
Dignity Health & Partnership HealthPlan Update

Presented by Gena Bravo, Woodland Hospital President

Negotiation Status

- The proposal PHC sent to Dignity Health on April 26, represents a significant decrease from PHC's March 15 offer & Dignity's reimbursement from PHC in the agreements that expired effective April 1, 2024. PHC's proposed reduction in reimbursement is regressive. This marks the lowest proposal received by Dignity Health from PHC during this 6 month negotiation.
 - Due to significant inflation expenses and the need to recruit additional physicians to serve our communities, our costs have increased substantially per patient from 2021 to 2023 – since our last contract (except the expansion counties).
 - Despite our efforts to engage in constructive dialogue, PHC remained unresponsive to our offer dated March 31 until April 26. It's crucial for both parties to actively participate in the negotiation process to reach a fair and mutually beneficial agreement. PHC's proposal is simply nowhere near acceptable, and we've reached a point where Dignity providing a counter offer would mean we are negotiating against ourselves.
 - Good faith negotiations are timely, have parties moving closer to each other and do not make significant last-minute changes to the relationship structure.
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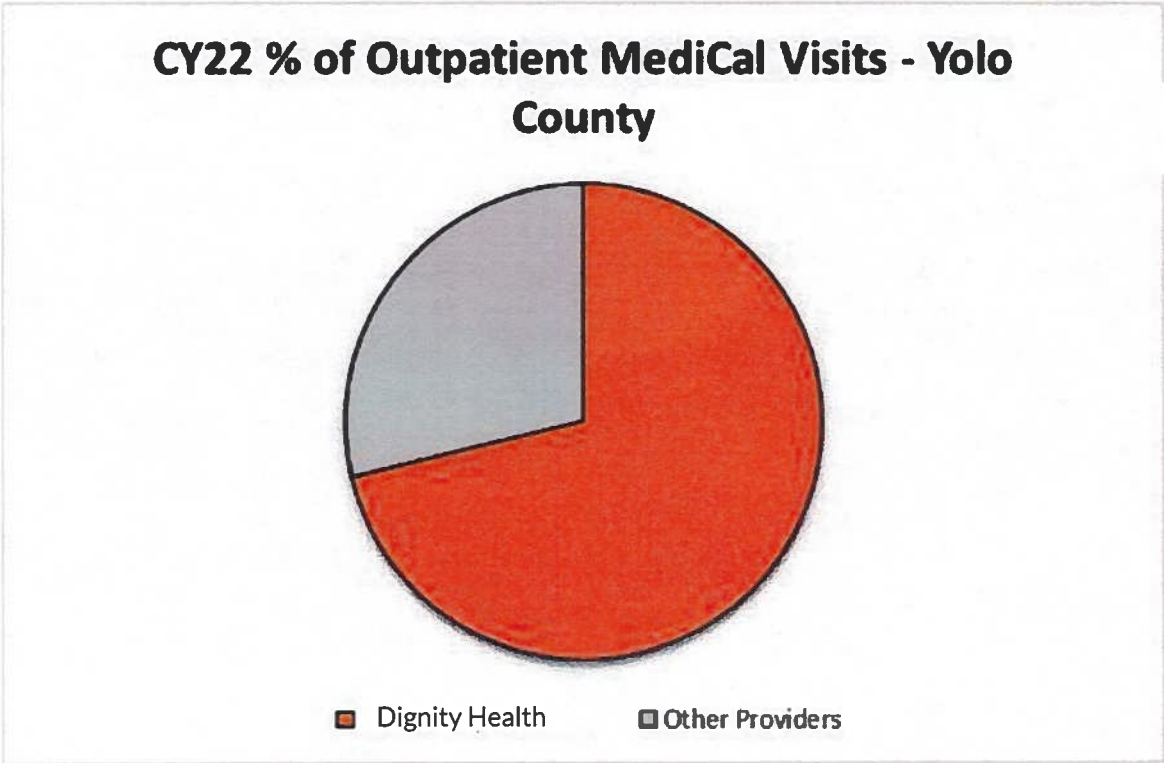
Network Adequacy

