

## Resources

**Strategic Plan and Annual Report:** go to [www.YoloCounty.org/CCP](http://www.YoloCounty.org/CCP) and select Strategic Plan & Annual Report

**Sample County Contract:** go to [www.YoloCounty.org/CCP](http://www.YoloCounty.org/CCP) and select Budget & Programs and then External Funding Application

### Proposal Scoring Matrix

Proposals will be scored as follows with a total of 100 points available:

- **Question 6. Describe your organization (10 points available)** Description of organization clearly explains the organization's mission and core values, connection to the proposed project and experience providing the proposed services.
- **Question 7. Describe the team that will be working to support or utilize grant resources, even if they are not grant funded (10 points available)** Description of the team clearly defines the team members' qualifications, roles and responsibilities relative to the proposed project, including how supervision and accountability occur.
- **Question 8. Describe the project being proposed (25 points available)** The proposed project is clear and aligned with the CCP's mission and strategic plan and seeks to prevent or remediate the impacts of systemic racism and/ or disparate outcomes. The proposed project augments services already in place or fills gaps where services are needed but not being provided. The methodology and approach to project implementation as well as implementation timeline are clear and reasonable.
- **Questions 9 and 10. Requested funds amount and description of budget (15 points available)** The requested amount and budget are reasonable, budget line items are clear, and the implementation timeframe is clearly defined.
- **Question 11. Describe any anticipated obstacles and what plans you have in place to manage them (10 points available)** Description evidences insight into external and internal obstacles that could impede the proposed project's start date, achievement of desired outcomes, and/ or budget.
- **Question 12. Describe specific outcomes this project will accomplish (10 points available)** Description demonstrates clear performance measures in a SMART format.
- **Question 13. Describe the number of participants your program will serve and what activities, services or resources will be provided to those participants (10 points available)** The cost per participant is reasonable given the services provided. The activities, services, or resources are connected to project goals and necessary to achieving desired outcomes.
- **Question 14 and 15. Have you ever received grants related to assisting Yolo County residents? If so, please list the contract type, dates and outcomes and provide at least two references (ideally related to those grants, if applicable) from other entities that have utilized your services (10 points available)** Relevance of past projects to proposed scope of work includes a summary of services, contract responsibilities and outcomes as well as references from prior projects.

## 1. Organization Name \*

## 2. Organization business address \*

## 3. Contact Name \*

## 4. Contact Email Address \*

## 5. Contact Telephone \*

## 6. Describe your organization. (200 words max) \*

For 100 years, the United Way California Capital Region (UWCCR) has brought people together to build stronger, healthier, and more compassionate communities, building deep and trusting connections with underserved and marginalized communities. Serving Amador, El Dorado, Placer, Sacramento, and Yolo counties, UWCCR's strategic priorities are based on our Square One Approach, reducing poverty with the belief that families possess the blueprint for prosperity. Our programs include:

Helping Kids Excel in School: KinderCamp (kindergarten readiness), Literacy Tutoring, Foster Youth Support (academic intervention and support services), and Dolly Parton Imagination Library (providing children with a book each month).

Investing in Families: CalAIM Housing Navigation (assists those who are unhoused or at-risk of becoming unhoused with locating affordable housing, provides funds for security deposits and other move-in costs, and connects households with wraparound services), Guaranteed Income (provides unconditional cash payments to low-income households to help meet their basic needs), Free Tax Preparation, and Digital Devices and Connectivity.

Strengthening Schools: Supporting local education agencies, the implementation of Full-Service Community schools, and leadership for coalitions advocating for increased mental health services in schools. UWCCR also supports efforts to address health, education, employment, and justice system disparities for young men of color.

## 7. Describe the team that will be working to support or utilize grant resources, even if they are not grant funded. (250 words max) \*

Key team members that will support the proposed Housing Navigation and Sustaining Services for justice-involved individuals include Housing Director Tahirih Kraft, Housing Services Coordinators, Housing Navigators, and Housing Sustaining and Retention Case Managers.

UWCCR's Housing Navigation and Sustaining Services are overseen by Housing Director Tahirih Kraft. Ms. Kraft has 2 years' experience developing and implementing Housing Navigation and Housing Sustaining Programs, and 14' years experience working in housing services.

Ms. Kraft will be supported by Housing Services Coordinators Shannon Fox, who has 3 years' experience with housing navigation and sustaining services, and Ashley Valentine, who has worked with people who are homeless for over 6 years. Their responsibilities include obtaining authorizations from medical providers for services and confirming all reporting and billing requirements are completed.

Direct housing search and placement supports are provided by Housing Navigators, who assist enrollees in navigating the housing process, including identifying available housing units, securing needed identification, completing applications, providing housing deposits and coordinating with care teams to deliver services.

