other areas throughout the County as well. Despite this readjusted amount, we are keenly aware that this is a large ask, but the need has grown greatly in the wake of the COVID-19 pandemic. This additional funding will not only help fund our operations with things such as purchasing food to meet the increasing need and staffing assistance, but will also provide food resources to our 84 partner agencies that they depend on. This includes the purchase of more nutritious and culturally appropriate foods so that we can truly serve ALL of our different populations throughout Yolo County. **Simply put, we cannot do the work we do without the County's support and collaboration.** Please see our proposed budget below that outlines how we plan on utilizing these crucial funds:

 530.668.0690

 [development@yolofoodbank.org](mailto:development@yolofoodbank.org)

 233 Harter Ave, Woodland, CA

 [www.yolofoodbank.org](http://www.yolofoodbank.org)

<b>BUDGET: Yolo County- Additional ARP Request</b>	<b>%</b>	<b>Proposal Total</b>
<b>Food Budget</b>		
Purchased Food (For 84 partner agencies & 145 direct monthly distributions - emphasis on meat, dairy, nutritious, and culturally appropriate foods)	N/A	\$ 200,281.53
	<b>Subtotal:</b>	<b>\$ 200,281.53</b>
<b>Personnel (Salary + Benefits)</b>		
Partner Agency Store Supervisor	12%	\$ 7,339.64
Warehouse Associate, Partner Agency Store	50%	\$ 22,261.47
Warehouse Associate, Partner Agency Store	32%	\$ 12,053.88
Warehouse Associate, Driver	45%	\$ 22,355.92
Warehouse Associate, Driver	71%	\$ 33,646.30
Warehouse Associate, Sorting	32%	\$ 15,519.49
Warehouse Associate	39%	\$ 20,623.61
Volunteer Engagement Specialist	47%	\$ 29,126.22
Director of Operations	22%	\$ 28,752.78
Director of Accounting	5%	\$ 6,130.26
Grant Writer	5%	\$ 1,908.90
	<b>Subtotal:</b>	<b>\$ 199,718.47</b>
	<b>GRAND TOTAL:</b>	<b>\$ 400,000.00</b>

As you will see in our requested budget above, our biggest need is funding for the purchase of additional food, as well as assistance to pay for our staff who ensure food gets into our warehouse and out to our community. Support from this additional funding for food will support our community in two primary ways – through our 145 monthly direct distributions throughout the county, and through our Partner Agency Store which nourishes thousands more through the services of our 84 partner agencies. Once we purchase and receive food, our drivers are needed to pick-up product and bring it back to our warehouse. Once it arrives here at our facility, our warehouse associates sort and stock the shelves. Then it is either prepared for our direct distributions which requires additional staffing, and then volunteer support and coordination, or it is transferred to our Partner Agency Store which makes product available to our 84 partners. All of this work also takes additional management and oversight work.

Together with our partner agencies and dedicated volunteer base, we are proud of efforts throughout the county to ensure equitable access to free, fresh, and nutritious food for those most in need. Yolo Food Bank is ready to support anyone and everyone who might need our services whether it's for a day, a week, a month, or longer. But, we cannot do this alone – the County's support is crucial to ensuring no one gets left behind. We appreciate you considering supporting us once again. **Any additional immediate funding**

**that can be spared will no doubt create a better tomorrow for so many.** Together, we can create a more resilient and caring community here at home.

Sincerely,

A handwritten signature in black ink that reads "Karen Baker". The signature is written in a cursive, flowing style.

**Karen Baker,**  
Executive Director  
Yolo Food Bank

Cc: Supervisor Oscar Villegas (Chair), District 1  
Supervisor Lucas Frerichs, District 2  
Supervisor Jim Provenza, District 4  
Supervisor Angel Barajas, District 5  
Mark Bryan, Deputy Chief Administrative Officer  
Maria Segoviano, Director of Communications and Strategic Initiatives – Yolo Food Bank  
Genevieve Pyeatt, Director of Programs – Yolo Food Bank

## **YoloCares – Galileo Place**

In the wake of the COVID-19 pandemic and its disproportionate impact on seniors, YoloCares is requesting a one-time grant from Yolo County of \$300,000 to support its adult day and caregiver respite program, Galileo Place.

