



**Yolo**  **Community**  
FOUNDATION

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# YCF Model



**Inspire Giving**



**Support  
Philanthropists**



**Serve Nonprofits**

# Our Funds

1

## DONOR ADVISED FUND

- Fully donor-driven
- Most flexible option

2

## SCHOLARSHIP FUND

- Benefits individuals (indirectly)
- More regulated

3

## DESIGNATED FUND

- Donor selects recipients upfront
- Recipients stay the same year to year

4

## FIELD OF INTEREST FUND

- Donor sets parameters
- Staff selects recipients

5

## AGENCY FUND

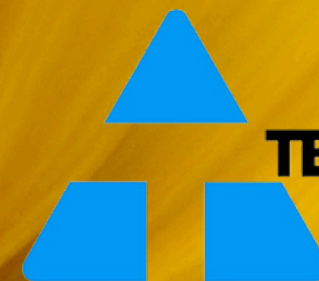
- Set up by nonprofit or government agency
- Endowment or long-term savings account



5th Annual  
**STATE OF YOLO COUNTY'S  
NONPROFIT SECTOR**



2025



*Sponsored by:*  
**TEICHERT FOUNDATION**

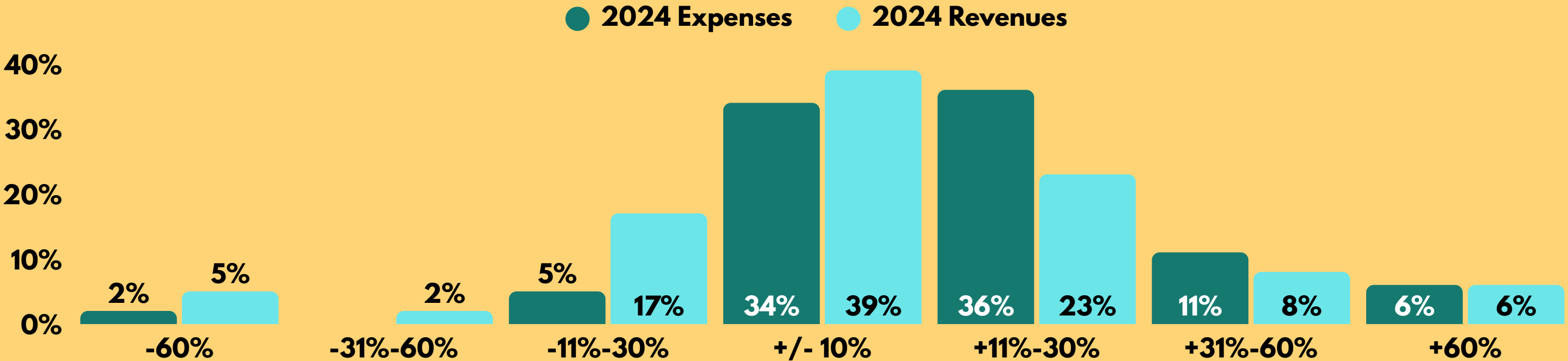
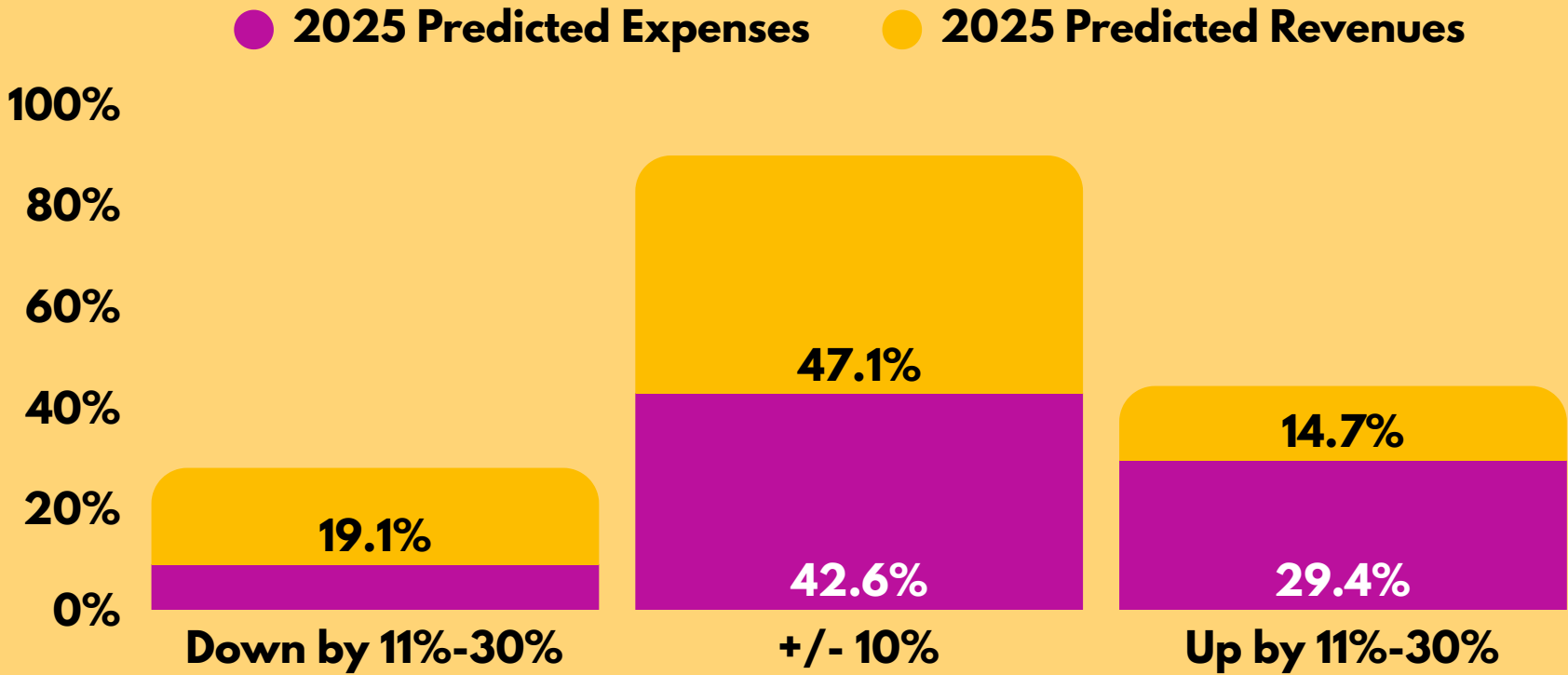
**DOWNLOAD OUR REPORT & FOLLOW ALONG:**