Finally, the Housing Sustaining and Retention Case Managers provide sustaining services to help individuals maintain safe and stable tenancy once housing is secured to prevent the return to homelessness. This includes ongoing case management and linkages to supportive services.

## 8. Describe the project being proposed. (750 words max) \*

UWCCR is proposing a program that connects individuals who are unhoused and justice-involved with permanent housing and provides wraparound supportive services to help them remain housed.

Justice-involved individuals experience homelessness at significantly higher rates than the general population. According to the Prison Policy Initiative, people who have been to prison just once experience homelessness at a rate 7 times higher than the public. People who are homeless are 514 times more likely to be arrested and charged with crimes compared to those who are housed, and people who are released from prison and become homeless have an average recidivism rate of 68% within 3 years (Federation of American Scientists). This relationship between incarceration and homelessness has disproportionate impacts on people of color, with Black men and women experiencing much higher rates of homelessness before and following incarceration.

Programs that connect those who are homeless with permanent housing and provide supportive services to help them remain housed have proven to be effective in reducing homelessness and recidivism amongst justice-involved individuals. One such program – a Navigation Center in Alameda County – served 188 justice-involved individuals, 70% of whom exited to permanent housing, with a 3-year recidivism rate of just 9.6% (Navigating Homelessness: The Effect of Housing Navigation Centers on Recidivism, June 2023).

UWCCR will respond to the significant housing needs of justice-involved individuals by providing Housing Navigation and Sustaining services.

Eligible justice-involved individuals will be referred to UWCCR by their probation officers and/or healthcare providers in the CalAIM program

For incarcerated individuals, UWCCR will work with our CalAIM healthcare partners to establish pre-release Medi-Cal enrollment strategies to ensure individuals have continuity of coverage upon their release, as well as access to key services to help them successfully return to their communities.

For all justice-involved individuals served, Housing Navigators will meet with participants, conduct an initial assessment that identifies the individual's unique strengths, abilities, and needs, and work alongside the participant to develop an Individual Housing Plan that outlines the steps to be taken and services to be provided to address the participant's housing barriers. The Housing Navigator will then work with the participants to help them identify available permanent housing. This includes supporting them in applying for/securing a housing choice voucher where available/appropriate, considering shared housing options, and working with UWCCR's network of landlords and property managers to identify affordable units. Once a unit has been identified, the Housing Navigator will support the participant in completing an application, understanding the lease, and orienting to their new community. UWCCR can also provide short-term financial assistance (security deposits, first/last month's rent, and/or utility deposits and first-month utility payment).

Following housing placement, Housing Sustaining services will focus on helping the participant become connected to their community (establish a health home, connect to banking, understand public transit routes, connect to community supports), and will provide referrals to supportive services that help the participant address barriers to housing stability. Services will include case management and coaching on good tenant practices, budgeting, smart shopping. Stabilization will be provided using a Critical Time Intervention approach, which focuses on connecting participants to community resources and gradually stepping down supports as households take ownership of their own stability.

The project aligns with CCP's mission to provide opportunities that support successful reintegration through evidence-based, innovative, and culturally competent programs and services.

## 9. Requested Funds Amount \*

250000

The value must be a number

10. Please describe all Budget Line Items for Requested Funds, including the following.

1. Salaries and Benefits
2. Services and Supplies
3. Professional Services or Public Agency Subcontracts
4. Equipment/Fixed Assets
5. Other (Travel, Training, etc.)
6. Indirect Costs \*

1.5 FTE Housing Navigator: The Housing Navigators will work directly with participants, conducting an initial intake assessment that identifies the individual's unique strengths, abilities, and needs, and working alongside the participant to develop an Individual Housing Plan that outlines the steps to be taken and services to be provided to address the participant's housing barriers. Calculated at \$64,222/Navigator/year x 1.5 FTE Navigators x 2 years = \$192,666.

0.125 FTE Housing Coordinator: The Housing Coordinator is responsible for obtaining authorizations from medical providers for services and confirming all reporting and billing requirements are completed. Calculated at \$79,000/year x 0.125 FTE x 2 years = \$19,734.

Indirect Costs: UWCCR is requesting indirect costs at 18% of total direct costs. Indirect costs will cover internet, electricity, and water; rent; legal; insurance policies, and organizational management. Calculated at \$212,400 x 0.8 = \$37,600.