Galileo Place is a beautiful, fully functional, and one-of-a-kind adult day program. Located in Davis, but serving all of Yolo County, Galileo Place provides professional, compassionate care to adults, most of whom live with cognitive impairment, and to their over-stressed family caregivers, whose own mental and physical health can often decline with the stress of caregiving. The program is designed to serve both as respite for caregivers (usually one or two times per week) and a full, five-day-per-week program for those caregivers who are employed and require daytime help. Daily programs include music, art, gardening, reading, conversation, games, shared meals, exercise, and, perhaps most importantly, regular interaction with friends. **Caregivers report that their loved ones come home calm, happy, tired, and ready to sleep. In addition, many have reported improvements in memory and slowing of disease progression with regular Galileo Place attendance.**

Galileo Place exists because YoloCares took the lead in raising \$2 million from private individuals to design, build, and open this state-of-the-art facility, but the agency now needs assistance from County partners to help bridge a funding gap and carry the facility into a future of sustainability.

### **Analyzing the Need**

Based on YoloCares' recently completed *Life Transitions* community health needs assessment, Yolo County has a significant need for adult day services. **The Yolo County Commission on Aging** and the **Yolo Healthy Aging Alliance** have identified the need for an adult day program in Davis and have been supporting and advising the planning and development of Galileo Place.

In addition, the recent publication of the Mental Health Services Act's (MHSA) three-year program and expenditure plan makes clear that seniors face specific challenges (especially isolation) that can lead to decline in mental health. MHSA also identified the crucial need for more cohesion between mental health and dementia care. Galileo Place is designed to meet and address these needs.

COVID-19 profoundly affected both the opening and ongoing growth of Galileo Place. Strict safety protocols have ensured that there have been zero COVID-19 cases at Galileo Place. However, the pandemic delayed the opening and has drastically slowed and curtailed census growth. This, in turn, has impacted revenue for operations. YoloCares anticipates this challenge to be temporary until the agency can grow its Galileo Place census and develop additional funding sources through private and corporate support.

There is a significant need for Galileo Place services among Yolo County's most low-income populations, including MediCal-eligible seniors. YoloCares has provided as many scholarships as possible to seniors in need. **The agency would like to expand its scholarship program for Yolo County's lowest income seniors and introduce a sliding scale for seniors who demonstrate financial need. However, there are far more low-income families in need than YoloCares can support with its current resources.** As it is, the program is operating at a \$250K per year deficit. Without a funding bridge to carry Galileo Place into a future with additional planned revenue streams, the agency may have to look for alternative uses or program structures for the space.

This would be a most unfortunate outcome since the need for the service is clear. Our proposed solution is to form a partnership between Yolo County and YoloCares that would target low-income families in need

of Galileo Place services for the next 12 to 18 months. After that time, YoloCares fully expects to have enough census growth with paying clients – in addition to foundation/corporate support – to carry the program securely into the future.

### **The Center for Caregiver Support**

Galileo Place is part of YoloCares' Center for Caregiver Support (CCS), established in 2022. CCS has already served close to 1,000 caregivers during the past year. Caregivers benefit, not only from the respite and peace of mind Galileo Place provides, but also from other CCS programs, including free caregiver training, education, retreats, grief support, and care navigation in addition to volunteer-based respite care at home and the professional care provided by Galileo Place.

For example, during the months of July and August the Center has been conducting Dementia Workshops with *A Positive Approach to Care* (at the Davis Senior Center and Woodland Community Center). Each of these sessions have attracted 100 caregivers.

Funding from Yolo County would ensure that more caregivers can participate in caregiver education and retreats, with their loved ones utilizing Galileo Place scholarships to ensure their safety while their caregivers receive much needed support.

### **Funding Use**

YoloCares is requesting at total of \$300,000 to achieve two major goals:

1. Bridge the gap in revenue while the agency uses the next year to continue to engage in community outreach and program marketing to increase census.
  - a. Defray the cost of primary staffing positions for one year. This includes both the Program Manager and the Activities Coordinator (partial cost). **Total ARP Funds: \$75,000.**
  - b. Galileo Place Scholarships/Sliding Scale: Funds will be used to provide scholarships to low-income clients, as well as sliding scale fees for middle income clients in need. The number of clients served will be determined by how many days per week a client attends. The funds will allow YoloCares to provide 1,666 days of care based on a cost of \$90 per day. Some clients attend two or three days per week, and some attend more. Some come sporadically. Full scholarships will use more of the funds than partial scholarships/sliding scale fees. Because of these variables, YoloCares will track the metric as days of care used. Though they will also track how many individual clients are served by the program, that number will depend on how often each client attends. **Total ARP Funds: \$150,000.**
  - c. Operations and Supplies: Activity supplies and meals (partial funding). **Total ARP Funds: \$25,000.**
2. Help create the Galileo Place Activity Pavilion as a further step towards the mitigation of infection transmission. YoloCares applied for Bridge to Recovery funding to help cover the cost of creating a second outdoor space at Galileo Place. The Galileo Place Activity Pavilion will be a safe, shaded, outdoor space for games, exercise, social gatherings, musical concerts, and more. Located directly outside the Galileo Place Adult Day Program facility, it will be constructed in a repurposed parking lot space adjacent to Galileo Place's existing Mastick Healing Garden. Though the current garden is a beautiful outdoor space that is much loved by clients, it does not provide enough open space or shaded area to be used for activities such as cornhole, bocce, yoga, other games, exercise, art classes, music performances or group discussion gatherings. The Pavilion will be a covered, lighted gazebo-like area with ceiling fans and lush landscaping to provide shade and comfort in Davis's hotter months. The new Pavilion will have outdoor seating, soft, artificial turf to minimize fall risk, and a flexible design to allow for many different types of

activities. The Pavilion will help reduce isolation by creating more green space, more open activity area for clients to congregate in, and more safety from infection transmission, while continuing to reduce isolation among our senior populations, especially those with cognitive impairment.

YoloCares awaits the decision of the Bridge to Recovery grant funding. However, the grant will not cover the entire cost of the Pavilion. As an added precaution against COVID-19 and other infection transmission, the creation of this outdoor activity site will help YoloCares provide more clients with the safest possible space to enjoy activities and companionship.

The Activity Pavilion will cost \$150,000. YoloCares has requested \$100,619 from the Bridge to Recovery funding.

If YoloCares is not awarded the Bridge to Recovery grant and the construction of the Activity Pavilion is not possible, these funds will be used to provide additional scholarships to low-income seniors. Total ARP Funds: \$50,000.

Following is a concise funding breakdown:

<b>EXPENSE</b>	<b>DESCRIPTION</b>	<b>AMOUNT</b>
Galileo Place Staffing	Program Manager, Activities Coordinator (partial funding)	\$ 75,000
Galileo Place Scholarships	1,666 days of care @ \$90 per day (based on a 9:00 am – 3:00 pm day).	150,000
Operations Expenses	Supplies and meals for clients	25,000
Activity Pavilion	Construction and landscaping	50,000
<b>TOTAL</b>		<b>\$ 300,000</b>

### **Yolo County and YoloCares: Partnering for Seniors**

Yolo County is uniquely positioned to bridge this current funding gap through the American Rescue Plan funds. This would allow the County’s most disadvantaged seniors (MediCal recipients and other low-income residents) full access to the resources and support available at Galileo Place and its Center for Caregiver Support.

We welcome the opportunity to speak with you further about this request and to hear your thoughts on how Yolo County and YoloCares can work together to bridge this gap. Galileo Place is a jewel that our region can be proud of. With Yolo County support, it can grow and thrive, providing crucial mental health and social support to our community’s vulnerable seniors.



To: Yolo County Board of Supervisors & Gerardo Pinedo, Chief Administrative Officer  
From: Jessica Hubbard, Executive Director, Yolo Community  
Date: June 1, 2023  
Re: Proposal to Create & Implement Yolo Nonprofit Excellence in Operations Navigator (Yolo NEON)

---

Thank you for considering this proposal to develop and implement the Yolo Nonprofit Excellence in Operations Navigator (Yolo NEON). Yolo NEON will help 25- 50 Yolo County-based nonprofits to increase efficiency and decrease risk by strengthening their operational foundation (e.g., finance, HR, legal, etc.), thus increasing their capacity to serve the people of Yolo County.

### **Need**

The Yolo Community Foundation makes grants and offers training programs to nonprofits throughout Yolo County. In that capacity, we work with well over 100 Yolo County-based nonprofits and have had the opportunity to get to know them, including their strengths and weaknesses and the challenges they face. We consistently see that our local nonprofits are excellent at implementing the programs through which they deliver their missions. However, many are held back by operations – the back-office functions required to run an organization, like finance, legal, human resources, and technology. This is particularly true of organizations with small staffs or that are volunteer run, but even larger organizations tend to have areas of operational weakness.