<https://bit.ly/YCFStateoftheSector2025>

# FINANCE TRENDS

Although many nonprofits saw revenue growth last year—and expect more in 2025—expenses are rising even faster, outpacing income and straining budgets.



# FINANCE TRENDS

The percentage of nonprofits reporting 6 months or less of reserves increased from 29% in 2022 to 51.5% in 2024.

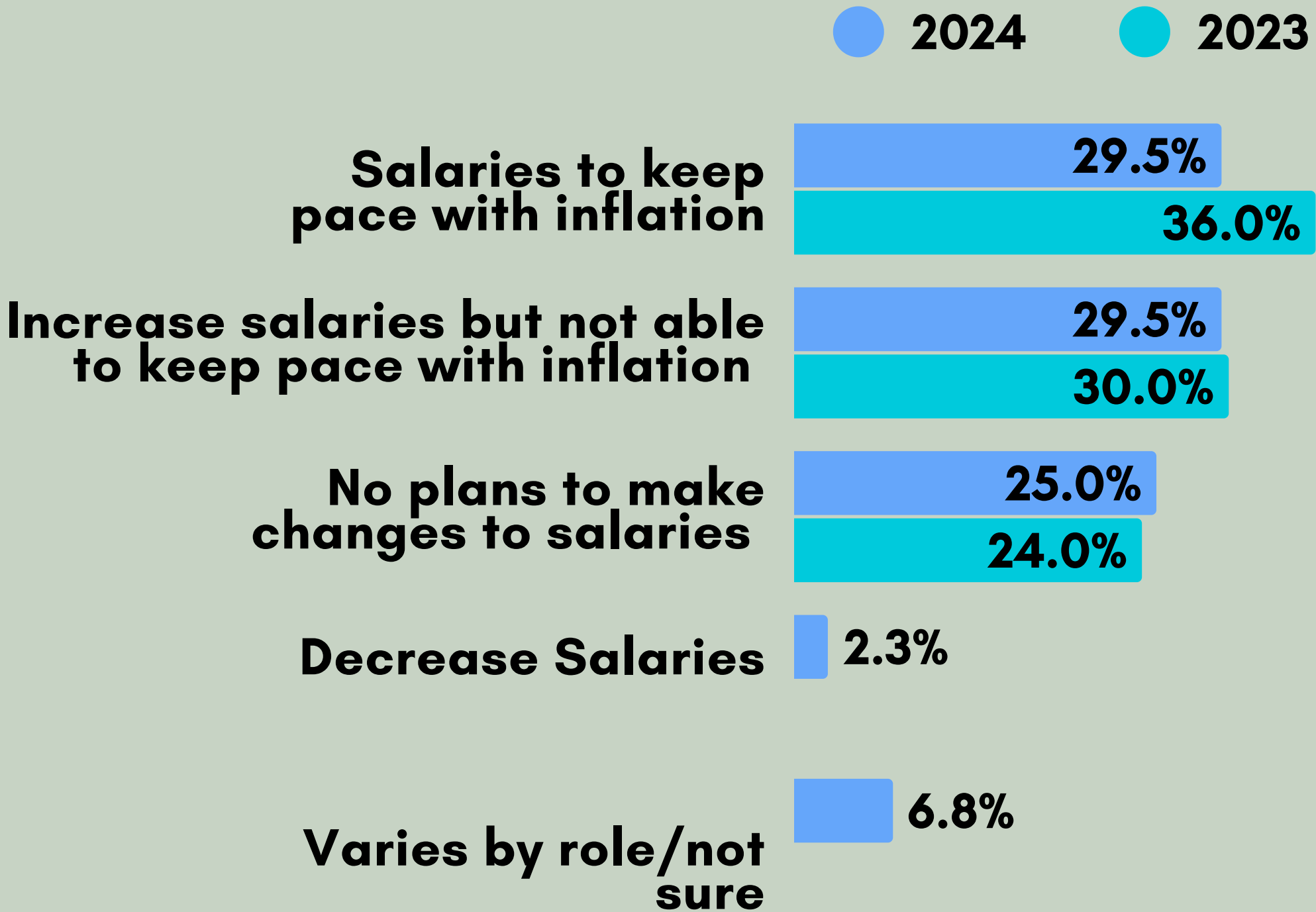


The **increase in the number of nonprofits with minimal reserves** suggests potential challenges to financial stability within the sector.

*I am most worried about funding. We are seeing a decrease in state grants and are not confident we can advocate for more local government funding.*

# STAFFING TRENDS

## STAFF SALARY 2025 PREDICTIONS



*We might need to provide more financial assistance to members, staffing might be affected, salaries might become too competitive to retain valuable employees.*

