

EXHIBIT C ▶

COST PROPOSAL

	Principal-In-Charge	Project Manager	Deputy Project Manager	Planner/Engineer	Admin	Creative Services	VP	Frontier/Program Manager	Frontier/Program Consultant	Admin	Principal	Principal	Total DKS Hours by Task	DKS Labor Cost by Task	Total Frontier Hours by Task	Frontier Labor Cost by Task	Total BIZ IN ENGLISH Hours by Task	BIZ IN ENGLISH Labor Cost by Task	Total DIYSL Hours by Task	DIYSL Labor Cost by Task
Standard Billing Rates	\$ 315.00	\$ 230.00	\$ 250.00	\$ 170.00	\$ 129.00	\$ 200.00	\$ 338.00	\$ 189.00	\$ 172.00	\$ 80.00	\$ 135.00	\$ 205.00								
Task 1 Project Management													106	\$24,940.00	42	\$7,446.00	14	\$1,890.00	46	\$9,430.00
1.1 Prepare detailed Request for Information (RFI) outlining data needs to complete ZEV Action Plan and Fleet Transition Plans.	4	8	4	2				4	2				18	\$4,440.00	6	\$1,100.00	0	\$0.00	0	\$0.00
1.2 Prepare and implement Project Management Plan	2	8			2		1	4	2	2	4	8	12	\$2,728.00	9	\$1,598.00	4	\$540.00	8	\$1,640.00
1.3 Manage project progress using SmartSheet for tracking the status of each subtask and Deltek Vantagepoint to track budget status.		4	4					2			4	10	8	\$1,920.00	2	\$378.00	4	\$540.00	10	\$2,050.00
1.4 Prepare for and conduct regularly scheduled project team and working group meetings with the County team and ZEV Task Force, including preparation of meeting agendas and meeting summaries.	4	8	4					4	2		1	8	16	\$4,100.00	6	\$1,100.00	1	\$135.00	8	\$1,640.00
1.5 Prepare for and conduct relevant local board and commission meetings.	8	8	4	4			1	4	2		1	8	24	\$6,040.00	7	\$1,438.00	1	\$135.00	8	\$1,640.00
1.6 Provide monthly invoices and progress reports		16	4		8			8		4	4	12	28	\$5,712.00	12	\$1,832.00	4	\$540.00	12	\$2,460.00
Task 2 PUBLIC OUTREACH ASSESSMENT & ENGAGEMENT STRATEGY													13	\$3,390.00	0	\$0.00	80	\$10,800.00	250	\$51,250.00
2.1 Community Needs Assessment - Review of existing data and reports, Stakeholder identification and mapping	1	1									2	30	2	\$545.00	0	\$0.00	2	\$270.00	30	\$6,150.00
2.2 Engagement Strategy Development - Integrate principles from the Mobility Equity Framework, Design culturally sensitive engagement activities, Plan for inclusive participation and coordination with transition services	1	1	1								16	30	3	\$795.00	0	\$0.00	16	\$2,160.00	30	\$6,150.00
2.3 Outreach Methods - Community Meetings (6 meetings total) Planning and coordination, Conducting meetings (including setup, facilitation, and follow-up) - Pop-up Events (4 pop-ups total) Planning and coordination, Conducting events (including setup, engagement, and follow-up) - Surveys and Feedback Tools, Designing surveys and feedback tools, Distribution and collection, Digital Engagement, Content creation, monitoring and responding to engagement			1								24	100	1	\$230.00	0	\$0.00	24	\$3,240.00	100	\$20,500.00
2.4 Development of a Request for Proposal (RFP) qualification for Community-Based Organization (CBO) outreach partners - Provide support for development of Request for Proposal/Qualifications for CBO outreach partners.	1	1	1								16	30	3	\$795.00	0	\$0.00	16	\$2,160.00	30	\$6,150.00
2.5 Feedback Collection and Analysis - Gathering and compiling feedback - Equity analysis using Mobility Equity Indicators											16	30	1	\$230.00	0	\$0.00	16	\$2,160.00	30	\$6,150.00
2.6 Reporting and Recommendations - Interim Engagement Plan, Final Engagement Plan - Final Report	1	1	1								6	30	3	\$795.00	0	\$0.00	6	\$810.00	30	\$6,150.00
Task 3 ASSESSMENT & ANALYSIS OF EXISTING CONDITIONS, CHALLENGES, & OPPORTUNITIES													310	\$67,230.00	91	\$16,198.00	0	\$0.00	28	\$5,740.00
Task 3A: Public EV Charging Assessment													0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
3A.1 Analyze current state of ZEV Infrastructure in Yolo County	4	4	20	40									68	\$13,980.00	0	\$0.00	0	\$0.00	0	\$0.00
3A.2 Forecast Future Travel Demand	2	2	16	20									40	\$8,490.00	0	\$0.00	0	\$0.00	0	\$0.00
3A.3 Prepare Summary of Existing Conditions Memo - Public Charging	4	4	24	32									64	\$13,620.00	0	\$0.00	0	\$0.00	0	\$0.00
3A.4 Community Mobility Needs Assessment	4	4	20									28	\$7,180.00	0	\$0.00	0	\$0.00	28	\$5,740.00	
Task 3B: Fleet ZEV Charging/Fueling Assessment													0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
3B.1 Conduct an analysis of current state of charging infrastructure for each fleet	4	4					1	40	40	4			8	\$2,180.00	85	\$15,098.00	0	\$0.00	0	\$0.00