### **Program Overview**

To address this need, we will develop Yolo NEON. Through this project, we will guide nonprofits through the process of refining their back-office policies and procedures, for the purpose of maximizing impact by increasing efficiency and decreasing risk. Back office functions that are addressed through this program may include finance, legal & risk management, human resources, technology & security, etc.

First, in partnership with relevant subject matter experts, we will create a checklist or roadmap in each of our priority operations areas that covers the policies, processes, and procedures that a well-run nonprofit should have in place. (For instance, within finance: A check request process should include a minimum of two approvals, with appropriate separation of duties, and the board of directors should be reviewing financial statements on a regular basis. Within legal, organizations should comply with California law about exempt vs. non-exempt employees and their bylaws should be compliant.)

Then, in partnership with our experts, we will build on this checklist with a five-part program:

1. **Assessment Tool:** We will develop an assessment tool that participating nonprofits will use to identify which operational areas need significant work, which need moderate work, and which are areas of strength for the organization. YCF staff will provide support to the organizations as they complete this process and develop a custom workplan to strengthen their operations.
2. **Best Practice Library:** With participation from our subject matter experts, we will create a library of sample or best practice policies, processes, and procedures in each area of operations. We don't want nonprofits to spend time developing policies from scratch when providing a

sample or best practice will substantially increase their efficiency, as well as the quality of their outcome. Where good examples already exist in the public domain, we will curate those, adding context where necessary. Where good examples do not exist, we will develop them.

3. **Expert Support:** The participating nonprofits will have extensive support as they move through this process. The subject matter experts we identify will provide training and advice within their areas of expertise. This may include group trainings and/or one-on-one sessions (e.g., helping a nonprofit adapt a sample policy to their needs, reviewing a draft, etc.). In addition, each participating nonprofit will meet regularly with a YCF staff person to serve as a coach, guide, or accountability partner throughout the process.
4. **Seal of Operational Excellence:** We will develop a rating tool to help funders in the region, including Yolo County, to identify organizations with a strong operational foundation for their programs. As nonprofits complete the Yolo NEON program, they will have the option of applying for this assessment, which may be the YCF Seal of Operational Excellence or a similar designation. (Organizations that do not participate in the program, but who believe their operations are strong, could potentially also be eligible to apply.) The evaluation process will allow the organization to identify any further areas of need.
5. **Peer Support:** Our past programming, particularly our Executive Directors Circles pilot, has demonstrated the value of peer learning, support, and collaboration between local nonprofits. Organizations will go through this program in a cohort. We will facilitate regular meetings, through which organizations support, provide accountability to, and learn from one another.

We recognize that the participating organizations will start at very different points. As such, we expect that some will engage with every training and take advantage of every opportunity for support, while others will participate selectively based on their needs. Through the initial assessment, organizations will set their priorities for the program. We anticipate that some higher-need organizations may complete their initial priorities during their cohort experience, and then continue to work on additional needs on their own, or perhaps even complete the program a second time to work on the next set of priorities.

YCF co-hosts the Yolo County Nonprofit Leaders Alliance (NPLA), in partnership with the Yolo County Library and the Impact Foundry. Yolo County is currently funding an expansion of the NPLA (\$25,000 in 2022-23). Yolo NEON complements, but does not replace, the NPLA's programming. The NPLA focuses on: 1) Building a collaborative nonprofit sector in Yolo County, and 2) Offering a wide range of mostly one-off trainings that are timely and responsive to immediate needs. Organizations dip in and out as the topics capture their interest. Yolo NEON was conceived in response to a specific and critical need identified in a wide range of nonprofits, and the intervention is narrower, deeper, and longer-term.

### Timeline

This timeline is approximate and may be modified based on when the contract is finalized.

September 2023-January 2024

- Identify and onboard subject matter experts in each operational area
- With experts, develop:
  - Checklist of important policies, procedures, and processes in each operational area
  - Assessment tool

- Best practices library
- Refine process for offering expert and peer support
- Create detailed project plan; refine budget and timeline

#### December 2023-January 2024

- Recruit and select 6-10 nonprofits to participate in Round 1, which will serve as a pilot. We welcome Yolo County's input on nonprofit selection.