# VOLUNTEERING TRENDS

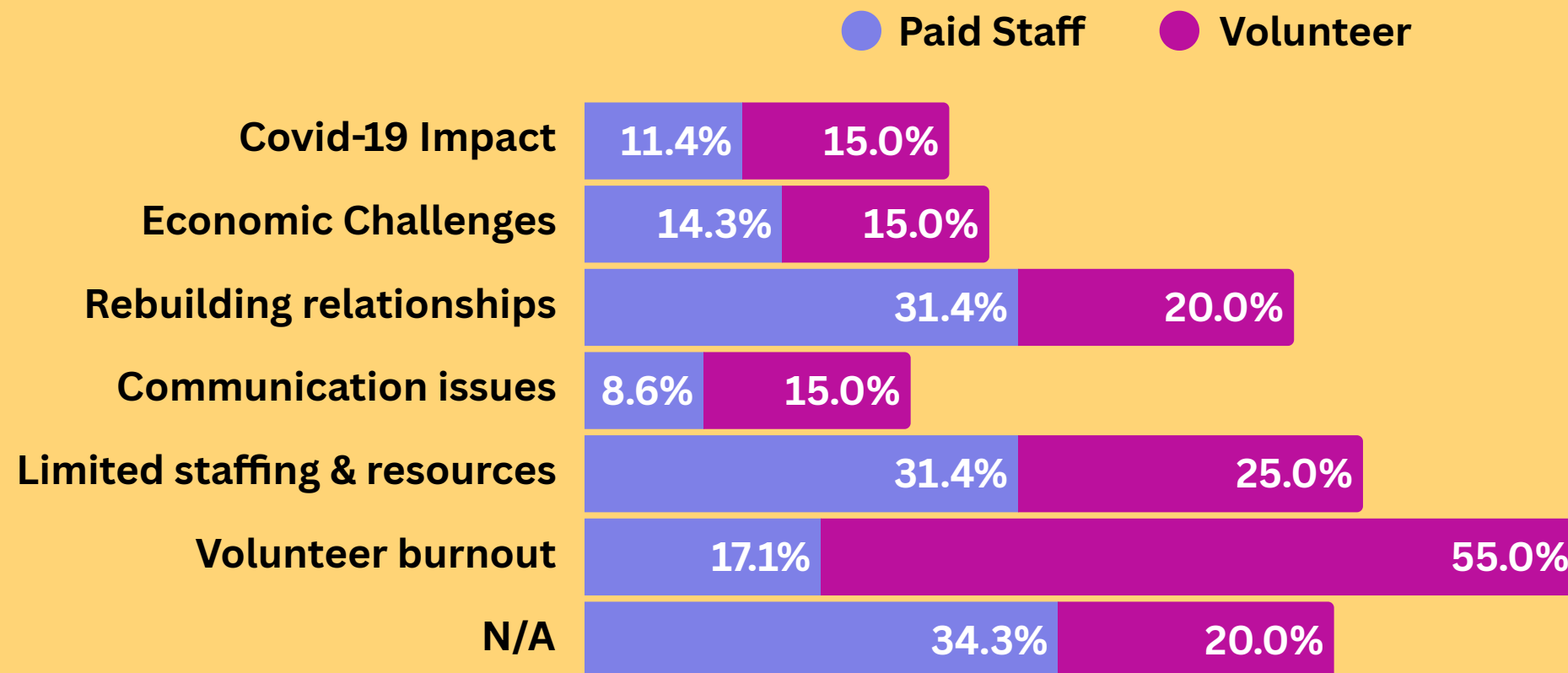


**55%** of volunteer-led orgs cite burnout as the top challenge



Rebuilding relationships post-COVID remains difficult

## MAIN FACTORS BEHIND VOLUNTEER DROP-OFF



**“We’re piloting programs that offer new volunteer shift times to engage more volunteers”**

**“Volunteers are aging out—we need help reaching new people.”**



**INTRODUCING**

**YOLO NEON**



***a YCF capacity-building initiative to strengthen local nonprofits for long-term success.***

# YOLO NEON PROGRAM

## **The Program:**

- Funding: Yolo County Board of Supervisors
- Reach: 25-50 local nonprofits
- Goal: Strengthen back office operations (Finance & Accounting, IT, and Human Resources & Compliance)
- Training: Expert-led workshops & one-on-one support via six month cohort model; one-off workshops open to all Yolo County nonprofits
- Resource library: Templates, check lists, and sample policies and procedures

# YOLO NEON PILOT PROGRAM

JAN-JUNE 2026



## Pilot Participants

Thriving Pink

RISE Inc.

All Leaders Must Serve

West Sacramento Mercy Coalition

Yolo Healthy Aging Alliance

Yolo Farm to Fork

Friends of the 1883 Clarksburg Schoolhouse

Winters Community Corazon

# LEARNINGS TO DATE

- Organizations of all sizes need varying levels of support and are experiencing varying levels of risk.
- This helps organizations prioritize next steps.
- The cohort experience is the first step in a longer-term effort to strengthen organizational foundations.
- Many organizations would benefit from engagements with professional advisors with nonprofit expertise.



The Yolo NEON pilot program was an incredibly helpful experience... It not only helped us identify areas of risk but also provided clear strategies to mitigate them... We were honored and humbled to be a part of such a thoughtful and empowering initiative.



# Cohorts 1 & 2

*By application*

- Accepting 8–10 organizations per cohort.
- Applications closed on July 11
- Session 1 kicks off on August 28



# NPLA

*Open to all Yolo nonprofits*

- Offering NEON trainings, and several related trainings, as stand-alone workshops, open to representatives of any Yolo County nonprofit
- NPLA trainings will begin in August and span through March 2026.

# EMERGING NEEDS & PARTNERSHIP OPPORTUNITIES



# Emerging Needs

- Many organizations facing substantial reduction in revenues.
- Organizations are having to figure out where to cut.



# Emerging Needs

Two interesting opportunities emerging:

- Co-locating nonprofits
- Shared services – especially shared back office services.



# Partnership Opportunities

Annual Awards or Proclamations

Partner on Donor Education Events

Grantmaking Partners

Nonprofit Shared Services

Nonprofit Intelligence