3B.2 Review As-Builts, Utility Bills		16		20									36	\$7,080.00	0	\$0.00	0	\$0.00	0	\$0.00
3B.3 Field Visits		16											16	\$3,680.00	0	\$0.00	0	\$0.00	0	\$0.00
3B.4 Forecast Grid Capacity	4	4		4									12	\$2,860.00	0	\$0.00	0	\$0.00	0	\$0.00
3B.5 Prepare Existing Conditions Memo - Fleet Charging	4	16	2	16				4	2				38	\$8,160.00	6	\$1,100.00	0	\$0.00	0	\$0.00
Task 4 ANALYSIS, SYNTHESIS, & STRATEGY RECOMMENDATIONS													217	\$43,995.00	0	\$0.00	0	\$0.00	0	\$0.00
Task 4A: Public EV Charging Assessment													0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
4A.1 Siting of Additional Charging Stations/ Prioritization Criteria for infrastructure siting	2		20	40									62	\$12,430.00	0	\$0.00	0	\$0.00	0	\$0.00
4A.2 Create Map of Recommended Infrastructure Sites (both public-facing and for internal/municipal fleet needs)	1		8	16									25	\$5,035.00	0	\$0.00	0	\$0.00	0	\$0.00
4A.3 Analysis Memo (including recommendations for mobility services, barriers to ZEV proliferation and strategies to overcome)	4	2	12	16	4								38	\$8,240.00	0	\$0.00	0	\$0.00	0	\$0.00
Task 4B: Fleet ZEV Charging/Fueling Assessment													0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
4B.1 PowerPoint presentation on alternative and recommended fleet EV charging solutions at each fleet's facilities	2	2		6									10	\$2,110.00	0	\$0.00	0	\$0.00	0	\$0.00
4B.2 Conduct Charger Analysis and outline recommended charger quantities by type, location, and installation phase	6	8		40									54	\$10,530.00	0	\$0.00	0	\$0.00	0	\$0.00
4B.3 Prepare estimated project costs (CAPEX) by each phase for Yolo County and ZEV Task Force	1	8		8									17	\$3,515.00	0	\$0.00	0	\$0.00	0	\$0.00
4B.4 Prepare estimated project costs (OPEX) by each phase for Yolo County and ZEV Task Force	1	2		8									11	\$2,135.00	0	\$0.00	0	\$0.00	0	\$0.00
Task 5 ZEV ACTION PLAN FUNDING AND IMPLEMENTATION STRATEGY													98	\$6,220.00	0	\$0.00	0	\$0.00	0	\$0.00
Task 5A: Public EV Charging Infrastructure Funding and Implementation													0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
5A.1 Prepare Draft ZEV Action Plan funding and implementation strategy.	4	4	8	12									28	\$6,220.00	0	\$0.00	0	\$0.00	0	\$0.00
5A.1 Prepare Final ZEV Action Plan funding and implementation strategy.	4		8	8									20	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
Task 5B: Fleet ZEV Infrastructure Funding and Implementation													0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
5B.1 Prepare Draft Fleet ZEV Infrastructure and Implementation memo (addressing each fleet)	8	6		16									30	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
5B.2 Prepare Final Fleet ZEV Infrastructure and Implementation memo (addressing each fleet)	4	4		12									20	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
Task 6 DRAFT & FINAL ZEV ACTION PLAN & FLEET TRANSITION PLANS													168	\$36,190.00	80	\$14,568.00	0	\$0.00	0	\$0.00
Task 6A: ZEV Action Plan													0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
6A.1 Prepare Draft ZEV Action Plan report in Microsoft Word and PDF (up to 100 pages)	1	1	16	16	4			2	2				38	\$8,065.00	4	\$722.00	0	\$0.00	0	\$0.00
6A.2 Prepare Final ZEV Action Plan report, crediting Caltrans on the cover or title page, submitted to Caltrans in an ADA accessible electronic copy in Microsoft Word and PDF (up to 100 pages).	4	1	16	12	24			2					57	\$12,330.00	2	\$378.00	0	\$0.00	0	\$0.00
6A.3 ZEV Action Plan Executive Summary Microsoft Powerpoint.	2	1		4									7	\$1,540.00	0	\$0.00	0	\$0.00	0	\$0.00
Task 6B: Fleet ZEV Infrastructure Masterplans													0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
6B.1 Password-protected dashboard with all final recommendations	1	2	1	2				16	40				6	\$1,365.00	56	\$9,904.00	0	\$0.00	0	\$0.00
6B.2 Draft Fleet Transition Plans (West Sacramento, Winters, Woodland, Yolo County, and UC Davis) in Microsoft Word and PDF (up to 50 pages).	6	8	1	16	4		1	4	4				35	\$7,500.00	9	\$1,782.00	0	\$0.00	0	\$0.00
6B.3 Final Fleet Transition Plans (West Sacramento, Winters, Woodland, Yolo County, and UC Davis) in Microsoft Word and PDF (up to 50 pages).	4	8	1	12			1	4	4				25	\$5,390.00	9	\$1,782.00	0	\$0.00	0	\$0.00
Sub-Total (each consultant)	103	185	196	382	10	36	5	98	100	10	94	324	912	\$181,965.00	213	\$38,212.00	94	\$12,690.00	324	\$66,420.00
Expenses														\$299,287.00						
Mileage, Lodging & Perdiem (per GSA)														\$500.00						
Grand Total														\$299,787.00						