#### Feb 2024-April 2025

- Take Round 1 through the five-part Yolo NEON program
- Refine Seal of Operational Excellence concept and develop evaluation process

#### May 2025-July 2025

- Assess initiative to date; refine initiative, including checklist, training, etc. As necessary, update funding contract (performance measurers, etc.) with Yolo County to reflect learnings from Round 1.
- Recruit 20-40 nonprofits to participate in Round 2 (up to three cohorts going through the program in parallel)
- Start review Round 1 nonprofits for the Seal of Operational Excellence

#### August 2025-July 2026

- Take Cohort 2 through the five-part Yolo NEON program
- Finish reviewing Round 1 nonprofits for the Seal of Operational Excellence

#### September 2026-December 2026

- Assess initiative to date
- Review Round 2 nonprofits for the Seal of Operational Excellence
- Assess ongoing need for program; if need remains, develop proposal to address it

### **Performance Measures**

We will submit detailed performance measures for Round 1 in March 2024 and for Round 2 in June 2025. The performance measures are likely to address:

- Number of nonprofits that go through the Yolo NEON program
- Number of hours of training and coaching provided by experts and YCF staff
- Nonprofit progress, as demonstrated by comparing the Seal of Operational Excellence applications to the initial operational assessment results
- Participant pre- and post-survey results

### **Request for Support**

The total cost of this program would be up to \$326,500. This includes approximately \$183,500 for YCF to design and execute the program, identify and coordinate experts, provide participant coaching and support, etc.; \$120,000 to the experts, to design the checklist and best practices library and provide group training and one-on-one support; and about \$23,000 in other costs (event costs, etc.).



## **About YCF**

The Yolo Community Foundation inspires and supports giving & provides philanthropic leadership in our diverse community. We offer philanthropic vehicles, like donor advised funds and scholarships, that make giving easier, more strategic, and tax-advantaged. We provide education, inspiration, & connection for donors, and we serve nonprofits through grantmaking, training, and resource development. Since 2012, YCF has donated over \$5 million. In 2022 alone, YCF donated over \$1 million to nearly 200 nonprofits in Yolo County and beyond. YCF has nearly 100 philanthropic funds with a collective \$9 million in assets and is an affiliate of the Sacramento Region Community Foundation.

Key YCF staff members who will be involved in this program include:

Jessica Hubbard: Jessica is the executive director of the Yolo Community Foundation, which inspires and supports giving and provides philanthropic leadership in Yolo County, CA. Since she joined YCF in summer 2019, the organization has donated \$3.5 million; doubled its philanthropic assets to \$9 million; added four staff members; and created new programs like the Yolo Philanthropy Breakfast and the Yolo County Nonprofit Directory. Before she joined YCF, Jessica was a corporate philanthropy consultant, helping companies align their community engagement work with their business goals. She did strategic planning, assessment, program design, partnership development, and grantmaking. Previously, Jessica founded and led the corporate social responsibility function at Houghton Mifflin Harcourt, the global education company in Boston. Jessica received an MBA from Harvard Business School and a BA from Harvard College.

Rachel Smith: Rachel, YCF's grants and programs manager, has over 17 years of experience in program management in several sectors, including higher education, nonprofits, and philanthropy. The core of her work is rooted in cultivating relationships, connecting people, and fostering cross-sector collaborations to create innovative solutions. Rachel's skill set includes program development, utilizing data to visualize and tell compelling stories, group discussion facilitation, program evaluation, event planning and organization, strategic planning, and leadership development. She has a BA from UC Davis in American Indian/Native American Studies and was recently certified in Diversity, Equity, and Inclusion through eCornell, an external education unit of Cornell University.

Melissa (Missy) Barbato: Missy serves as the YCF's Operations Manager. For over nine years, Missy worked as a performance auditor for the Louisiana Legislative Auditor (Louisiana's equivalent of the California State Auditor), where she helped state agencies measure and improve the effectiveness and efficiency of their operations. She also worked for UC Davis on a contract basis for approximately two years, first as a project analyst with the Division of Continuing and Professional Education, and then as a senior auditor with Audit and Management Advisory Services. In addition, Missy has experience working in the federal sector in Missouri and in the nonprofit sector in Louisiana. Missy holds an MBA and a BA in English from Louisiana State University. She is a Certified Internal Auditor and a Certified Government Auditing Professional.