- We are extremely concerned about PHC's ability to provide enough providers for its members. PHC members are being sent to providers that have no ability to see them for weeks and even months.
 - PHC is offering one-time grants to these providers to bring in additional staff to care for their members. PHC would rather give out grants than work with DH on a solution.
 - Some members are now driving hours to see a provider/specialist, putting them at serious risk.
 - We continue to provide emergent care & care for patients actively in treatment with our providers for certain conditions under the continuity of care provisions, such as maternity services, procedures that have been authorized previously, and services for terminally ill patients.
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Yolo County Primary Care Impact

- 17,000 patients were assigned to Dignity Health for Primary services
 - They have all been assigned to new providers as of May 1st
 - 10,000 were assigned to the largest FQHC in the county; a 70% increase above current patient assignment
 - Bringing in out-of-area physicians to try to meet demand, but appointments are weeks/months out
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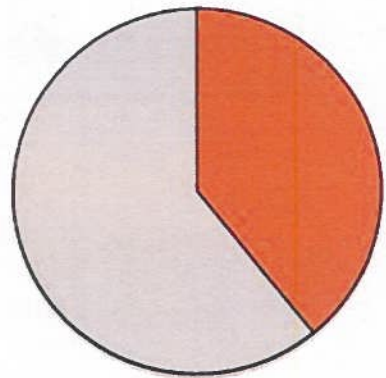
Who Cares for Medi-Cal Patients in Yolo County?



Who Cares for MediCal Patients in these Counties?

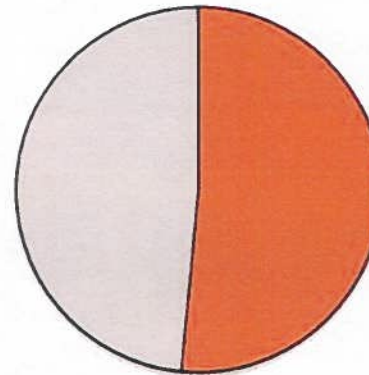
Nevada, Shasta, Siskiyou, Tehama, Yolo

CY22 % of Outpatient MediCal Visits - All Five Counties Combined



■ Dignity Health ■ Other Providers

CY22 MediCal Discharges - All Five Counties Combined



■ Dignity Health ■ Other Providers

PHC Plan for Network Adequacy

UCD reports being at 94.5% occupancy

“Our experience is UCD is over capacity and cannot accept transfers due to patients in ED waiting for beds to be admitted.”