11. Describe any anticipated obstacles and what plans you have in place to manage them. (250 words max) \*

The primary obstacle to permanent housing placement is the availability of permanent affordable housing units. UWCCR will address this barrier by conducting targeted and ongoing outreach to area landlords and property owners. Through this outreach, UWCCR will introduce our Housing Navigation and Housing Sustaining services and explain to landlords the benefits of participating in these programs (support identifying tenants, ongoing case management and supportive services, ongoing staff support for landlords to mediate any challenges, potential for stable income through housing choice vouchers). We will also work to assuage any concerns around renting to individuals with a history of justice involvement, explaining the supportive services we are providing to support reintegration and reduce recidivism. Additionally, UWCCR's Housing Sustaining Case Managers will provide ongoing support to landlords of units housing individuals we have placed, helping to resolve any challenges faced with tenants to prevent eviction. By maintaining positive relationships with landlords, they are more likely to rent additional units to UWCCR participants. UWCCR is also in the beginning stages of establishing partnerships with County Housing Departments that oversee Housing Choice Vouchers. Through these partnerships, we will increase the connection between our Housing Navigation services and housing choice vouchers, providing an additional source of rental funding for those we serve.

12. Describe specific outcomes this project will accomplish. \*

The proposed Housing Navigation and Sustaining Services program will achieve the following outcomes:

Provide Housing Navigation services to 40-60 justice-involved individuals over the 2-year project implementation period

90% of households receiving Housing Navigation services will be placed into permanent housing within 1 year of program enrollment

80% of households placed into permanent housing will remain housed for 1 year or longer.

20% or fewer of individuals placed into permanent housing through the Housing Navigation and Sustaining services program will recidivate within the 2-year project period.

These measurable objectives reflect progress towards the overarching goal of the program, which is to successfully reintegrate justice-involved individuals into the community, helping them secure and sustain permanent housing and avoid recidivism.

13. Describe the number of participants your program will serve and what activities, services or resources will be provided to those participants. \*

The Housing Navigation and Sustaining Services project will serve 40-60 individuals over the 2-year project period.

Housing Navigation services will be provided to all program participants. These services are focused on connecting households to stable housing and supporting them in building the income, skills, and community connections to maintain housing after they exit the program. Upon referral, Housing Navigators will conduct a tenant screening and housing assessment and work with the participant to develop an individualized Housing Services Plan. Navigators will work with participants to increase their income through public benefits (including assisting with benefits applications) and will assist participants in applying for rental assistance programs for which they are eligible. Navigators will assist households to locate a housing unit that meets their needs, conduct a habitability inspection, help households complete an application, and review lease terms to ensure understanding. During move-in, Navigators will introduce themselves to landlords and encourage landlords to contact them if any challenges arise. Housing Navigation Services will be provided using a Progressive Engagement Approach that includes regular meetings with participants both before and after placement into permanent housing to re-assess their needs, increase/decrease the assistance being provided based on current needs and provide referrals to additional services as needed. This approach is client-focused and flexible, allowing UWCCR to provide each household with the support they need when they need it, and to remove support when housing stability barriers are overcome.

Housing Deposits will be provided in concert with Housing Navigation Services, and may include security deposits, first/last month's rent, and/or utility deposits and first month utility payment, to support a participant's successful ability to move into permanent housing.

Once a household has been placed into permanent housing, participants will be seamlessly transitioned to Housing Sustaining Services designed to help households maintain safe and stable housing. Based on a projected permanent housing placement rate of 90%, we expect that 40 households will receive Housing Sustaining Services over the 2-year project period. Housing sustaining services will include case management and coaching on good tenant practices/maintaining positive relationships with landlords, budgeting, smart shopping, and support accessing community-based supports. Stabilization will be provided using a Critical Time Intervention approach, which focuses on connecting participants to community resources and gradually stepping down supports as households are empowered to take ownership of their own stability.

14. Have you ever received grants related to assisting Yolo County residents? If so, please list contract type, dates and outcomes. \*

Yes, UWCCR has received grants to assist Yolo County residents. These include:

US Department of Education, Full Service Community Schools Program at Washington Unified School District - \$2,488,385, 1/1/23 - 12/31/28 - Supports implementation of full-service community schools programming at 2 schools within Washington Unified School District.

California Department of Education, California Community Schools Partnership Program - \$6,650,000, 6/1/23 - 6/30/28 - Supports implementation of full-service community schools programming at 4 schools within Washington Unified School District.

15. Please provide at least two references (ideally related to the grants listed above, if applicable) from other entities that have utilized your services. \*

Washington Unified School District (current partner for US Department of Education and CA Department of Education community schools grants) - Cheryl Hildreth, Ed.D., Superintendent, 916-375-7600 ext. 1236.

Yolo County Community Corrections Partnership (Community partner with whom UWCCR works to meet the needs of justice-involved individuals in Yolo County) – Rana Suliman, rana.suliman@gmail.com

Catholic Charities of Yolo-Solano (supportive services partner with whom UWCCR works to meet the needs of families in Yolo County) – John Watkins, Executive Director, jwatkins@ccyoso.org

Winters Joint Unified School District (current partner for pending CA Department of Education community schools grant) - Rody Boonchouy, Ed.D, Superintendent, rboonchouy@wintersjUSD.org

UWCCR has secured letters of reference from each of the above entities that can be provided upon request.