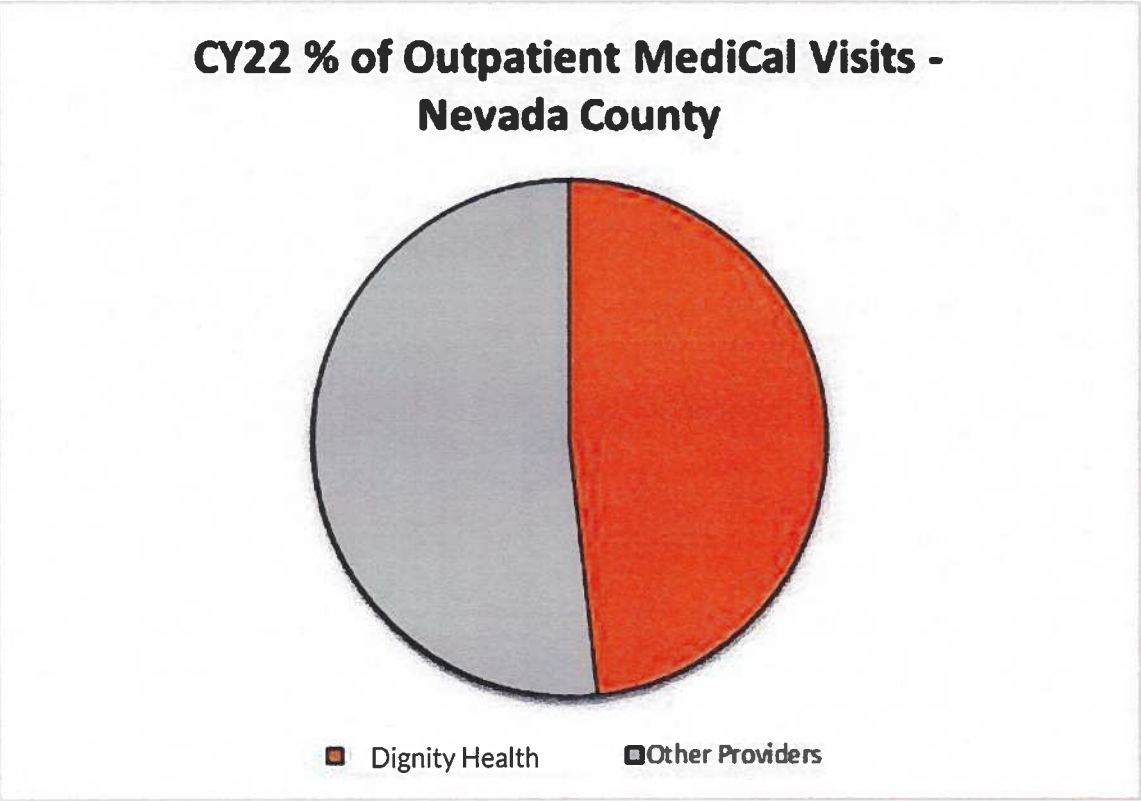
A list of specialty services available at the terminating hospital not available at other hospitals within 30 minutes or 15 miles of the terminating hospital.	A description of how PHC will continue to provide covered services to affected beneficiaries?	Next Closest Hospital	Time and Distance Standard 15 miles or 30 minutes
Perinatal, Pediatric, Intensive Care Newborn Nursery	Services will be provided at the hospitals listed in column Q.	Shasta Regional Medical Center 1100 Butte St. Redding CA 96001 For Pediatric, Intensive Care Newborn Nursery Services: University of California Davis Medical Center, 2315 Stockton Blvd Sacramento CA 95817 For Perinatal Services: Oroville Hospital 2767 Olive Highway Oroville CA 95966	Shasta Regional Medical Center: 1.5 miles / 6 minutes University of California Davis Medical Center: 160 miles / 177 minutes Oroville Hospital: 95 miles / 105 minutes
All specialty services available at University of California Davis Medical Center	Services will be provided at the hospitals listed in column Q.	University of California Davis Medical Center 2315 Stockton Blvd Sacramento CA 95817	26 miles / 30 minutes
Perinatal	Services will be provided at the hospitals listed in column Q.	Shasta Regional Medical Center 1100 Butte St. Redding CA 96001 For Perinatal Services: Oroville Hospital 2767 Olive Highway Oroville CA 95966	Shasta Regional Medical Center: 33 miles / 25 minutes Oroville Hospital: 55 miles / 65 minutes
All specialty services available at Fairchild Medical Center	Services will be provided at the hospitals listed in column Q.	Fairchild Medical Center 444 Bruce St. Yreka CA 96097	36 miles / 30 minutes
All specialty services available at University of California Davis Medical Center	Services will be provided at the hospitals listed in column Q.	University of California Davis Medical Center 2315 Stockton Blvd Sacramento CA 95817	9.5 miles / 16 minutes
All specialty services available at Sutter Medical Center Sacramento	Services will be provided at the hospitals listed in column Q.	Sutter Medical Center Sacramento 2825 Capitol Ave. Sacramento CA 95816	21 miles / 20 minutes
All specialty services available at University of California Davis Medical Center	Services will be provided at the hospitals listed in column Q.	University of California Davis Medical Center 2315 Stockton Blvd Sacramento CA 95817	1.5 miles / 7 minutes
All specialty services available at University of California Davis Medical Center	Services will be provided at the hospitals listed in column Q.	University of California Davis Medical Center 2315 Stockton Blvd Sacramento CA 95817	14.5 miles / 27 minutes
All specialty services available at Memorial Hospital Los Banos	Services will be provided at the hospitals listed in column Q.	Memorial Hospital Los Banos 520 West I St Los Banos CA 93635	180 miles / 172 minutes
All specialty services available at Sutter Auburn Faith Hospital	Services will be provided at the hospitals listed in column Q.	Sutter Auburn Faith Hospital 11815 Education St Auburn CA 95602	21.9 miles / 29 min
All specialty services available at UCSF Medical Center	Services will be provided at the hospitals listed in column Q.	UCSF Medical Center 505 Parnassus Ave San Francisco CA 94143	4 miles / 20 min

Medi-Cal Services

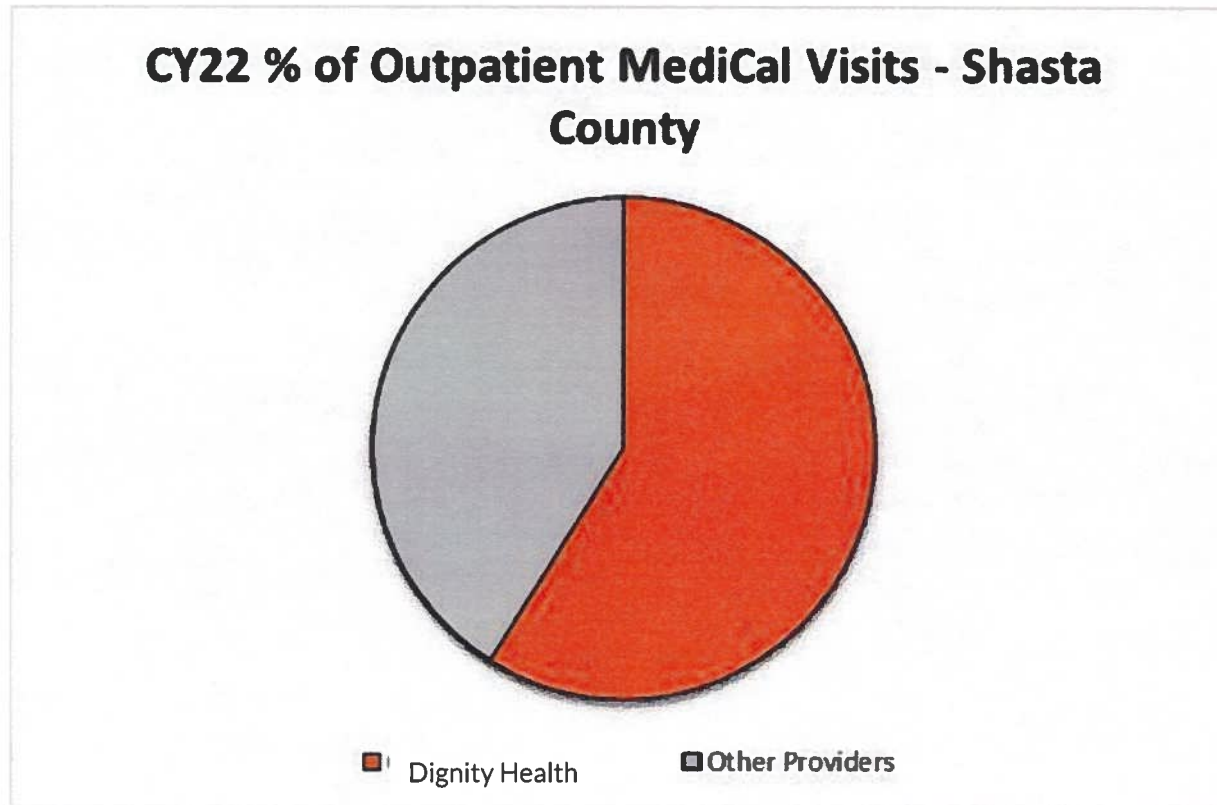
- Dignity Health is the largest provider of Medi-Cal services in CA with 31 acute care hospitals, and 9 DSH hospitals. We see tens of thousands of patients, approximately 10% of the program.
 - Every year, after all supplemental payments, Dignity Health loses a half a billion dollars serving Medi-Cal patients, including our losses with PHC.
 - In the counties included in this negotiation, our providers care for more Medi-Cal patients than any other health system
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Appendix

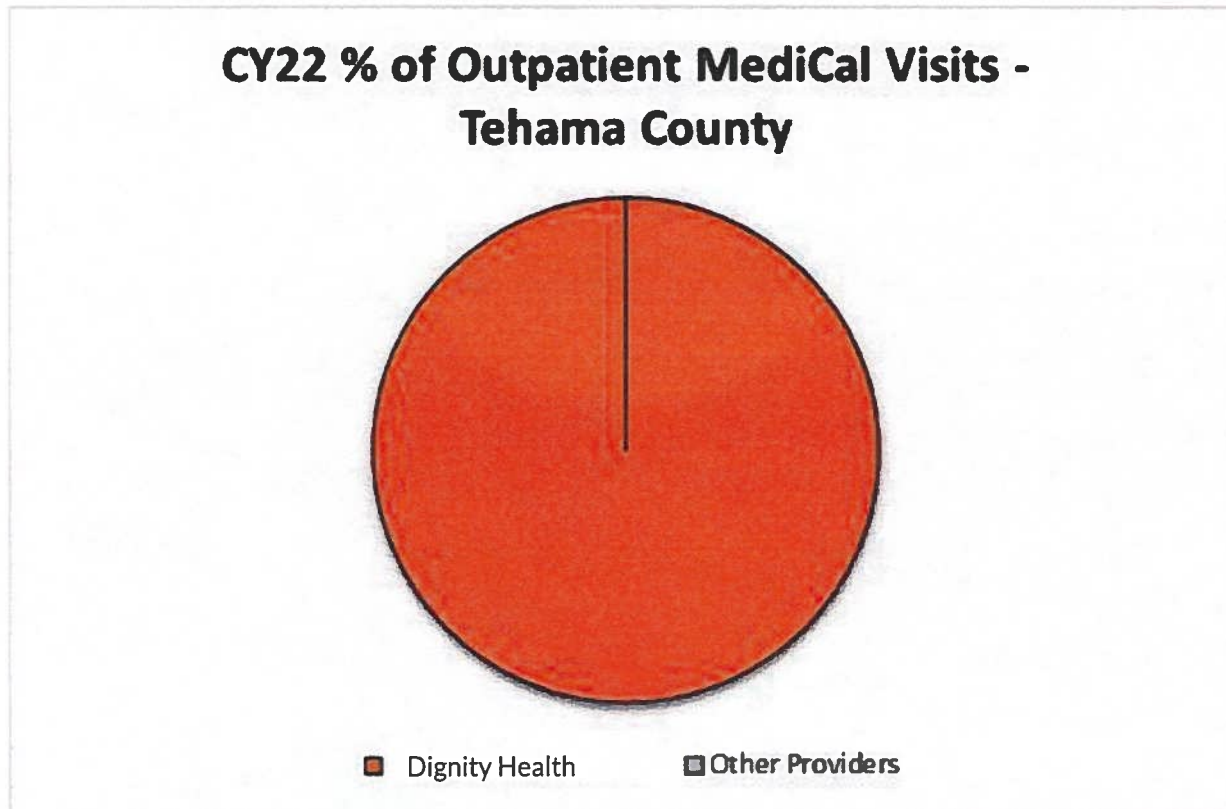
Who Cares for Medi-Cal Patients in Nevada County?



Who Cares for Medi-Cal Patients in Shasta County?



Who Cares for Medi-Cal Patients in Tehama County?



Who Cares for Medi-Cal in Siskiyou County

